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Review & Business Forecast Number

The ANALYST

Business Index Maintains Slight Downward Trend
Money Favors Stocks, but Bull Market Probably Over
Mass Output Fails to Swell Auto Makers' Profits
Electricity Sales Grow Steadily: Rate Changes Aid
Canada's Business Slackens: Newsprint Demand
May Equal Capacity in 1930: \$60 a Ton Expected

New York, Friday, October 18, 1929

Vol. 34, No. 874

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THE BUSINESS OUTLOOK

The Annalist Index of Business Activity shows a continuation of the slight downward trend from the July level, while the October course of steel production, together with other factors, points to a steeper decline this month. An unfavorable feature is the week's rise of eighty-eight millions in brokers' loans, aggravated by the fact that the increase was carried by the banks in face of a decline in loans by others. Impending deflation will disturb business.



SLIGHT recession in business activity is shown by The Annalist Index, and there are statistical and other reasons for thinking that the actual decline is probably somewhat greater than the Index itself discloses. The rather abrupt decline since the first of this month in the rate of steel ingot production points to a considerably lower business index at the end of October. If it were possible to give the present 80 per cent rate of production statistical effect in the Business Index for September, that Index would show a downward movement of about 2.5 points—a fairly decisive change as the movements of this Index go.

Something as great, if not measurably larger than that, is probable for October. The September figures for wool and for boots and shoes are not yet available, but these when received are likely to accentuate the decline of the Index; production of woolens has already shown itself to be excessive, with consequent curtailment; and boot and shoe production is seldom high except for very short periods. Another evidence, apparent only in its refined statistical form, is the decrease in miscellaneous freight loadings, the fact being that while recent loadings are larger in absolute figures than they were last year, they are not as high in proportion to loadings in the

earlier months as were last year's loadings of this period to the earlier months of last year.

The most significant item in the statistical returns is unquestionably the downward movement of steel ingot production. For the past eight years the course of the ingot curve has shown itself a highly dependable indication of general business activity, and if it descends further and at all abruptly on the basis of the October figures, a recession of some consequence may be expected, for the ingot figures have a definite forecast value.

How far this recession may go it is difficult to forecast because there is involved in the question the problem of how far business will be affected by the apparently declining course of the stock market, as a matter of sentiment; and how far it may be affected by changes in money rates—and there are other large factors, such as the course of automobile production and of building which are at the moment beyond prediction. Those who believe, as most hardened and experienced observers do believe, that there are fairly regular cyclical movements in business, will be inclined to expect a measurable decline in the next few months as an offset to the intense productive activity of the past ten months.

What would normally be a favorable influence, and may prove to be so in the present situation, is the marked easing in money rates—largely (Continued on Next Page)

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the consequence of the Federal Reserve policy which was rather confidently forecast by this article in the July Quarterly issue of THE ANNALIST. There are a variety of reasons, in which political considerations are by no means the least important, for thinking that the Reserve Banks may make money still easier as an offset to whatever business recession makes its appearance during the remainder of the year.

What the course of the Reserve Banks will be, or ought to be, however, may appear a somewhat puzzling question in view of this week's increase of 88 millions in the total of brokers' loans, as given out by the New York Reserve Bank; and the added feature that this increase was supplied, or more than supplied, by member banks (out-of-town and New York), replacing a decline in the supply of outside funds.

This situation makes the observer wonder more or less mildly at the extreme reticence in regard to this topic shown in the October Bulletin of the Federal Reserve Board—a reticence amounting to complete silence, except for the comment that the growth in brokers' loans of 800 millions during August and September "represented entirely additions to funds loaned in the market by other than domestic banks." Although rediscouts have decreased measurably during the past quarter, the actual bank credit situation with respect to the huge total of brokers' loans (this week only 8 millions below the peak figure) is not essentially different from what it was on Feb. 7, when the Reserve Board issued its famous warning on the brokers' loan situation.

This week's figures show again the banking danger which made its appearance so emphatically at the beginning of the year—namely, that with any withdrawal of "others" loans the member banks and the Reserve Banks would have to take up the load as the only means of avoiding a money disturbance of greater or less severity.

As this article pointed out early in the year, the essential difficulty is not merely overlending by member banks on securities, but the distinct possibility that a heavy withdrawal of call loans by others would throw on the Reserve Banks a disastrously heavy load. President Hazlewood of the American Bankers Association, in his speech before the San Francisco Convention less than three

weeks ago, pointed out, and with high authority, the serious danger involved in these conditions. Competent bankers are well aware of it.

An unfavorable feature in the stock market situation is the huge volume of new securities issued by investment and financing companies—\$643 million in September; \$707 million in the two dull Summer months of July and August; and a total for the first nine months of the year of \$2,239 million. "A large part of these securities," said Mr. Hazlewood, referring to his own similar figures, "will undoubtedly be found in our collateral vaults."

It is pretty plain, unless the observer wishes to deceive himself, that we have on our hands an inflationary situation of very great possible peril, and that we are doing nothing by way of remedy except to let Nature take its course—and in severe cases of inflation Nature's course has usually proved to be pretty drastic and uncomfortable.

In a sense not now precisely definable, the business outlook may be considered to be much the same as the outlook for speculative deflation. The latter will have to be accomplished by some means or other before business gets down to a sane and sound basis. The considerable decline in the stock market during the past few weeks (not really interrupted by the slight upturn of a few stocks at the close of yesterday's market) gives some hope that the public dream of constantly rising corporate profits is beginning to be dissipated. This is an essential first step in the cure. There is also needed, however, a wider comprehension of the essential unproductiveness of a considerable part of the funds which have poured into the securities of investment companies of all sorts. Investment, in any proper sense of the term, is not necessarily a "productive" use of capital, even though the placing of it results in satisfactory interest returns and speculative profits to the individual investor. Unless all present signs and logic fail, this more or less uncomfortable truth is likely to be born in upon the public consciousness as the inflated stock market position undergoes correction.

BENJAMIN BAKER.

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FINANCIAL MARKETS

LAST week's extraordinarily rapid recovery in stocks failed to hold and prices dropped back again even faster than they went up. No important stock, outside of Montgomery Ward, however, has so far broken through the extreme low point reached on the decline that ended two weeks ago. The vigorous Thursday rally canceled a portion of the losses of the preceding four market days.

The market began its decline early last Friday morning. Progress was slow at first, but Monday afternoon stock began to come onto the market in volume. But

has remained relatively light. Even on Wednesday the day's total transactions amounted to less than 4,000,000 shares.

The chief losses have been in the light and power stocks, particularly American and Foreign Power, Consolidated Gas and Columbia Gas and Electric, and in Steel, General Electric, American Can and Union Carbide, all issues which had sharp advances last week.

There was no news explanation of the decline. Steel Corporation operations, it is true, were reported during the week to have dropped off sharply, but this is hardly sufficient explanation of the heavy selling in the light and power stocks and in other groups unconnected with the steel industry. To offset the decline in steel, moreover, there has been the continued ease of money. As usual, the decline must be set down to the market's own condition rather than to developments outside. Apparently last week's advance was too rapid to be maintained.

The chief question in the present situation is whether this week's sharp reaction represents the beginning of another general break like that of September, or whether it is merely a secondary reaction from which a more extensive and prolonged recovery will take place. The low volume of the past several days, the fact that the selling has been concentrated on the stocks which rallied most sharply last week rather than on those in the weakest position, together with the vigor of the recovery on Thursday, suggest that an early general rally is to be expected.

Among the unfavorable factors in the broader stock market outlook are the possibility of a more or less serious business recession next year, fears of which have not been entirely dispelled by the recent cheerful remarks of a well known Cleveland economist. Of even greater importance is the growing realization of the fact that present price levels in many cases generously discount all the progress that is likely to be made over the next decade, with little or no allowance for possible mishaps. The present market structure has been built up on nothing more substantial than a state of mind, and it can be held together only so long as present exaggerated estimates of future possibilities are regarded as reasonable. Some accident could destroy public confidence overnight.

The money outlook continues to improve. During the current week time loans were made as low as 7 1/4 per cent as compared with 9 1/4 a few months ago. Call money remained in good supply. This morning's statement of the Federal Reserve banks shows no striking change. Holdings of bills bought in the open market have increased slightly. Rediscounts have declined by about the usual seasonal amount. There has been no significant change in holdings of government securities.

A noteworthy development of the week was the further decline in commercial loans, allowing for normal seasonal variation, reported by the member banks of the Federal Reserve System. The decline in business activity is at last beginning to have an effect on credit. Unless there is a substantial business revival within the next three months business loans should show an appreciable reduction by the beginning of 1930.

Declines in interest rates here and present high rates for money in London have resulted in a further advance in sterling exchange, the cable rate advancing on Thursday to \$4.87, the highest since July, 1928.

A. MCB.

Business Index Continues Downward Movement From Secondary Peak of July



HE third quarter was a period of declining business, The Annalist Index of Business Activity having fallen from a secondary peak of 108.5 for July to 106.5 (revised) for August and to 105.9 (preliminary) for September. On the basis of quarterly averages, however, the third quarter was only slightly less active than the second (107.0 against 107.3), even as the July secondary peak was only slightly lower than the May peak (108.5 against 108.8). Thus to all intents and purposes it seemed reasonably clear up to the time of the publication of the unfilled orders statement of the Steel Corporation that the third quarter, and more narrowly the month of July, marked the real culmination of the upward surge of the business cycle that began in January, 1928.

Until the tenth day of October, indeed, there was a fairly uniform set of indications pointing to a decline of some magnitude. Steel operations, allowing for seasonal factors, were declining sharply; certain sensitive commodities, notably steel scrap, were showing rather pronounced weakness; and building contracts showed no signs of recovery, except for one brief spurt, from the decline which began a year ago. Automobile production, moreover, which had obviously been one of the strongest supports to steel activity and to many other departments of trade and industry, seemed headed for a decided recession. The sharp increase in unfilled orders of the Steel Corporation, however, no matter how much of it may have been due to the inclusion of several large orders for railroad equipment, nevertheless reflects an unexpectedly heavy tonnage of new business booked by the steel interests in September, and previous indications must be modified accordingly. Nothing, on the other hand, has occurred to modify the indications furnished by the comparatively low level of building contracts, the decline in sensitive commodities nor the decreased activity of automobile manufacturers.

Table I summarizes for the last three months the movements of the combined index and of the ten component series, each of which has been adjusted for seasonal variation, long-time trend and variations in cyclical amplitudes before being combined into The Annalist Index of Business Activity. Table I also gives the combined index by months back to the beginning of 1925.

TABLE I. THE ANNALIST INDEX OF BUSINESS ACTIVITY.

(a) BY GROUPS.

	Sept.	July.	Aug.
Pig iron production	118.7	126.3	127.4
Steel ingot production	117.1	120.2	120.8
Freight car loadings	101.7	101.8	102.1
Electric power production	103.5	103.5	103.9
Bituminous coal product.	96.0	92.0	94.7
Automobile production	126.2	137.2	146.8
Cotton consumption	103.6	100.4	104.9
Wool consumption	117.9	117.1	117.1
Boot and shoe production	111.0	111.1	111.1
Zinc production	103.7	105.6	102.5
Combined index	*105.9	106.5	105.5

(b) COMBINED INDEX SINCE JANUARY, 1925.

	1929.	1928.	1927.	1926.	1925.
January	104.1	97.0	100.2	102.3	102.4
February	104.9	98.9	103.6	103.2	102.9
March	103.0	98.6	107.0	104.7	102.6
April	107.5	99.0	103.6	103.7	103.4
May	108.8	100.4	104.0	101.6	101.4
June	107.5	97.8	102.8	103.2	98.5
July	108.5	99.7	100.7	102.8	101.1
August	106.5	101.3	101.9	105.0	100.7
September	*105.9	101.3	101.1	107.1	100.8
October	103.6	97.5	105.0	102.1	102.1
November	101.5	94.4	103.7	104.0	104.0
December	99.1	92.3	103.2	105.8	105.8

*Subject to revision.

On the whole, then, the future course of the index of business activity must de-

pend upon further developments before anything definite can be said. In general the chances seem to be rather slim that the momentum of the September bulge in steel buying will carry the business index upward again against the now plainly visible effects of over-

heavy railroad buying, and allowing for seasonal variation the Steel Corporation is now running about 20 per cent below its Summer peak. Although business this year has paid no attention to the prevailing tightness in the money market, it is nevertheless probable that

primarily by unseasonal declines in automobile production, in pig iron production and in steel ingot production. There was also a slightly less than normal seasonal increase in average daily freight-car loadings and an unseasonal, though slight, decrease in zinc production. These declines were partly offset by a greater than seasonal increase in cotton consumption and a similar gain in bituminous coal production.

The magnitude of new business booked by steel companies in September is evident from Table II, which, although it shows data for only the Steel Corporation, reflects conditions in the industry at large. The data included in this table, with comparisons for the entire post-war period, are shown in graphic form in the chart which appears on the next page.

TABLE II. BOOKINGS, SHIPMENTS AND UNFILLED ORDERS OF THE UNITED STATES STEEL CORPORATION

Adjusted for seasonal variation.^t

	Bookings * (P. C. of Capacity).	Shipments (P. C. of Capacity).	Unfilled Orders (Millions of Tons).
1928.			
September	83	88	3.90
October	89	92	3.82
November	79	85	3.58
December	100	79	3.70
1929.			
January	90	87	3.84
February	97	88	3.75
March	115	89	4.00
April	111	96	4.33
May	107	99	4.45
June	108	104	4.57
July	95	106	4.43
August	74	104	3.84
September	103	94	4.16

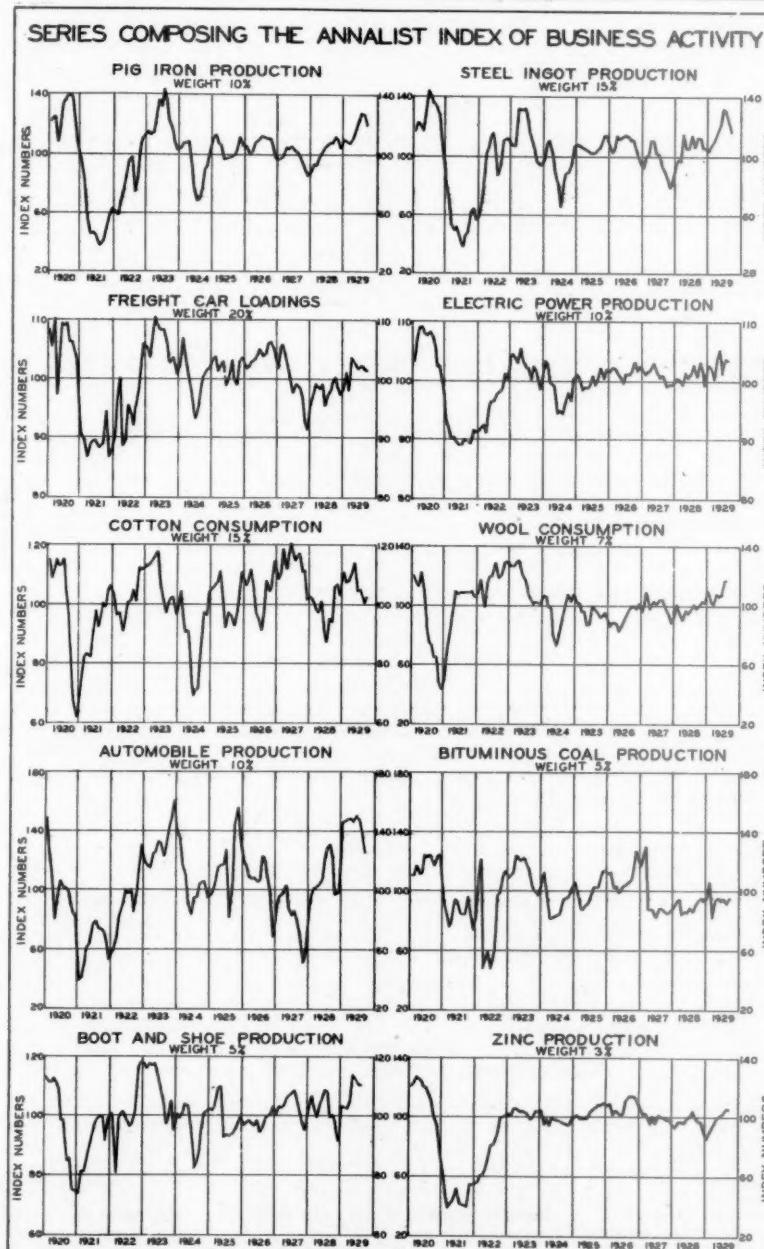
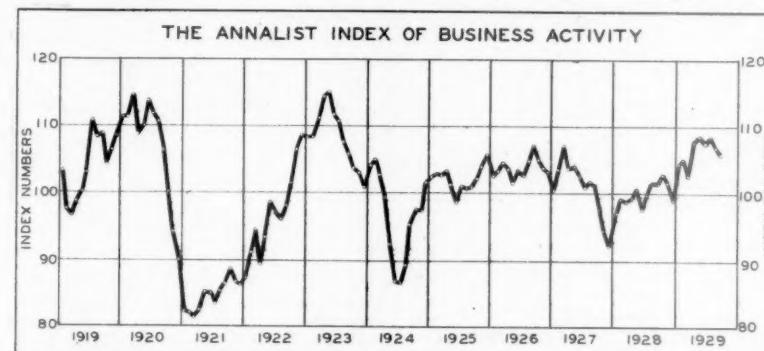
*Original data from The American Metal Market. ^tSeasonal correction by The Annalist. ^fAt the end of the month.

The increase in steel orders which occurred in September, incidentally, was doubtless due partly to a continued demand for structural steel as well as to heavy steel buying by the railroads. Data on structural steel sales in September are not yet available, but in August, allowing for seasonal variation, the tonnage of fabricated structural steel orders amounted to 98 per cent of capacity, the highest of any month on record with the single exception of February, 1920, when the figure was 101 per cent of capacity. This August showing, moreover, followed four months of exceptional activity.

TABLE III. BOOKINGS OF FABRICATED STRUCTURAL STEEL.
(Per cent of capacity, adjusted for seasonal variation.)

	1929.	1928.	1927.	1926.	1925.
January	78	61	59	65	63
February	75	74	70	63	63
March	85	59	54	57	59
April	80	54	63	63	69
May	90	80	62	74	68
June	92	77	60	73	65
July	92	78	92	70	82
August	98	95	75	82	81
September	83	70	60	80	80
October	66	78	65	89	89
November	63	63	62	71	71
December	62	68	70	72	72

The probable duration of the present buying wave in structural steel is anybody's guess. But the present activity proves that declining building contracts, in toto, are not a safe guide to the future course of industrial activity, the reason in the present case being, of course, that the greater part of the decline has been in residential construction, whereas public work and utility and industrial and commercial construction has held at a high level. The last two years, further, have been most favorable to industrial plant expansion, the rising stock market having provided the setting for a tremendous volume of new stock financing the proceeds of which, despite the fact that perhaps the major portion has gone into the call money market, have also been used for construction activity. This is evidently one of the reasons why the course of the stock market, entirely aside from its psychological effect on business sentiment, has a direct bearing



production in automobiles and against various other influences, such as possible further unsettlement in the stock market, which are clearly operating on the side of business uncertainty. Steel operations declined sharply this week despite

the distinctly easier tendency of recent weeks will serve to stimulate recovery, if recovery occurs, or to lessen the decline, if the present decline continues.

The decrease in the combined index from August to September was caused

on business activity. It must be added, however, that so far as can be judged by corporation balance sheets, industrial concerns generally are so well fortified with cash and other liquid resources that the direct effects of a severe decline in stock prices would probably not be felt for a long time.

Automobile production has declined sharply and there are no signs at present of a revival from present levels, especially as the September rate of output, allowing for seasonal factors, was still so high that a further recession is probably in order.

The decline in the adjusted index of freight car loadings which occurred in September was so small as to be negligible. More significant is the fact that it continues the general, though moderate, decline which has been in progress since last April. Among the various classifications of commodities carried by the railroads, the most significant movement from August to September was a decrease, allowing for seasonal variation, in the average daily number of cars loaded with miscellaneous freight. This group reflects more faithfully than any other the month-to-month changes in business activity generally; and the September decline carried the seasonally adjusted average to the lowest level since last March, though at the same time the September figure was also higher than any previously attained up to last March. Another significant movement was an increase in loadings of coal; aside from the premature increase which occurred last January and February, the September seasonally adjusted daily average was higher than for any month since the beginning of the bituminous strike in April, 1927. Other important industrial commodities, including coke, ore and forest products showed declines in September, whereas agricultural commodities moved diversely, loadings of grain and grain products, allowing for normal seasonal movement, reaching practically the lowest figure since 1921 and livestock making some improvement over the low August figure.

TABLE IV.
FREIGHT CAR LOADINGS BY GROUPS

Average Per Business Day, Adjusted for Seasonal Variation.

(Thousands of Cars.)

	Miscel-	Mdse.	Forest	
1928.	lanous	L.C.L.	Prod.	
September	68.22	43.32	30.21	10.91
October	66.97	43.61	31.26	11.10
November	63.69	43.07	31.19	11.14
December	64.81	43.15	30.11	11.37

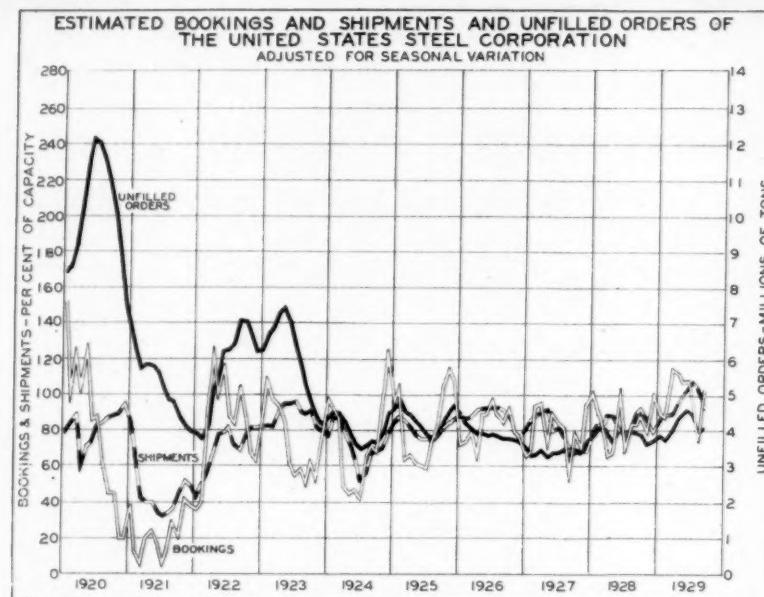
	1929.	Miscel-	Mdse.	Forest
January	65.84	43.72	32.41	10.25
February	65.98	43.58	35.04	9.86
March	68.39	43.56	26.94	10.72
April	69.82	44.23	29.63	11.46
May	69.41	43.75	29.93	11.31
June	70.60	43.52	29.03	11.44
July	69.34	43.80	28.45	11.26
August	70.12	43.69	29.48	11.56
*September	68.90	43.87	31.79	10.88

	1928.	Grain and	Live	Coke.
	Grain Prod.	Ore.	Stock.	
September	8.29	6.68	5.22	1.84
October	8.16	7.15	5.12	1.83
November	8.91	6.30	4.65	1.84
December	8.42	5.77	4.72	1.79

	1929.	January	February	March	April	May	June	July	August	September		
January	8.00	6.18	4.80	1.89	8.57	6.18	4.73	2.15	5.39	6.83	4.58	1.94
February	8.57	6.18	4.73	2.15	7.84	11.62	5.03	2.03	7.84	9.15	4.75	2.19
March	8.80	7.15	5.12	1.83	8.80	7.75	4.45	2.06	10.00	7.58	4.58	2.28
April	8.27	7.29	4.40	2.22	8.27	7.29	4.40	2.22	7.09	7.07	4.78	2.16

*Subject to revision.

The statistical position of the cotton textile industry showed marked improvement in September, following three months of decreasing activity. Not only was there a greater than seasonal increase in cotton consumption but average weekly sales of cotton cloth, as reported by manufacturers to the Association of Cotton Textile Merchants of New York, were the largest of any month back to last October. At the same time production was kept well in hand, so that stocks of goods on hand



decreased sharply to the lowest figure recorded since the end of 1927.

TABLE V.
COTTON CLOTH YARDAGE RATIOS
(In per cent)

	Sales to Production.	Shipments to Production.
1928.		
September	152.6	109.6
October	141.1	107.9
November	109.7	101.8
December	80.7	98.9
1929.		
January	92.5	100.7
February	116.3	105.5
March	120.2	109.3
April	71.3	97.6
May	81.5	95.5
June	112.1	107.8
July	112.1	107.8
August	101.7	106.1
September	138.3	107.1

The other important factor in pre-

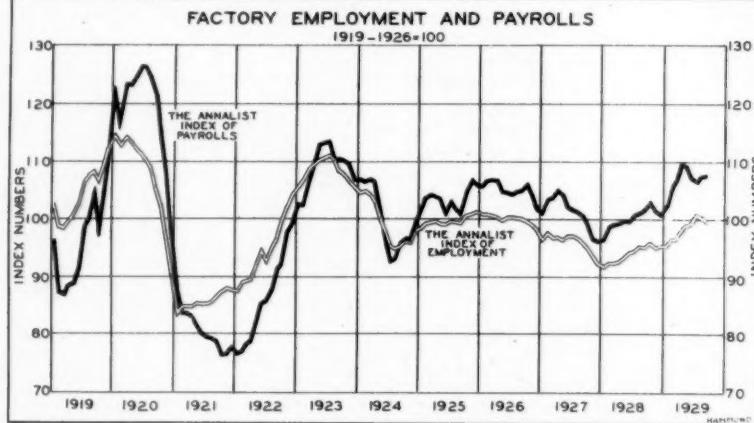
venting decreased iron, steel and automobile output from forcing the preliminary combined index still lower was the increase shown by the adjusted index of bituminous coal production. As has already been noted in these columns, commercial stocks of coal have been decreasing month after month and yet production has remained subnormal despite abnormally high industrial activity throughout the country. Evidently the long-delayed turn for the better is finally at hand, for production showed pronounced improvement in September, increasing by considerably more than the usual seasonal amount over the August rate.

Employment Shows Further Drop; Payrolls Higher

THE ANNALIST Index of Factory Employment shows a further moderate decrease from its July peak, the September preliminary figure being 99.5, as against 100.3 for August and 100.9 for July. THE ANNALIST Index of Factory Payrolls, however, shows a fur-

ther slight gain, the preliminary index for September being 107.6, as against 107.4 for August and 106.5 for July. The payrolls index is still considerably below its April peak of 109.7.

The greatest decrease, allowing for seasonal factors, was in tobacco products, where, however, the decline represents merely the cancellation of an apparently accidental peak in August. The



ther slight gain, the preliminary index for September being 107.6, as against 107.4 for August and 106.5 for July. The payrolls index is still considerably below its April peak of 109.7.

Of the twelve major industrial groups for which the United States Bureau of Labor Statistics computes separate index numbers, only three show increases, allowing for seasonal variation, in September as compared with August. The paper and printing group made the greatest gain after having moved steadily upward since last May. The textile

most significant decrease seems to have been in the group designated as miscellaneous. This group includes agricultural machinery, electrical machinery, automobile tires and shipbuilding; and employment in those industries as a composite group showed a cyclical rise of 38 per cent between March, 1928, and August, 1929. In September, however, there was a downturn. Other important groups to decline in September were non-ferrous metals, chemicals and allied products, lumber and its products, and vehicles for land transportation.

The foregoing covers briefly the principal influences on the September movement of the combined index. The showing made in August by each of the three series for which September data are not yet available was so unusual, however, as to require brief comment.

Average daily electric power production by all utility plants in the United States increased by only slightly less than the usual seasonal amount in August, whereas a considerably less than seasonal increase was to have been expected in view of the faithfulness with which the electric power index ordinarily conforms in its cyclical movements with those of the other basic indices. A few months ago, it will be recalled, the effect of the prolonged drought was advanced as a possible explanation of a similar divergence in the opposite direction. It now seems probable that the moderateness of the decline in the adjusted index of power production in August, which had the effect of making the revised combined index for that month somewhat higher than indicated by the preliminary index computed a month ago, may fairly be attributed to the same cause. The increase shown by the actual figures as reported by the Geological Survey was due, at any rate, largely to increased output in California, and it is known that in that State it became necessary to pump water long distances by the use of electric power.

The adjusted index of wool consumption, after reaching in July the highest figure since July, 1923, advanced still further in August to 117.9. The extraordinary activity thus revealed has, however, apparently led to overproduction despite the much vaunted success of the Wool Institute in eliminating that evil, for reports are current that the American Woolen Company is about to shut down a considerable number of its plants throughout New England for an indefinite period.

Boot and shoe output also continued at a high rate through August, making four consecutive months of exceptionally active conditions. Here again, however, there are signs of an impending slowing down in the recent decline in hide prices, which, after recovering moderately from the decline which came to an end last February, are again on the down grade.

D. W. ELLSWORTH

We have prepared
a detailed discussion of

Oil Security Prices and Earnings

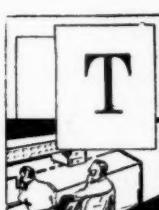
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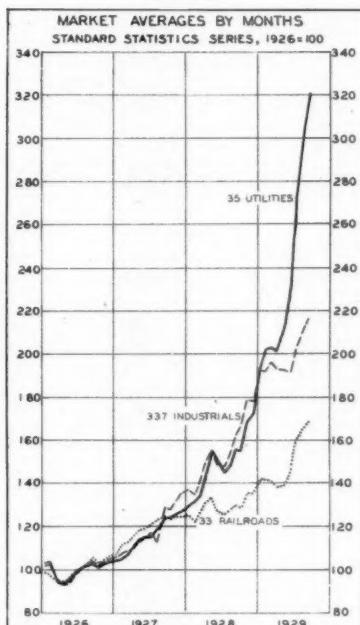
Stocks in Distributive Area; Prices Far Out of Line with Earnings

By EMERSON WIRT AXE



THE immediate stock market outlook appears moderately favorable. The money situation has improved and the market's technical condition has been strengthened by the recent decline. The long term prospect, however, is by no means so promising. Stock prices in general are at an extremely high level in relation to earning power and there is danger of a substantial general business recession next year. The behavior of the market last August and September strongly suggests the beginning of a systematic distributive campaign. Under these circumstances no really sustained advance is to be expected.

Chart 2.



Monthly averages of Friday closing prices.

The money situation is today more favorable, from a stock market viewpoint, than it has been for many months. During the past quarter member bank rediscounting at the Federal Reserve Banks on a corrected for seasonal variation basis has fallen approximately \$400,000,000. Time money is currently quoted at 7½ per cent as compared with 9½ last May. Call money has fallen to 5 per cent, the lowest in thirteen months compared with the year's high record of 20 per cent.

Easier Money Due to Reserve Board

The agency which the stock market has to thank for this beneficent fall in interest rates is none other than its old enemy the Federal Reserve Board. It is only because of Reserve Bank assistance that we have not this Fall experienced the worst credit strain since 1920. Between the middle of July and the beginning of October the Federal Reserve Banks increased their holdings of bills bought in the open market by slightly more than \$250,000,000, allowing for normal seasonal variation. This had of course approximately the same effect on the money market as the purchase of a quarter of a million dollars worth of government securities by the Reserve Banks or the importation of a like amount of gold. Such an expansion in the supply of reserve money could support two and a half billions of additional member bank loans.

Stocks in Distributive Area; Prices Far Out of Line with Earnings

By EMERSON WIRT AXE

Outside of the heavy Reserve Bank buying of bills there has been no improvement in the money situation. On the contrary, demand for credit has expanded rather sharply. In the past three months commercial loans of those member banks of the Federal Reserve System which submit weekly reports have risen \$300,000,000 on a corrected for seasonal variation basis, while brokers' loans have expanded \$900,000,000.

ment security holdings would be of the utmost importance in the money and stock market situation.

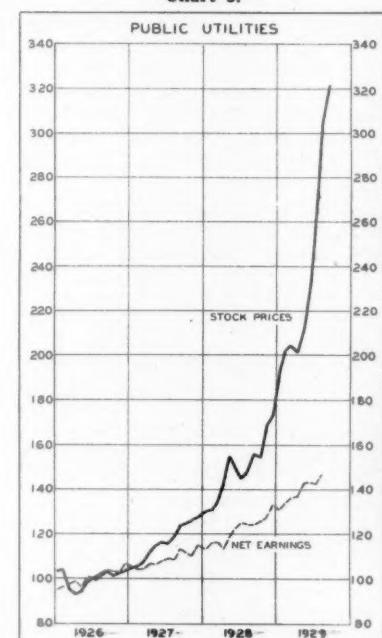
Gold Exports Possible

Gold exports are a possibility during the next six months. The recent advance in money rates in London and decline in New York has brought a sharp rally in sterling, although the seasonal trend is still downward. The seasonal ad-

ly be followed at once by easier money, and this would alter radically the course of the market's decline.

Perhaps the most unfavorable factor in the stock market outlook, however, is not the probability of a trade recession, but the high level of stock prices in relation to present earnings. Even if there is no reaction in business it is hard to see how stocks can remain for any extended period at their present high levels in relation to earning power.

Chart 3.



Standard Statistics average of 35 public utility stocks compared with net earnings of all large electric and gas utilities in the United States, adjusted for seasonal variation, 1926=100.

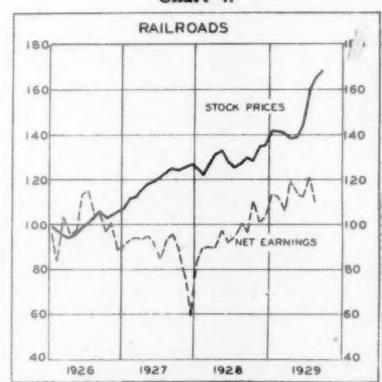
In order to give the reader an idea of the relative course of earnings and stock prices over the past four years a series of charts has been prepared. Chart 3 presents an index of the prices of thirty-five public utility stocks together with an index of monthly net earnings of public utility companies, adjusted for seasonal variation.

Chart 4 shows an index of the prices of thirty-three railroad stocks compared with an index of monthly net earnings of Class I roads, adjusted for seasonal variation.

Chart 5 shows an index of the prices of 337 industrial stocks compared with an index of quarterly earnings of forty-nine leading industrial companies, also seasonally adjusted.

The stock price indexes were compiled by the Standard Statistics Company. All the indexes, both of earnings and prices, are based on 1926 averages.

Chart 4.



Standard Statistics average of 33 railroad stocks compared with net earnings of Class I roads, adjusted for seasonal variation, 1926=100.

In all three cases stock prices have

This latter fact, it is true, has probably had very little influence on the money market, since most of the expansion has come through loans direct from corporations, but it has certainly not contributed to the fall in money rates.

Money Outlook Depends on Federal Reserve Policy

As the easing of credit has been entirely a matter of Reserve policy, so the course of money rates over the next several months turns almost entirely on what the Reserve Banks may do, or refrain from doing. If they continue to buy bills at more than the normal seasonal rate, money will become easier. But they can also tighten rates very materially by ceasing to purchase bills.

The critical point for the money market will probably come next January. The Reserve Bank assistance of the past three months was intended to aid the Fall crop export movement. If the board is going to renew its pressure for brokers' loan deflation we may expect offensive operations to begin early in the new year. The board's 1928 stock market drive began the middle of January, that of 1929 at the beginning of February.

It is possible, however, that the board has completely abandoned its campaign against the stock market. So far, certainly, it has had no success to encourage further efforts. And there is grave danger of a serious business reaction if money is tightened again.

It is by no means impossible that the board will continue to ease credit after the turn of the year. An almost unlimited quantity of government securities could be bought and money rates could thus, if the board wished, be brought down to the 1924 level. The beginning of an expansion in govern-

ance, due to start within a few weeks, may easily carry quotations up to the point at which gold exports are profitable. Such an export movement, however, would not be likely to deter the Reserve Board from easing the money market—indeed, they would probably welcome it.

Taking into consideration these several factors we may conclude that money rates will probably continue easy or may even decline further during the next three months. It is not unlikely, even, that the rediscount rate will be reduced. But for 1930 the outlook is uncertain. Possibly the Reserve Board, in an effort to prevent a general business recession, will go on easing money through the first half of the year. The more danger of a reaction in trade, the better the outlook for money and for bonds.

Probable Effect of Business Recession on Stocks

How would a business reaction affect the stock market? If it became clear that a business decline could not be postponed, there can be little doubt that stocks would, for a time, fall sharply. But how long the down trend would last cannot be accurately judged by analogy with the past.

In one essential feature the present position is quite unlike the typical situation at the start of a bear market in the period prior to the World War. In the bear markets of 1903 and 1907, for example, the credit strain was of a much more fundamental nature than at present, and money rates did not decline immediately when stocks started down. In both cases, indeed, money rates continued to advance during nearly a year of falling stock prices. In the present situation a severe break in stocks and decline in business would almost certainly

advanced much more rapidly than earnings during the past three years. The rails and industrials have risen about three times as much as earnings, while the prices of utility stocks have gained about five times as much as earnings. If stock prices should go back to the same ratio to net earnings that they averaged in 1926, the rails would fall to the level of the Summer of 1927 and the utilities and industrials would fall to the level of early 1928. This would amount, in the case of the utilities to a 50 per cent decline, in the industrials to 35 per cent, and in the rails to 30 per cent.

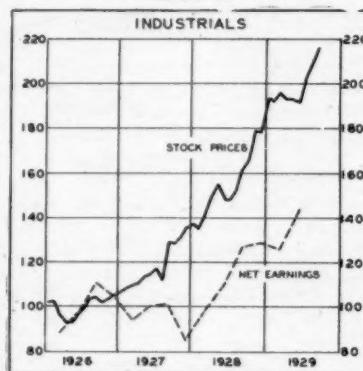
These facts are the more interesting when we remember that the base year used in these charts, 1926, was not regarded at the time as one of particularly low prices. Many experienced observers, in fact, believed that stock prices were unduly high. If we were to carry our comparison back to 1924 or 1923 the contrast would be far more striking.

A Permanent Change or a Passing Wave of Enthusiasm?

In this connection it is interesting to note that United States Steel at the top of the bull market of 1909 sold at only

nine times its earnings in that year. At the 1923 peak the stock sold at seven times 1923 earnings. At the present time Steel common is selling at eighteen times 1928 earnings and fourteen times estimated 1929 earnings.

Chart 5.



Standard Statistics average of 337 industrial stocks compared with quarterly net earnings of 49 industrial companies, adjusted for seasonal variation, 1926=100.

The above facts show clearly that the great advance in stocks over the past three years has been based only to a

small extent on expansion in earning power. Stocks are selling at current prices merely because the public is willing to pay 50 per cent more, in the case of industrials, for a dollar of earnings today than it was in 1926. One of the most important factors in the course of stock prices over the next several years is the question of whether the public's present high appraisal of earnings represents a permanent change or is merely the result of a passing wave of not too rational speculative excitement.

The Technical Position

All the factors we have thus far discussed have been outside the market itself. Money, business and earnings are broad influences which govern, in a general sort of way, the longer movements of stock prices. But they are not the direct and immediate forces behind the market, and over short periods, as for a few months or a year, they may have little or no weight in determining the swings of the stock market.

Stocks go up because the buying is more urgent than the selling and they go down because the selling is more urgent than the buying. It is only as the

outside factors lead men to buy or to sell that they come to have any influence on the stock market.

But earnings, money rates and business prospects are not the only factors which cause men to buy or sell stocks. There is a time-worn Wall Street axiom that stocks do not go up, but are put up. And we might say with equal accuracy that stocks go down because the people who put them up have sold out and have nothing further to gain from advancing or supporting the market.

If we look at the problem from this viewpoint, we shall be concerned with the behavior of the market itself, not with what is going on in the world outside. What suggestions as to the future course of prices can we draw from the behavior of the stock market over the past several months?

Signs of Systematic Distribution

If there has been any important distribution this year it must have been accomplished during the past two months. The first part of 1929 was too seriously unsettled by Reserve Board in-

Continued on Page 742

Sales of Electricity Show Steady Growth, Stimulated Partly by Rate Changes

By WILLIAM MORGAN CARPENTER

VIEWED from the standpoint of production and earnings, the electric light and power industry closes the third quarter of 1929 in a thoroughly satisfactory fashion. The intense activity which characterized manufacturing operations from January until August has been reflected in a remarkable increase in the output of electricity, and while the last quarter of the year may, perhaps, show something of a relative decline, the total annual growth will probably compare more favorably with that of previous periods. Based upon eight months' actual figures and estimating the balance in accordance with the present outlook, there is indicated a grand total output (that is, generation by all plants which contribute, in whole or in part, to the public supply, plus imports from Canada) of 97½ billion kilowatt-hours. This represents an increase of about 8 billion units (or 9 per cent) over the previous year, which is substantially the same in amount as that registered by the year 1928 over 1927. These figures are set forth in Table I, which gives the total output and its relation to the previous year, annually, since 1920.

TABLE I—PUBLIC UTILITY OUTPUT AND REVENUES

	Annual Output*	Per Cent Increase.	Annual Increase.	Per Cent Increase.	Annual Increase.
1920	44,550	—	—	—	—
1921	41,860	-2,690	-6.0	7.6	—
1922	48,630	6,770	16.2	14.5	—
1923	57,020	8,390	17.3	19.2	—
1924	60,315	3,295	5.8	6.0	—
1925	67,150	6,835	11.3	11.3	—
1926	75,300	8,150	121.1	7.5	—
1927	81,830	6,530	8.7	8.8	—
1928	89,430	7,600	9.3	8.2	—
1929†	97,500	8,070	9.0	8.0	—

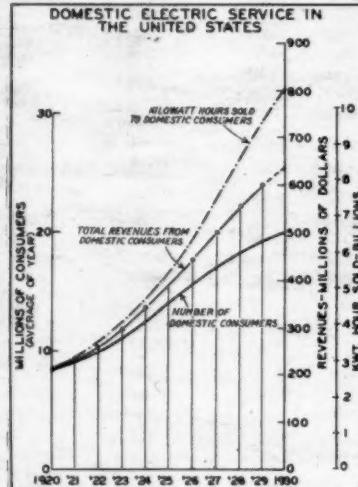
*Total generation by all agencies which contribute, in whole or in part, to the public supply as reported by United States Geological Survey, plus imports from Canada, in millions of kilowatt hours.

†Preliminary estimate, based on eight months' performance.

More Power at Lower Rates

The advent of electrical transmission, with its sequence of interconnection and the production of electrical power upon a large scale in highly efficient plants, has started in motion a whole train of economic and social forces. Increasingly,

the widespread interconnected electrical systems are becoming the enormous reservoirs of mobile and reliable power for all purposes. Local generation of power in small isolated units is fast disappearing, and the base power loads are more and more being carried by large, efficient central plants.



The electricity-using public (and especially the domestic consumer) has been a large beneficiary of these economies of larger-unit production and centralized organization. During the past four years, in particular, there has been an increasing number of reductions and changes in rates for domestic electric service, together with the establishment of new and optional tariffs, all designed to stimulate the increased use of electricity. The cumulative effect of these reductions is shown by the accelerated decline in the average revenue received for each kilowatt-hour sold for domestic service.

From an average of 6.55 cents in 1928, it has dropped to 6.36 cents for the twelve months ended with July 31. On the basis of the first seven months, the

indicated average for the complete year 1929 is thus 6.20 cents per kw.-hr.—a decrease of 4.6 per cent below 1928 and comparing with a decrease of 3.7 per cent in 1928 over 1927 and 2.7 per cent in 1927 over 1926. The net result seems to indicate that, while the kilowatt-hours taken by the average domestic consumer in 1929 will have increased by perhaps 8 per cent, this same consumer's annual bill will have increased by only 2½ per cent. While it points out the continuation of the industry's general policy of more service at lower rates and of its sharing with the consuming public the benefits accruing from improved engineering and management, it also emphasizes the widening gap between the gains in kilowatt-hours and the proportionately smaller gains in gross revenues.

At the same time, however, this decrease in average rates is being accompanied by another factor, whose occurrence, while long indicated from a study of the relationship of consumers to population, has been somewhat precipitated by changes in the general aspect of building construction.

Further Decrease in Growth in Number of New Consumers

During the past year the growth in the number of new consumers has shown a striking change. This directly affects the increase in output and in revenues from domestic service which, again, constitutes that part of the electric utilities' operations to which popular attention is most largely directed; although, as a study of the accompanying tables will indicate, the supply of power to industry and trade is considerably more important from a mere statistical point of view, since industry and trade consume the bulk of the energy and produce two-thirds of the revenue.

The changes in the annual increase of domestic users year by year since 1920 are set forth in Table II, and the growth in their total is further illustrated by the chart. The greatest period

of expansion to the homes of the country, as well as the most rapid rate of diffusion of this class of service, appears to have taken place with the rebound of prosperity from the catastrophic decline of 1921. In the three years 1923, 1924 and 1925, nearly five million new consumers were added, which, alone, were half of the entire number accumulated by the industry from its inception to the end of 1922.

TABLE II—DOMESTIC ELECTRIC SERVICE—NUMBER OF CUSTOMERS

Year	Number Dec. 31 (Thousands)	Annual Increase (Thousands)	Average Per Cent Increase.	Average Number (Thousands)
1920	8,700	—	—	8,355
1921	9,430	730	8.4	9,065
1922	10,211	781	8.3	9,820
1923	11,819	1,608	15.7	11,015
1924	13,568	1,749	14.8	12,693
1925	14,965	1,397	10.3	14,266
1926	16,577	1,612	10.8	15,771
1927	17,886	1,309	7.9	17,231
1928	19,069	1,183	6.6	18,485
1929*	19,900	831	4.4	19,485

*Preliminary estimate, based on eight months' performance.

During the past year, however, a marked decrease has taken place not only in the rate of growth of users of domestic electric service but also to a still more striking extent in the actual number of additions of new consumers. From Jan. 1 to July 31 of 1929 the number of new residential users increased by only 413,000, or somewhat less than 60,000 per month. At this rate, the total for the year will probably be in the neighborhood of 800,000, a decline of 32½ per cent from the 1,185,000 added during the year 1928.

This somewhat sensational loss of nearly 400,000 prospective domestic users over that shown the year before appears to be due, in large measure, to the decline in residential building, the index of which stands at approximately the same percentage below 1928. Back of this, again, stand the facts that the post-war housing shortage has been made up, that tight money has further discouraged speculative residential construction and—most important of all—that there has been a progressive decline in the population growth of the country.

Growth Depends on Customer Use

This latter fact is of considerable importance to the electric light and power industry, as it has all the indications of

permanence and again emphasizes the fact that future expansion must result from a greater use per customer and not, as has largely prevailed in the past, from the mere acquisition of more customers.

TABLE III—DOMESTIC ELECTRIC SERVICE: REVENUES.

	From (Thous.)	Annual Service (Thous.)	Aver. Bill (Thous.)	Aver. % Per Customer (Cents)	Kwh. (Thous.)
1920	...\$210,950	....	\$25.25	7.5	
1921	232,500	\$21,500	10.0	25.65	7.4
1922	260,250	27,750	11.9	26.50	7.4
1923	291,900	31,650	12.2	26.50	7.2
1924	345,900	54,000	18.5	27.25	7.2
1925	412,300*	66,400*	19.2	28.90*	7.3
1926	445,500	33,200	8.1	28.25	7.0
1927	503,150	57,650	12.9	29.20	6.8
1928	536,000	52,850	10.5	30.09	6.6
1929*	601,300	45,300	8.1	30.86	6.2

*These figures would appear to be somewhat too high. The maximum rate of growth seems to have taken place during the previous year.

*Preliminary estimate, based on eight months' performance.

An interesting commentary upon the growing necessity for more business from each individual user and an entirely new development in the electric light and power industry is the recent determination of the Detroit Edison Company to enter into the manufacture of electric devices. While the advent of service organiza-

tions into the field of the actual manufacture of appliances for the use of their services is not confined to public utilities (the anthracite coal industry, through its subsidiary, the Anthracite Equipment Corporation, also being actively engaged in the manufacture and sale of improved heating and thermostatic devices), this movement marks a new era in the relationship between the light and power industry, its patrons and the manufacturers upon whom it has heretofore been dependent.

The field occupied by the electric range constitutes one of the most promising of those available to the utility company's residential service. Up to now, in the opinion of the manager of the new manufacturing division of the Detroit company, this work has been seriously hampered and impeded by two deficiencies in the ranges now available on the market. These deficiencies are, first, slowness of operation and, second, the first cost of the device to the user. To overcome these obstacles, an entirely new appliance has been designed and "offered to the industry simply because *** something rad-

ical had to be done in order to build up the domestic load. The interest of the company is in the manufacture and sale of kilowatt-hours, not electric ranges."*

The trend of revenues from Domestic service is elaborated in Table III, which shows the compounding effects of the growth in the number of consumers and in the increase in the average revenue from each, year by year, since 1920. These total revenues, together with those received from other branches of service, are set forth in Table IV, which is well worthy of study.

TABLE IV—REVENUES FROM SALES OF ELECTRICITY TO CONSUMERS.

	Domestic	Tran-	Com-	Annual	%	
	Inc.	sferal.	mercial.	Total	Inc.	Inc.
1920	...211	45	565	821	..	
1921	233	45	606	883	62	7.6
1922	260	51	709	1,111	118	14.2
1923	262	52	861	1,205	194	15.2
1924	346	54	878	1,278	73	6.0
1925	412	54	957	1,423	145	11.6
1926	446	51	1,023	1,530	107	7.5
1927	503	48	1,114	1,666	135	8.5
1928	556	48	1,197	1,801	136	8.2
1929*	601	48	1,296	1,945	144	8.0

*Preliminary estimate, based on eight months' performance.

While not as marked as in other lines

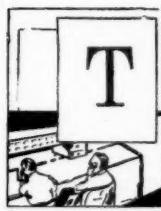
*As quoted in *The Electrical World*.

of production, the influence of general business conditions is still evident in the slower growth of revenues in 1921 and 1924 and in the exuberance of 1923—apparently the banner year in the history of the electric light and power industry. At the same time, no year has thus far shown a decrease in actual revenues from those of the year before and the growth in gross has proceeded, of late, at a remarkably uniform pace.

If, as *The Electrical World* points out, the investing public seems to have reached the point of utterly disregarding earnings or yields in common stocks, it is a phenomenon equally evident in industrials and rails. Earnings in the light and power industry have continued, as the table indicates, to grow steadily and conservatively.

These figures illustrate the inherent stability of the actual operations of the service of electric supply and serve to emphasize the decided contrast between the orderly growth of the industry and the speculative disturbances in its securities which has now been evident for nearly two years.

Motor Industry Again at Crossroads, as Mass Output Fails to Swell Profits



HE conclusion which has been almost universally drawn that the motor car industry has been overproducing this year has apparently rested solely on the fact that production itself has at a record-breaking rate and that such a high rate of activity could not on general principles be expected to last for long. The only valid reason for hurling the overproduction charge at any industry, on the contrary, is that production can be shown to have outstripped sales by a considerable margin over a considerable period of time.

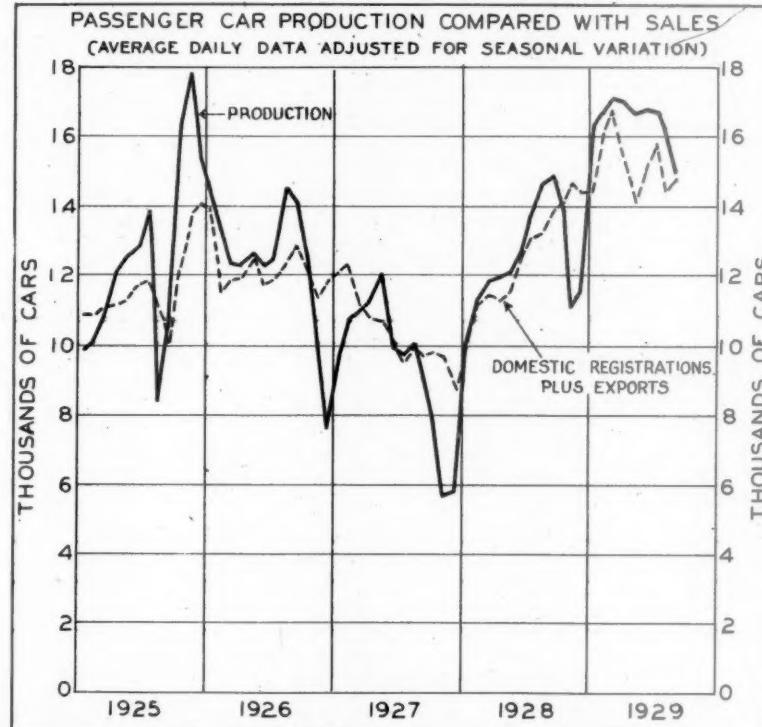
In most industries, however, comparable sales and production statistics are lacking; and consequently the soundness of current production policies must perforce be judged by whatever pertinent general economic data bearing on the situation can be assembled, such as the behavior of prices, the position of consuming and other related industries, the relation of production itself to estimated normal, and so on. The motor car industry, however, is fortunate in that sales statistics are readily available, not only to each manufacturer covering his own sales, but to every manufacturer covering the sales of every other producer. And for the industry as a whole, the question of overproduction may be readily settled by comparing total production with total sales.

Such a comparison is presented in the accompanying chart, which shows for the period since 1925 monthly data on average daily passenger car production compared with similar data, seasonally adjusted, on new passenger car registrations in the United States, to which has been added the number of cars exported. In making this comparison, the only difficulty which arises is the fact that the export figures as compiled by the Department of Commerce do not include cars shipped abroad for assembly in foreign factories. To allow for this defect in the export figures, a constant, computed on the basis of the average discrepancy between the two sets of data over the period 1925-1928, has been arbitrarily added to the data on domestic plus foreign sales.

The most obvious observation which

one seems entitled to make on the basis of this comparison is one with respect to the traditional instability of the automobile industry. The ups and downs which have been the most conspicuous attribute of motor-car manufacture since

denly to shut down their factories at not infrequent intervals for the purpose of making radical changes in design. In other words, much of the curtailed buying, with its subsequent expansion, is beyond question due to the fact that at



its inception are commonly laid to the fact that the public buys in fits and starts or in great waves which bring feverish activity at the factories only to be followed by the inevitable depression when the buying wave subsides. The curve of registrations plus exports shows that the public does tend to buy in great waves, but the course of these waves is undoubtedly much smoother, seasonal movements eliminated, than commonly believed. And some of the broad rises and falls which delimit these buying waves would obviously be much less pronounced were it not for the policy of some of the large manufacturers sud-

certain times, as in the latter part of 1927 when Ford was unable to produce cars in quantity, the public refrains from buying simply because there are no cars to buy.

The extremes of activity and depression, at any rate, are much more exaggerated in the curve of production than in the curve of consumption. And it is also evident that since last April the industry has been overproducing—has been turning out cars faster than the public was buying—although the rise in sales to such an unprecedented height in February and March makes the extent of the overproduction, in appearance as

well as in fact, much less spectacular and therefore rather less obvious than on earlier occasions, such as in the latter part of 1925.

The last month plotted on the chart is September, and for each curve the September position is the result of an estimate. The sharp drop shown by September production is based on the preliminary estimate made by the National Automobile Chamber of Commerce, and the slight gain in sales is based on the fact that new passenger car registrations in only one State, Illinois, showed a moderate increase in September as compared with August (allowing for seasonal variation). On this basis production is now more closely adjusted to demand than at any time since last March, and on the surface, therefore, it would appear reasonable to assume that a further sharp decrease in output would be uncalled for, especially as retail buying in the past has shown great stability and could hardly be expected to depart from that tendency so radically as to produce a sudden cessation of buying.

Signs of Uncertainty Both in Public Buying and in Producing

There are, however, a number of factors which seem to indicate that production is headed into a greater decline than indicated on the basis of the present relation of sales to output. In the first place, there has recently appeared an element of uncertainty in rumors which appear to have some foundation in fact that Ford and Chevrolet are again planning changes representing greater or less radical departure from present design. There is no reason for suspecting that such reports will not have the usual depressing effect on sales in the low price field; and that, consequently, last March will stand for some time as the cyclical peak of the current buying wave in automobiles. This influence, and the most important one to be considered, comes, as usual, from the retail end of the industry.

In the second place, a rather unusual factor may enter the present situation. Recent developments have indicated that there is great satisfaction among certain manufacturers over the policy of the industry in glutting the market periodically. It may not be too far from the mark

to suggest that for the first time in history steps may be taken by the industry itself to correct this situation. In other industries there now stand some rather conspicuous examples of successful co-operative effort in this direction. The long-established policy of General Motors and some of the other motor-car manufacturers in adjusting production closely to retail sales serves as an example close at home of the beneficial results of some such policy, which, of course, would be much more effective if it could be applied to the entire industry.

Unsatisfactory earnings by many manufacturers will act as the greatest stimulus to some sort of readjustment

involving decreased production, for the turn of affairs this year has done nothing if it has not demonstrated pretty conclusively the fallacy of the idea that mass production at any price is the road to profits, for earnings this year for leading companies in the aggregate have not made an appreciably better showing than last year, when output was much lower, and in some cases earnings have actually decreased. The fact that the motor stocks as a group have been on the decline since the first of the year in the face of the strong upward movement in other issues speaks louder than anything else of the need for a general readjustment in policy; and, so far as

can be foreseen on the basis of present conditions, the first result of such a change will be a lower rate of output in the immediate future.

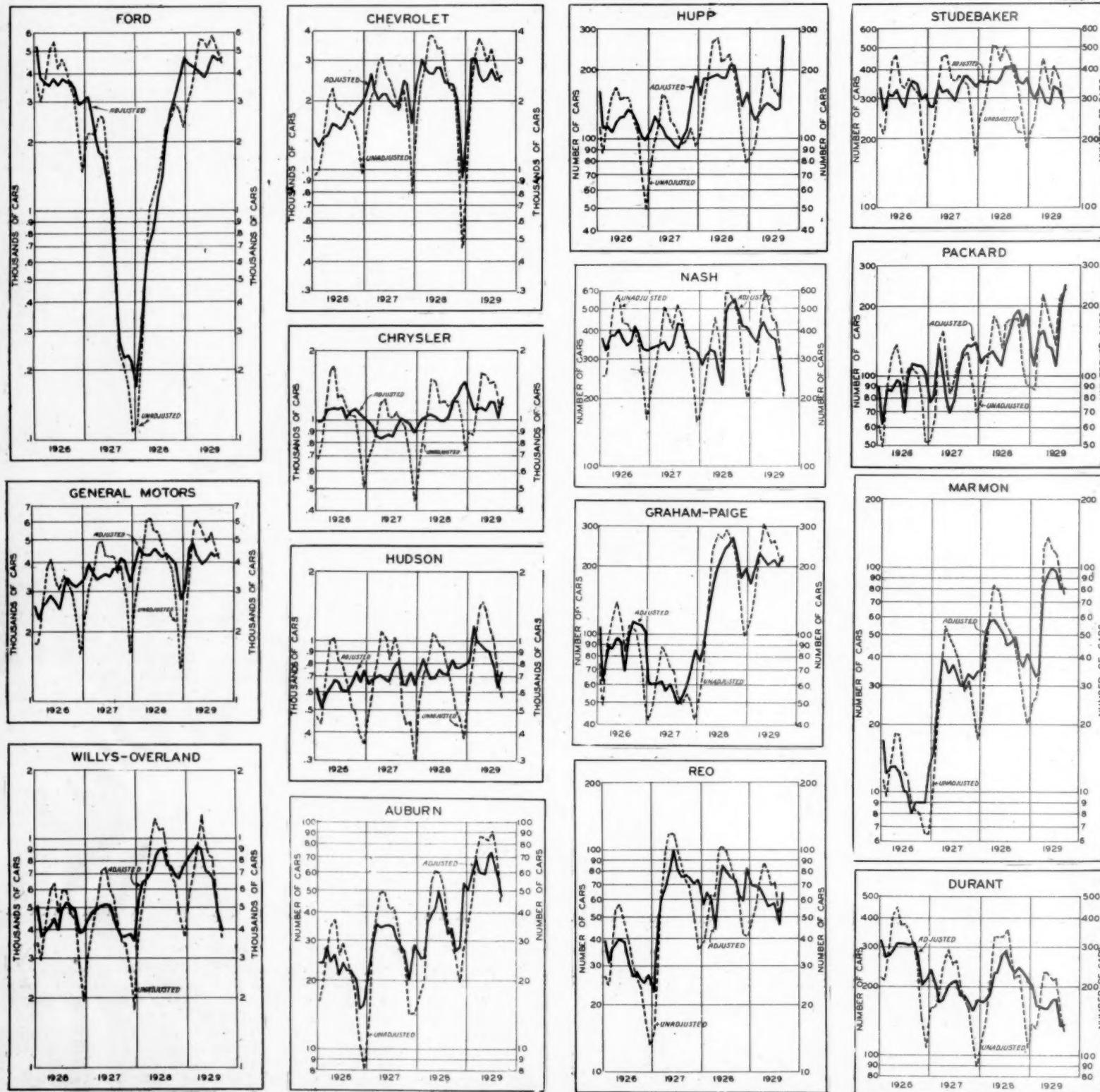
These, then, are the main considerations on which rest the outlook for decreased production in the last quarter of the year. As a matter of general interest, however, the effect of the combined and simultaneous output of Ford and Chevrolet for the first time since 1926 in normal quantities almost equals in importance the question of the future course of activity.—Sufficient time has now elapsed, under this novel set of conditions, to provide an answer to the problem of to what extent the companies

which gained at Ford's expense in the two preceding years would be able to hold their gains. The accompanying charts of domestic sales of the leading individual producers supply a birdseye analysis of what has actually occurred. These charts tell their own story, although it may not be overdoing it to point out that the company from which has emanated the loudest complaint regarding overproduction is the one which made the most spectacular effort to supplant Ford in the low price field, and that that company has now lost completely the spectacular gains which it made earlier at Ford's expense.

D. W. ELLSWORTH.

NEW PASSENGER CAR REGISTRATIONS IN THE UNITED STATES

Average Per Business Day, Adjusted and Unadjusted for Seasonal Variation.



All of the data shown above are plotted on the same logarithmic scale. September figures, represented by the last point plotted in each case, are the results of estimates based on registrations in only one State, Illinois. Data for all previous months are complete for the entire country. For purposes of comparison, registrations of companies which have merged are included with those for the parent company for the entire period although the merger may not have been effective over the entire time shown. Names at head of each chart represent parent companies, not individual makes; thus the data for Chrysler, for example, represent combined registrations of Chrysler, Dodge, Plymouth and De Soto.

OCT 18

The New Arithmetic

From The American Metal Market

WE quote the following from an advertisement in The New York Times of Oct. 10, announcing the combining of two large banks:

"Those who look only at the dull arithmetic of life build no monuments and win no victories."

"Progress is made because there are possibilities in human beings which go beyond statistics; because the whole is very often much more than the sum of all its parts."

"Two great businesses, which have developed side by side, unite their resources and experience. They find that their rate of progress is much more than doubled—that two plus two have not made four, but five or even ten."

When combinations are made, old employes sometimes lose their jobs, and this sounds as if old "Two and Two" had got the sack. Of course, it isn't really so—he is more indispensable than the president.

We fully agree that human powers are sometimes more than doubled by cooperation: that two working together to a common end can frequently accomplish more than when working separately. It has been often demonstrated, and the advantage of combination is set forth in a lively and striking fashion in this very effective advertisement.

An Unfortunate Though Striking Perversion of the Truth

Of course, the force of it lies in the reference to the old belief that two and two really do make four and nothing else. But the statement to this effect has done ancient and honorable service as an apothegm to illustrate the force of exact and incontrovertible truth and a sane and honest regard for it.

It is for that reason that, while admiring the wit and forcefulness of the advertisement, and taking no exception to its attractive argument, we feel somewhat that disquieted in reading it. It is as if one of the ten commandments had been juggled with, shown to be outdated, and its injunction reversed. It is like mocking the wisdom of the ages.

A New Arithmetic Abroad—Men Try to Deceive Themselves

We have no fear that the world will cease to believe that two and two make four, but in these days it seems rather to need reassertion.

In fact, there is a new arithmetic abroad. Whatever we may grant as to the case in point, there are so many other cases in which two and two make only four, and never can make anything else, but in which men are trying to persuade or deceive themselves into believing that it makes "five or even ten," that it seems to us a great and sound financial institution such as the one issuing the advertisement, whose province it surely is to promote sane and healthy views and practices in financial affairs, might well have chosen another form for their announcement.

"Those who look only at the dull arithmetic of life" do not perhaps "build monuments." But there may be another sort of monument awaiting the self-deceived to whom we have referred—a monument in the graveyard of financial distress and disaster.

Let us, therefore, repeat and reassert, at the risk of being trite, that two and two make four.



CAPITAL,
SURPLUS
and
UNDIVIDED
PROFITS
\$238,516,930.08

Head Office:
55 Wall Street
New York
—
Thirty-six
Branches
in Greater
New York
—
Ninety-three
Branches in
twenty-three
Foreign Countries.

The National City Bank of New York

including

Domestic and Foreign Branches

Condensed Statement of Condition as of October 4, 1929

ASSETS

Cash in Vault and in Federal Reserve Bank	\$128,862,609.07	
Due from Banks, Bankers and U. S. Treasurer	225,839,882.73	\$ 354,702,491.80
Loans, Discounts and Acceptances of other Banks		1,124,540,856.98
United States Government Bonds and Certificates	\$160,893,872.48	
State and Municipal Bonds	12,800,082.00	
Stock in Federal Reserve Bank	6,600,000.00	
Other Bonds and Securities	53,497,655.13	233,791,609.61
Subsidiaries:		
International Banking Corporation	\$ 6,000,000.00	
Bank of Haiti, Inc.	2,000,000.00	8,000,000.00
Bank Buildings		30,851,879.39
Items in Transit with Branches		33,427,003.27
Customers' Liability Account of Acceptances		152,516,787.53
Other Assets		8,393,933.03
Total		\$1,946,224,561.61

LIABILITIES

Capital	\$110,000,000.00	
Surplus	110,000,000.00	
Undivided Profits	18,516,930.08	\$ 238,516,930.08
Deposits		1,422,356,946.65
Liability on Acceptances and Foreign Bills		258,987,416.57
Circulation		99,365.00
Bills Payable		6,000,000.00
Reserves for:		
Dividends, Interest, Taxes and Expenses	\$ 13,679,886.66	
Contingencies	6,584,016.71	20,263,903.31
Total		\$1,946,224,561.61

Above includes figures of Foreign Branches and European Affiliate.

City Bank Farmers Trust Company

(Affiliated with The National City Bank of New York)

Head Office - 22 William Street - New York
Temporary Headquarters - 43 Exchange Place

FIFTH AVE. at 41st ST. 42nd ST. at MADISON AVE. 181 MONTAGUE ST., BROOKLYN
LONDON, 11 WATERLOO PLACE, S. W. 1

Condensed Statement of Condition as of September 27, 1929

ASSETS

Cash in Vault and in Federal Reserve Bank	\$ 1,300,350.51	
Due from Banks and Bankers	60,994,353.39	
Loans and other Secured Advances	1,467,000.67	
United States Government Bonds	7,444,515.62	
Other Bonds, Mortgages and Securities	13,115,783.54	
Other Assets	1,903,963.37	
Total	\$86,125,973.10	

LIABILITIES

Capital	\$10,000,000.00	
Surplus	10,000,000.00	
Undivided Profits	1,093,858.28	
Deposits	63,249,608.68	
Reserves for Dividends, Interest, Taxes, etc.	1,782,506.14	
Total	\$86,125,973.10	

Trust Service is available through any branch of The National City Bank of New York or The National City Company

The Quarter's Foreign Economic Changes From An American Point of View



EEING that in what follows the writer may have undertaken the rôle of "Devil's Advocate," he protests that it is a very necessary and salutary rôle, an essential auxiliary in the search for truth.

It seems to have been quite neglected in this country as regards the British Labor Government. No doubt canonization is the ticket, but not all of the claims for the candidate are to be allowed.

GREAT BRITAIN

TO what extent the activities of the Labor Government in the foreign and imperial fields have been genuinely millennial, to what extent political flimflam, is a pretty question.

For a month at The Hague Philip Snowden ramped and bullied in super-Palmerstonian fashion. For what? The financial stake was petty; that was not the object. The object was twofold: (a) to enhance the domestic prestige of the Labor Government, at the expense of the Conservatives, by making it appear passionately solicitous for the interests of the British taxpayer in marked contrast to its Conservative predecessor; and (b) to assert for the Labor Government absolute freedom of policy with respect to the European Continent, unqualified, unprejudiced, by the associations of the past three decades, and involving, of course (however Mr. Henderson may honey it over), repudiation of the Franco-British *entente*. From the point of view of platonic statesmanship (a) is political flimflam; but (b) has a look of the genuine thing. Yet even as to (b) a doubt will obtrude itself. This noble assertion of independence, of magnanimous impartiality—analyze, and shall we not find for real motive ignoble envy of the French apparent material prosperity and French political prestige? Let us, however, concede the benefit of the doubt and call (b) genuine statesmanship, whether we approve it or not. That granted, it remains that the astonishing British behavior at The Hague was primarily a bid for domestic prestige.

But what of the other overseas activities: The overture to Egypt, the similar one to Iraq, the British participation at Geneva, and, most important of all, the procedure looking to an Anglo-American naval accord, to be followed by a five-power naval conference?

The answer is that these huddled activities and The Hague business together constitute a magnificent bid, a quite unprecedented bid, for government prestige at home. And it cannot be denied that the general character of the bid is questionable. In the concessions offered to Egypt one sees only an acceleration of Conservative policy; in the offer to Iraq, *ditto*; and (I gasp a little, so saying) in the naval moves, *ditto*. "Ah, but acceleration," you say; "precisely what was needed." Maybe so; but it may well be doubted that so great acceleration of the Conservative policy re Egypt was wise, and the contention is not to be poohed away that, by arousing vain hopes, it precipitated the Palestinian horrors. As to the wisdom of hectic activity respecting naval matters, one may speak more confidently at the conclusion of the five-power conference.

As to British participation in the League Assembly:

Mr. MacDonald's almost incredibly vague speech at Geneva was of a rich millennial bouquet suggesting concentrated ilang-ilang—rather stifling. On the other hand, Mr. Henderson's proposals led to appointment of a committee to frame amendments which should bring Articles XII and XV of the covenant into fullest helpful accord with the Paris Pact, report to be submitted to next year's Assembly—really constructive statesmanship. The Assembly delegates of all the members of the British Commonwealth of Nations except Australia and Canada signed the "optional clause" of the World Court protocol; but, except for the Irish Free State, with very weakening reservations. Time only can tell whether the lack of unanimity of action by the members of the British Commonwealth of Nations respecting the optional clause is to be deplored.

William Graham, the president of the British Board of Trade, made an important contribution to the proceedings of the Assembly. He was largely responsible for a resolution adopted by the Assembly contemplating action by the proper League officials to result in the convoking by the League Council for the coming January of a conference of representatives of European States the which should "frame the first collective agreement for developing and facilitating economic relations among those States by all practicable means, especially by lowering tariff barriers and reducing hindrances to trade"; the States participating in the conference having previously pledged themselves to make no increase in their protective duties over three years and not to "impose new protective duties or create new impediments to trade" over the same period.

It is seen how the above proposal meshes in with the idea of an Economic United States of Europe and how realization thereof might furnish a gauge of the practicability of the latter. Constructive statesmanship, to be sure, but, as regards Mr. Graham, not too constructive. No doubt Herr Breitscheid and the other promoters of the resolution had such meshing in mind; but probably not Mr. Graham. Certainly he had no intention of bespeaking for Great Britain an oar in that galley. The attitude of Great Britain toward the question of participation in an Economic United States of Europe is very far from being determined. Please note that the attitude of the delegates of Australia and New Zealand toward the resolution just adverted to was very icy. The great Cecil carried on Mr. Snowden's good work at The Hague by vigorously asserting to the Assembly the Labor Government's dissociation from its Conservative predecessor in respect of disarmament questions. Yes, the British contribution to the Assembly was important, but, is not the residual impression that of an effort to create prestige for the Labor Government, acceleration of the Millennium being incidental?

So, then, in the brief period since it took office (June 7) the Labor Government has been bustling itself in the foreign and imperial fields, bustling itself as never did any government before, to whip up prestige for itself. What's the grand idea, and why such a hurry?

By HENRY W. BUNN

The fact is that the real preoccupations of the Labor Government are almost entirely domestic. It has promised to solve the problem of unemployment, to procure comfortable conditions for the working class. The workers are interested in fulfillment of those promises and only very vaguely in The Hague or Geneva or even the Millennium, and they must not be kept waiting too long for convincing signs of fulfillment. Here's where the foreign laurels come in.

The government can say to Parliament: "Behold what, allowed a free hand, we have within so brief a space accomplished in the foreign field, where few expected us, so little experienced, to succeed! Our prowess is evident. Give us a like free hand in the domestic field, and the results will be even more remarkable. Refuse it, and the miseries of the people be on your head!" The pressure on Parliament from the people, impressed by the foreign laurels, might well be overpowering. (The fact that the foreign achievement may be partly flimflam is quite beside the point.) Something like that seems intimated by Mr. Thomas, the unofficial Minister of Unemployment, when he mutters delphically of "recommending to Parliament [reassembles Oct. 29] the next phase of the Labor Government's plan to solve unemployment."

The first phase, obviously, has been one of preparation mostly; psychological, in chief. The obvious economic showing has been disappointing, except for the success of Mr. MacDonald's efforts for reference of the dispute in the cotton textiles industry to a court of arbitration. Since the Laborites took office, unemployment has somewhat increased, foreign trade has not looked up (there was a dreadful slump in June), and the Bank of England has been in the doleful dumps. The world awaits with keenest expectation revelation of "the next phase of the Labor Government's plan to solve unemployment." What is the program, and will the prestige achieved through the hectic activities in the foreign and imperial fields during the third quarter avail to "put it over?"

A few details of the economic developments of the quarter seem called for. It will be recalled that June export (British products) fell off from that of May in the value of £17,540,000 and import by £12,000,000. I remarked at the time: "Perhaps one sees here the cumulative effects of the pre-election uncertainty and nervousness, rather than the results of unfavorable reaction to the election returns." The remark was apparently justified, for in July there was a remarkable recovery, export (£66,510,000) almost reaching the May figure (£67,430,000). In August, however, export fell to £63,040,000, and in September there was a further fall to £55,100,000.

Except for one brief rally the gold holdings of the Bank of England declined steadily from June 13 to the end of the quarter. On June 13 the total of gold holdings was £164,211,400, the high of this year. (The holdings of Sept. 12, 1928, namely, £176,584,362, were the highest in the Bank's history; the figure at the end of April, 1925, when gold payments were resumed, was £155,742,

064; the "safe minimum" of the Cunliffe committee is £150,000,000.) On Sept. 25 the figure was down to £133,212,581. At last, on Sept. 26, the Bank of England raised its discount rate from 5% to 6% per cent. It seems to be the general expert opinion that the step was far too long delayed. The effects are being anxiously awaited. The indications seem, on the whole, favorable.

To hark back to my preliminary remarks. In intimating a certain amount of flimflam in the activities of the Labor Government I do not mean to intimate moral turpitude—merely 'tis still a world of flimflammers and the willingly flimflammed, of gullers and gulled. A certain amount of flimflam is indispensable to the best. Even Plato allowed it. We do not well to take too seriously a world obviously constructed on humorous lines. This writer is sympathetic to the Labor Government.

FRANCE

FAR away and long ago" now seems that mighty debate, but in fact it was only at the latter end of July that the French Parliament ratified, without prejudicing reservations, the Mellon-Bérenger and Churchill-Caillaux agreements, providing for funding of the debts of the French Government to the Governments of the United States and Great Britain respectively.

So much to the good; but the month-long effort on the forum laid low the aging Poincaré, and he was constrained to resign the Premiership. Briand succeeding. At The Hague Briand maintained a suave aplomb and sufficiently guarded the interests of France.

French industry and trade more than maintained through the third quarter the satisfactory showing of the first two quarters of the year; production at high levels, the home market increasingly receptive, unemployment practically nil, fise and finance in healthy train, revenue handsomely exceeding estimates and previous records. The one important drab stroke in the picture was furnished by certain branches of textiles, which continued somewhat to lag. There was some improvement in the foreign trade balance over July and August (report for September not yet to hand) as compared with the first half of the year. The July balance was unfavorable by 358,000,000 francs, the August by 536,000,000; the balance for the first eight months of the year being unfavorable by 6,805,000,000 francs, as against an unfavorable balance of 1,108,000,000 for the corresponding period of 1928. The bumper wheat crop (87,000,000 quintals, as against 76,500,000 for 1923), said to be sufficient for the country's needs, would seem to insure considerable improvement of the foreign trade balance over the coming twelve months.

The controversy which had been intermittently going on for two years over the application of the American valuation system to French imports into the United States seems to have been settled with substantial victory for our pretensions.

A one year's truce, favorable to American producers, to the Franco-American film controversy, has been struck, with provision for extension to Oct. 1, 1931, if by Oct. 1, 1930, agreement on a new arrangement to govern American importations into France has not been

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The Problem—Distribution

The Most Powerful Arch Enemy of Profits Today Is the High Cost of Distribution

By J. P. JORDAN

Consultant in Organizing the Functions of Business Concerns.

Member of Firm of Stevenson, Harrison &

OR a long time American industry has enjoyed a large volume of business. Car loadings have indicated this. Banks have noticed the large unit volume of clients' sales and often increasing money volume of sales. Ratios of manufacturing cost to sales have run fairly even and often decreased. Gross profit or the trading margin, has stayed fairly ample.

Net profits, however, have often decreased. If they have not decreased, they have often remained at a level, notwithstanding large increases in sales. Why? On account of the high cost of distribution.

Believing that there is almost a unanimous agreement that distribution costs are mounting to levels which are reaching an unbearable burden, the question is that of finding a relief. We may hear as many solutions proposed as there are people to propose them. This article will surely not attempt to propose remedies, but there are so many things affecting the cost of distribution, so many angles of approach, so many thoughts in respect to the personnel involved, and so many divergent ideas as to the methods to be followed that we may find a great plenty of ideas to discuss.

Effect of Mergers

We hear a great deal about the reduction of distribution cost which a merger will effect. Sometimes this is so and sometimes it is not so. Wherever businesses in exactly the same field unite it seems fairly logical to expect a saving through consolidation of sales effort. And yet many a merger is effected where it is thought necessary after all to maintain separate sales activities in connection with the several brands or lines of goods which have been made and sold by the companies entering the merger. Here we may find distribution costs actually increased by a super-imposed organization.

Theoretically, the merging of a number of companies in the same line of business *should* save distribution cost if sentiment and old traditions do not prevent. Even when apparently competitive brands may appear worthy of continuance, this can be done from a merged branch sales office. The idea that dealers must, if possible, be kept in the dark as to the fact that certain goods differing only in dress-up come from the same factory seems a fallacy. If Jones' Salve is sold by a store on one corner and Brown's Salve in a store on the opposite corner, the retail dealers have their brands to talk to customers who know only the brands, even though the dealers may know that the same salesman sells both and that they come from the same factory.

It is usually thought that mergers of companies where each is in a different line, but where their products are consumed by other companies in the merger, are always sure to accomplish heavy savings in distribution expense. If the consumption of the companies or company in the merger of the goods of the feeding companies is sufficient, doubtless this saving in distribution expense is actually made in many cases. But where the



capacity of these feeding companies is greater than the requirement of the consuming companies in the merger, the savings in distribution expense are nearly nil, the only advantage gained being being preferred service.

Generally speaking, the merger route to wholesale reductions of distribution expense may not be depended on as a sure shot. The sponsors of a merger may sincerely believe that savings will be made in distribution costs; but the mere merging of companies does not remove the element of human judgment—often in error—which may and often does defeat the objective of savings in distribution costs.

Personnel Involved

To the writer, it appears that the most fertile field for producing savings in distribution expense is in the personnel of the selling activity. There seems to be a tremendous difference between what we might call, for the purpose of our discussion, "selling" and "merchandising." For our discussion suppose we consider "selling" as a brass band, stimulated, pepped up, bally-hoo type, where with canned "approaches," pretty speeches written up by headquarters, salesmen expose their lack of individuality the moment they enter an office. Then let us picture "merchandising" as a carefully and scientifically planned scheme of presenting to a buying public, located by intelligent market research, a line of products considered by the salesman as *the only line* at the price, which salesman is possessed of an inherent ability to approach customers in his own effective manner, without a lot of cigar slipping, theatre invitations, or any of the other old-school, passe and expensive methods of approach and contact.

It has often been thought by the writer, when observing some sales conferences, that these conferences are like pre-prohibition pledges of friendship with our feet on the brass rail. Wonderful fellow-feeling under the spell of a warm and comfortable glow from booze and steam heat on a cold night, but a different matter when comes the cold, gray dawn of the morning after. Of course, the bally-hoo of increasing sales, going over the top, and all that stuff goes big in a crowd of men actuated by a near mob spirit. But in the last analysis, when each individual gets out on the firing line, it's a different story.

Solid Stuff

Out in the field, the convention ardor cooled off, the real stuff is bumped into. Here comes the test of—is my line really better enough to warrant the higher price; does my company actually service its goods to the limit; have I the real arguments to back up a purchaser in doing business with us as against competitors; have I real knowledge of my field as to where I can concentrate on selling goods; and so on with a thousand other misgivings of the morning after. In other words, is the merchandising policy of my company solid; is it made of real stuff; will it give me what I need to back me up in my work?

The nature of the personnel of the distribution activity holds the answer to these questions. Is the high distribution chief a real distribution planner with an executive type of mind, or is he simply

a star salesman glorified with a high title? Is he a cool-headed and intelligent leader, or is he a wordy driver? Does he really service his field force, or does he turn them loose with a meaningless quota and then say go to it? Does he work closely with the producing departments to the end that products are serviced in the field, thereby cementing customer relations, or does he fight or fail to cooperate with that department of his company which means so much to the distribution activity? In other words, is the distribution activity on a solid basis or on a hurrah boys basis?

Market Research

When a new building is wanted at any plant it is usually the case that most detailed estimates of cost of construction, equipment, power supply and all such is required. Then there must be a statement of what will be produced by the new unit, at what reduction of cost, and all such. Then, possibly, the new building may be authorized.

Has such a definite procedure become very prevalent in distribution activities? Have anywhere near the majority of companies set up any adequate semblance of research activity in respect to sales activities? Presumably, with thousands of products, it may be answered, yes. With automobile tires, for instance, the market is broad. Millions of tires are used, therefore the market is there. But how about the chances of getting the business in the face of the existing marketing conditions? A superintendent of a paint plant knows how to make good paint, has saved some little money, and gets friends to start him along in a new paint business. His very advent to the paint field stiffens competition. Does he figure on what he is to be up against?

Companies grown large feel that they must become larger. Territory is extended. Sales forces become enlarged and spread out. Hundreds of miles of freight penalties must be absorbed. Super-imposed divisional sales organizations spring up. The lure of national advertising demands finally its toll.

Where is the point at which good judgment may dictate a stoppage of extension? Not a stoppage of progress, as better goods, better service, better field coverage, better lines and all such betterments are always necessary and always will be. The answer most logically is in research. A cool-headed, effective, intelligent and deep research into every phase of the distribution problem. Much better to make solid an existing profitable business than to risk the results of over-expansion.

Expensive Selling

There are two ways to impress any one, whether for selling purposes, for getting a job, or for any other purpose. First, by "selling" yourself, your company, your wares, your services, or what-not, on a straightforward, solid and honest basis of value, or, second, on the basis of a stimulated contact supported by questionable booze, entertainment of all sorts, and all such traditional and somewhat moss-grown methods.

Two steel company presidents were comparing notes a while ago. One told the other that entertaining expenses were taboo in his company, and the old cost of same plus more money was spent

in servicing goods and in research work. The other president was astounded. The company tabooing the loose methods of stimulating sales and substituting therefor for the greater service and research is the most outstanding company in the field today.

Any purchaser of goods or services who buys today on the basis of theatre parties and booze is not to be trusted. But, you say, you must have your friendly contacts! Yes, the friendly contact of proving that you can furnish better goods with a better backing of service.

Purchasing is becoming more and more a scientific operation. Less and less goods are purchased on the basis of good fellowship. More and more goods are purchased on the basis of strict specification, and many times these specifications point almost to one or perhaps two sources of supply. The responsibility of the seller, therefore, becomes more acute. He *must* deliver the goods and he must see that his goods fulfill without question the purposes for which they are sold. Where, then, is there room for high costs for entertainment and all such expensive items?

In the field of what might be termed straight merchandising, such as food-stuffs, articles sold by drug stores, and other popular outlets, we may conceive of two main arguments for getting goods onto the counters and shelves followed by getting them off these same counters and shelves and into the hands of customers. First, articles of merit, and second, a price which permits a good margin of profit to the dealer. These two points are painfully obvious; and yet an unnecessarily expensive distribution cost will cut down this margin to the dealer and set up a serious sales resistance.

Know Your Problem

This subject of distribution is fully appreciated by every one, including those actively concerned. It is useless to think that a short article of this nature can any more than make the minutest scratch on the surface. The point is, however, what is really being done by industrial concerns to find the real truth about their problem? Should expansion of territory be considered or not? Should lines be added or not? Should lines be cut down or not? Should unprofitable lines be continued on the idea that they are necessary to pull other business or not? And so on with unlimited questions.

An outside consultant, not influenced by the internal conditions of a company, not affected by any traditions, experienced in studying the individual conditions surrounding each case, and with no personal interests whatever is a logical adjunct to the executive function of any business. In the matter of distribution, a study by the outside consultant is invaluable; and when followed by the application of incentive methods of extra remuneration, designed and placed in operation by the outside service, reduction in distribution costs becomes a habit and a needed assistance to the profit and loss account.

"This is the fifty-eighth of a series of articles on Organization Problems. Reprints of this and preceding articles, together with any other information, will be sent to any one on request to J. P. Jordan, 19 West 44th Street, New York."

The Quarter's Foreign Economic Changes From An American Point of View

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reached. The 7-to-1 quota is continued for the period of the truce; it is agreed that the quota system shall lapse on its expiration.

A rather uninteresting quarter; "happy the people whose annals are uninteresting."

Some notice of Briand's project for a European association will be found in a later section.

GERMANY

THE quarter saw steady moderate improvement in practically every category of production and trade, the one striking exception being textiles (rayon not included), which continued, except for a brief rally in July, wretchedly to slump. Confidence resulting from the successful outcome of the reparations discussions was fruitfully in evidence.

It is of curious interest that the improvement, the general indication of well-being, the optimism, are despite extraordinary stagnation of the money market. Precise figures cannot be given (the sources vary a good deal); but it suffices to say that the domestic loans of the quarter totaled an inconsiderable amount, and the foreign loans still less (the maximum figure for July and August I have seen cited is 7,400,000 marks). When or if the voraciousness of the American market subsides, the German "Barkin' will be willin'"; there is still need of a great deal of foreign money for maintenance of the ground won back and for further advance.

But meantime it is matter of curious and happy remark how well Germany is getting on during the suspension of foreign lending. American financial interest in Germany is, however, finding expression in other ways. "New American capital is entering Germany in the form of small branch factories and finishing plants," and, of course, of high significance was the acquisition by our International General Electric Company of a very substantial interest in Allgemeine Elektricitäts Gesellschaft (the German congener); more than that, a kind of coalition is indicated, involving interchangeable use of patents and a considerable increase of the capitalization of the German company, with, however, the proviso that a majority of the capital shall be German-held.

The information of the German foreign trade vouchsafed us by the dispatches is meagre. The best I can do by way of figures is the following. Douglas Miller, our Acting Commercial Attaché at Berlin, states that the total foreign trade deficit for the first seven months of 1929 was only 403,000,000 marks, as against 1,571,000,000 for the corresponding period of 1928, and a late dispatch declares that the figures for the August trade are "considered on the whole satisfactory." (No information as to the September trade yet available.) We are informed that "in the present year to date export of manufactured goods for consumption has been slightly lower than for the corresponding period of 1928 [the slump in textiles probably responsible], but export of manufactured material of production, mainly chemicals, iron ware and machinery, show very great increase." Evidently, on the whole the showing of the foreign trade for the quarter was satisfactory.

The situation as to employment is a

little depressing. The low unemployment this year was 711,000 on Aug. 1 (this figure, I take it, not including some 150,000 receiving "emergency relief"), about 150,000 above the figure on the corresponding date of 1928; moreover, the seasonal rise began early in August, earlier than last year. There is a growing fear that the economy will not be able to absorb those thrown out of employment by "rationalization" measures, and that conditions of chronic unemployment similar to those in England impend. In this connection it is to be noted that a mighty battle threatens in the Reichstag over the question of unemployment insurance legislation. It is hoped and expected that a definitive showdown will be averted until after Reichstag action on the Young plan; otherwise there might be the devil to pay.

A deficit of nearly a billion marks (mostly on the extraordinary budget) was carried over from the budgetary operations of the fiscal year ended March 31. There are, however, happy indications of marked improvement in the budgetary operations of the current fiscal year; a substantial surplus to date.

A review of the quarter may not fail to note striking continuance of improvement in the Reichbank's condition, nor the grandfeat of the first circumnavigation of the planet by the Graf Zeppelin, with whatever its bearing on the future of commercial air navigation.

On the whole a good quarter, with optimism justified.

ITALY

OUR information of the Italian economy during the third quarter is even more meagre than usual. Some official communiqués vaguely intimate increase of production and home trade, decrease of unemployment; but very vaguely. I am unable to furnish figures of the foreign trade; the general indication from the dispatches, however, is not reassuring. The fiscal condition seems to be satisfactory.

THE HAGUE: THE ASSEMBLY

SEEN in perspective, the horrid lineaments of The Hague conference fade away; it looks mild enough. Philip Snowden obtained substantially what he asked for: i. e., "rectification" in Britain's favor (to the extent of something like 83 per cent of his claim) of the distribution of the German payments (an addition to the British share of 40,000,000 marks annually over thirty-seven years; a piddling matter), along with some concessions on the head of payments in kind; and he got what was far more important, an immense access of prestige for the British Labor party and blazing publicity for the attitude of that party toward Continental Europe. Briand seemed content to satisfy him on all counts. Old hand, humorist, philosopher, he could sympathize with the exigencies of a new government. He gave a close imitation of the little girl of whom it is reported, in her own words, that

"She was more than usual calm,
She did not give a single damn."

The conference adjourned on Aug. 31 after subscribing acceptance of practically the entire Young Plan (as slightly amended to satisfy the British claims) except the part relating to the proposed bank of international settlements; and after providing for a committee to draw

up statutes for the bank and report to the reconvened conference.

The committee met at Baden-Baden on Oct. 3 and is being presided over by Jackson E. Reynolds, president of the First National Bank of New York, the other American member being Melvin A. Traylor, president of the First National Bank of Chicago; these gentlemen, of course, in no wise representing our government. The world awaits with keenest curiosity the results of the committees' labors. Presumably the end of the year will see the Young Plan (with the bank feature) in full operation.

From the economic viewpoint the main achievement of the tenth Assembly of the League of Nations was the resolution referred to in the section above on Great Britain. I am unable to ascertain the fate of a resolution proposing a new international economic conference to carry on the work of the conference of 1927. I pointed out how procedure pursuant to the resolution contemplating a "tariff holiday" might mesh in with Briand's project of an association of European States, mostly, if not entirely, economic, generally referred to as an Economic United States of Europe.

Stocks in Distributive Area; Prices Far Out of Line With Earnings

Continued from Page 736

ference in the money market for stocks to be sold in volume. And during June, July and the early part of August prices were advancing too rapidly for a distributing market.

But with the last week of August symptoms of systematic and important distribution did appear. The stocks which had led the Summer advance, the standard industrials such as Steel, Anaconda, American Can and General Electric, began to decline, while the public utilities and a number of industrial specialties were run up violently. Volume of trading was heavy. The rails were under pressure.

Probable Length of Distributive Period

Between the fourth week in August and the middle of September the market was more irregular than it had been at any time in recent years. One must go back to October and November, 1919; October and November, 1916, or the Fall and early Winter of 1909 for anything comparable. There can be little doubt that important selling by large interests was in progress. The lack of support during the early stages of the decline and during the latter half of September leads to the same conclusion.

If the above view of the character of the August and September markets is correct, it is improbable that the stock market will be able to advance much above the September peak. We are probably in a broad distributive period like that of late 1909. During such a period short but rather sharp advances may be expected to be followed by longer declines, with a high degree of irregularity in individual stocks.

How long such a period lasts depends somewhat on accident, but in the past, four or five months has been a common length. Such a major distributive period would, of course, be followed by an extensive decline. In the present instance Federal Reserve policy and the trend of interest rates will probably modify to some extent the course of the distributing area.

There are two phases of the market situation which have received much discussion during the past year about which something should be said before the close of this article. One is the effect of the investment trust on the market. The other is the influence of the heavy margins now maintained by the speculating public.

Effect of Investment Trust Operations

It is asserted by newspaper financial writers that the investment trusts handle their speculative market commitments much more skillfully than do individuals and that consequently the presence of a large number of investment trusts in the

market will change the general character of the price movements. I am unable to agree with this thesis. Investment trusts are likely to invest their funds properly, for they often have competent statistical staffs and good equipment for the investigation of securities from an investment standpoint. But that their managements in general possess any particular skill in speculating in the shorter swings of the market is, I think, more than doubtful. It is unlikely that the general average of trading intelligence has been raised by the entrance of a large number of investment trusts into the business of short term stock market trading.

It is true that during a period when a large number of new trusts are being formed their cumulative buying may produce a decided effect on prices. But once this initial stage is past, the trusts will be of only minor importance. Their combined influence on the market will probably be less than that of a single individual operator of the Keene, Lawson, Livermore type.

Heavy Margins May Be an Element of Weakness

The importance of heavy margins is perhaps somewhat greater, although it is by no means clear just how they will affect the market. It cannot be denied that the present crop of public speculators is able to stand a greater decline than were its predecessors of ten or even five years ago. From a short-term standpoint this fact undoubtedly is an element of strength. But in the broader market swings it is to be doubted if heavy public margins contribute to the market's stability. A small reaction does not bring out public selling, but by that very fact the market's internal position is not improved by such a minor decline. Indeed the public long interest is probably today larger than at any time in history. These people will sell out at some point in a decline, just as older generations of speculators have sold out—only the decline will have to be more extensive. The potential public selling is there, and in much greater quantity than ever before, and when finally it is brought out the results are likely to be as unpleasant as they will be spectacular.

The conclusions of this article may be summarized as follows: The immediate stock market outlook is not unfavorable and the money situation is better than for some time. The longer term prospect, however, is less pleasant to contemplate. Stocks are high, there is danger of a recession in business. The behavior of the market during recent months suggests important distribution. It is probable that we are in a broad distributive area and that when this has been completed the market will move downward. The outlook for bonds, however, is good.

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Main Points in The American Bankers Sessions, San Francisco, Oct. 1-3



OW greatly the centre of interest in American banking has shifted since a year ago was shown in the contrast between the convention of the American Bankers Association, held in San Francisco at the beginning of this month, and last year's convention in Philadelphia. A year ago the two main subjects before the bankers' convention were the use of Federal Reserve credit in speculation and the pushing of the campaign for better banking practice, in which President Hazlewood of the association had played so prominent and effective a part.

This year the main concern of the convention was with branch and chain banking, particularly what the present rapid extension of chain or group banking might mean to the banking system of the country in general, and whether there was in chain banking a menace which required for its avoidance the counter-cure of branch banking under greatly liberalized Federal legislation.

One outstanding address, the presidential speech of Mr. Hazlewood, contained a warning against the further exhaustion of member bank secondary reserves, such as has been in progress in the attempt of many banks to take a part in the profitable call money market of New York. But aside from this speech, almost every other part of the proceedings, both of the general convention and of the division and section sessions was more or less tintured by the debate, pro and

con, on unit, branch and chain banking. As usual, there was unavoidable repetition in the addresses of the presidents of the divisions and one remaining section, and also many brief passages which were original and stimulating; it is perhaps not necessary to quote these latter passages, which although readable, would simply add unessential details to the picture presented in the speeches which are reprinted in the following pages.

The resolutions which were adopted by the general convention and by the State bank division and the national bank division were not especially impressive. They, together, urged an investigation of the national bank situation by a special committee of the association itself; continued resistance to the attempts of State authorities to extend State taxing power over national banks; an investigation by the Reserve Board of brokers' loans and pretty much everything connected therewith. The State bank division, in its resolutions, expressed strong opposition to the plan of Comptroller of the Currency Pole, who advocated an enlargement of the branch banking powers of national banks as an offset to the growth of chain banking.

Among the addresses not here reproduced, some of real interest to the banker in a professional way were those dealing with trusts and trust departments in the modern bank. In this connection President A. C. Robinson of the Peoples-Pittsburgh Trust Company included in his speech a warning as to possible politi-

cal dangers in the rapid growth of trust funds, saying:

* * * In this concentration of enormous wealth in comparatively few hands lie certain dangers. How many of us have tried seriously to visualize where the trust idea is taking us? Many years ago our English forefathers adopted two rules of law which we also follow—namely, the rule prohibiting accumulations of income and the rule against perpetuities, the idea being to prohibit or stop the accumulations of great wealth in the control of a few trusts. Are not the great trust companies of this country with their capital, their deposits and their trust departments heading in the same direction? Already a large percentage of the total wealth of the country is in trust departments and is being added to at an accelerating rate, and this concentrated wealth is to be administered for the next fifty or a hundred years.

Even with the laws against accumulations and perpetuities, our experience shows that a trust estate once received is apt to stay on in our care either by new will or by voluntary trust even after the original trust has terminated. Unless checked by law or by weakness in the trust companies, companies of today will be mere pygmies in size and power as compared with the trust companies of the near future.

This will arouse the alarm of many sincere and intelligent people, it will stir up the envy and hatred of the incompetent, but still worse, it will be seized by the demagogue and the self-seeking politician as political capital in the securing of office and power, while the Communist, the Socialist and the theorist will add their clamor and their efforts to dissipate accumulated capital.

I shall not be surprised if within a few years efforts are made to prohibit

both banking and fiduciary business in the same institution because of the enormous volume in each department of the great fiduciary institutions. The great business and marvelous wealth of our country will require and justify banks and fiduciary institutions on a corresponding scale, but the danger is that these will attract political interference and governmental control and even attempts at governmental operation with all its attendant evils and final débâcle.

One important structural change in the association was the conversion of the clearing house section into a commission on banking practice and clearing house functions, under the chairmanship of Hal Lemon, previously the vice chairman of the clearing house section. As Mr. Lemon explained in his remarks to the convention, "The clearing house section had become the practical fact-finding research laboratory of banking practices of the association. Hence the term 'clearing house' as applied to the section has during the past few years taken on an entirely new and enlarged meaning and deals with all commercial banking activities without regard to the nature of the charter of banking institutions, whether State or national."

Following are the addresses of President Hazlewood and Comptroller of the Currency Pole in full; and the report of Mr. Hecht, who presented a summary of the findings of the economic policy commission of the association on group banking. These are followed by the text of the resolutions (omitting memorial resolutions and expressions of thanks to the convention's hosts), and the list of general and division officers for the coming year.

B. B.

Leading Addresses Before the General Convention

Credit Fabric of the Country Endangered by Excessive Bank Loans on Securities

By CRAIG B. HAZLEWOOD
President, American Bankers Association

THIE general subject to which I shall give attention today is, I believe, clearly prescribed by the occasion. This is a highly important period in the banking business. We are witnessing some of the most outstanding developments, the most significant changes and the most constructive thinking in banking history. It may be well, therefore, on this occasion, for us to pause and evaluate those factors in our banking progress in the last year which seem certain to project their influence far into the future.

We have had on the one hand a decade in which the percentage of banking failures has been beyond reason. During the past year the attack on this problem of bank failures through sound thinking and able bank management has reached a new crest, with results that justify the American faith in its business leadership.

Rapid Growth in Chain, Group and Branch Banking

On the other hand—stimulated in some cases by the need for better management and stronger foundations—we have had a startling increase in the trend toward bank holding companies, chain, group and branch banking.

It is not the desire nor, may I add, the province of the president of this association to debate from this platform the merits or demerits of this trend in the banking system. I know that a number of bankers have been engaged recently in a strategic retreat from the ranks of unit bankers. I know that if the unit banking system has had its faults, it has also had its virtues.

During the past year there have been upward of 1,000 banking consolidations,

all of which presumably represent the response of the banking business to economic forces that require a greater economy in operation, greater use of the limited number of thoroughly capable banking executives qualified to meet today's intricate and gigantic financial problems, and larger reservoirs of capital to undertake the greater financial burdens of this new business epoch—not to speak of the elimination of wasteful competition.

Ten banks today have combined resources of ten billions. One per cent of our banks control approximately three-fourths of the nation's commercial deposits, leaving one-fourth to the remaining 99 per cent.

A free initiative has built America. Every pioneer was for himself. United action has always been characteristically and democratically free. In the same spirit, American banking has developed, with each unit detached and independent—in sharp contrast to the many other countries where branch banking and a central government bank have always been a traditional and accepted trend. I can, however, conceive a banking system which will discard any of the possible disadvantage of the banking system of yesterday, and eventually develop a perfected system which will provide every community with complete banking facilities, without taking from it that initiative which has contributed so large a part to the upbuilding of economic America.

Great Improvement in Banking Practice

Our banks and banking system are today very much in the public eye. Thousands of banks have become self-con-

sious about old-fashioned and slipshod operative and administrative procedure. The principles of scientific management and the lessons gained from widely gathered data have been translated into better bank management in practically every alert banking institution. Bankers have learned to measure themselves by the needs and requirements of their customers as well as the expectations of their stockholders; not only have they become sales-minded and market-wise; but they have also taken to themselves those lessons of rapid turnover, economical operation and small profits, oft repeated, upon which the prosperity of our chain stores, our factories, our utilities, our railroads has recently towered so high.

Better Management in Country Banks

It has been the particular aim of this administration of the American Bankers Association to promote in every possible way the important development toward better management, especially in the interests of country banks. The new spirit in banking today is a spirit of discontent with lax management—or determination to bring bank management standards to the highest levels known in business. This spirit has found expression in various ways, but in none. I believe more important than in the Mississippi Valley Conference on Commercial Bank Management held in March of this year—the first meeting in banking history which had as its sole purpose the practical problems of better bank management.

The Clearing House Section of the Association has devoted a major part of its activities in the past twelve months to research and study relating to bank management, particularly for the smaller banks. The results of this research have been made available to all members of the association, through their respective divisions, in the form of a series of booklets, the first three of which have already gone into use. These booklets deal in a more complete and specific way than ever before with loan administration policies, profit and loss operations and secondary reserves and security buying.

Other studies on equally important phases and functions will follow at regular intervals.

Bankers have found that management is superior to conditions and that in the long run the difference between banks that are liquid and non-liquid, safe and unsafe, profitable and unprofitable, outstandingly successful or deplorably lacking, rests upon just one factor—intelligent management. We are becoming intolerant of inexpertness in bank administration. We are firmly resolved that bank management shall be put upon a scientific basis, with maximum service, increased efficiency and greater profits as the final test. No longer can we overlook the imperative necessity of bringing every bank into line with the demonstrated facts and statistics of sound management. President Hoover has said, "I was taught young the potency of truth, that it would prevail. The raw material truth is facts. Statistics are not mental exercise; they are the first steps to right decisions, to enlightened action, to progress itself."

If I were to isolate what I consider the master tendency in recent months in the banking business, I should say that it is the increasing willingness of bankers everywhere to consider no tradition as fixed, no practice beyond reconsideration, no intelligent criticism unworthy to be heard. When you have such an attitude of humility and alertness—an attitude never so true as now in banking history—accelerated progress will be made in a degree almost beyond prophecy.

It is chiefly within the past year that the seemingly ever-present credit problem has come to the front in a new and problematical way. This development merely emphasizes the necessity for more expertly trained bank officers, and for the gradual upbringing of more bankers of broad vision, sound economic background, and who demand the time to think out solutions for these new problems of major importance which I suspect we shall more and more encounter in our profession.

Credit is the medium through which

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the banking business renders most of its service. There has always been recognition among American bankers of the importance of providing sufficient credit for legitimate business purposes and of distributing this credit in just and even-handed measure. We should bear in mind that we are the custodians of the credit of this country. The primary responsibility for the volume of bank credit that is used in this country is in our hands. This responsibility was ours before the establishment of the Federal Reserve System, and it is ours today. The sum of the credit that we have available is that of our deposits plus our capital funds, and less our cash reserves.

The range of our action is therefore to be found within the following boundaries: a position of strong cash and secondary reserves and large investment holdings on one hand compared with

meager cash reserves, no investments, no secondary reserves, and rediscounting for as much as we can obtain. This range may easily represent 50 per cent of our total available resources. Furthermore, we determine the character of loans we will make—whether all will be for commercial or agricultural purposes, or part for carrying securities. There is no law in any State or in the nation, except as to cash reserves and excess loans, which prescribes our course, either with regard to the liquidity of our bank, the percentage of local loans we make, or the purpose for which the proceeds of our loans is to be used.

The Problem of Stock Loans

Let us see if we can think clearly as to the issues which are involved in the greatly increased demand for loans to carry securities. First of all, I believe

we should recognize the fact that, whereas we are interested in the prosperity and growth of our corporation customers, and whereas we are glad to increase, by reason of their growth and prosperity, the volume of credit we extend to these corporation customers, yet we do not directly add any to their growth and prosperity when we loan \$100 today on a share of their capital stock as compared with \$50 that we may have loaned on the same share six months or a year before. In other words, the increased volume of credit employed in carrying stocks at higher levels does not add to the wealth of the corporation itself. The market value of the securities on the New York Exchange list alone increased from \$60,670,000,000 on Jan. 1, 1925, to \$124,230,000,000 on July 1, 1929, which is a heavy increase in quoted values after allowing for increases in the number of

units listed. The total amount of the new securities issued in 1928 was approximately \$10,000,000,000, and for the first eight months of 1929 was about \$7,500,000,000. A large part of these securities will undoubtedly be found in our collateral vaults.

This brings us to the second point. The banker's chief responsibility is not the price at which securities are bought and sold; primarily, it is not his business to question the judgment of those who regard stocks as worth ten times or thirty times earnings. His real responsibility, and one to which he must hold fast lest the credit fabric of the country be stretched to the breaking point, is to see that not too large a proportion of the available credit of the country shall be used for the purpose of carrying stocks. There is a limit, and a very definite one, beyond which bank credit in this country

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must not be extended if we are to preserve our gold standard, and it is unthinkable that the United States should abandon the gold standard.

Many Banks Overloaned on Securities—Conservative Bankers Alarmed by Conditions

Each of us as a bank manager is responsible for the condition of his own institution. It is definitely known that many of our banks, and especially some institutions in our larger cities, have increased their loans on collateral securities to peaks never before attained. Some of them are overloaned—in some cases they are borrowers, and in some cases even if they are not borrowers, they have exhausted their secondary reserves. I know of a considerable number of large city banks whose only recourse to meet a new and extraordinary demand or withdrawal of deposits, aside from calling customers' loans, would be borrowing at the Federal Reserve Bank. Banks in this position are not entirely happy with the situation, and many of them in the last sixty days have been refusing to make additional loans to carry securities. I know of no banks that are refusing to make legitimate commercial loans to which customers may be entitled. With the enormous increase in new securities which have been issued at higher loaning values, the pressure on our banks this year for collateral loans has been exceptionally large when added to the regular commercial demand. The level of interest rates at 6 per cent and up, as compared with an average of perhaps 5 per cent, which ordinarily prevails in the late Fall, is a clear indication of this condition. Business appears to have adjusted itself to a 6 per cent rate and is going along about as usual.

It may be fairly said that many conservative bankers in this country are gravely alarmed over the mounting volume of credit that is being employed in

the carrying of security loans, both by brokers and by individuals. If, then, we as commercial bankers admit to ourselves our responsibility in the matter of the amount of credit which is passed out over our counters, ought we not to take careful heed of the situation as it applies to the country as a whole, even though our own particular institutions may happen to be in very liquid shape, with ample reserve loaning power? Shall we not think and act together to the end that nothing shall prevent our combined ability to take care of industry, commerce and agriculture?

"Passing the Buck" to Reserve Banks

Someone may ask: What is the rôle of the Federal Reserve System in this connection? Is it not their sole function to look after the credit condition of the country, and should we not give them full credit or blame for a good or bad condition of affairs? I believe not—I believe that we have been somewhat too inclined to "pass the buck" to them. Certainly they have a responsibility in this connection, but the Federal Reserve System, as I see it, furnishes a marginal element in the demand and supply for credit. It is a well-known law of economics that the marginal demand and supply usually determines the price of a commodity.

As I see it, the Federal Reserve Banks take care of the marginal demand for credit through their rediscount operations, and sometimes in their open market operations. They take care of the marginal supply or excess of credit, frequently in their bank acceptance operations, government security buying and other open market trading. Thus they help to preserve a balance in the credit structure and furnish a factor of safety and leveling which was not present before the inauguration of the system. In the face of the tight-money situation which prevails at the present time and

to which we have referred, the Federal Reserve System is today in a very strong reserve position. There is found in this condition a very real source of confidence in our ability to withstand successfully any extraordinary credit strain. There are some who have asserted the policies of the Federal Reserve Board have been weak and uncertain. However this may be, it should be pointed out that the individual Federal Reserve Banks have placed themselves in a position of preparedness.

Member Banks First Responsible for Credit Conditions

So far as our own relations as bankers with the Federal Reserve Banks are concerned, I think we may lay down some fundamental principles. The Federal Reserve System is for our use in emergencies, to carry us over peak periods, to influence the general credit situation through its open market operations and to be the custodian of the country's gold supply, upon which all credit is based. The Federal Reserve System does not operate for the purpose of adding permanently to the funds which we dispense to our customers, nor to enable us to make an additional profit through rediscounting at a better rate, nor to make it possible to take care of customers who desire to purchase or hold securities after the loanable funds of our banks have been exhausted by commercial or agricultural loans. The responsibility for seeing to it that the facilities of the Federal Reserve Banks are not improperly used rests in the first instance on those of us who are managing member banks of the Federal Reserve System.

The Work of the A. B. A.

I cannot close this review of the past year without expressing my grateful appreciation for the splendid cooperation of the headquarters staff of the association. Members of the staff, particularly

the executive manager, have not only relieved the president from a great burden of work but they have aggressively and resourcefully participated in promoting the many phases of the association's program. I am deeply obligated to them.

The time has been short, the problems multifaceted, the pace strenuous. Whether in this brief twelve months your administration has attained its one principal objective—the country-wide development of better bank management—is not of so much concern. If we have been able to remove some obstructions in the path of progress on which the banking profession has for years irresistibly set itself—if we have been able in a degree to accelerate this development—if we have made better bank management a more tangible and feasible reality to only a few of the smallest banks in outlying communities—if we have brought to some members of the banking profession a new vision of their opportunities, a clearer perception of their responsibilities and an increased devotion to their ideals, then we shall be most gratified.

For the future, I can ask nothing higher nor better than that this great association may continue to dedicate itself to President Hoover's maxim that the truth will prevail. We need more patience, more faith in the general purpose of our people and in the wisdom of ultimate economic developments. Our assurance for the future is in the fidelity with which we discharge each day's responsibilities. Then let this great association continue to dedicate itself unselfishly, not only to the material progress and advancement of the individuals and institutions it represents, but also to the establishment of faith, service and honor as the only accepted and distinguishing characteristics of lasting success and fame, and the only measure of true attainment which American business may recognize.

Liberal Branch Banking Powers Should Be Given to the National Banks

By J. W. POLE
Comptroller of the Currency

I AM happy to avail myself of this opportunity to lay before your association and the public certain considerations which are of great importance to our system of banking. It is fortunate that this can be done at a time of business prosperity when the financial condition of the country is unquestionably sound.

Before I attempt to set forth any conclusions or suggest any remedies I wish to present a few salient facts and statistics which in the main tell their own story. In the course of the development of this country there have been evolved two types of banks; namely, the metropolitan bank, which serves a city population and the larger business enterprises, and the country bank, which serves the rural communities and the independent business houses in the smaller cities. The metropolitan banks, by virtue of their large capital, their access to a great diversity of banking business and their ability to secure the most highly trained personnel, are in a prosperous condition and reflect (as all banks should) the general strength of industry and commerce.

Meager Earnings by Small National Banks

However, about three-fourths of the banks in the United States are outside of the metropolitan centres, and it is these banks which serve the majority of our population. They necessarily have a small investment of capital funds because there is not enough banking business in their localities to justify a larger capital. More than three-fourths of all national banks are capitalized at less than \$200,000. The ratio is even less for the State banks. A study of bank earnings covering the last two or three years, which have been years of general business prosperity, shows that a large percentage of banks outside of the principal cities are operating with insufficient earnings. Taking 1927 as a typical year, 966 national banks operated at a loss, and an additional 2,000 earned less than 5 per cent. In other words, about 38 per cent of all national banks earned for the year 1927 less than the yield of a high-grade security. It is well known that the

earning capacity of the general run of country national banks is certainly not below that of the State banks similarly situated.

Current statistics for State banks are incomplete for the whole country, but figures are available for the calendar year 1926, which show that about 2,000 State banks operated at a loss. The average earnings of all banks, national and State, in one of our great agricultural States for the years 1924 to 1928, inclusive, were less than 1½ per cent on invested capital. In four other great Middle Western States comprising both agricultural and industrial activities, 2,053 banks, national and State, earned in 1927 less than 6 per cent on invested capital.

Heavy Small Bank Failures in 1921-28

The inability of many country banks to earn a fair profit upon invested capital is naturally reflected in the large number of failures which have occurred during the past eight years. From 1921 to 1928 inclusive about 5,000 banks closed their doors and tied up deposits of more than \$1,500,000,000. Of this number, 700 were national banks and 4,300 were State banks. In four States from 40 to 53 per cent of all banks in existence in 1920 failed; from 20 to 40 per cent in six States, and from 10 to 20 per cent in ten other States. Only two small Eastern States have had no bank failures within this period. Eighty per cent of these failures occurred in cities with a population of less than 3,000 and about 70 per cent of the failed banks were capitalized at \$50,000 or less.

I have, upon a previous occasion, discussed the social and economic changes through which the rural communities have passed since the World War, and I shall not go further into that question at this time than to say that the country bank faces vastly different conditions from those which confronted it in 1913.

I do not wish to be misunderstood as putting all country banks into the same category. There are many country banks that are sound and prosperous because they are in a position to obtain diversification of their business or are managed

with unusual skill and conservatism. But surely the failure of between five and six thousand country banks to which the savings of small depositors had been entrusted is a serious indictment against the system of banking in the rural communities of the United States. The burden of these failures has fallen upon those least able to bear it, and they have suffered both as depositors and as stockholders.

The principal remedy which has been tried in the past for bank failures is the government guarantee of bank deposits. It may be definitely said that this remedy has failed wherever it has been adopted. There are those who have advocated stronger capitalization and more capable management for the country banks. This doctrine has been preached for years without avail, for the simple reason that the local business is not of sufficient volume to justify the larger capital or the employment of a more highly trained management. Many causes have been assigned for bank failures in the country districts, but one primary and fundamental cause covers all of the others; namely, that diversification of business is not generally possible. Without diversification there can be no assurance of success in the long run.

Bank Failures Continue This Year

The condition which I have pointed out above is a present condition, for the figures which are available for the year 1929 show that fifty-two national banks and 403 State banks have failed within the last eight months. If these facts as to earnings and as to bank failures had been presented at the close of eight years of business stagnation and financial depression there might be no cause for concern. But the contrary is the case. The last eight years have witnessed the greatest business activity, commercial expansion and financial strength the country has ever seen. Does not, therefore, the failure of so many country banks to share proportionately in this increased prosperity clearly indicate that there is a fundamental weakness in our banking system? Is it fair or just or reasonable to subject so many of our people to the hazards of continued bank failures? Where is the responsibility for this condition? It is not primarily upon the bankers. The responsibility of the banker is to operate his bank safely and profitably within the limits prescribed by law, but the responsibility for the system of banking under which he operates is upon the Government of the United States in the

case of national banks, and upon the State Governments in the case of State banks. I shall return to this consideration before I close.

Branch Banking

In all of the current discussions of the country bank situation, branch banking is involved in one way or another. Branch banking has existed in the United States in some form since the earliest times, both under the authority of Acts of Congress and of State laws. Under the Federal Reserve act and under the McFadden Bank act of 1927, national banks may establish branches in all foreign countries; in the insular possessions of the United States, and within the corporate limits of all large cities in which the head office of the bank is situated where the State law permits State banks to have branches. In the case of the establishment of foreign branches, a national bank must have the approval of the Federal Reserve Board, and in the case of a domestic branch, the approval of the Comptroller of the Currency. A number of States permit State banks to establish statewide branches, but the establishment of any such branches bars them from membership in the Federal Reserve System. This restriction, however, has not been sufficient to restrain all State banks from establishing statewide branches under the authority of State laws.

When the McFadden act was under consideration, the extreme opponents of branch banking predicted that if national banks were permitted to establish branches, even within the cities in which they were situated, there would be a great scramble for branches with a consequent confusion in the banking business accompanied by the danger of over-expansion. Such has not been the case.

At the time the McFadden act went into effect, namely, Feb. 25, 1927, 145 national banks were operating a total of 390 branches. On June 30, 1929, about two and one-half years later, 164 national banks were operating 992 branches, an increase of only nineteen banks and 603 branches. When it is considered that between 7,500 and 8,000 national banks were in operation during this period, the establishment of 603 branches throughout the whole of the United States must be considered as only nominal. In fact the rate of increase was about the same as that prior to the McFadden act, when a national bank could only acquire branches by purchasing a State bank with branches. At the time of the approval of

the McFadden act the total number of branches of all banks in the United States was 2,900 and on June 30, 1929, this number had been increased to 3,440.

As the national law stands today the metropolitan banks cannot extend their services to the rural communities by establishing branches.

Group Banking

Notwithstanding the technical restrictions in the law against the establishment of branches in the country districts by banks in the cities, there has developed since the McFadden act a new form of branch banking which appears to be without legal objection. For many years single individuals or groups of individuals have owned the majority of the stock of more than one bank. These banks were usually small and operated within a limited geographical area. This phenomenon was regarded as being without particular economic significance. The term group banking has come to be used to embrace a new type of bank ownership. A central financial corporation acquires the controlling interest in the stock of a number of banks, one of which is a metropolitan bank around which the others are grouped. Although technically each bank in the group is a separate corporation operating with a local board of directors, practically each member of the group depends upon a central management which controls the banking policy of the group. The financial responsibility of the central ownership and management is the main support of the group.

This movement is so new and is developing with such apparent rapidity, that it is not possible to present complete statistical information about it. Strong financial groups for this purpose have been formed in practically every great commercial centre of the country. Some of these have already progressed to the point where they own from twenty-five to fifty banks. It is reported that there are 230 groups in existence in the United States, including groups owned by individuals, and that they own about 2,000 banks. These figures are believed to be approximately correct.

Considering group banking as a phase or form of branch banking and counting each branch as a banking office, there are about 29,000 banking offices in the country as a whole, 6,000 of which are not, strictly speaking, unit banks. In other words, something over 20 per cent of all banking offices in the United States may be classed as branch banks.

Group Banking Less Efficient Than Branch

Banking groups in the large cities which are thus obtaining control over country banks appear to be driven by economic necessity to using this method of extending the services of the metropolitan banks to the rural communities. They no doubt realize that the method used is more cumbersome and more expensive than branch banking in its proper sense. With the best of intentions, the most capable management and the highest financial responsibility on the part of a central group—and many of these groups meet these high qualifications—the group can never be operated with the economy, the flexibility and the singleness of policy which is possible under a branch system. If the laws permitted the establishment of branches in the country districts by these banks, group banking would disappear and the country districts would be able to do business directly with strong city banks.

While it is undoubtedly true that a strong metropolitan bank may, through the group system, greatly improve the rural banking situation by putting behind a group of country banks its financial strength and skill of management, it is debatable whether or not this form of banking is the best remedy for the situation which confronts us.

The central management of a group must operate through a number of separate corporations, each of which must maintain its own operating status under the banking laws with a full complement of banking overhead. Diversification of banking business in the group and the use of liquid funds can only be obtained by transferring assets from a bank in one locality to that in another, at the same time maintaining the separate financial condition of each bank at the required standard. In the case of a group composed of both national and State banks this procedure complicates the work of the supervising authorities. While the

condition of each bank may be determined, the condition of the group as a whole does not come under the visitatorial powers of the government concerned.

In the absence of government permission for branch banking in its true sense, present developments indicate that group banking, under the force of economic law, may eventually displace the present system of country unit banks.

Extension of Branch Banking Is Advisable

I have given long and careful study to this question and have conferred with representative bankers of all classes. I have caused to be gathered comprehensive statistics on bank operations throughout the country. After reviewing all of the discussions concerning branch banking before and since the McFadden act, and having in mind that this should not be regarded as a controversy solely between bankers, but that the interest of the general public also be given full consideration, I have reached the conclusion that an extension of branch banking

privileges should be granted to national banks.

That it should not be nation-wide will be generally admitted. It has been suggested that branch banking be limited to the confines of each Federal Reserve District. This may not be feasible to the same extent in all Federal Reserve Districts. Restricting it to State boundaries, which are political rather than economic, presents difficulties, as does the suggestion that a radius of 50 or 100 miles from the parent bank be fixed, but there is an economic area to which the extension of branch banking can be applied, varying in size to meet the diversified conditions that exist in this vast country.

It is for Congress ultimately to fix the boundaries of these districts; but Congress, of course, would not and could not attempt to do so prior to careful consideration and study of all of the factors, which could only be carried on by a committee of qualified experts. Would we not be making real progress if, at the coming session, the Congress were to instruct,

let us say, the Secretary of the Treasury, the Governor of the Federal Reserve Board and the Comptroller of the Currency to study the banking situation and to report the boundaries which they would recommend that the Congress set up, establishing such definite areas?

Strong Government Supervision for Branch Banking

In order that this development, within whatever economic areas may be determined upon by Congress, may be sound and orderly, it should be protected by three safeguards: first, that governmental supervision be further extended and intensified; second, that each parent bank be capitalized adequately to meet the responsibility of operating branches; and third, that discretion over the establishment and over the removal of every branch be vested in the Comptroller of the Currency.

Under a branch system of this character, it would be possible for the parent bank to have a diversified banking busi-

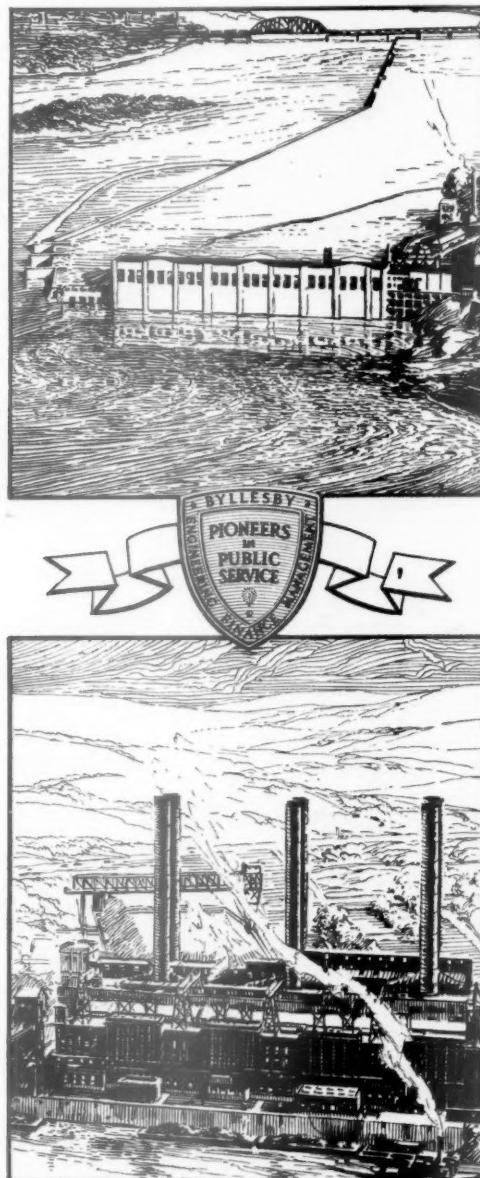
What is Accomplished by Large Industrial Units

THE advantage to the consumer of large industrial units is exemplified in the electric light and power industry . . . Through the holding company plan great plants and transmission systems have been built which have brought service to 4,000 additional communities in the past 5 years . . . In this period electricity was supplied to at least 7,000,000 additional homes . . . While the general price level of commodities remained high, the price of electricity to the consumer was sharply reduced . . . Only by large corporate and operating units could these results have been accomplished . . . The gas industry, also, is an obvious demonstration of mass production and distribution

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Friday, October 18, 1929

ness to protect it against economic depression in any one locality or in any one industrial activity or business enterprise. It would then be able to extend to the country districts the same quality of banking services and the same safety to its depositors which the customers of metropolitan banks in the large cities now enjoy. There would, of course, still remain the question of incompetent management, and in a branch system the question of management is of the greatest importance on account of the magnitude of the enterprise. It is to this end that it seems wise that governmental supervision be developed to the point where the supervising authorities can protect the public as far as is humanly possible in this respect.

No weakly capitalized bank should be permitted to engage in branch banking, and in the ordinary course of business it is not likely that such a thing would be proposed. Nevertheless, I am in favor of a statutory requirement for a minimum capitalization which will be large enough to insure the protection of the depositors and to discharge properly the responsibilities incident to the operation of a branch system.

Controller Can Prevent Unwise Branch Extension

One of the principal reasons why the scramble for branches under the McFadden act, prophesied by many of the opponents of the measure, failed to materialize, was undoubtedly the incorporation in that act of the wise provision that no branch could be established without the approval of the Controller of the Currency. It was required that an application be filed by the bank setting forth the reasons why the branch was desired, such application to be supported by a formal resolution from its board of directors in authorization thereof. Further procedure involved the detailing of a bank examiner to make a thorough investigation, having in mind the effect of the establishment of the branch upon the local community, upon the banking situation as a whole and upon the parent bank, and the filing with the Controller of the Currency of a full, written report of this investigation, along with recommendations from the chief national bank examiner.

Upon the basis of this information and such other information as the Controller might acquire from the Federal Reserve Bank or from other sources rests the approval or denial of each application for the establishment of a branch. This procedure has been sufficient to discourage any precipitate rush, and this

discretionary power lodged with the Controller of the Currency will enable him at all times to require a branch system to develop in an orderly manner.

What of the sound country bank which has been operating for years with profit and is serving its local community? Under the procedure outlined above such a bank could not be driven out of business through the establishment of a de novo branch, for the simple reason that no Controller of the Currency would permit it. Bank stock is a commodity with a market value, and if a stockholder wishes to sell to a branch system that is his right under the ordinary law of contract. But it is inconceivable that any Controller of the Currency, the proceedings of whose office are important public records, would ever lend his high responsibility to aid a branch bank unfairly to drive a local bank out of business. The successful country bank, therefore, should have nothing to fear from the recommendation which I propose.

Proposed New Law Would Give State Banks Wider Field Under National Charters.

In my recent address at Atlantic City, I indicated that the proposal for the new legislation which I intended to formulate would offer to State banks and trust companies an opportunity to gain a wider field of banking operations under the national charter. With liberal branch banking privileges conferred upon the national banks, the attractions of a national charter would be considerably enhanced, and while there would of course be no compulsion upon the State banks and trust companies to become national banks, in the usual course of business it is believed that the stockholders of the large State institutions would find it to their advantage to operate under the national charter.

From the standpoint of the public, since commerce is national and interstate, the creation of a uniform banking system through the assimilation of the bulk of the banking resources of the country would be not only an advantage but a logical development. From the standpoint of the Government of the United States, the increase in the resources and strength of the national system as a result of the extension of branches and the conversion of large State banks into national, would bring into the Federal Reserve System a great volume of banking resources now operating independently, and at the same time develop an instrumentality over which the government would have complete control and through which it could enforce an adequate banking policy.

nine of the forty-eight states; and as to these nine our information is chiefly negative, and we cannot say positively whether there is chain banking going on there or not.

The following table shows the state by state distribution of all classes of chain bank and group organizations combined:

State.	No. of Chains.	No. of Banks.	Resources.
Alabama	5	26	\$20,000,000
Arizona	1	6	21,560,000
Arkansas	4	82	101,820,000
California	12	58	1,350,530,000
Colorado	2	14	104,870,000
Connecticut	..	..	..
Delaware	..	..	..
Florida	4	20	106,520,000
Georgia	6	24	221,180,000
Idaho	3	23	30,890,000
Illinois	11	86	1,050,860,000
Indiana	2	10	38,970,000
Iowa	12	90	85,150,000
Kansas	10	55	41,070,000
Kentucky	2	9	57,180,000
Louisiana	1	6	18,850,000
Maine	1	5	69,220,000
Maryland	..	..	..
Massachusetts	4	34	684,260,000
Michigan	14	96	786,310,000
Minnesota	34	389	808,350,000
Mississippi	1	5	6,920,000
Missouri	3	29	201,200,000
Montana	1	8	5,940,000
Nebraska	9	63	31,970,000
Nevada	2	14	26,000,000
New Hampshire	..	..	..
New Jersey	14	53	371,500,000
New Mexico	4	13	18,600,000
New York	17	94	3,987,790,000
North Carolina	..	..	..
North Dakota	8	62	27,150,000
Ohio	..	..	..
Oklahoma	8	58	169,940,000
Oregon	6	32	94,050,000
Pennsylvania	15	52	890,300,000
Rhode Island	1	3	173,650,000
South Carolina	2	7	65,490,000
South Dakota	4	23	13,680,000
Tennessee	5	14	115,970,000
Texas	13	51	136,110,000
Utah	5	50	92,380,000
Vermont	..	..	..
Virginia	..	..	..
Washington	18	77	203,630,000
West Virginia	..	..	..
Wisconsin	6	33	256,640,000
Wyoming	2	10	14,050,000
Total	272	1,784	\$12,500,550,000

These tables list the chain systems according to the States in which their head offices or controlling elements are domiciled, although many of them comprise banks in more than one State.

A survey of the material showing the structure of chain bank organizations reveals that under each of the three main classes as listed above there are a number of distinct types.

Our data cover, so far as possible, all the foregoing classes and types of chain and group banking systems.

We have not included, however, that large body of banking groups in which a commercial bank, a trust company and an investment house, and sometimes a savings bank are tied together by some form of stock holdings and frequently operated under one roof or under adjoining or near-by roofs as complementary elements in an organization rendering complete financial services. So long as they go no further than that we have held that the intent and theory of such groups are similar to those of a departmentalized bank structure and distinctly different from the purposes and operations of a chain or group banking system.

We would note in passing, however, that we have discerned a distinct tendency on the part of such banking groups to use their holding companies or investment units to extend their operations along unmistakable chain bank lines.

Chain Banking Defined

For purposes of the present report, therefore, we would define chain or group banks as those systems in which a centralized administrative control, whether corporate or personal and either rigid or informal, directs the operations of two or more complete banking units, each working on its own capital and under its own personnel and located in one or more cities or States. There are many border line cases but we have found generally that the distinction of purpose and operation as between independent unit and multiple unit banking can be drawn along the lines of this definition.

It has been assumed by some that the rapid development of chain and group banking was in the nature of a reaction against restrictions imposed upon multiple office banking of the branch banking form by anti-branch banking laws. Our observations do not wholly confirm this theory, since we find chain banking prevalent in States where virtually no restriction is imposed on branch banking, as well as in States where branch banking is prohibited. However, the facts do

show that anti-branch banking laws have been a factor in some cases, and probably in some sections, in the spread of chain banking.

The greatest number of chains are found in the States of California, eleven chains; Michigan, fourteen; New Jersey, fourteen; New York, seventeen; and Pennsylvania, fifteen; in Illinois, eleven; Iowa, twelve; Minnesota, thirty-four; Texas, thirteen; and Washington, eighteen, and in Kansas, ten. In the first five of these States the establishment of branch banks is permitted; in the second five it is prohibited; while in Kansas there is no provision in the law regarding it.

The greatest volume of banking resources involved in chain banking is found in California, which permits the establishment of branches on State-wide lines; in Massachusetts, Michigan, New Jersey, New York and Pennsylvania, which permit the establishment of home-community branches; and in Georgia, Illinois, Minnesota, Missouri, Washington and Wisconsin, where the establishment of branch banks is prohibited.

At least one case has come to our attention where expansion along chain bank lines has been carried out by a State bank whose expansion along branch bank lines was stopped by a law passed in the State in 1921 prohibiting further branches. Whether in those States in the Northwest where chain banking developments have been especially active, notably Minnesota and other States in the Ninth Federal Reserve District, expansion would have been along branch bank lines if the laws had imposed no barriers, it is impossible to say. There is obviously a well developed banking opinion in that territory that the chain bank method brings to outlying banks the strength and efficiency of a big organization without depriving them of their local individuality and sympathies. It may therefore have been that a large part of the expansion comprised in the chain bank movement would have been along these lines even if the laws had permitted branch banking extensions.

In view of the mixed factors noted, we feel it is unsafe to generalize as to what bearing branch banking laws have on chain bank developments.

Recent State Legislation on Chain Banking Shows Unfavorable Attitude

The recent era of rapid chain bank developments has found specific reflection in State legislative action tending to restrict or control chain banking.

Generally speaking, but not universally, banking laws make it impossible for banks to build corporate chains directly. National banks are not permitted to invest in the stocks of other corporations, and this is also the law in a great many states as to state banks, although trust companies ordinarily are allowed to make such investments. Therefore, broadly speaking, existing laws have resulted extensively in chain bank organizations being controlled either by a holding company created specifically for the purpose and owned pro rata by the bank's stockholders or by a trust for the benefit of the stockholders of a given bank or group of banks. Closeness of tie, however, between the dominant banks and a chain system is not seriously impaired by those legal devices which after all amount merely to a paper partition in the organization controlling the bank chain, with physical arrangements, management and operating personnel virtually a unit.

There have been a number of interesting specific enactments on the subject of chain banking in the past year or two. In New Jersey in 1928 a law was passed prohibiting the operation of bank holding enterprises except when they are banking institutions or their affiliates.

In West Virginia the last session of the Legislature enacted a new banking code in which chain banking is specifically prohibited. It prohibits any firm, association or corporation to hold stocks in banking institutions for the purpose of perfecting control of one or more, directly or indirectly.

In Wisconsin a measure has just been signed by the Governor, providing that no Wisconsin corporation could hold more than 10 per cent of the capital of any Wisconsin state bank or trust company without the consent of 75 per cent of the stock, both of the corporation and the banking institution; that no state bank or trust company might authorize a non-Wisconsin corporation to purchase its stock unless the corporation was authorized to do business there under the

Extent of Chain Banking Shown in Studies Of Economic Policy Commission

By R. S. HECHT

President, Hibernia Bank and Trust Co., New Orleans

ECONOMIC research and the dissemination of economic truths are the main objects of your Economic Policy Commission. With that end in view your Commission has during the past year made an exhaustive investigation of the development of chain and group banking throughout the United States.

In this investigation the commission entered an unexplored region. There were no landmarks to go by. There was no established body of reliable facts to build on. There was a confusion of rumors and a chaos of misinformation. Furthermore, new bank groupings and chain bank systems are springing into existence or into notice so rapidly that often today's data are rendered obsolete by tomorrow's events. Therefore the story put forward in this report is not conclusive, nor is it assumed that the figures embodied in it are all-complete. Nevertheless they do represent a comprehensive survey of this seismic revolution that is going on in American banking as the land lies today. In the collection of these facts we have maintained a thoroughly impartial and dispassionate attitude, and they are presented to you without opinions or deductions, simply as an unprejudiced economic study of conditions as they exist in the banking world today.

Scope of the Investigation

The facts comprised in the information which we have compiled envisage chain and group banking systems in the broadest sense of the term.

Wisconsin state statutes; that any state bank, trust company, or national bank doing business in Wisconsin controlled by a non-Wisconsin corporation unauthorized to do business in Wisconsin, should be disqualified from acting as depository for any public funds in the state or reserve funds of state banks; that any Wisconsin corporation, investment trust, or other organization, also any non-Wisconsin organization authorized to do business in the state, holding control of a state bank or trust company, should be deemed to be engaged in the business of banking and fully subject to the supervision by the State Banking Department along lines similar to banks; and finally it provided that any company owning stock in a state bank or trust company should be liable to assessment on the same basis as an individual stockholder, that it must deposit with the State Treasurer legal securities in the amount of 50 per cent of the par value of its bank or trust company share holdings, and that in the event the double liability of any corporation on its bank stock holdings

should not be paid under an assessment, the stockholders of the corporation should be held liable for the deficit.

In Massachusetts, where the branch bank policy is similar to that covering national banks and permits the establishment of branches in the home city or county of the parent bank, some criticism has recently arisen of the operations by which certain banks have expanded their activities through organizing holding trusts to conduct chain bank groups. As a result of this opposition a measure was introduced at the last session of the Legislature providing for the creation of a commission to investigate "the ownership or control of the capital stock of trust companies with a view to ascertaining to what extent such capital stock is owned or controlled directly or indirectly by any other trust company, bank or banking association or by any corporation, association or trust, directly or indirectly owned, controlled or affiliated with such other trust company, bank, or bank association." This measure however failed of passage.

We find a sharp difference of opinion among bank commissioners who have expressed their sentiments regarding chain banking, in reply to our questionnaires.

Chain Banks Show an Economic Trend

A few years ago, while still Secretary of Commerce, President Hoover in an address before the United States Chamber of Commerce, remarked that we are almost unnoticed going through a revolution of our economic life, and that we are passing from a period of extremely individualistic action into an era of "associational" activities.

The facts contained in this report indicate that this trend towards associational activities goes ceaselessly and relentlessly on and whether we take the view that it is a natural step in the evolution of American business methods or merely a passing fad or fancy of the financial world it behoves us to watch and carefully study the daily developments of this modern trend in our business.

In conclusion, let me repeat that I am

not addressing you on this subject either as an advocate or as an opponent of this new method of concentrating banking resources through the affiliation of banks into groups and chains, but I am certain that our report which will be printed and ready for distribution, is the first complete national picture of this rapidly growing movement. The printed report will give in detail the situation in each state showing the number of chains or groups in operation, their present size and scope, &c. [This report can now be obtained from the New York office of the Bankers' Association.]

It only remains for me to take this opportunity to express publicly our commission's appreciation of the cordial assistance given us by the Bank Commissioners of the various states and by federal and reserve banking authorities, all of whom helped us materially in our task of getting at these facts which in many cases were so hidden that no single-handed investigation on our part would ever have disclosed the real situation.

Resolutions by the Convention and the Divisions

General Resolutions Urge Investigation of The New Trends in Banking

AGRICULTURE is undergoing fundamental changes with the introduction of scientific methods, and the industry is showing much improvement. In a large measure the prosperity of many of the members of this association is dependent upon good conditions in the agricultural industry. We commend the widespread educational program which is being participated in by universities, colleges of agriculture, State bankers' associations and by the agricultural commission of this association. The enactment of Federal legislation, providing for a Farm Board with broad responsibilities, is observed with interest by the association, and we hope that, through this agency, sound economic policies may be developed which will be of practical benefit in the stabilization and advancement of this basic industry. We express confidence in the Farm Board, and we believe, if given ample time for its deliberations, that its work affords an opportunity for the development of measures of great importance to the general welfare of the country.

Credit Situation

The credit situation in the United States, while fundamentally sound, is attended with many new problems due to comparatively recent changes in various important methods of financing industry and commerce. Hand-to-mouth buying has resulted in reduced inventories all along the industrial line. This has been followed by falling commodity prices, but increased production and increased total earnings and a smaller capital requirement for the same production which is evidenced by a falling off in the relative amount of money used for commercial purposes while the actual total has been increasing. On the other hand, installment buying has required increased financing that represents a call upon future earnings of the buying public.

Industries have been financing working capital more and more through the issuance of securities, first, through bonds and stocks, and during the last two years increasingly through stocks. This has resulted in a slower growth of commercial bank loans and a more rapid growth of loans against securities, together with the holding of idle funds periodically by many industries.

This change in financing has created more securities and has led industries to use funds received from the issuance of long-time obligations in the stock market.

Expanding business and increasing prosperity, together with greater available funds for use in carrying stocks, have attracted a vast public, both domestic and foreign, into our stock market. As stock prices have risen, greater margins have been demanded and bankers have followed the changing situation with the utmost solicitude.

The combined result of these new movements seems to be reflected in the increasing proportion that loans against securities bear to the whole credit structure. But to a certain extent such loans indirectly carry industrial and commer-

cial enterprises whose needs were formerly cared for by bankers through commercial loans. Many of these developments are sound, but it must be borne in mind that changing psychologies create new problems and bankers must be ready to meet them.

The total of so-called brokers' loans as now given publicity weekly and monthly is a spectacular figure whereas it should be a scientific figure.

As a spectacular figure it leads to stock market fluctuations that are unsound and detrimental to the public good, and also to threats of financial legislation which if carried out might be even more harmful.

The development of brokers' loans during the last few years is a phenomenon attending our growing prosperity that was neither premeditated nor anticipated and that is not yet thoroughly understood.

It is important that the situation created by the growing total of brokers' loans be carefully studied, not through public investigation which is again spectacular and unavoidably so, but on the basis of scientific research carried on quietly by those competent to get at the facts, evaluate them and recommend and put into force such changes in procedure, if any, as may be for the public good.

The American Bankers Association,

therefore, believes that the Federal Reserve System in cooperation with American bankers and stock exchange authorities should take up this matter at once, ascertain all underlying facts in connection with brokers' loans, study the possibility of effecting greater stabilization of the money rate, and then introduce such changes in procedure as may be found advisable.

Taxation

Whereas there are now pending before the Congress of the United States various bills seeking to amend the ad valorem provisions of Section 5219 of the United States Revised Statutes, the effect of which would deprive banking associations of the protection from discriminatory State taxation which is assured under the provisions of this section as they now obtain; and

Whereas such proposed legislation if enacted into law would mean the surrender of the basic principle that the stock of national banks not be taxed at a rate greater than that imposed upon competing moneyed capital in the hands of individual citizens, a protection which was provided by the Congress within a year after the creation of a system of national banks and which principle has continued inviolate; and

Whereas national banks are, and have been since 1863, agencies of the National Government, and are now clothed with additional responsibility and functions as the only compulsory members of the Federal Reserve System, and as such the

protection from discriminatory taxation by the States is imperative; and

Whereas there is no disposition on the part of the banks to avoid the payment of their fair proportion of State and local taxes; and to that end they have joined with the Congress in keeping pace with modern fiscal tendencies by fostering income taxation or excise taxes, as alternatives to the tax on the shares of national banks, and inasmuch as Massachusetts, New York, Wisconsin, California, Oregon and Washington have by adopting one or the other of these alternatives demonstrated that it is feasible for the States to enact equitable and adequate taxation laws which are not in violation of the protective principles of Section 5219; and

Whereas the protection of the long-established principles of this section insure not only to national banks but in a large measure to State banks, and, therefore, any impeachment of the integrity of this protection is of grave concern to all banking institutions; now, therefore be it

Resolved, That this association reaffirm the resolution adopted by it in 1928 at its annual convention held at Philadelphia, Pa., and that it hereby declare its opposition to any amendment to Section 5219 that might tend to infringe upon the integrity of the protective principles thereof, and that its special committee on Section 5219 be, and it hereby is, instructed and directed to carry out the purpose of this resolution.

Whereas new economic forces are actively at work which are vitally affect-

Penalty for Accumulation in Holding Corporations

DANGERS of severe 50%-of-income penalty for accumulation of surplus in Holding Corporations (over 4 million already collected) may be avoided by proper combination of such companies with Trusts, at the same time retaining all advantages.

This is explained in our new book, "*Holding Corporations and Trusts*." A volume packed with never-before-published information on advantages and disadvantages of Holding Corporations; misuse of Holding Corporations; Trusts, Their Merits and Shortcomings; When Combination of the Two Meets All Objectives; Retaining Management and Control.

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ing our present banking systems, both national and State, and the trend toward group and chain banking is a matter of vital concern and of far-reaching importance to national and State bankers alike; and whereas suggestions have been made looking toward an extension of branch banking in the national banking system, and the Comptroller of the Currency has expressed views in favor of branch banking which may lead to the appointment of a Congressional committee to investigate the subject; and whereas we believe all classes of membership in the American Bankers Association should be represented in any further study of the matter to the end that sound conclusions may be reached as to what system or systems would best serve the economic needs of the country.

Therefore be it

Resolved. That the economic policy commission be instructed to con-

tinue its investigation of this matter and represent the American Bankers Association in seeking cooperation with any committee which may be appointed by Congress on the subject; that such commission be charged with the duty of watching all developments in the interest of our members, and that it report its conclusions and recommendations to the executive council at the Spring meeting.

We express our sense of deep obligation to our retiring president, Mr. Craig B. Hazelwood. We call the attention of the members of the association to the extremely valuable contribution he has made to the banking business in furthering the principles of better bank management. The program of better bank management, which has been the keynote of his administration, has been responsible in no small measure for the widespread progress in the past year in the direction of more scientific bank operation and management.

National Bank Division Pledges Support to Comptroller Pole's Program

MEMBERS of the National Bank Division have observed with increasing concern the withdrawals of banks from the National System for the purpose of operating under State laws. This movement, which has gained considerable momentum in some sections of the United States, and which shows no evidence of subsiding, indicates unmistakably the necessity for some change which will inject more attractiveness into national charters and stay the decline in national bank resources.

The Honorable Comptroller of the Currency, fully alive to the significance of this trend, is making studies to determine just what the National System requires to give it greater appeal. The National Bank Division, too, in much the same manner, is striving for the same goal, guided by the realization that to be acceptable to those engaged in banking National charters must be free from restrictions which handicap them in competition with banks operating under the broader powers of sound State laws.

The National Bank Division pledges its active support to the Comptroller of the Currency in this work, and calls the full strength of its membership to the task of sustaining the National Banking System as a potent force in our industrial

as well as our financial life.

Consolidations and Trust Successions.

Expansion of the National Banking System faces another challenge in the recent decision of the United States Supreme Court in the Worcester County National Bank case. It creates an involvement in the operation of trust departments which has come to be an important activity in national banks. Anything which retards free growth of such departments is reflected at once in a lessened favor for national charters. This decision relating definitely to only the Commonwealth of Massachusetts strikes a blow at the succession of fiduciary powers held by a trust company which consolidates with a national bank under a national charter. By holding that the consolidated national bank does not succeed to the fiduciary appointments held by the absorbed trust company, a hiatus in the administration of the trust is created. Failure of the power to pass to the national bank requires it to apply anew to the court for appointment.

Clearly this is a deterrent to the operation of such consolidated banks under Federal laws. It is one of the influences militating against the retention of national charters. Fortunately, the laws of Massachusetts differ from those in

some other States. However, the decision injects an uncertainty which banks prefer to avoid and the possible complications add to the difficulties national banks have to overcome.

Recognizing the force of this decision in Massachusetts and perhaps some other States, and deprecating the handicap it throws upon national banks and

such trust companies and State banks as may wish to consolidate with national banks, the National Bank Division believes that the Legislatures of the several States in which the same difficulties might arise should grant such relief as is needed through amendment of their statutes to provide definite succession of fiduciary appointments.

State Banks Oppose Wider Branch Powers For the National Banks

INASMUCH as the annual conventions of the State Bank Division of the American Bankers' Association have the value of giving perspective to problems which are uppermost at the moment in finance, the delegates to this convention are already familiar with the questions calling for the attention of bankers. However, it may not be amiss to focus attention on a few of the more important of these problems.

Inequality of Taxation

In some States inequalities in taxation exist between national and State banks, to the detriment of the latter. These should be removed.

Uniformity of Laws and State Supervision

To the State Bank Division, with its membership representing more than 10,500 banks in forty-eight States, and with those banks governed by the rules and regulations of forty-eight State banking departments and operated under forty-eight codes, the assertion that there is need for uniform State banking laws is not a platitude.

While lack of uniformity exists, and to an extent is highly desirable, there are certain fundamentals which are standard. It is on these that uniformity of legislation and supervision can be hoped for. If such uniformity can be brought about there will be less confusion in the public mind and the change will contribute to the further development of sound banking.

Inequality of Reserves

It is generally admitted that there is need for two systems of banking, national and State, and that the two lend strength to our banking machinery. But that there need be inequalities between the two, few, if any, will contend. Thus, there is little or no justification for requiring State banks to maintain reserves

far in excess of the reserves required of national banks. This situation is still more aggravated by the lack of uniformity among the several States. The result is that certain Commonwealths penalize their own State banks in this regard, thus forcing them to compete on an unequal basis with national banks and even with State banks in other States where laws are more favorable.

Unit Banking

Individual initiative and effort have long been an outstanding American accomplishment.

Just how far and how long mergers, combinations and unified control may persist in the field of banking no one can foresee.

We are firm in the belief that the unit system of banking, which has stood the test of time, will always have a most important place in our American system of banking. Whatever the forms may be, we will all agree on the importance and fairness of parity of treatment at the hands of our lawmakers and those who administer under the statutes.

We cannot but express our opposition to the plans as enunciated by the Honorable Comptroller of the Currency, because, as we believe, if carried out, they would result in giving new and unfair advantages to national over State chartered institutions. The appointment on the part of Congress of a committee of experts to study carefully anew various phases of banking is, of course, to be welcomed by our membership. We record, however, our opinion that any such committee so appointed should include in its personnel those thoroughly cognizant of banking in all its phases and forms; that one-half of such committee should be composed of those now in close touch with banking corporations operating under State charters.

General and Division Officers Elected

OFICERS for the following year were elected by the general convention and by the four divisions and one section of the association as shown in the following lists:

General Convention

President—John G. Lonsdale, president, Mercantile-Commerce Bank & Trust Co., St. Louis, Mo.
First Vice President—Rome C. Stephenson, vice president, St. Joseph County Savings Bank, South Bend, Ind.
Second Vice President—Harry J. Haas, vice president, First National Bank, Philadelphia, Pa.

National Bank Division

President—John W. Barton, vice president, Metropolitan National Bank, Minneapolis, Minn.
Vice President—E. S. Wolfe, president, First National Bank, Bridgeport, Conn.
Members of the Executive Committee for a Term of Three Years—First Federal Reserve District, Irving W. Cook, president, First National Bank, New Bedford, Mass.; Eighth Federal Reserve District, Samuel E. Ragland, president, First National Bank, Memphis, Tenn.; Ninth Federal Reserve District, P. J. Leeman, vice president, First National Bank, Minneapolis, Minn.; Eleventh Federal Reserve District, S. M. McAshan, president, South Texas Commercial National Bank, Houston; Fifth Federal Reserve District for unexpired term of one year, W. C. Wilkinson, president, Merchants & Farmers National Bank, Charlotte, N. C.

State Bank Division

President—Dan V. Stephens, president, Fremont State Bank, Fremont, Neb.

Vice President—M. Plin Beebe, president Bank of Ipswich, Ipswich, S. D.
Members of the Executive Committee—Felix McWhirter, president, The Peoples State Bank, Indianapolis, chairman; W. A. Williams, vice president City Central Bank & Trust Co., San Antonio, Texas; Hugh H. Saxon, second vice president, Continental Illinois Bank & Trust Co., Chicago, and Clyde Hendrix, president Tennessee Valley Bank, Decatur, Ala.

Savings Bank Division

President—Austin McLanahan, president, Savings Bank of Baltimore, Baltimore, Md.
Vice President—A. C. Robinson, president, People's Savings & Trust Company, Pittsburgh, Pa.
Executive Committee—Colonel J. C. Persons, president Traders National Bank, Birmingham, Ala.; Gilbert L. Deane, president Grand Rapids Savings Bank, Grand Rapids, Mich.; Ray Nyemaster vice president American Commercial Savings Bank, Davenport, Iowa.

Trust Company Division

President—John C. Mecham, vice president First Union Trust and Savings Bank of Chicago, Chicago, Ill.
Vice President—Gilbert T. Stephenson, vice president Equitable Trust Company of Wilmington, Del.
Members of the Executive Committee—Roland Clark, vice president Fidelity Trust Company of Portland, Me.; Robertson Griswold, vice president and trust officer, Maryland Trust Company, Baltimore, Md.; Ralph Stone, chairman Detroit and Security Trust Company, Detroit, Mich.; H. L. Standeven, vice president Exchange Trust Company, Tulsa, Okla.; C. M. Malone, president Guardian Trust Company, Houston, Texas; A. P. Bigelow, president Ogden State Bank, Ogden, Utah.

Okla.; C. M. Malone, president Guardian Trust Company, Houston, Texas; A. P. Bigelow, president Ogden State Bank, Ogden, Utah.

State Secretaries Section

President—M. A. Graettinger, Illinois.
First Vice President—H. Grady Hud-

leston, Tennessee.

Second Vice President—Paul P. Brown, North Carolina.

Board of Control—M. A. Graettinger, Illinois; H. Grady Hudleston, Tennessee; Paul P. Brown, North Carolina; Frank Warner, Iowa; W. G. Coopman, Wisconsin.

Security News Notes

Gleaner Combine Harvester Corp.

Directors of the Gleaner Combine Harvester Corporation have decided on a split-up of the company's common stock before December 1, S. H. Hale, president of the company, has announced. The amount of the split-up, however, will not be decided upon until the next meeting of the board. The company now has 100,000 shares of no-par common outstanding.

The corporation for the twelve and a half months ended August 15, 1929, reports net income of \$1,053,738, after interest, federal taxes, etc., equivalent to \$10.53 a share on 100,000 no-par shares of common stock. In previous fiscal year ended July 31, 1928, net income was \$532,239, or \$5.32 a share on the 100,000 common shares now outstanding.

The company's fiscal year ends Aug. 1. Due to increased business in foreign countries, especially South America, the season of 1929 was prolonged so the company did not close its books until Aug. 15, which accounts for the extra fifteen days included in this year's statement.

The consolidated balance sheet as of

Aug. 15, 1929, shows current assets of \$3,600,995 and current liabilities of \$1,129,319.

Mr. Hale, in an official statement, in part says: Gleaner Combine during the past year has been vigorously entering the foreign market, now selling machines in the Argentine, Morocco, Turkey, Russia, Uruguay and Canada.

Business for the year ended Aug. 15 last, showed a good increase, sales mounting to 4,894 machines as compared with 3,000 units in 1928. At the same time net profit available for dividends more than doubled to \$1,053,738 from \$525,000.

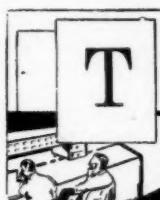
Claude Neon Electrical Products Corp.

The Claude Neon Electrical Products Corporation on Oct. 8 declared a 6 per cent stock dividend and increased its annual dividend basis from 80 cents to \$1. The company is a Delaware corporation and operates the Electrical Products Corporation of California. The stock dividend will be payable 3 per cent on Jan. 1 to stock of record Dec. 19 and 3 per cent on July 1 to stock of record June 20.

Outstanding Features in the Commodities

The Commodity Price Level

A Review of the Week Ended Tuesday, October 15, 1929



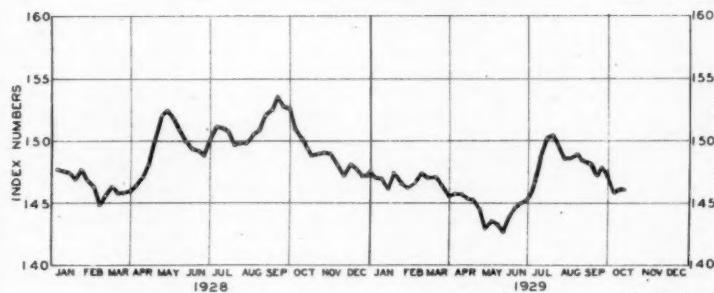
THE ANNALIST Weekly Index of Wholesale Commodity Prices stands at 146.1, unchanged from last week, and compares with 149.4 at this time last year. The index is supported this week largely by the upward swing in the bituminous and anthracite coal markets and increases in meat prices. Continued sagging of grain prices, sharp declines in

Potatoes rose to \$1.82 a bushel, compared with \$1.64 a week earlier.

The decline in the textile index is due to lower raw silk prices, \$5.05, compared with \$5.07, and declines of 5 cents each in two of the classes of worsted yarns. Excellent consumption reports of cotton and cotton yarns are keeping other textile prices fairly steady.

Increased coal purchases for domestic and industrial uses, fostered by approaching cold weather, caused a general rise in price levels of both anthracite and

THE ANNALIST WEEKLY INDEX OF WHOLESALE COMMODITY PRICES (1913=100)



	1. Farm Products.	2. Food Products.	3. Textile Products.	4. Fuels.	5. Building Materials.	6. Metals.	7. Chemicals.	8. Miscellaneous.	All Commodity Modities.
1928.									
September	155.7	156.3	152.3	165.1	121.3	154.7	134.6	121.2	152.9
October	149.4	152.0	155.5	165.5	122.6	154.1	134.9	120.3	149.6
November	148.4	149.9	155.5	166.5	123.6	153.8	134.9	117.0	148.3
December	148.7	147.0	156.7	166.0	124.3	153.8	134.6	118.0	147.6
1929.									
January	147.0	144.7	155.6	166.3	125.3	153.7	134.6	126.2	147.0
February	145.8	146.7	154.4	161.9	126.9	154.0	134.6	129.0	146.6
March	145.4	144.2	153.2	161.3	131.1	154.0	134.9	123.6	146.5
April	142.7	144.1	152.0	161.7	130.3	154.3	135.2	121.4	145.3
May	137.7	144.3	149.4	161.8	128.3	153.6	135.2	128.8	143.1
June	139.8	146.0	147.9	163.5	128.4	153.1	134.6	130.3	144.7
July	147.1	154.2	147.0	162.8	128.3	153.4	134.6	129.9	149.1
August	147.4	154.8	145.5	161.3	127.9	153.6	134.0	127.1	148.6
September	145.5	154.1	147.5	160.1	127.6	153.0	134.0	127.2	147.6
Oct. 16	149.2	151.9	155.5	165.2	122.3	154.3	134.9	119.8	149.4
1929.									
Sept. 17	145.6	154.4	147.9	160.1	127.8	152.6	134.0	127.4	147.7
Sept. 24	145.1	154.2	147.2	160.1	127.4	152.6	134.0	127.1	147.2
Oct. 1	143.2	152.1	147.0	160.1	127.3	152.6	134.0	127.0	145.9
Oct. 8	144.5	151.5	146.5	159.3	126.8	152.3	134.0	127.9	146.1
Oct. 15	143.4	152.2	146.2	163.5	126.8	152.3	134.0	127.0	146.1

*Revised.

live stock prices, and lower prices in yarns, silk and lubricating oils, made for lower indices in the farm products, textile and miscellaneous groups, respectively. From a high of 150.4 on July 23, the index has declined 4.3 points, the farm products group making the largest decline (5.6 points). The decline in the farm products group during this period parallels the decline in wheat prices, which fell from \$1.61½ to \$1.47. Less erratic, but more significant, is the steady decline of the metals index from 128.3 to 126.8 this week due to losses in tin prices.

Wheat, in contrast to other grains, increased in price from \$1.46½ to \$1.47; corn fell from \$1.15 to \$1.12½, and other grains declined from one-half to 1 cent a bushel. The price gains recorded last week for steers and hogs were more than lost this week when heavy steers dropped from \$16.12 a hundredweight to \$15.81, and hogs from \$9.87 to \$9.63; lambs increased from \$12.88 to \$13.05. Cotton prices made another sharp decline to 18.35, compared with 18.65 last week, 19.15 two weeks ago and 19.55 the first week in September. The total decline of 120 points since September represents a loss of \$6 a bale. Eggs rose from 38.5 to 40 cents a dozen in response to decreased stocks, storage stocks of case eggs on Oct. 1 being 7,191,000 cases, compared with 8,542,000 cases last year.

bituminous coal. Anthracite rose from \$8.65 to \$9.20 a ton, and bituminous coal from \$1.60 to \$1.75 a ton. Bituminous production for September rose to 44,480,000 net tons, an increase of 3,179,000 tons over last year. Dumps of anthracite at the lake ports for the season to Sept. 23 were 28,489,000 tons, an increase of 4,130,919 tons over the same period last year.

Though the scrap iron market continues weak in most districts there has been no further recession in steel prices. Increased inquiries for orders is making for optimism for a renewed and active Winter season. For the third consecutive week the tin market underwent another sharp reaction. The declines are in part attributed to manipulations in London, but an increase of 339 tons in the United Kingdom warehouse stocks, raising the total to 10,712 tons, was, no doubt, of influence in the unfavorable price development. Tin prices dropped from 43.5 cents a pound to 42½ cents. The total decline has been 4 cents since Aug. 20.

BERNHARD OSTROLENK.

DAILY SPOT PRICES

*Cotton, *Wheat, *Corn, *Hogs.

Oct. 8.....18.65 1.46½ 1.15 9.87

Oct. 9.....18.65 1.47½ 1.14½ 9.87

Oct. 10.....18.75 1.46½ 1.14½ 9.78

Oct. 11.....18.55 1.46½ 1.13% 9.79

Oct. 12.....Holiday.

Oct. 14.....18.35 1.45½ 1.13% 9.78

Oct. 15.....18.35 1.47 1.12% 9.63

*Middling, New York. *No. 2 red, New York. *No. 2 yellow, New York. *Day's average, Chicago.

Speculative Commodity Markets

Cotton, Wheat, Rubber, Hides, Silk, Sugar, Coffee



OTTON prices have declined sharply as an after effect of the estimate of the Crop Reporting Board increasing the yield 90,000 bales and an unusual amount of hedge selling. December futures closed on Tuesday at 18.19, compared with 18.50 the preceding week.

Chairman Legge's letter from the Farm Board stating his belief in a stabilization corporation to absorb crop surpluses by withholding them from the market went unnoticed by the Exchange.

Sales of cotton cloth during September amounted to 138.3 per cent of production, and shipments were 107.1 per cent of production; stocks decreased 5.2 per cent, and unfilled orders increased 23.6 per cent.

Cotton consumption during September totaled 545,649 bales, against 492,307 bales during the corresponding month last year. Cotton stocks on Sept. 30 included 3,224,849 bales in public storage and 792,028 bales in consuming establishments, against 2,637,683 bales and 720,

bales this week, against 157,867 in the same week last year. Total exports during the season to date are 1,312,113 bales, against 1,389,243 in the corresponding period of last season.

Range of Cotton Future Prices.

Oct. (n.)	High	Low	High	Low	High	Low
Oct. 7	18.81	18.73	18.90	18.84	18.97	18.91
Oct. 8	18.82	18.31	18.89	18.41	18.96	18.48
Oct. 9	18.45	18.32	18.54	18.44	18.63	18.54
Oct. 10	18.54	18.45	18.65	18.53	18.74	18.63
Oct. 11	18.49	18.31	18.60	18.41	18.69	18.50
Oct. 12	Holiday.					

Oct. (n.)	High	Low	High	Low	High	Low
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Oct. 13	18.82	18.31	18.90	18.41	18.97	18.48
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Oct. 14	18.30	18.08	18.38	18.20	18.48	18.30
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Oct. 15	18.15	18.08	18.28	18.15	18.36	18.25
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Oct. 16	18.16	18.01	18.27	18.11	18.35	18.22
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Oct. 17	close...	18.01	18.12@18.13	18.23		
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Oct. 18	close...	18.50	18.78	...		
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The movement of American cotton into-sight totaled 884,959 bales this week, against 873,888 in the same week last year. The total into-sight for the season

SPOT PRICES OF IMPORTANT COMMODITIES

	Oct. 15, '29.	Oct. 8, '29.	Oct. 16, '28.
Wheat, No. 2 red (bu.)	\$1.47	\$1.46½	\$1.63½
Corn, No. 2 yellow (bu.)	1.12½	1.15	1.13½
Oats, No. 3 white (bu.)	.58	.59½	.53
Rye, No. 2 white (bu.)	1.08%	1.10½	1.12½
Barley, malting (bu.)	.75	.78½	.79½
Cattle, best heavy steers, Chicago (100 lb.)	15.81	16.12	17.00
Hogs, day's average, Chicago (100 lb.)	9.63	9.87	9.75
Cotton, middlings (lb.)	.1835	.1865	.1980
Wool, fine staple territory (lb.)	.87 @ .88	.88 @ .90	1.10
Wool, Ohio delaines, greasy basis (lb.)	.38	.38	.46 @ .47
Steers, choice carcass (100 lb.)	24.00 @ 25.50	23.00 @ 25.00	25.50 @ 27.00
Hams, picnics (lb.)	13½	13¾	17½
Pork, hams (100 lb.)	29.50	29.50	33.50
Pork, bellies (lb.)	.182	.184	.18%
Sugar, granulated (lb.)	.0550	.0560	.0525 @ .0530
Coffee, Rio No. 7 (lb.)	.13½ @ .14%	.14% @ .14%	.17% @ .18%
Flour, Minn. patent (bbl.)	8.55 @ 9.15	8.55 @ 9.15	7.95 @ 8.20
Lard, prime Western (100 lb.)	11.40 @ 11.50	11.90 @ 12.00	12.55 @ 12.65
Cottonseed oil, lmm. crude, S. E. (100 lb.)	9.15 @ 9.35	9.20 @ 9.55	9.65 @ 10.25
Printcloth, 32½-inch, 64x60, 5.35 (yds.)	.07%	.07%	.07%
Cotton sheeting, brown, 36-inch, 56x60, 4,000 unbranded double cuts (yds.)	.08% @ .08%	.08% @ .08%	.08% @ .09%
Cotton yarn, Southern two-ply warps, No. 20 (lb.)	.35 @ .35%	.35	.36 @ .36%
Worsted yarn, Bradford, 2-40s, halfblood weaving (lb.)	1.77½ @ 1.80	1.77½ @ 1.80	1.82% @ 1.87%
Silk, crack double extra, 13-15 (lb.)	5.05 @ 5.10	5.07 @ 5.12	5.10 @ 5.20
Rayon, domestic, 150 denier, A quality (lb.)	1.15	1.15	1.50
Coal, anthracite, stove, company (ton.)	9.20	8.65	9.10
Coal, bituminous, steam, mine run, Pitts. (ton.)	1.70 @ 1.80	1.55 @ 1.65	1.75 @ 1.90
Coke, Connellsville furnace (ton.)	2.65	2.65	2.85
Gasoline, at service stations, Oil, Paint and Drug Reporter av. for 10 sections (gal.)	.1942	.1942	.2067
Petroleum, crude, at well, Oil, Paint and Drug Reporter av. for 10 fields (bbl.)	1.652	1.652	1.590
Pig iron, Iron Age composite (ton.)	18.29	18.29	17.84
Finished steel, Iron Age composite (100 lb.)	2.369	2.369	2.362
Copper electrolytic (lb.)	.18	.18	.15%
Lead (lb.)	.0690	.0690	.0660
Tin (lb.)	.42½	.43½	.48%
Zinc, East St. Louis (lb.)	.0675 @ .0680	.0675 @ .0680	.0625
Lumber, American Contractor composite (1,000 ft.)	25.65	25.65	25.70
Structural steel, American Contractor composite (100 lb.)	14.19	14.19	14.58
Cement, Amer. Contractor composite (bbl.)	1.95	1.95	1.95
Leather, Union backs (lb.)	2.15	2.15	2.28
Hides, native steels, Chicago (lb.)	.52	.52	.52
Paper, newsprint, roll, (100 lb.)	.18½	.18½	.22%
Paper, wrapping, roll, No. 1 Kraft (100 lb.)	3.25 @ 3.50	3.25 @ 3.50	3.25 @ 3.50
Rubber, Pl. 1st latex crepe (lb.)	5.25 @ 5.50	5.25 @ 5.50	5.25 @ 5.50
	.21 @ .21%	.21 @ .21%	.19% @ .19%

to date is 4,384,276 bales, against 3,983,523 for the corresponding period of last season. World spinners' takings

previous week and 279,813 for the corresponding week the previous season. The average price of middling spot cotton in the ten markets on Oct. 11 was 17.68 cents per pound, compared with 18.05 on Oct. 4 and 18.30 on the corresponding date last year.

Cotton movement from Aug. 1 to Oct. 11, 1929, with comparisons:

	1929	1928
Bales, Bales.		
Port receipts	2,581,773	2,514,477
Port stocks	1,588,123	1,521,227
Interior stocks	1,084,236	1,061,250
Interior stocks	881,858	706,536
Interior stocks	4,212,493	3,827,352
Northern spinners' takings	258,274	206,230
Southern spinners' takings	918,505	1,005,335
World's visible supply of American cotton	3,561,742	3,561,742

HIDES

ROUTINE trading in the New York Hide Exchange left prices at approximately the same level as last week, October futures selling on Tuesday for 15.25. The weekly statistics developed nothing unusual. Slaughterings at 181,240 this week were 30,000 lower than last week; the only imports were through New York and amounted to 21,285 hides.

A report from the Department of Agriculture indicates that the number of stockers and feeders moved to the corn belt during the three months prior to Oct. 1 decreased 20 per cent, when compared with the same period last year, and was 13 per cent smaller than the five-year average.

The adjusted hide price index of The Shoe and Leather Reporter for the week ended Oct. 12 stands at 88.4, which is 0.5 point lower than last week and compares with 105.1 last year at this time.

Range of Hide Future Prices.

	Nov.	Dec.
High.	Low.	High.
Oct. 7	16.00	15.55
Oct. 8	15.51	15.51
Oct. 9	16.00	16.00
Oct. 10	16.00	16.00
Oct. 11	16.00	16.00
Week's range	16.00	15.55
Oct. 14	16.10	15.90
Oct. 15	16.02	16.02
Oct. 16	16.75	16.75
Oct. 16, close	16.00n	16.55@16.68
Jan.	—	May
High.	Low.	High.
Oct. 7	16.00	15.80
Oct. 8	15.60	15.55
Oct. 9	15.75	15.60
Oct. 10	16.10	17.20
Oct. 11	16.10	17.10
Week's range	16.10	15.55
Oct. 14	16.10	16.00
Oct. 15	16.25	16.25
Oct. 16	17.00	16.90
Oct. 16, close	16.80@16.90	17.82@17.88

COFFEE

THE coffee market was subjected to erratic and rapid movements in consequence of conflicting rumors from Brazil that cast doubts upon the ability of the institute to maintain prices. The break on Oct. 7 of 32 to 45 points was discussed in last week's ANNALIST. Another decline of 20 to 30 points took place Oct. 8 as no authentic news from Brazil developed. Nervousness of the market caused another decline of 5 to 10 points the next day, Oct. 9, and another decline of 60 to 133 points took place Oct. 10, when the market was flooded with rumors of the financial troubles of the institute. There was aggressive selling which was attributed to wholesale liquidation on the part of the institute, which was known to be heavily long, especially in the near-by positions.

Last Monday the market continued still erratic, though with lesser violence, especially when the Exchange published a statement issued by the Brazilian Consul General at New York confirming the resignation of Dr. Mario R. Telles as president of the Sao Paulo Coffee Institute and the appointment of Dr. Salles Junior in his place. The announcement further said: "The institute will continue

to defend coffee without any alteration in the terms of its laws or in the agreement between the Brazilian coffee States." It seems idle to discuss the many rumors that have been current on the Exchange until more authentic news enables us to appraise the situation more dispassionately than present incomplete information permits. December futures of Santos No. 4 closed on Monday at 17.60, compared with 19.80 a week earlier and 20.76 three weeks ago.

Range of Coffee Future Prices.

	RIO NO. 7.	RIO NO. 9.	RIO NO. 12.	RIO NO. 15.	RIO NO. 18.	RIO NO. 21.
	Dec.	Mar.	May	July	Sept.	Dec.
High.	Low.	High.	Low.	High.	Low.	High.
Oct. 7	13.04	12.70	12.75	12.47	12.15	11.85
Oct. 8	13.00	12.60	12.40	12.00	11.95	11.62
Oct. 9	12.60	12.17	12.00	11.50	11.64	11.40
Oct. 10	12.12	10.35	11.40	9.50	11.15	10.00
Oct. 11	10.85	8.85	10.10	8.10	10.50	8.50
Wk's rge.	13.04	8.85	12.47	8.10	12.15	8.50
Oct. 14	11.51	10.81	11.45	10.35	11.20	10.55
Oct. 15	10.72	10.00	10.25	9.50	9.95	9.30
Oct. 16	10.10	9.45	9.60	9.20	9.00	8.95
Oct. 16, close	10.10	9.50	9.20n	9.00	9.20	8.95
Range for 1929.	12.00	8.40	11.66	8.55	12.00	8.95

	SANTOS NO. 4.	SANTOS NO. 7.	SANTOS NO. 10.	SANTOS NO. 13.	SANTOS NO. 16.	SANTOS NO. 19.	SANTOS NO. 22.
	Dec.	Mar.	May	July	Sept.	Dec.	Mar.
High.	Low.	High.	Low.	High.	Low.	High.	Low.
Oct. 7	20.05	19.78	19.00	18.79	18.50	18.29	18.00
Oct. 8	20.07	18.80	18.95	18.60	18.40	18.05	18.00
Oct. 9	19.80	19.25	18.60	18.08	18.04	17.62	17.00
Oct. 10	19.15	17.25	17.85	16.08	17.37	16.25	16.00
Oct. 11	18.30	16.65	16.75	14.75	16.75	14.75	14.75
Wk's rge.	20.07	16.65	19.00	14.75	18.50	14.75	14.75
Oct. 14	18.20	17.50	17.50	16.30	16.66	16.60	16.00
Oct. 15	17.36	16.68	16.32	15.46	16.00	15.25	15.00
Oct. 16	16.50	16.00	15.30	14.95	15.00	14.45	14.00
Oct. 16, close	16.35	15.19	14.80	14.55	14.35	14.00	13.75
Range for 1929.	18.06	14.60	17.73	14.50	18.06	14.50	14.00

WHEAT

WEAT prices continued to back and fill, at one time going up to \$1.37 and then receding to \$1.32. Closing prices on Tuesday for December deliveries were \$1.34% in Chicago and \$1.47% in Winnipeg. Exports for the week ended Oct. 12 were 2,054,000 bushels, an increase of almost 200,000 bushels over the preceding week, but almost 2 million bushels below exports for the same week last year. Exports from July 1 to Oct. 12 amount to 35,475,000 bushels, and compare with 41,117,000 bushels the preceding year. Considering the fact that last year's exports had been checked by a farmer wheat withholding policy, the further decline this year of almost 6 million bushels in less than four months, gives some indication of European buyers' resistance to present prices. The total exports from Australia are now estimated at from 43 to 72 million bushels, compared with actual exports of 73 million bushels in 1928. Exports from Argentina are estimated at 110,000,000 bushels, compared with exports last year of 178,000,000 bushels. The world's visible supply increased 10,603,000 bushels, compared with an increase last year of 43 million bushels. The total stock is 447,000,000 bushels, compared with 314,000,000 bushels last year.

The International Institute of Agriculture now estimates the world's 1929 production in twenty-nine countries as 2,749,013,000, compared with 3,089,440,000 bushels harvested in 1928. The decrease of 340,000,000 bushels is partly made up by an increased holdover, at

present estimated as 130,000,000 bushels greater than last year.

Range of Grain Future Prices.

	Chicago Prices.	WHEAT.
	Dec.	Mar.
Oct. 7	1.36%	1.34%
Oct. 8	1.36%	1.34%
Oct. 9	1.37%	1.35%
Oct. 10	1.37%	1.34%
Oct. 11	1.35%	1.34%
Oct. 12	1.37%	1.34%
Oct. 13	1.37%	1.34%
Oct. 14	1.37%	1.34%
Oct. 15	1.35%	1.33%
Oct. 16	1.34%	1.30%
Oct. 17	1.30%	1.33%
Oct. 18	1.38%	1.32%
Oct. 19	1.38%	1.32%
Oct. 20	1.38%	1.32%
Oct. 21	1.38%	1.32%
Oct. 22	1.38%	1.32%
Oct. 23	1.38%	1.32%
Oct. 24	1.38%	1.32%
Oct. 25	1.38%	1.32%
Oct. 26	1.38%	1.32%
Oct. 27	1.38%	1.32%
Oct. 28	1.38%	1.32%
Oct. 29	1.38%	1.32%
Oct. 30	1.38%	1.32%
Oct. 31	1.38%	1.32%
Nov. 1	1.38%	1.32%
Nov. 2	1.38%	1.32%
Nov. 3	1.38%	1.32%
Nov. 4	1.38%	1.32%
Nov. 5	1.38%	1.32%
Nov. 6	1.38%	1.32%
Nov. 7	1.38%	1.32%
Nov. 8	1.38%	1.32%
Nov. 9	1.38%	1.32%
Nov. 10	1.38%	1.32%
Nov. 11	1.38%	1.32%
Nov. 12	1.38%	1.32%
Nov. 13	1.38%	1.32%
Nov. 14	1.38%	1.32%
Nov. 15	1.38%	1.32%
Nov. 16	1.38%	1.32%
Nov. 17	1.38%	1.32%
Nov. 18	1.38%	1.32%
Nov. 19	1.38%	1.32%
Nov. 20	1.38%	1.32%
Nov. 21	1.38%	1.32%
Nov. 22	1.38%	1.32%
Nov. 23	1.38%	1.32%
Nov. 24	1.38%	1.32%
Nov. 25	1.38%	1.32%
Nov. 26	1.38%	1.32%
Nov. 27	1.38%	1.32%
Nov. 28	1.38%	1.32%
Nov. 29	1.38%	1.32%
Nov. 30	1.38%	1.32%
Nov. 31	1.38%	1.32%
Dec. 1	1.38%	1.32%
Dec. 2	1.38%	1.32%
Dec. 3	1.38%	1.32%
Dec. 4	1.38%	1.32%
Dec. 5	1.38%	1.32%
Dec. 6	1.38%	1.32%
Dec. 7	1.38%	1.32%
Dec. 8	1.38%	1.32%
Dec. 9	1.38%	1.32%
Dec. 10	1.38%	1.32%
Dec. 11	1.38%	1.32%
Dec. 12	1.38%	1.32%
Dec. 13	1.38%	1.32%
Dec. 14	1.38%	1.32%
Dec. 15	1.38%	1.32%
Dec. 16	1.38%	1.32%
Dec. 17	1.38%	1.32%
Dec. 18	1.38%	1.32%
Dec. 19	1.38%	1.32%
Dec. 20	1.38%	1.32%
Dec. 21	1.38%	1.32%
Dec. 22	1.38%	1.32%
Dec. 23	1.38%	1.32%
Dec. 24	1.38%	1.32%
Dec. 25	1.38%	1.32%
Dec. 26	1.38%	1.32%
Dec. 27	1.38%	1.32%
Dec. 28	1.38%	1.32%
Dec. 29	1.38%	1.32%
Dec. 30	1.38%	1.32%
Dec. 31	1.38%	1.32%
Jan. 1	1.38%	1.32%
Jan. 2	1.38%	1.32%
Jan. 3	1.38%	1.32%
Jan. 4	1.38%	1.32%
Jan. 5	1.38%	1.32%
Jan. 6	1.38%	1.32%
Jan. 7	1	

CANADA

Mixed Forces in Canada's Business— Slackening Here—Advance There

By J. COURTLAND ELLIOTT

DURING many years there has grown up in Canada, and possibly in the United States, an assumption that there is an identical trend in business and finance in the two countries. I recall that I was once informed in Washington that Canada was considered as the "fourteenth" Federal Reserve District, the non-member banks in the United States comprising the "thirteenth." It may be, too, that Canada is considered as the "fiftieth" State in the map of business conditions, due allowance being made for the island possessions of the United States.

Viewed in the light of business and financial unity there is considerable justice in this assumption—if the idea of uniformity is not carried too far. Hitherto it has been possible to record in THE ANNALIST the development of general prosperity in Canada—a prosperity which came more tardily, but which has gained a momentum carrying activity in some directions to even higher relative levels, than those attained in the United States.

Bad Effects From Stock Speculation

Attention has also been directed to disquieting signs which are now receiving more prominence. Particularly are these signs to be found in the economic consequences of stock market speculation. Canada has had many favorable developments to discount in the price of common stocks, but the widespread speculation for the rise was, it would seem, much too rapid.

Vast amounts of non-dividend paying common shares have satiated an abnormal public demand for any type of speculative securities. Drastic revaluation of mining shares has wiped out over half a billion dollars of artificially created prices. The absence of short selling in Canadian industrial stocks has resulted in the lack of a cushion for the falling prices of unseasoned issues. Speculative requirements have caused marked credit stringency, and the attraction of high money rates in the United States has

contributed to depressing the foreign exchange value of the Canadian dollar and virtually, if not formally, to nullify the gold standard.

The consequences of such speculation for the rise are becoming burdensome in Canada, as they are in the United States. Yet it is remarkable that the vitality of Canadian progress has been such as to overcome the twin obstacles of loss of values and higher money rates. It is in terms of this vitality that present conditions in Canada must be judged. In part it is due to the character of current economic expansion and in part to the element of time necessary for the effects of unfavorable business factors to accumulate compelling force.

Some Production Indexes Falling

Prosperity in Canada has been erected on firm foundations and it is not to be swept away in a day. In the main it had had its origin in the foreign and domestic demand for Canadian natural resources, and the bulk of investment has been made in the productive processes necessary to bring Canadian goods to market.

Hitherto the indexes of production have been rising, and it is only now that there are disquieting signs of some impairment of the business structure, although it is not yet evident that recession has proceeded far, or that it is gaining cumulative strength. Canada, being more dependent than the United States upon abundant harvests for continuance of prosperity, has viewed with some apprehension the unfavorable conditions arising on the Western prairies.

Long-continued droughts introduced abnormal uncertainty as to the ultimate yield of wheat, and it is only at the present time that a more reassuring position is developing. The total yield of wheat, it is believed, will be in the neighborhood of 295,000,000 bushels, which, with a carryover of 104,000,000 bushels, assures a total supply of 400,000,000 bushels for the crop year. This amount compares with a carryover of 74,000,000 bushels and a harvest of 556,000,000 bushels in 1928. Were it not for a marked improvement in grade and an enhancement in price, and the decline in supply from 630,000,000 bushels in 1928

to 400,000,000 bushels in 1929, the situation might have some unfavorable business repercussions.

As it is, however, the conjuncture of improved yields and higher prices will provide a relatively satisfactory income from the wheat harvest, and the depressing influence of Western business conditions may prove to be more psychological than actual. The succession of four years profitable crop returns have improved Western economic conditions substantially.

Items of Contrary Indications

It is evident, nevertheless, that the lighter crops of wheat, and particularly of coarse grains, will have adverse effects in several directions, especially in the impairment of purchasing power in scattered districts, in the postponement of new capital expenditures, a decline in the net revenues of the railways, and a sizable reduction in the volume of export trade.

Net earnings of the Canadian National Railways declined nearly 25 per cent in August. Exports for the first eight months of 1929 were \$793,791,000, as compared with \$814,983,000 in the corresponding period of 1928. Exports in August, 1929, were 15 per cent less than in August, 1928, a decline largely resulting from smaller shipments of farm products.

The unfavorable influence of speculative losses and the Western crop conditions should not be overemphasized. Other branches of Canadian productive activity have been engaged at high levels, and the quarter has seen the establishment of new high records in several lines.

The consistently large volume of new building construction contracts has been an important influence in sustaining industrial activity. Contracts awarded for the first nine months of 1929 total \$441,643,900, as compared with \$379,504,300 in the corresponding period of 1928. The former figure constitutes a new peak, and the increase is attributed to the variety of new business and engineering projects under way. There are indications that the activity will continue through the rest of the year and will affect favor-

(Continued on Next Page)

CANADA

ably a variety of kindred industries and employment.

The disappointments in the pulp and paper industry, which have been a glaring example of the evils following absence of internal control over production, seem to be coming to an end. Drastic price reductions in newsprint have awakened producers and, while profit margins are small, constructive factors are in evidence. Control of production, discouragement of new mills, consolidation within the industry together with constantly growing demand for newsprint are combining to improve the outlook.

The mining industry continues to forge ahead, although the dullness in mining stocks has discouraged those who were once most enthusiastic about its future. Production of copper and nickel is especially spectacular and, according to a recent report of the Dominion Government, total mineral production for the first six months of 1929 was \$123,702,000, as compared with \$105,632,000 in the same period of 1928.

The textile industry continues quiet, and automobile production is facing much the same conditions as prevail in the United States. Although truck and passenger automobile production shows a large increase for the year to date, more than seasonal recession has set in and the balance of the year is regarded as having lean possibilities.

Industrial Outlook Not Wholly Favorable

The combination of economic circumstances noted above presents a decidedly mixed situation. For the first time in many months the major industrial outlook is not uniformly favorable. Business has been proceeding at a high level and it is not unlikely that recession will go further. On the other hand, the vitality of business is still strong and no serious let-down is yet in prospect. The most that can be said is that in some directions the widespread prosperity is being undermined, although with no immediate probability of any collapse.

Reflecting this situation, the industrial stock markets have been unusually hesitant. The pronounced surge upward of New York stocks from the end of May until the end of September had only a spasmodic counterpart in Canada. Only when the rising trend in New York had become convincing did the Canadian markets rouse from Spring and Summer lethargy. The rise was confined to relatively few active stocks, owing to indefinite business prospects and acute shortage of funds for speculative purposes. The Canadian markets have been spared the scramble for investment trust and trading corporation stocks. New flotations of such issues have been made, but the psychology of the market restrained the speculative appeal they might have had at a more propitious time. Investment trust issues have decidedly not been a factor in the speculative activities of the last quarter.

In spite of the growing use of

common stocks for corporate financing there has been little abatement in the offerings of new bonds, which total \$402,000,000 for the first nine months of 1929, as compared with \$322,000,000 for the corresponding period in 1928. Actually, there has been a decline of \$73,000,000 in industrial and public utility bonds,

which is more than offset by an expansion of \$100,000,000 in railroad flotations and \$44,000,000 in municipal offerings. The Canadian market continues to absorb about 50 per cent of the domestic bond flotations.

The situation in banking and foreign exchange, which has been caus-

RECORD OF CANADIAN ECONOMIC ACTIVITY

	Aug. '29	Aug. '28	Inc.P.C.	1929	1928	In.P.C.
Flour production (1,000 bbls.)	*1,603	1,458	9.94	11,435	10,322	10.78
Sugar manuf'd (1,000 lbs.)	100,692	78,141	28.09	511,998	529,906	3.49
Rubber imports (1,000 lbs.)	6,449	5,480	17.50	63,257	44,382	42.52
Cotton imports (1,000 lbs.)	5,233	7,518	-43.66	89,747	81,152	10.59
Crude petroleum imp'ts (1,000 gallons)	117,697	85,937	36.95	638,470	505,084	26.40
Newsprint prod. (short tons)	225,873	200,490	12.66	1,764,939	1,550,865	13.80
Pig iron prod. (long tons)	112,528	91,522	22.95	730,871	653,957	11.76
Steel production (long tons)	120,282	88,677	32.93	989,151	819,822	20.65
Passenger automobile production (number)	11,037	24,274	-119.93	176,250	152,265	15.75
Truck production (number)	3,177	6,971	-119.42	43,786	29,198	49.96
Construction contracts (thousand dollars)	58,622	39,449	48.60	394,685	304,066	29.80
Hydro-electric power generated (1,000 kw. h.)	1,424,951	1,297,731	9.80	11,222,275	10,174,047	10.30
Imports (thousand dollars)	111,631	114,175	-2.27	890,201	806,201	10.41
Exports (thousand dollars)	98,395	113,904	-15.76	793,791	814,983	2.66
Railway operating revenues (thousand dollars)	38,851	42,184	-8.57	205,723	205,010	.34
Cars loaded and rec'd (No.)	124,785	136,232	-9.17	4,134,129	3,763,799	9.83
Bank debits (million dollars)	3,667	3,243	13.05	30,506	27,850	9.53
Insur. sales (thousand dollars)	43,032	43,136	.24	402,674	361,281	11.48
Index of industrial product'n	193.6	181.6				
Index of employment	126.8	119.1				

*July. †Third week of September. ‡September.

Canadian News Notes



T is understood that a number of conferences have been held in Montreal in the last two weeks at which the price of newsprint for 1930 was discussed, according to The Montreal Gazette. Further meetings, it is said, will be held in the immediate future.

The approach of the date for quoting prices for 1930 newsprint contracts is raising once again the problem confronting Canadian Provinces, particularly Ontario and Quebec, as owners of the raw newsprint material.

The revision of prices for 1930 affords an opportunity, in the opinion of the majority of the Canadian manufacturers, to extricate the industry from an unprofitable situation by means of a moderate increase. If advantage is not taken of this opportunity and if the mills are forced to face another and possibly protracted period of profitless operation, they say, there is danger that the price war which was prevented a year ago may be found unavoidable before or in 1930.

Canadian National Railways

Officers and employees of the Canadian National Railways are to be given the opportunity of buying a portion of the company's \$30,000,000 bond issue.

According to an announcement by D. C. Grant, vice president in charge of finance, bonds to the amount of \$5,000,000 of the forty-year 5 per cent gold bonds, dated Oct. 1, 1929, have been set aside for officer-employee purchase. Payment for these bonds may be made by means of deductions from payroll commencing with Dec. 1 of this year.

Canadian Vickers

The Canadian Government has placed an order with the Canadian Vickers, Ltd., for thirteen Vickers Vedette machines, the largest single order for flying boats ever placed with a Canadian company. It is expected three of these planes, which are three-seater flying boats especially designed for forest patrols, sketching, light transportation and air photography, will be delivered

this Fall and the others next Spring. The Canadian Vickers already has built and delivered fifty planes of this type, most of them to the Canadian Government, although six recently sent to Chile for use by that government.

The new machines will be powered with Wright J-6 engines, capable of developing 300 horsepower.

Dominion Stores, Ltd.

The Dominion Stores, Ltd., proposes, subject to the approval of stockholders at a special meeting Oct. 21, to sell \$5,000,000 6 1/2 per cent preferred and 204,187 shares of common for cash to obtain required capital for consummating merger with Loblaw. Stockholders of the Dominion Stores will be given right to subscribe to new stock at \$30 a share on basis of three-quarter share of new stock for each share held. Subscriptions must be paid for by Nov. 3.

The Dominion Stores will secure 50 per cent of both A and B stocks outstanding of Loblaw and then will submit a suitable offer to remaining Loblaw holders to exchange their stock for the Dominion Stores.

Ogilvie Flour Mills Company

The Ogilvie Flour Mills Company reports for year ended Aug. 31, 1929, net of \$2,381,741 after depreciation and fixed charges, equivalent after 7 per cent preferred dividends to \$29.86 a share on 75,000 no-par shares of common, against \$1,941,550 or \$24.02 in preceding year.

St. Lawrence Paper Mills Company

The financial report of the St. Lawrence Paper Mills Company, Ltd., just issued, covers the operations of the company from date of reorganization, May 8, 1928, to June 30, 1929. For the period net profits are shown as \$1,088,214.

Western Grain Company

The Western Grain Company, Ltd., in its initial report, for year ended July 31, last, reports profits, before provision for income tax, of \$596,209. Balance sheet shows an increase in net working capital to \$1,196,454 from \$660,778. During year company wrote off out of profits its entire organization expenses and liberal amounts for improving and equipping its country elevators.

ing some concern, does not improve. Briefly, the volume of time deposits has been declining steadily at a time when commercial and other demands for credit have been increasing. The decline in the ratio of time deposits to loans has necessitated the maintenance of heavy advances under the Finance act in the neighborhood of \$75,000,000, as compared with \$64,000,000 in July, 1928, and \$17,000,000 in July, 1927. Such advances made by the Dominion Government to the banks are somewhat analogous to borrowings by member banks from the Federal Reserve Banks, except that the Canadian system lacks the control exercised by the Federal Reserve Banks.

Banking Strength Diminished

Essentially, the growth in such advances under a system of continuous borrowing at a low rate quite out of line with open market rates in New York diminishes the internal strength of the Canadian banking position. Under ordinary circumstances withdrawal of foreign balances and loans would be the method of strengthening the reserve position. With attractive rates prevailing in New York there has been a natural reluctance to draw down such balances, with consequent reflections in continued depreciation in the foreign exchange value of the Canadian dollar, and pronounced decline in the ratio of gold to the total volume of Dominion notes outstanding.

Seasonally, the Canadian dollar is at a premium in New York in the Autumn. Except for a rally in July, when tourist income was at a peak, the Canadian dollar has been steadily declining and is now quoted at more than 1 per cent discount, which is far below the gold export point from Canada to the United States.

Exchange Parity an Acute Problem

The declining gold ratio which has found expression in the fall of exchange is, of course, due to economic developments. In spite of record receipts on tourist account and large bond flotations in the United States, it is notable that the slower movement of exports, the attraction of high money rates in New York and the speculative commitments of the Canadian people are exacting their toll.

It is possible that with a freer movement of exports in the balance of the year Canadian exchange will strengthen somewhat. There seems little doubt, however, that in the period of seasonal weakness in the first three months of 1930 the problem of declining exchanges will demand more than passing attention.

The foreign exchange quotation is a symbol of internal economic weaknesses which require correction before it proceeds too far. In previous issues of THE ANNALIST the writer has been able to comment optimistically on the outlook. At the present juncture the pendulum is patently swinging, and while the vitality of Canadian progress is still strong there is some evidence of undermining.

Friday, October 18, 1929

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CANADA

Canadian Power Investments Show a Record of Stability

SINCE 1914 Canadian power development has increased from about 2,000,000 installed h.p. to more than 5,000,000 h.p.

The consumption of electric energy has shown similar large increases. In Ontario and Quebec alone, consumption has increased from 4,500,000 thousand kilowatt hours in 1921 to nearly 13,500,000 thousand kilowatt hours in 1928.

This development of Canadian power resources has been reflected in the large capital investment in the Canadian power industry which has increased from approximately \$250,000,000 in 1915 to over \$1,172,000,000 to-day, of which about 85 per cent. is in land, buildings, plant and equipment.

Proof of the market for quantities of power developed lies in the remarkable stability of capital investments during the past fifteen years. A report issued by the Canadian Government refers to this stability in the following words: "The record of stability of Canadian water power investments exceeds even that for banks, railways and municipalities."

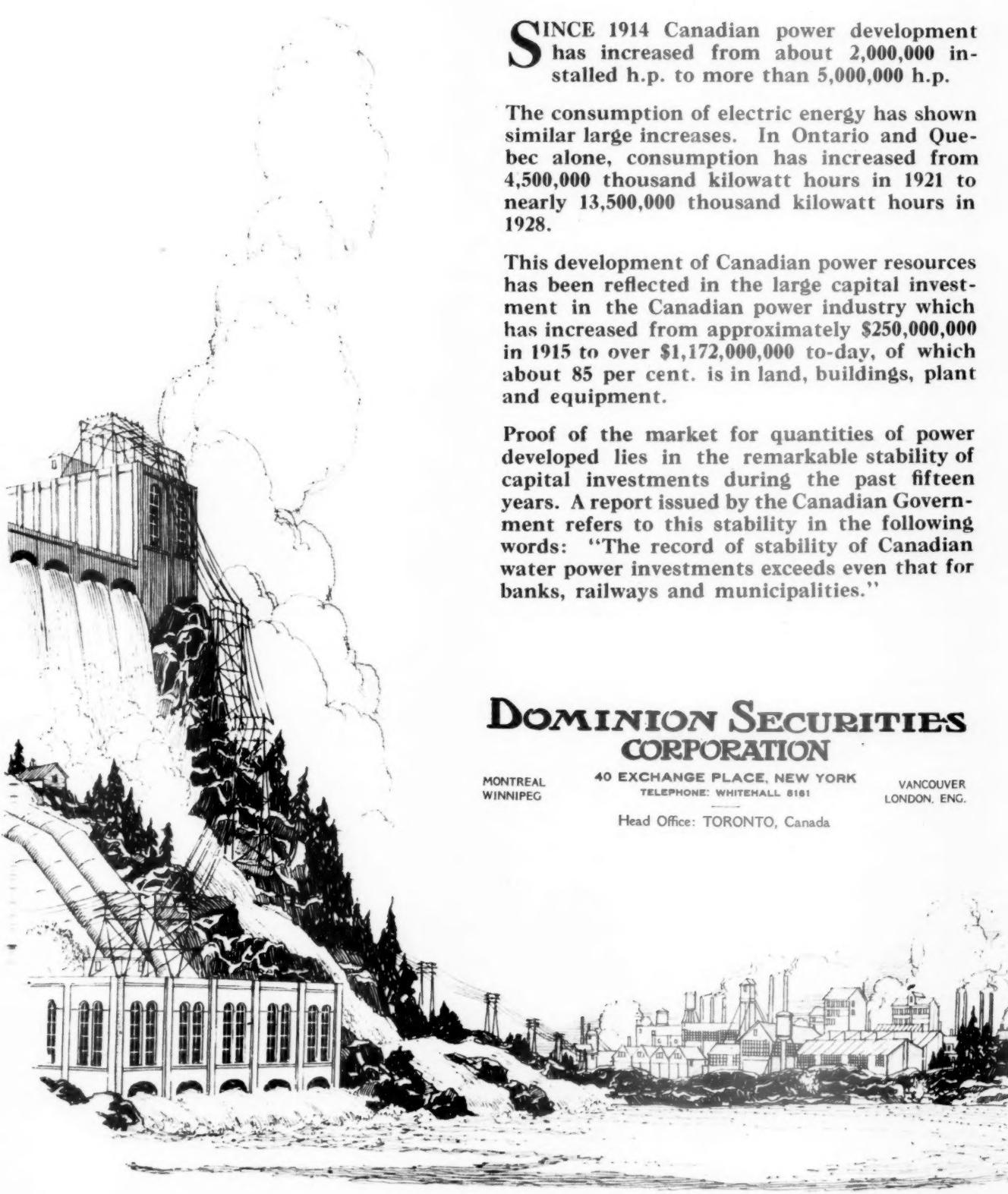
DOMINION SECURITIES CORPORATION

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VANCOUVER
LONDON, ENG.

Head Office: TORONTO, Canada



CANADA

Newsprint Demand Likely to Equal Capacity in 1930: \$60 Ton Expected



HE relationship between supply and demand for Canadian newsprint paper is again approaching normal and there is much discussion as to whether producers will be in a position to demand better prices for their 1930 contracts. The consensus of opinion is that an upward revision of prices may be effected by the middle of next year to possibly \$60 per ton.

Causes of Recent Overexpansion

A short résumé of conditions leading up to the present situation is necessary fully to understand the recent developments and their probable effect. The rapid development of the Canadian newsprint industry was stimulated by the remarkable growth in the circulation and size of publications in the United States and the granting of timber cutting and water rights to new companies by the provincial governments who believed that these privileges would yield a reasonable profit without embarrassment to the old established mills. Enthusiasm, however, outran even the most favorable prospects and early in 1928 it was apparent that the industry had expanded in advance of the market. When it was evident that the stability of the industry was threatened, the governments of Ontario and Quebec expressed the desire that the producers adopt a rational program, even at the expense of the individual or sectional interests. There was no outward sign of government control, but it is clear that failure to observe the request might easily have led to an upward revision of stumpage rates or refusal to renew timber-cutting licenses.

Production Overtaking Capacity: A Forecast to 1931

Production of Canadian newsprint has gradually increased until it is now about 1,500 tons per day greater than last August, while during this time plant capacity has increased only 975 tons per day. The heavy lines in the chart show graphically the relation between production and productive capacity from 1924 to August, 1929, the dotted lines indicating a forecast based on facts noted below.

The most reliable figures obtainable indicate that the total daily productive capacity of new mills, not now in operation but that will be available for production by the middle of 1931, is 1,160 tons per day. There is little possibility of further tonnage before that time, as it takes approximately two years to put a new machine in operation from the time it is first projected; and, as noted above, the provincial governments of Ontario and Quebec are unlikely to grant new timber or water rights until the industry has

By J. EDWIN VAN BUSKIRK

made a complete healthy recovery.

The projection of the productive capacity curve shows the distribution of this new tonnage based on the approximate dates that the new machines are scheduled to be ready for production and provides a fairly

year has been around 10 per cent above that of a year ago, in contrast with a normal gain of 7 per cent.

2. The United States newsprint mills are finding it increasingly difficult to compete with Canadian



accurate forecast of the trend of productive capacity through 1931. A projection of the actual production curve may be taken as a representation of the probable demand for Canadian newsprint. This statement may seem somewhat contradictory, for up to the point where the actual production curve is projected, it represents the actual tons per operating day; but since producers have been careful to adjust production and sales so that mill stocks even at a maximum approximate only six days' production and usually rule around three days' production, it closely represents the actual demand for Canadian newsprint.

Future Demand

Four major factors may tend to lower or to raise the actual production curve, which is a straight-line projection of the trend since 1925. These influences may be summed up as follows:

1. About 90 per cent of all Canadian newsprint is sold to the United States, and should business tend to recede there, smaller advertising budgets might follow with a consequent slackening in demand for newsprint. In some business recessions in the past, however, there has been a period of increased advertising expenditures as sales competition became more acute. On the average, the demand for newsprint in the United States thus far this

producers, who have the advantage of cheaper power and more accessible pulpwood supplies. It is of note that in spite of a steady increase in consumption in the United States, the home mills have been producing on a steadily decreasing scale since the early months of 1926. It may be argued that an increase in price would again stimulate production in the United States, but as the decrease in United States production closely followed the decline of newsprint prices to \$65 a ton, no material increase may be anticipated unless prices again exceed this figure.

3. The demand for Canadian newsprint elsewhere than in the United States is developing. Advertising has come into much more general use as an aid to commerce throughout the world since the war, and European producers with their limited pulp-wood resources are now finding it difficult to meet their local requirements. This situation will not only release other foreign markets to Canadian newsprint manufacturers, but may also create an extensive market in Europe. It is of note that newsprint shipments to the United Kingdom have been mounting steadily during the past year.

4. Newfoundland is currently producing about 20,000 tons of newsprint per month, somewhat less than 10 per cent of the Canadian production. Newfoundland has large re-

sources of pulpwood and power and bids fair to become a large producer. No new mills are in prospect, however, and competition from that source should not materially affect Canadian sales in the near future.

Based on the conditions outlined above, the extension of the actual production curve appears a fair assumption of the near future trend of the demand for Canadian newsprint. On this basis, the demand curve crosses the rated capacity curve about the middle of 1930, while the indicated demand far exceeds the apparent supply in 1931.

Possible Price Revision

In view of the changing relationship between supply and demand, producers appear to be in a much better position to demand higher prices for their 1930 contracts. These contracts are usually made early in the Fall and the fact that no new contracts have been announced to date would indicate that producers are waiting, and this lack of aggressiveness points to higher prices. During recent weeks some British publishers are believed to have offered the existing price for a considerable contract, without success. The difficulties attendant upon an increase in price appear to hinge on the long-term contracts which some of the companies have with the Hearst group of papers. The consensus of opinion, however, is that an upward revision of newsprint prices may be effected by the middle of next year to possibly \$60 per ton.

At current levels of about \$55.20 per ton only the most efficient mills can realize even a small profit, while at \$60 a ton practically every producer would be in a position to pay dividends. Following the post-war price inflation, newsprint prices were adjusted at \$65 a ton, a level satisfactory to producer and consumer alike. The sharp break in prices in 1928 was wholly attributable to overexpansion. With producers now working in closer harmony and amalgamation gradually consolidating the industry, this condition is unlikely to recur for some years. The old established price of \$65 per ton was considered equitable by consumers and it is reasonable to assume that newsprint prices will again be established around that level when demand more closely approximates productive capacity.

Amalgamations

The low prices for newsprint have made further operating economies a major consideration and the leading units have been contemplating merger schemes for some months. The first of these culminated a few weeks ago when the Canada Power and Paper, Wayagamack and Port Alfred directors announced a definite plan of amalgamation to their shareholders.

CANADA

American Branch Plants in Canada

THE volume of trade between Canada and the United States is greater than that between any other two countries in the world. It is a pertinent fact that the Canadian officers in branch manufacturing plants of American concerns are becoming an integral part of the Canadian economic structure. The officers of these branches are in an excellent position to study variations in the style, quality and quantity of Canadian demand. The friendly relations which these firms foster have a favourable influence upon the demand for American goods. The increased mutual understanding of conditions in the two countries is playing an important part in the continued growth of this trade. It is significant that more and more companies from the United States are requesting information from the New Business Department of The Royal Bank of Canada concerning favorable locations for their branch plants.

Recently, one of the largest retailing establishments in the United States approached the Foreign Trade Department of The Royal Bank of Canada with a view to increasing the variety of their purchases in Canada. The firm making this inquiry was in a position to make a wide variety of purchases on a large scale and stated that they were willing to make a thorough investigation concerning the quality and price offered on all types of goods in which they were

interested. This enquiry is but one example of many, which shows that executives in the United States have come to realize that the best method of increasing American sales in Canada is to make every effort to put the trade on a reciprocal basis. If more goods are purchased from Canada there can be no doubt that Canadians will buy more from the United States. It is no less than good business policy for Americans to take a direct interest in Canadian industry and Canadian markets; each factor leading to an increase in Canadian purchasing power is promptly reflected in the exports of American manufacturers.

The business situation in Canada in 1929 has been excellent. In spite of a small crop, the Canadian farmer is in a strong financial position; his imports of agricultural implements in 1929 surpassed the records attained in recent years. Each year, new mining areas are being explored and developed and mineral production continues to establish new high levels. Canadian manufacturing is constantly increasing the volume, value and variety of its production. The value of Canadian imports from the United States for the twelve months ending September 1, 1929, amounted to nine hundred million dollars, and the value of United States imports from Canada during the same period amounted to five hundred million dollars.

In order to supply business houses with the latest information, The Royal Bank of Canada publishes a Monthly Letter which summarizes the reports from hundreds of branches in all parts of Canada. For those who want accurate and detailed information on conditions in each province there is the report "Confidential Review of Canadian Business Conditions." These reports may be obtained upon application to either of the following offices:

*New York Agency,
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*Economist's Department,
Head Office,
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CANADA

Annalist Index of Canadian Business Activity Revised and Improved

CANADIAN business activity, although at not as high a level as earlier in the year, as shown by THE ANNALIST Index of Canadian Business Activity, increased slightly in July and August, but with some signs of weakness appearing in important industries. The index for August is 104.2 (preliminary), as compared with 104.2 in July and 103.3 in June. Increases in construction contracts awarded and electric power production were primarily responsible for the increase in the index in July and August.

Overshadowing the slight weakness appearing in some industries is the wheat situation. The drought seriously affected Canadian crops but the better quality of grain and higher prices will partly offset this loss. The effect of the reduced crop, however, has made itself felt in smaller freight-car loadings. The adjusted index for car loadings in August is 100.6, as compared with 103.1 in July and 106.5 in June.

The greatest weakening has occurred in the automobile industry. Production has fallen off sharply, after the record production earlier in the year. The index for August is 82.0, as compared with 82.3 in July and 171.6, the high for the year, in March.

Another important decrease is that of newsprint production. The adjusted index for August is 98.4 as compared with 104.1 in July and 107.6 in June. The condition of the newsprint industry is very vital to Canada and the sooner the industry becomes really stabilized the better it will be for business conditions in general.

Although construction contracts awarded fell off slightly in August, they are still at a high level and, according to reports, the construction to be completed during the remainder of the year will keep contracts at this high level. The index for August is 125.0 as compared with 129.1 in July and 119.5 in June.

Reflecting partly the activity of the building industry, steel ingot production and pig iron production increased sharply in August and July. The index for pig iron production in August is 186.5 as compared with 171.5 in July and 139.0 in June. The index for steel ingot production in August is 167.1 as compared with 192.2 in July and 146.6 in June.

Partly as a result of the decline in automobile production, the import of crude rubber declined in August, the index being 109.2 as compared with 119.8 in July and 116.1 in June.

An encouraging sign in the picture, however, is the increase in electric power production. The index for August rose to 100.2, as compared with 97.5 in July and 96.1 in August. This is the highest the

index has been since January of this year and reflects the strides made by the industry in increasing their output as well as the increased con-

July and 118.1 in June. Activity in the sawmill industry has also been increasing, the index for the export of boards and planks rising in

months back to the beginning of 1925.

TABLE I—THE ANNALIST INDEX OF CANADIAN BUSINESS ACTIVITY

(a) BY GROUPS.

	Aug. July. June.
Exports of copper	114.1 122.0
Passenger car prod'tn	82.0 82.3 80.2
Freight car loadings	100.6 103.1 106.5
Cattle slaughtered	99.6 117.8 101.2
Const. contr. awarded	125.0 129.1 119.5
Flour production	138.7 123.4 118.1
Newsprint production	98.4 104.1 107.6
Pig iron production	186.5 171.5 139.0
Steel ingot production	167.1 192.2 146.6
Electric power prod.	100.2 97.5 96.1
Exp. of boards & planks	110.9 101.8 92.9
Crude rubber imports	109.2 119.8 116.1

(b) THE COMBINED INDEX SINCE 1925.

	1929	1928	1927	1926	1925
Jan.	112.3	103.2	103.5	102.1	98.6
Feb.	105.0	106.9	103.6	102.6	99.0
March	107.3	100.7	104.4	101.0	97.1
April	102.3	102.2	102.5	99.4	95.3
May	102.3	103.1	99.2	100.4	95.2
June	103.3	102.8	101.1	101.5	93.7
July	104.2	104.5	99.9	101.7	94.2
Aug.	104.2	104.8	101.1	100.9	95.8
Sept.	103.1	101.2	98.9	100.5	97.9
Oct.	104.1	101.2	100.1	100.1	97.9
Nov.	102.9	100.8	97.6	102.4	97.4
Dec.	99.8	103.4	96.8	100.4	97.4

The Annalist Index of Canadian Business Activity has been revised so as to include three new series, namely, imports of crude rubber, exports of copper fine in ore and copper blister, and exports of boards and planks. The last two series, although not strictly production figures, show very accurately the trend of these industries. The import of crude rubber represents the trend of the industries dependent on this raw material.

The index has also been carried back to include the year 1919, thus affording a better means of comparing present conditions with those of years past. In the interpretation of the index the fact that long-time trend has been eliminated from all the series is important. The trend of most of the industries in Canada is very sharply upward, as is to be expected in a country that is developing so rapidly. This sharp upward trend has been going on for a sufficient number of years to justify its use as the basis for long-time trend correction. Had the index been constructed upon a base year or the trend eliminated upon the basis of an earlier period, the present indices would be much larger. Since the sharp upward trend appears to be the normal one, the important thing is whether business activity is below or above this norm, and not the sharp trend itself.

Because of the inclusion of three new series it was necessary to revise the weights of the respective series. The new weights are shown in Table II.

TABLE II—WEIGHTS

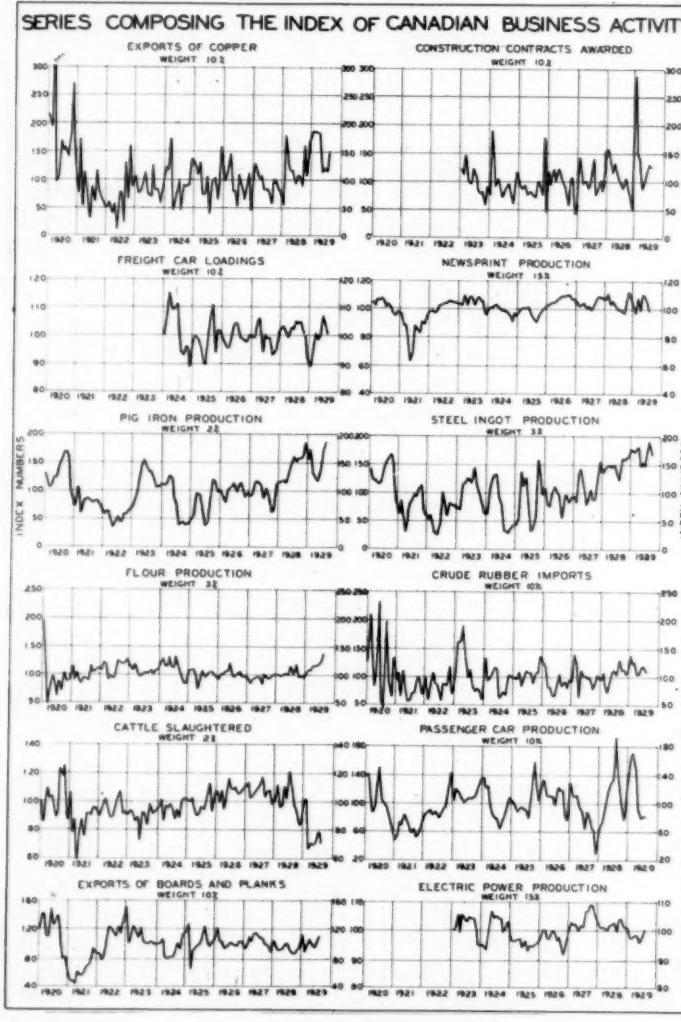
	Effective	Ad-justed
Exports of copper	10	2.0
Passenger car production	10	3.3
Freight car loadings	10	21.4
Cattle slaughtered	2	1.4
Const. contracts awarded	10	3.7
Flour production	3	2.1
Newsprint production	15	20.9
Pig iron production	2	.6
Steel ingot production	3	.8
Electric power production	15	33.9
Exports of boards & planks	10	6.4
Crude rubber imports	10	3.5
Total	100	100.0

HENRY E. C. HANSEN



sumption of power in Canada. The index does not include production for export.

All of the other series show increasing activity in August. The



index for the export of copper fine in ore and copper blister rose to 150.1, as compared with 114.1 in July and 122.0 in June. Flour production increased sharply, with the index at 138.7, the highest for the year, as compared with 123.4 in

component series, each of which has been adjusted for seasonal variation, long-time trend and variations of cyclical amplitudes before being combined in The Annalist Index of Canadian Business Activity. Table I also shows the combined index by

CANADA

Canadian Prosperity Developing on a Sound Basis

CANADA, like other countries, has passed through those phases of depression and prosperity which constitute the business cycle. Yet even in the periods of adversity faith in the future was unshaken, and in retrospect it is evident that the times of economic inactivity were mere interruptions to progress itself.

In the first dozen years of this century business activity in Canada was at a rate unparalleled in any other country. Effort was being directed towards the acquisition of material equipment involving heavy capital expenditures. Railways were built, municipal improvements installed, harbors dredged, waterways deepened, electric transportation provided and building construction boomed, especially on the prairies.

According to the most reliable estimate \$2,270,000,000 was expended for these purposes during that period. While Canadian financial resources were sufficient for ordinary requirements some of these major operations called for capital from abroad. Of necessity, Canada borrowed principally in Great Britain and Continental countries, and the period was characterized by widespread prosperity based on these capital imports.

The pace of capital development was so rapid that it was seen in the year or two before the war current production would not support the interest and sinking fund charges on the large investments in immediately unproductive undertakings. In other words, it was evident that prosperity could not be prolonged indefinitely upon the basis of borrowing of capital in place of income from production.

The consequence was that before the beginning of the war, when capital imports declined, depression had set in and Canada had a variety of undertakings built before their time.

The period of war brought an unstable prosperity based upon a huge demand for war materials and upon a mounting price level which, as the subsequent period of deflation demonstrated, sowed its own seeds of undoing. It was only after the trying experiences which lasted from the latter part of 1920 to 1924 that productive development was resumed on a large scale.

During the past five years great strides have been made in accomplishing a fuller development of natural resources, all of which adds to the national income available for debt and dividend payments.

According to the Dominion Bureau of Statistics the net value of production in Canada increased by 18% from \$2,814,996,678 in 1921 to \$3,325,115,941 in 1925. In 1929 it is estimated that the net production value will amount to about \$4,500,000,000, an increase of 60% over the value in 1921.

This substantial growth is not confined to any one branch of productive activity but applies to agriculture, forestry, fisheries, trapping, mining, manufacturing and other sources of national income. The breadth of developments in these diversified fields is one of the most promising features of the current phase of progress.

It is not possible to assign any single precise influence for the remarkable recovery from post-war depression evinced in the above statistics. There was, rather, a combination of favourable influences.

Foremost among these factors was the foreign demand for Canadian products. The rehabilitation of Europe presented intensive need for Canadian resources in raw or fabricated form which initiated a revival of Canadian industry.

Total exports increased by 31% from \$1,058,763,297 in 1924 to \$1,388,797,000 in 1929. In large part the satisfaction of this foreign demand gave the impetus to the activity which spread throughout the Dominion. In addition, extensive capital borrowings for productive purposes and a large growth in tourist income placed within our reach substantial purchasing power which has influenced profoundly the course of economic progress.

The manifestations of this progress have been many. Tax burdens have been lightened and war debts reduced. Mineral prospecting and development has been extended. Agriculture is becoming more diversified and methods of cultivation more economical. Building construction has grown from about \$275,000,000 in 1924 to an estimated total of \$550,000,000 in 1929. Railway transportation has been so improved that millions of dollars are saved annually by expeditious shipments. Employment is 27% greater than three years ago and payrolls are yielding an improving standard of living.

Innumerable citations of the evidences of prosperity might be made. More important, however, is the realization that the prosperity is founded upon a growing demand for Canadian products and services. In large part investments have been made in revenue-producing enterprises, and as such, these expenditures will be justified.

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CANADA

Canada Considers Higher Steel and Glass Duties If U. S. Tariff is Harsh

By J. A. STEVENSON

THE Canadian people have followed with keen and continuous interest the varying fortunes of the Smoot-Hawley tariff bill at Washington, and there has been a steady tide of speculation and controversy about its probable consequences upon the business and political life of the Dominion. Consequences it must have, but at present only tendencies are visible.

There is no doubt about the existence of a strong undercurrent of deep resentment at what is regarded as the inherent selfishness of the Republican fiscal program, and of considerable enthusiasm for retaliatory measures; and the Conservative politicians have been doing their best to exploit this sentiment. Mr. Bennett, the Conservative leader, delivered during the Summer about sixty speeches in Ontario and British Columbia and in them he preached a full-blooded protectionist gospel flavored with rather vague advocacy of an Imperial Economic Conference. The King government, trying to forestall him by practical action in the same direction, approached the other British governments with the suggestion that such a conference should be held in Ottawa this fall, but obstacles developed and the political crisis in Australia which has resulted in a general election caused the abandonment of the project.

Small Results from J. H. Thomas Visit

Mr. J. H. Thomas, who with the nominal title of President of the Privy Council is the MacDonald government's specialist on the baffling unemployment problem, came out to Canada in August and spent more than a month canvassing the trade and immigration situation. He held long conferences with Ministers at Ottawa, he interviewed leaders of the banking and business worlds and heads of agrarian and labor organizations, and he made a series of interesting speeches in which he frankly boasted that he had come as a commercial traveler and appealed to Canadians to send more business to Britain and thereby help in the solution of the unemployment problem. He made special efforts to secure orders for steam coal from the two Canadian railway systems, but the coal operators of Nova Scotia promptly made known their opinion that if any coal business was going to be diverted from the United States, they must be the chief beneficiaries. In the end Mr. Thomas took back with him the promise of some orders for coal if the price was right, but their total volume, as so far disclosed, would not keep the mines of Wales busy for a whole single day. On the eve of his departure, however, he announced that he had submitted definite proposals to the King Ministry for the promo-

tion of increased Anglo-Canadian trade and, while correspondence about them is passing between Ottawa and London, he has begun to indulge in some oratorical propaganda in connection with them.

Plan to Rewrite Steel Schedules

There have been no Ministerial pronouncements in Canada on the subject of tariff policy for several months, although some may be forthcoming from Mr. Mackenzie King during a speechmaking tour of the West. However, some recent actions of his Ministry have confirmed the impression that its mind is still moving in the direction of a policy of tariff revision whose fundamental objective will be the transference of business from American exporters to their Canadian and British competitors.

The Tariff Advisory Board is due to begin its Autumn hearings on Oct. 29, and it has been charged with very definite instructions from the government upon certain points. It will resume its hearings upon the iron and steel schedules, and will take fresh evidence from the primary manufacturers who want higher duties, and the secondary users of steel and iron, who through apprehension of an increased cost for their materials have been opposing this demand.

When the conflicting interests could not be reconciled last Spring, the Tariff Board appointed a special committee of steel experts who were instructed to make a thorough inquiry into the situation and furnish a report upon it. The board has been studying this report, and the government's instructions are that, as soon as it has heard additional evidence from the interested parties, it is to rewrite the whole of 200 odd items in the iron and steel schedules of the Canadian tariff. It is authorized to confer with both the primary and secondary manufacturers about each schedule and the hope is entertained that on many of them an agreement about the terms and wording can be reached. Others will remain a subject of dispute and the government, which will have available a mass of evidence about them, will have to assume the responsibility for their form.

But the main fact is that the government intends to have ready for next session a draft revision of the iron and steel items of the tariff, and be in a position to submit proposals for changes of a fairly drastic character. Now iron and steel products have been in recent years by far the largest single item in Canada's imports from the United States, the value for the fiscal year ending March 31, 1929, being \$346,-

610,939 out of an aggregate of American imports valued at \$868,055,897, and the presumption is that the purpose of the government is to make it easier for Canadian and British manufacturers of these products to hold their own against American competition and get a much larger share of the Canadian market.

Might Be Higher Duties on Glass-ware

Another action of the government is complementary to this move. References to the Tariff Board have almost invariably originated in the application of some individual or corporation for upward and downward changes in the tariff. It is first submitted to the government, which passes it on to the Tariff Board for consideration. But last month Mr. Robb, the Finance Minister, took the novel step of originating four inquiries by the board which all affect articles of household consumption. Of these four governmental references, two will have a vital interest for American exporters. One of them deals with a wide variety of glass articles, of which very substantial quantities are exported to Canada every year from the United States. One item of the glass schedule covers glass carboys or demijohns, bottles, decanters, flasks, jars and phials, and the United States last year contributed \$1,140,524 worth out of total imports of these articles valued at \$1,417,680. Of glass tableware of different types, cut-glass ware and glass balls which come under another section, the United States last year furnished \$572,769 worth of Canada's total imports of \$901,029 value. Another section concerns lamp chimneys, glass shades and globes, and the American contribution to imports, valued at \$359,783, was \$306,180. Wallpapers, wall borders and bordering are to be investigated through another reference; of last year's imports of these, valued at \$601,127, the United States sent \$439,812 worth.

The other two governmental references which relate in the one case to tableware of china, porcelain, white granite or ironstone, and in the other to oilcloths, linoleums and mattings, do not particularly concern American interests, as Canadian and British firms have contrived to secure and keep most of the Canadian market. The board, however, will proceed to investigate how the competitive position of British, American and Canadian goods in these lines is affected by the present tariff, and it will probably suggest to the government what tariff adjustments will be necessary to curtail imports from the

United States for the advantage of competing Canadian and British interests.

These steps are interpreted as clear evidence that the government wants to be in possession of data which will serve as a guide for tariff changes designed to stimulate Canadian industry and inter-Imperial trade.

Political Difficulties Involved

As a tariff-making exercise, a policy of widening the spread between the general tariff which is applied to the United States and the British preference presents no difficulties; but from a political standpoint serious obstacles have to be overcome. The manufacturers of Quebec are already manifesting restlessness at the prospect of an aggravation of British competition, even if it is attended by a diminution of American competition, and numerous industrial establishments which are branches of American manufacturing corporations and which derive raw materials and machinery from the same source as the parent organization, will oppose tariff changes which cannot fail to penalize them. The Conservative politicians will want to rally these discontented interests to their side, and unless the government can show that it is receiving some reciprocal favors from Britain in return for its tariff concessions, they will make the charge that it has given away something for nothing.

Thomas's Canadian Grain Plan

Hence it comes that the King Government has a vital interest in the schemes upon which J. H. Thomas is working. At the national conference of the British Labor party at Brighton he gave a cursory outline of some of his ideas for the stimulation of Anglo-Canadian trade. He harped upon the danger of a situation in which Britain had never more than three or four weeks' supplies of grain on hand, and he suggested a policy whereby Britain should buy Canadian wheat in bulk every year at some stabilized price and should build huge State-owned storage plants where it and other Dominion produce could be left. In return, he hoped that Canada would take larger supplies of British coal and other commodities, and argued that in this event as British tramp steamers would have cargoes available for the voyage each way across the Atlantic, ocean freight rates would be reduced.

"On the surface it is a speciously attractive policy and Mr. Thomas evidently intends to persevere with it, as he has invited representatives of the western wheat pools to meet him in London this month for a further discussion. But the wheat pools control only about 55 per cent of the

Continued on Page 780

CANADA



Week by Week in Canada

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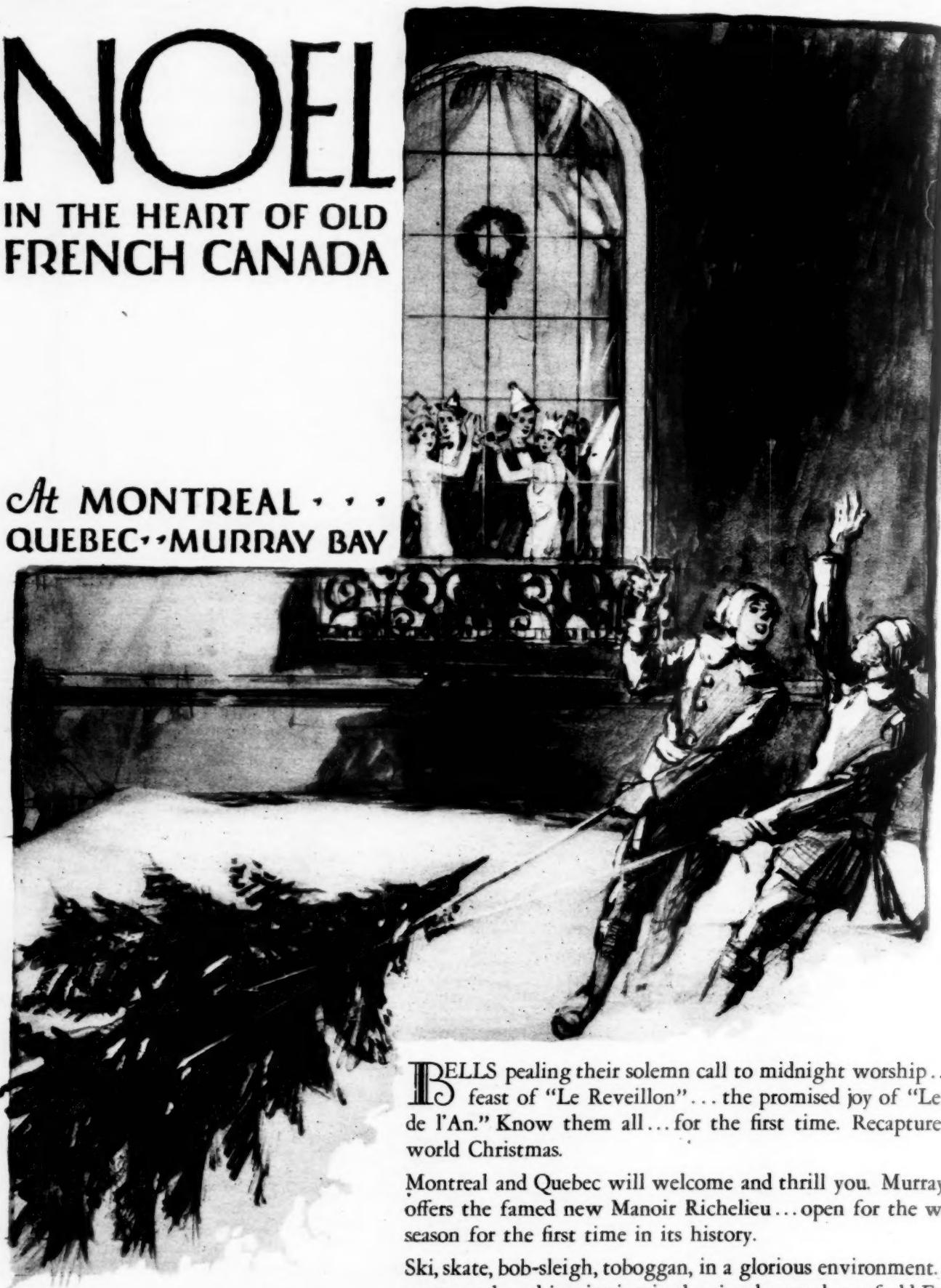
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NEgotiations looking toward a merger of the Continental Bank of New York, which has recently decided to change its name to the Continental Bank and Trust Company, and the Fidelity Trust Company, which have been under way for some weeks, took a step forward when the directors of both institutions issued a joint announcement that they had approved a merger plan. The merger will bring together total resources of \$151,993,555, according to the latest statement of the banks.

James G. Blaine, president of the Fidelity Trust Company, and Frederick Hornby, president of the Continental, in their statement said that committees of the two banks have been appointed to work out the details so as to submit a completed plan for the approval of the directors and stockholders in the near future. No announcement of the terms was made. Officials of both institutions declined to comment on reports that one and one-third shares of Continental would be exchanged for one share of Fidelity, or that there would be a two for one split-up of the Fidelity shares prior to the merger.

The Continental in its statement as of Sept. 27 showed total resources of \$77,500,750. The capital is \$6,000,000, surplus \$10,000,000 and undivided profits of \$1,275,404. The Fidelity as of Oct. 2 reported total resources of \$74,492,805, with capital of \$6,000,000, surplus of \$4,000,000 and undivided profits of \$1,617,361.

Whatever change of name is made in connection with the merger, it is understood that the word Continental will be used, since the bank has become known as the "brokers' bank," with its policy of catering to Stock Exchange and Curb firms, many of which own stock in the bank. The Continental recently announced plans for the construction of a new office and bank building on the southwest corner of Broad Street and Exchange Place, directly across the street from its present location.

American States Electric Company

American States Electric Company, a subsidiary of the American States Public Service Company, has purchased the stock of the Dearborn-Ripley Light and Power Company, serving communities with a population of 3,000 in Southeastern Indiana. Terms of the purchase were not made public.

Continental Containers, Inc.

The boards of directors of the Continental Can Company, Inc., and the Owens-Illinois Glass Company have approved a plan of reorganization of the interests of the two companies. A new corporation, to be known as Continental Containers, Inc., is being formed as a holding company in the container field.

The exact form of the reorganization has not yet been worked out by the committee appointed for that purpose, but it is contemplated that the holding company will acquire by exchange on a share-for-share basis the common stock of both the Continental Can Company and the Owens-Illinois Glass Company. The holding company will have an authorized capitalization of 5,000,000 no-par shares.

The proposed plan will become effective if the holders of two-thirds of the common stock in each company express willingness to make the exchange.

Plans also are being considered for the holding company to obtain additional capital through offering subscription rights on a favorable basis to shareholders making the exchange, provided the shareholders approve the plan for reorganization.

Electric Investors, Inc.

The stockholders of Electric Investors, Inc., have approved the plan for the merger of the company into the Elec-

tric Bond and Share Company through an exchange of eight shares of the latter company for each five shares of Electric Investors. The \$6 dividend preferred stocks are to be exchanged on a share-for-share basis.

Monroe Chemical Company

The Monroe Chemical Company has purchased for cash the business and certain assets of the Mary T. Goldman Company of St. Paul, Minn., which has for a period of over thirty years been engaged in manufacturing and selling hair preparations under the nationally advertised "Mary T. Goldman" trade name. Net earnings of the business, after eliminating certain non-recurring charges, have averaged in excess of \$125,000 for the past three years. In a letter to stockholders, Vice President L. P. Bonfoey of Monroe Chemical states that it is anticipated that these earnings can be substantially increased by economies in distribution arising from the consolidation of the two companies, in view of the fact that both companies distribute their products through similar channels. Consolidating the past earnings of Goldman Company with those of Monroe will increase earnings per share of Monroe common approximately 50 cents.

A meeting of stockholders of the Monroe Chemical Company has been called for Oct. 17 for the purpose of amending the charter to increase the authorized common stock from 130,000 shares to 250,000 shares. In order to reimburse the treasury of the company in part for expenditures in connection with the acquisition of the Mary T. Goldman business, the directors have approved offering to common stockholders of Monroe Chemical and holders of warrants for common stock the privilege of subscribing to 26,000 shares of new common stock in the ratio of one share for each five shares of common stock now held or called for by the warrants at \$15 per share. Subject to amendment of the charter, certificates entitling holders to subscribe to this additional stock will be mailed about Oct. 20 to stockholders of record Oct. 18. The subscription privilege will expire on Nov. 11.

Reynolds Spring Company

The directors of the Reynolds Spring Company have called a special meeting of stockholders for Oct. 24 to act upon a plan to acquire the Premier Cushion Spring Company and to increase the common capitalization of Reynolds Spring from 500,000 to 1,000,000 no-par shares. Present subsidiaries of Reynolds Spring are the General Leather Company, the H. J. Grigoleit Company and the National Appliance Company.

The directors of Reynolds Spring have authorized, subject to the approval of stockholders, an underwriting agreement with W. R. Reynolds & Co. for the purchase of the 247,610 additional shares which are expected to be authorized at the stockholders' meeting. Stockholders of record of Oct. 31 are to receive rights to purchase one share of additional stock at \$4.50 for each two shares held. The rights are to expire on Nov. 21.

Tungsten Electric Corporation

A consolidation of the leading manufacturers of tungsten and molybdenum products for the electrical equipment industry was revealed in a statement announcing the organization of the Tungsten Electric Corporation.

Incorporated under the laws of Delaware, the company has acquired the business and assets of the Callite Products Company, Inc.; Independent Contact Manufacturing Company, Inc.; International Wire Company, Inc., and the Precision Metal Products Company. All the plants of the companies are in Union City, N. J.

Security Management Company

The Security Management Company has presented to shareholders in its First and Second Investment Funds a plan for the combining of the two funds into a single corporation to be called the Broad Street Investing Company. It will be organized in Maryland with 500,-

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The stockholders of Electric Investors, Inc., have approved the plan for the merger of the company into the Elec-

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000 shares of common stocks of no par value. It is proposed to issue two shares of the new company for each unit of the First Fund and four shares for each unit of the Second Fund.

The combined funds will total about \$4,000,000, and it is proposed to increase this capital by new financing in the near future. Shareholders have been requested to deposit their certificates by Nov. 1, and if the plan becomes operative the Security Management Company will continue the management of the portfolios of the new company under a new management contract.

Van Sicklen Corporation

Van Sicklen Corporation, a subsidiary of Allied Motor Industries, Inc., has announced that it had acquired all the capital stock of the Lorraine Corporation, manufacturer of spot lights for automobiles, which have been adopted as special equipment by several large motor-car makers. The purchase will entail no public financing.

Acquisition of the Lorraine Corporation, which was endorsed by the board of directors of each company, gives Van Sicklen Corporation control of a patented automobile accessory which, during the past eight years, has experienced a continuous growth in sales and net income, each year having shown an increase over the year before. The Lorraine spot light is protected by more than 300 patents.

Earnings of the Lorraine Corporation for the first eight months of this year have been on a basis of more than \$275,000 for the year and orders already on hand assure substantial profits in the last quarter. Contracts recently with several automobile companies give the Lorraine Corporation national distribution for the first time in its history.

CHANGES IN CAPITALIZATION

ANNOUNCING that it is entering the radio manufacturing business in a "large way," the General Motors Corporation has revealed full details of the new partnership which it has formed with the Radio Corporation of America, the General Electric Company and the Westinghouse Electric and Manufacturing Company. Under this alliance these companies, having total assets of about \$2,000,000,000, are linked together in what is regarded as the most ambitious radio enterprise of the kind started in recent years.

Joint operations of the four companies will be conducted through a new subsidiary, the General Motors Radio Corporation, in which General Motors will have a 51 per cent stock interest and to which it will furnish \$5,100,000 cash. The three other companies will hold the remaining 49 per cent of the stock, supplying \$4,900,000 cash. As a further contribution to the enterprise, they will grant licenses under all their patents covering radio sound and picture receiving and reproducing sets for use in homes and in automobiles.

The General Motors Radio Corporation's capital stock will consist of the \$10,000,000 of preferred for which the companies involved have subscribed and 1,000,000 shares of no-par common. General Motors will have full management control of the company, directing its operations through a separate executive personnel. All four of the principal companies, however, are represented on the board of directors, which is composed of the following:

JOHN THOMAS SMITH, chairman, who is vice president and general counsel of the General Motors Corporation.

R. J. EMMERT, president of the General Motors Radio Corporation.

JAMES G. HARBORD, president of the Radio Corporation of America.

JOHN L. PRATT, vice president of the General Motors Corporation.

A. W. ROBERTSON, president of the Westinghouse Electric and Manufacturing Company.

DAVID SARNOFF, executive vice president of the Radio Corporation.

ALFRED P. SLOAN JR., president of the General Motors.
GERARD SWOPE, president of the General Electric Company.
C. E. WILSON, vice president of General Motors.

The alliance of General Motors, Radio Corporation, General Electric and Westinghouse concentrates the extensive technical facilities and financial resources of these companies in a new enterprise that is looked upon as having possibilities for revolutionizing the radio business. It also marks a new step in the diversification of General Motors' activities. This company already has expanded from automobile manufacturing and distributing into electric refrigeration, electrical equipment manufacturing, aviation and other fields. For some time the company has been interested in radio, but this is its first important venture in that industry.

The new General Motors Radio Corporation, under the plans that have been worked out, will enter into contracts whereby sets and appliances covered by the patents of Radio Corporation, General Electric and Westinghouse will be manufactured in General Motors factories. The sale and distribution will be handled through the new company. Substantial investments, it is understood, will be made in adapting present manufacturing facilities for the production of radio sets.

It is made plain in the joint announcement of Mr. Sloan and Mr. Sarnoff that General Motors has entered the radio business "in a large way" after careful consideration of the possibilities. In Wall Street the alliance between the radio group and General Motors is believed to foreshadow an effort by these interests to set up a separate unit to rank as the "General Motors of radio." The possibilities for expansion are said to be unlimited. The effect of the new arrangement, as Wall Street sees it, is to link the Radio Corporation and General Motors in one of the most ambitious undertakings that has been started in the modern phase of the radio business.

Allied Motor Industries

Allied Motor Industries, Inc., it was announced, will issue to preferred and common stockholders of record Oct. 25, the right to subscribe to one new share of common stock for each five shares now held at \$31.50 a share. This is approximately \$12 below the current market price of the stock and gives the rights a value of about \$2 each. The rights expire Nov. 8.

The company, an investment corporation in the automotive and aircraft fields, which, among other operating companies, controls Great Lakes Aircraft Corporation, American Cirrus Engines, Inc., and Kirkham Aero and Motor Company, recently extended its control to American Aeronautical Corporation, licensee in the Western Hemisphere for the manufacture and sale of Savoia-Marchetti seaplanes and amphibians, noted Italian aircraft, and now has outstanding 210,900 shares of common stock and 24,500 shares of preferred stock.

Subscriptions, under the present offer, should add approximately \$1,500,000 to the company's working capital.

American Founders Corporation

The directors of the American Founders Corporation have authorized offers to exchange common stock and stock purchase warrants of that organization for the preferred and Class A common stocks of four affiliated trusts—the International Securities Corporation of America, the Second International Securities Corporation, the United States and British International Company, Ltd., and the American and General Securities Corporation. The offer were effective Oct. 16, and will expire on Nov. 1. The Equitable Trust Company will be depository.

Stockholders of the American Founders Corporation will meet Nov. 12 to act on a proposal to increase the authorized capital from 600,000 to 3,000,000 preferred shares of \$50 par value and from 3,600,000 to 30,000,000 no par common shares. The directors announced that if the stockholders authorized the increased

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Times Square New York

capital, the common shares of record Nov. 15 will be split three for one by giving two additional shares to stockholders for each share held.

The directors also authorized rights to purchase additional common stock for stockholders of record Dec. 10. The ratio a share and the purchase price will be determined later. Holders of the convertible preferred stock will have until Dec. 10 to convert their preferred in order to participate in the rights.

The directors approved the payment of the customary quarterly dividends Nov. 1 to stockholders of record Oct. 15. The current quarterly rate on the common is one-140th share in scrip and 12½ cents in cash. It was announced that the dividend policy for the ensuing year would be the payment of the regular quarterly dividend in stock dividends of one-seventieth of a share, which is at the annual rate of 5.70 per cent.

The purpose of the exchange offer is to acquire any or all of the preferred stocks of the affiliated companies and 80 per cent of the Class A common stocks. The Class B common stocks, of which American Founders Corporation already has substantial holdings, are not affected by the offers. The warrants which will be given partial exchange will permit holders to buy American Founders Corporation common at \$120 a share on or before Feb. 2, 1932. It is calculated that the stockholders accepting the exchange will benefit to the extent of approximately 10 per cent in market value. The offer is subject to withdrawal at any time.

A table showing the exchange value per share follows:

	Am. Found.	War. Com. rants.
Int. Sec. Corp.:		
6% preferred	15.20	8.20
6½% preferred	16.20	8.20
Class A common	11.20	4.20
Allotment certificates (units)		
1 preferred 1 A common	26.20	12.20
Second Int. Sec. Corp.:		
6% preferred	7.20	5.20
Class A common	9.20	4.20
Allotment certificates (units)		
1 preferred 1 A common	16.20	9.20
U. S. & Brit. Int. Co.:		
6% preferred	7.20	5.20
Class A common	6.20	4.20
Allotment certificates (units)		
1 preferred 1 A common	13.20	9.20
Am. & Gen. Sec. Corp.:		
Allotment certificates (units)		
1 preferred 1 A common	13.20	2.20

The American Founders Corporation and the four affiliated companies have been known and are advertised as the American Founders' group. The carrying out of this plan will give to American Founders Corporation majority control of the four subsidiaries and will give it consolidated resources exceeding \$200,000,000.

Cities Service Company

The directors of the Cities Service Company have voted to offer to stockholders of record of Nov. 7 rights to acquire additional common shares at \$45 a share on the basis of one new share for each ten shares held, payment to be made by Nov. 30.

The offering may yield the company \$110,000,000.

In addition to the 235,000 holders of 22,270,054 shares of common stock who will receive rights, holders of Cities Service Company debentures to which are attached warrants to purchase common stock may participate in the rights by becoming stockholders before the closing date.

The proceeds of this financing will be used for new construction work, additions to subsidiary properties and other corporate purposes.

The Cities Service Company has more than 100 subsidiaries which operate extensively in the public utility, petroleum and natural gas industries. It has more than 500,000 security holders, including 235,000 holders of common stock. In March, 1928, stockholders received rights to buy stock at \$45 a share, and in December, 1928, similar rights at \$65 were given to them.

Commercial Investment Trust Corporation

Stockholders of Commercial Investment Trust Corporation have approved an increase in the authorized capital stock of 2,500,000 shares of serial preference stock and the board of directors approved the issuance and sale of 400,000 shares of convertible preference stock, optional series of 1929, and 125,000 shares of common stock (as existing after the 2½ for 1 split-up) to a group

American Security News & Earnings Records

of bankers headed by Dillon, Read & Co. and Lehman Brothers. The preference stock was offered Oct. 3 to the public at a price of \$100 a share.

This action gives the company a capital and surplus exceeding \$108,000,000, making its capitalization the largest of any company in its field.

Crocker-Wheeler Electric Manufacturing Company

Stockholders of the Crocker-Wheeler Electric Manufacturing Company have approved a change in the common stock of the company from 40,000 shares of \$100 par value to 400,000 shares of no par value. The change is preliminary to a split-up of the present shares on a ten-for-one basis.

It is expected that additional stock will be offered to shareholders to provide funds for retirement of the company's preferred stock and to expand manufacturing and sales activities. Crocker-Wheeler recently cleared up accumulated dividends of \$10 a share on its preferred stock.

Guaranty Life Insurance Company

A new life insurance company, Guaranty Life Insurance Company of New York, one of five chartered in New York State during the past twenty-five years, has been organized by interests identified with United Thrift Plan, Inc., according to an announcement made. United Thrift Plan, Inc., will own a 45 per cent interest in the new company, which was formed primarily to handle under an agency contract the large volume of insurance business sold by United Thrift Plan. The new company will have a paid-in capital of \$150,000 and paid-in surplus of \$750,000. This proposed capitalization will permit the company to write a volume of \$20,000,000 of insurance. It is estimated that approximately \$15,000,000 of insurance will be turned over to the new company during this year by United Thrift Plan. The new company will incur no sales cost over commissions.

Investors Association

The Investors Association has applied to the Commissioner of Corporations for a permit to issue rights to its stockholders to subscribe for additional stock at \$52.50 a share on the basis of one new share for each five shares held. Rights are to be issued to stockholders as of Oct. 15 and are to expire at the close of business Nov. 1.

The issuance of rights is said to be the first step in a program for gradually enlarging the capital and scope of activities of this company. Further rights may later be issued to stockholders and additional stock may be sold for distribution. It is expected that the further distribution of stock will largely be in Eastern markets and listing on the New York Curb Exchange may later be sought.

McCall Corporation

Stockholders of the McCall Corporation will meet on Nov. 15 to consider a plan approved by the directors of increasing the capital stock of the company from 289,603 shares to 700,000 shares of common stock of no par value. From the increase in stock there will be distributed to each stockholder one share for each share held when the increase is made effective, so that each stockholder will have two shares for each one then held.

The balance of the increased capital stock, amounting to 120,168 shares, will be held subject to distribution by the board of directors for corporate purposes.

National Investors Corporation

Fred Y. Presley, president of National Investors Corporation, announced that stockholders of the company at a special meeting had approved the split-up of the common stock of the company on the basis of six new shares for each old share and had approved an increase in

the authorized common stock without par value to 2,000,000 shares.

Stockholders of the company also approved the making of an offer to holders of 5½ per cent preferred stock, under which they will be entitled to exchange their stock for the new common stock on the basis of two and one-half shares of the common stock for each share of 5½ per cent preferred stock.

New York Central

The New York Central provided the second large railroad stock offering of the year by announcing that \$35,669,900 of its stock would be offered to shareholders at par of \$100, in the ratio of one new share for every thirteen held. The amount which will be derived from the offering will closely approximate the expenditures which the New York Central will make on improvements in the west side of the city. These will cost \$69,000,000, of which one-half will be provided by the railroad.

The stock to be offered, except for a few shares, represents the unissued part of a \$100,000,000 issue authorized by stockholders in September, 1926, when capitalization was raised from \$400,000,000 to \$500,000,000. As the sale of this stock will exhaust the amount authorized, it is expected that the railroad soon will increase its authorized capital stock.

At a price of \$9, the rights offered have an aggregate value of \$42,000,000. Rights to stock offered in 1928 sold between \$5.75 and \$7.25 and those of 1927 between \$4 and \$7.25. The 1927 offering was in the ratio of one for ten, the amount being \$38,027,000.

The new offering makes the New York Central's capitalization approximately 55 per cent funded debt and 45 per cent stock. At the close of 1928 stock was 42.74 per cent of the total, and at the end of 1923 it was 25.84 per cent. For the first eight months the road's net operating income was \$44,124,000, against \$40,070,000 in the same period last year.

The new offer will be open to stockholders of record of Nov. 15, and payment must be made before Jan. 31. Shares bought will be entitled to dividends payable after Feb. 1. The offering is subject to the approval of the Interstate Commerce Commission. The customary application for listing on the New York Stock Exchange will be made.

Warrants will be mailed soon after Nov. 15. Subscriptions will be received by the treasurer of the company and by Morgan, Grenfell & Co. in London from Jan. 1 to Jan. 31. Certificates of stock will be issued only for full shares. Fractional warrants when assembled will entitle the holder to purchase full shares.

The last offering of stock by the railroad to stockholders was made in June, 1928. Stockholders received rights to buy \$42,158,200 additional stock at par in the ratio of one new share for every ten shares held. Proceeds were used in redeeming \$50,000,000 Lake Shore & Michigan Southern Railway 4 per cent bonds.

Northwest Bancorporation

An increase in capital stock from \$75,000,000 to \$300,000,000 and an offering of approximately 150,000 new shares for sale has been announced by the Northwest Bancorporation, holding company for financial institutions.

Issuance of the additional shares was authorized to enable the corporation to continue its expansion, which brought three new banks into the holding company. The additional stock will be offered with prior rights of purchase at \$72.50 a share to stockholders of record on Oct. 30 on the basis of one share for each ten shares held.

The banks added to the group are the National Citizens Bank of Mankato, the First National of Albert Lea, Minn., and the Grafton National Bank of Grafton, N. D. The corporation now controls seventy-six banks in the Northwest with combined resources of more than \$440,000,000.

Prudential Investors

A meeting of the stockholders of

Prudential Investors, Inc., has been called for Oct. 28 to increase the authorized common stock from 1,000,000 to 2,000,000 shares. There are 750,000 shares outstanding and 250,000 reserved against option warrants. New financing may be undertaken in connection with the increase in common stock, but the amount or form of the offering has not yet been determined.

Stocks held by Prudential Investors include General Electric, Air Reduction, Corn Products, Electric Bond and Share, Consolidated Gas, American Gas and Electric, Cities Service, Columbia Gas and Electric, American Telephone and Telegraph, North American, Union Pacific, New York Central, Bankers Trust, Guaranty Trust, Central Hanover, United Fruit, Union Carbide and Carbon, International Business Machines and Gulf Oil.

Simmons Company

An issue of \$15,000,000 principal amount of fifteen-year 5 per cent gold debentures to be dated Nov. 1, 1944, with warrants for purchase of common shares attached has been authorized by the directors of the Simmons Company. Preferential opportunity will be given to the company's stockholders to subscribe for these debentures pro rata to their stockholdings as of Oct. 21.

The offering has been underwritten by a banking group headed by the Mayflower Associates, Inc., and including the Guardian Detroit Company, the Bancamerica-Blair Company, the Foster McConnell Company, the Chemical National Company and the J. G. White Company, Inc. The company stated the issue was authorized in view of the expansion program of the company for the purchase of new properties and other corporate purposes.

Western Electric Company

Edgar S. Bloom, president of the Western Electric Company, Inc., has announced that the directors of the company have authorized the issuance of 750,000 shares of additional no-par common stock to be offered to stockholders of record of Oct. 22, 1929, in the ratio of one new share for each six shares held at \$40 a share, payable on or before Dec. 2, 1929.

The proceeds of this issue will be \$30,000,000, to be used to provide additional working capital and to finance increases in manufacturing facilities. In eleven months the company will have received \$60,000,000 from the sale of additional stock, including \$10,000,000 offered to stockholders of record of Dec. 1, 1928, and \$20,000,000 offered to stockholders of record of April 22, 1929. In addition, it received \$3,000,000 cash from the sale of the Graybar Electric Company to its officers and employees.

The American Telephone and Telegraph Company owns 98.34 per cent of the stock in the Western Electric Company, Inc.

It is considered probable that a large part of the additional capital raised by

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Western Electric will be used directly or indirectly in the manufacture and distribution of talking-film equipment.

EARNINGS

NET income of the American Telephone and Telegraph Company for the nine months ended on Sept. 30, 1929, set a new high record of \$120,826,934 after all charges and taxes, equal to \$9.24 a share earned on an average of 13,080,578 shares outstanding in the period, as compared with \$104,517,387, or \$9.09 a share, earned on an average of 11,491,476 shares in the same period last year.

The company has disbursed a total of \$86,648,958 in dividends for the nine months, also a new record, comparing with \$76,542,747 for the same period last year. The dividend of \$29,684,619, just paid, are a record for any quarter in the company's history. Dividends are at the rate of \$9 a share annually, to which level they were increased on July 15, 1921.

In his letter to stockholders accompanying the dividend checks, President Walter S. Gifford announces a further reduction in telephone rates, as follows:

"In accordance with our policy to furnish the best possible telephone service at the lowest cost consistent with financial safety, on Feb. 1, 1929, there was a reduction in toll and long distance rates amounting to a saving to users of about \$5,000,000 annually. This reduction followed previous reductions made in 1926 and 1927. Another substantial reduction in these rates will be made, effective Jan. 1, 1930."

According to an official of the company, the reduction in rates to be made at the beginning of next year will emphasize Mr. Gifford's policy of reducing rates rather than increasing dividends or declaring stock dividends. The details of the proposed rate changes will be made public within a few weeks.

"During the first nine months of this year," Mr. Gifford says, "substantial progress has been made in extending and still further improving telephone service. About 635,000 telephones and \$275,000 in plant and equipment were added to the Bell System."

Net income of American Telephone for the third quarter of 1929 was \$40,624,838, equal to \$3.08 a share earned on an average of 13,193,311 shares outstanding, against \$39,555,017, or \$3.03 a share earned on 13,028,807 shares in the preceding quarter, and \$35,845,618, or \$3.12 a share earned on 11,491,476 shares in the third quarter of 1928.

The earnings statements of the company for nine months of 1929 and of 1928 compare as follows:

	9 Mos. End. Sep. 30, '28.	9 Mos. End. Sep. 30, '29.
Earnings:	\$87,893,438.52	\$101,154,617.62
Interest	10,482,936.48	15,290,639.10
Tel. op. rev.	72,984,141.00	82,472,885.74
Misc. revenues..	364,474.06	1,042,208.05
Total	\$171,724,990.06	\$199,969,370.51
Exp. inc. taxes..	50,813,753.60	59,412,976.49
Net earnings.	\$120,911,236.46	\$140,547,394.02
Deduct interest.	16,393,849.43	19,720,459.73
Balance	\$104,517,387.03	\$120,526,934.29
Deduct div.	76,542,746.82	86,648,958.75
Balance	\$27,974,640.21	\$34,177,976.54

*Subject to minor changes when final figures for September are available.

Allied International Investing Corporation

Coincident with the listing of the new outstanding shares of the Allied International Investing Corporation on the New York Curb Exchange, the corporation made public a list of its holdings and portfolio values, together with net income since organization and financial condition.

As a result of the reclassification of capitalization recently approved by stockholders, holders of the present 31,576 shares outstanding of participating preference no par stock will be entitled to receive on Nov. 1, 1929, two shares of \$3 convertible preferred stock, thus continuing the present preference as to \$6 in dividends and \$100 on liquidation and two shares of common stock. The common stock so issued will aggregate two-thirds of the total common stock to be presently outstanding, thus continuing the present two-thirds participation in additional dividends and assets.

American Security News & Earnings Records

Holders of the present 10,000 shares of deferred stock outstanding will be entitled to receive in exchange for such stock an aggregate of 31,576 shares of common stock, thereby continuing the present one-third participation in additional dividends and assets.

On Aug. 31, 1929, the portfolio of the corporation contained 184 different securities. Of the total market value, 8 1/4 per cent were bonds and 81 1/4 per cent stocks, spread over twenty-two countries. Cash, call loans and arbitraging constituted 10 1/2 per cent. Practically all bonds were long-term foreign dollar bonds payable in New York, and practically all stocks were common or participating shares. About 87 per cent of all investments were officially listed securities, and the remainder were readily marketable. The largest investment in any one company was 3 1/2 per cent, and the largest in any one country 47 per cent.

Statement of condition for the eight-month period ended Aug. 31, 1929, shows net income from dividends, interest and realized profits after all expenses, including interest and taxes of \$258,714, which compares with net income for the year ended Dec. 31, 1928, of \$197,859. The net income aggregating \$500,559 for the two-and-one-third-year period since the commencement of the business, together with unrealized profits of \$511,086 on securities still retained, is equivalent to an annual rate of 20.05 per cent on the \$2,162,486 average amount of capital and paid-in surplus during the period.

The balance sheet of the corporation as of Aug. 31, 1929, after giving effect to the changes in capitalization, shows securities at cost totaling \$3,633,221, the market value of which exceeded the book value by \$511,086. Cash and call loans amounted to \$381,418, while earned surplus amounted to \$256,232.

Chase National Bank

Total resources of \$1,539,092,895, the highest on record, are shown by the Chase National Bank of the City of New York in its statement of condition to the controller of the currency at the close of business on Oct. 4. This statement gives effect to the National Park Bank merger which was consummated on Aug. 26 last and represents an increase of \$422,688,144 over the last previous report to the controller as of June 29, when resources totaled \$1,116,404,751.

Deposits during the same period mounted \$305,506,040 to a total of \$1,132,828,983. Since the National Park Bank brought to the consolidated institution deposits of \$180,838,816, according to its last published statement of June 29, the new figures indicate that the Chase has made substantial gains in this direction in addition to retaining the deposits of both banks as they existed before the merger.

Striking gains are shown in the principal items of the statement. Cash and due from banks increased from \$225,772,796 on June 29 to \$432,087,472, and holdings of United States Government securities from \$134,156,733 to \$171,612,047. As of Oct. 4 the bank owed nothing to the Federal Reserve Bank, in contrast to borrowings of \$28,000,000 on June 29.

Capital of the Chase National Bank now stands at \$105,000,000, with surplus of a like amount, compared with capital and surplus of \$61,000,000 each in the June statement. Undivided profits have increased from \$20,851,142 to \$31,204,050.

Capital funds of the Chase Securities Corporation, which are in excess of \$100,000,000, are not included in the bank statement, although each shareholder of the Chase National Bank is also the holder of a like number of shares of Chase Securities Corporation.

Chain Store Sales

Sales of forty-nine representative chain store companies for September totaled \$240,979,139, an increase of 18.32 per cent, compared with sales for September, 1928, according to a tabulation prepared by Merrill, Lynch & Co. Total sales of the companies for the nine months ended on Sept. 30 were \$2,040,178,633, an increase of 25.41 per cent,

compared with the corresponding period of 1928.

Sales of the forty-nine companies for September and the nine months were as follows:

	September.	1929.	1928.
Sears-Roebuck	\$56,950,342	\$30,004,372	
Montgomery Ward	26,127,589	20,809,969	
F. W. Woolworth	22,253,250	22,637,015	
Kroger Gro. (4 wks.)	21,417,973	16,343,395	
Safeway Stores	18,942,644	9,604,235	
J. C. Penney	18,242,800	16,477,522	
S. S. Kresge	11,971,087	11,914,240	
Am. S. Co. (4 wks.)	10,379,790	10,493,634	
MacMarr Stores	7,283,104	6,819,079	
National Tea Co.	7,012,046	7,229,469	
S. H. Kress Co.	5,363,269	5,010,506	
W. T. Grant	4,776,600	4,707,763	
Natl. Bellas Hess	4,456,075	3,610,030	
Walgreen	3,926,845	2,644,030	
McCormick Stores	3,580,610	3,344,367	
Childs Co.	2,345,290	2,190,619	
D. Reeves (4 wks.)	2,308,134	2,304,133	
J. J. Newberry	2,205,773	1,718,431	
H. Bohack (4 wks.)	2,134,680	1,938,908	
Melville Shoe Corp.	2,003,104	2,128,146	
McLellan Stores	1,911,357	1,638,780	
Interstate Dept. St.	1,835,227	1,645,380	
F. & W. Grand	1,731,196	1,443,395	
G. R. Kinney Co.	1,516,556	1,733,689	
Met. Chain Stores	1,471,183	1,108,935	
Best & Co.	1,423,726	1,245,800	
Lerner St. Corp.	1,415,685	1,255,373	
West. Auto Supply	1,374,000	1,113,370	
G. C. Murphy	1,335,918	1,045,605	
Waldorf System	1,323,197	1,215,078	
Lane Bryant	1,280,689	1,020,400	
Peoples Drug Co.	1,260,944	982,868	
David Pender	1,222,368	1,234,355	
Neisner Bros.	1,240,355	928,335	
Am. Dept. Stores	785,757	461,557	
Mangel Stores	695,365	610,069	
Schiff Co.	681,672	393,692	
Isaac Silver Bros.	678,546	511,502	
Natl. Family Stores	586,508	149,441	
Exchange Buffet	500,907	437,628	
Davega	450,776	320,893	
Kline Bros.	411,907	287,001	
Berland Shoe Stores	361,801	243,958	
Edison Bros.	349,568	290,104	
Fed. Bake Shops	345,071	334,617	
Natl. Shirt Shops	310,005	276,587	
Morrison El. Sup.	222,623	140,482	
M. H. Fishman	171,235	74,491	
Sally Frocks	369,271	245,608	
Total	\$240,979,139	\$203,661,292	

	Nine Months.	1929.	1928.
Sears-Roebuck	\$298,312,262	\$231,365,458	
Kroger Grocery	211,502,858	146,164,456	
F. W. Woolworth	205,030,858	190,317,224	
Montgomery Ward	193,698,755	148,362,025	
Safeway Stores	151,606,719	75,154,507	
J. C. Penney	132,378,567	112,842,799	
American Stores	104,661,761	100,757,011	
S. S. Kresge	104,286,976	96,558,581	
National Tea	66,465,251	62,723,888	
MacMarr Stores	63,711,838	44,547,584	
S. H. Kress & Co.	41,236,994	41,746,551	
W. T. Grant & Co.	33,560,454	33,725,546	
Nat. Bellas Hess	33,108,025	22,285,283	
McCrory Stores	29,758,830	26,959,096	
Daniel Reeves	24,672,126	22,322,056	
Childs Co.	20,405,487	19,583,762	
Int. Dept. Stores	18,621,477	15,839,387	
H. C. Bohack	17,193,916	13,630,496	
J. J. Newberry	12,497,383	16,118,388	
McLellan Stores	14,215,514	12,322,066	
F. & W. Grand	14,244,738	10,782,661	
G. R. Kinney Co.	14,232,002	10,297,785	
Lerner Stores	12,475,515	13,171,932	
Met. Chain Stores	12,280,339	8,294,626	
Waldorf System	11,811,598	7,836,821	
West. Auto Supply	11,498,154	10,740,780	
David Pender	11,473,328	8,776,594	
People's Drug	11,208,102	8,284,252	
G. C. Murphy	11,063,029	8,015,759	
Neisner Bros.	10,213,913	7,480,446	
S. Kress	9,473,839	7,675,677	
Mengel Stores	7,955,575	7,679,602	
Am. Dept. Stores	7,350,518	5,579,636	
Schiff Co.	6,022,577	3,535,372	
I. Silver Bros.	5,213,713	4,053,230	
Davega	3,776,285	2,625,279	
Nat. F. St. (8 mos.)	3,681,187	850,466	
Ex. Buffet (6 mos.)	3,257,640	2,932,002	
Edison Bros.	3,153,652	2,179,612	
Nat. Shirt Shops	2,977,930	2,476,107	
Berland Shoe Strs.	2,635,479	2,085,796	
Sally Frocks	2,794,366	1,821,381	
Ex. Buffet (6 mos.)	2,595,653	1,786,498	
Morrison El. Sup.	2,592,420	2,305,807	
M. H. Fishman	1,363,404	831,433	
Total	\$2,040,178,633	\$1,626,772,921	

Empire Title and Guarantee Company

The financial statement of the Empire Title and Guarantee Company as of Sept. 30, 1929, shows total assets of \$3,075,781, as compared with \$2,850,676 on Dec. 31, 1928, and surplus and undivided profits of \$533,103, as compared with \$443,805.

Guardian Investment Trust

The Guardian Investment Trust reports total income for the nine months ended Sept. 28, 1929, before expenses and taxes, of \$997,063, which compares with \$265,916 on Sept. 30, 1928. The net income on the average capital since July, 1927, is reported at the rate of 24.17 per annum.

Total assets amount to \$6,410,236 as against \$3,328,207 on Sept. 30, 1928,

while surplus totaled \$1,026,181 as compared with \$163,419. Cash on deposit and on call climbed from \$402,183 on Sept. 30, 1928, to \$1,407,432, on Sept. 28, 1929, and securities from \$2,915,259 to \$4,990,950. Expenses less taxes amounted to \$31,575 for the 1929 period compared with \$11,706 for the same period in the preceding year.

of \$27.24 a share on the average shares outstanding for the eleven months since incorporation. This included the appreciation on securities held. The net profits on the actual number of shares, 283,620, including appreciation, were equal to \$14.40 a share. The actual net realized profits on the average number of shares were \$9.52, and on the actual number of shares, \$5.03 a share. As of Sept. 30, the net worth of the company was \$18,656,000, a gain of about 85 per cent since Oct. 25, 1928, on its average capital investment in security, including appreciation of securities unsold.

Despite the recent reaction in the stock market, Mr. Bullock said, the liquidating value a share of capital stock outstanding was only \$2.14 lower on Oct. 5 than on Sept. 30, and most of this depreciation had been made up since Oct. 5.

Investors Syndicate

Setting a new high record and showing an increase of \$2,215,062 for the three-month period ended Sept. 30, 1929, total resources of Investors Syndicate of Minneapolis passed the \$30,000,000 mark for the third quarter of this year, according to an announcement made by J. R. Ridgway, president of the organization. The increase for the nine-month period from Dec. 31, 1928, to Sept. 30, 1929, amounted to \$5,527,814. Total resources of Investors Syndicate were \$30,444,995.

Sales of investment certificates by Investors Syndicate, Mr. Ridgway states, continued to show large increases during the third quarter and for the first nine months of 1929 were nearly equal to the entire year of 1928.

Sales of certificates since Dec. 31, 1928, according to Mr. Ridgway, totaled \$75,000,000, as compared with \$78,000,000 for the entire year of 1928. Sales for the first nine months increased \$21,000,000 over the similar period of last year, or nearly 40 per cent. Capital, surplus and resources of the organization were reported at \$3,829,721, an increase of \$240,251 over the preceding quarter.

Iron Fireman Manufacturing Co.

Iron Fireman Manufacturing Company reports earnings after all charges, including depreciation and Federal taxes, for the nine months' period ending Sept. 30 of \$490,742, compared with \$310,562 for the same period of 1928, an increase of \$180,180, or 58 per cent. These earnings are equal to \$2.45 per share on the 200,000 shares outstanding.

While the company is not giving out dollar or unit sales at this time, its prosperous condition is shown in the percentage increases over the last year. For the nine months unit sales have increased 80 per cent and unfilled orders at Oct. 1 are reported 359 per cent above the same date of 1928.

Minneapolis-Honeywell Regulator Co.

The Minneapolis-Honeywell Regulator Company for the quarter ended Sept. 30 reports net sales of \$2,120,854, compared with \$1,554,264 for the corresponding quarter of 1928, an increase of 36 per cent. For the first nine months of the current year net sales amounted to \$4,163,686, compared with \$2,914,074 for the same period of 1928, an increase of 43 per cent.

Irving Air Chute Company, Inc.

Net earnings of \$70,559, after taxes, reported for the American factory of Irving Air Chute Company, Inc., for the month of August is the largest for any month in the history of the company, according to official announcement. July earnings for the American factory were \$46,020, or a total of \$116,600 for the American company, exclusive of the British subsidiary for July and August. Estimating September earnings and adding earnings of the British subsidiary, the third quarter should conservatively show a net of \$160,000, or more than the dividend requirements for the entire last half of the year and at the annual rate of over \$600,000. Net for the first six months was \$251,689, so that the first nine months of this year will show better than \$410,000, as against \$417,000 for all of 1928.

Unfilled orders for the American factory alone on Oct. 4 amounted to 1,549 parachutes, which, with the current business, insures capacity operation for six months to come. The English subsidiary is proportionately well supplied with orders.

American Security News & Earnings Records

The company's California factory should be producing parachutes prior to the first of November and a Polish factory at Warsaw has just commenced manufacture of parachutes on a royalty basis.

The company has developed over the past year two new types of parachutes, both of which have proved exceptionally successful, and quantity production should be announced in the near future.

Missouri State Life Insurance

The Missouri State Life Insurance Company reports total volume of \$32,373,496 ordinary and group business written during the month of September, 1929, an increase of nearly \$6,000,000 over the same month in 1928.

With ordinary and group sales reaching a total of \$303,269,303 as of Sept. 30 of the current year, the gain in written business during the past nine months was \$66,115,544 as compared with the corresponding months in 1928. There is every indication that Missouri State Life will, at the end of 1929, report an annual total far exceeding any previous year.

New York Water Service Corporation

New York Water Service Corporation, a subsidiary of Federal Water Service

Corporation, reports gross revenues of \$2,262,649 for the year ended Aug. 31, 1929, as compared with \$2,360,214 for the preceding twelve months. Operating expenses, maintenance and taxes, other than Federal income tax, totaled \$1,099,543 as against \$988,622. Gross income amounted to \$1,527,142, which compares with \$1,371,592 for the year ended Aug. 31, 1928.

Oklahoma Natural Gas Corporation

Oklahoma Natural Gas Corporation, a subsidiary of American Natural Gas Corporation, reports that gross earnings for the eight months ended Aug. 31, 1929, amounted to \$7,604,379 as compared with \$7,051,529 for the corresponding period of 1928. After operating expenses, maintenance and taxes, net operating income totaled \$3,401,346 as against \$2,942,932.

For the twelve months ended Aug. 31, 1929, gross earnings were \$10,649,565, as compared with \$10,096,715 for the year ended Dec. 31, 1928. After operating expenses, maintenance and taxes, net operating income amounted to \$4,462,483 as against \$4,004,069 for the calendar year 1928.

Paramount Famous Lasky Corporation

The Paramount Famous Lasky Cor-

poration has reported estimated net profits for the third quarter of 1929 larger than for any quarter in its history. The estimated earnings, which include those of all subsidiary companies after all charges and taxes, were reported as \$4,600,000, equivalent to \$1.74 a share on the 2,647,326 shares outstanding at the end of the quarter.

The profit for the third quarter, as estimated, is approximately 119 per cent greater than the profits for the corresponding quarter of 1928 and 68 per cent greater than the profits of the last quarter of 1928, which, until the present report, had been the record quarter for the total of profits in the company's history.

The earnings a share of \$1.74 for the quarter compare with earnings of \$1.02 in the third quarter of 1928 and \$1.13 in the third quarter of 1927. In 1928 the net profits for the third quarter totaled \$2,102,000 and in the corresponding quarter of 1927 the total was \$2,118,000.

The estimated profits for the first nine months of this year also create a new record for the company, being 63 per cent greater than in the corresponding period of 1928, and over \$1,000,000 greater than the profits for the entire year of 1928, which established a new high for profits in the history of the company.

The earnings for the nine months of 1929 are estimated at \$9,725,000, equivalent to \$4.11 a share on the average number of shares outstanding during the period, which compares with earnings of \$5,975,000, equivalent to \$2.90 a share in the corresponding period of 1928, and earnings of \$5,650,000, equivalent to \$3 a share in the corresponding period of 1927.

Scranton-Spring Brook Water Service Company

The Scranton-Spring Brook Water Service Company reports for the year ended on Aug. 31 gross revenue of \$5,583,433, compared with \$4,417,959 for the preceding twelve months. Gross income after expenses and general taxes was \$3,704,954, against \$2,735,776.

Shenandoah Corporation

The Shenandoah Corporation, the investment trust which was formed in July by the Goldman Sachs Trading Corporation and the Central States Electric Corporation, has announced that its earnings, after interest, expenses and taxes for the period of two months and eight days ended on Sept. 30, amounted to \$4,424,295. The earnings included dividends, interest, profits from the sale of securities and stock dividends taken at their prevailing market value. After preferred dividend requirements of

NEW YORK PRODUCE EXCHANGE

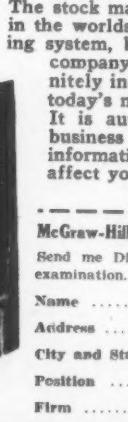
Week Ended Saturday, October 12, 1929

STOCKS.			STOCKS.			STOCKS.	
Sales.	High.	Low.	Last.	Sales.	High.	Low.	Last.
8,000 All-Amer Gen.	27 1/2	27	27 1/2	100 Warner, new	13 1/2	13 1/2	13 1/2
700 Aero Klemm	2 1/2	2 1/2	2 1/2	3,500 Zenda Gold	3	2 1/2	2 1/2
14,900 Allied Mills	25	10 1/2	24 1/2	25 Bk Man, new, w. l.	270	270	270
1,400 Am Austin Car.	9 1/2	6	7	200 Bank of America	232	232	232
2,300 American Eagle, new	3 1/2	2 1/2	2 1/2	866 Bank of U S units	191	173	188
6,800 Am Fdrs rts.	6 1/2	6 1/2	6 1/2	350 Cen Nat	220 1/2	204 1/2	210
3,500 Am Util & Gen. B.	9 1/2	9 1/2	9 1/2	35 Chat Phenix, new	169	168	168
1,000 Andes Petroleum	38 1/2	38	37 1/2	200 Interstate Trust	60 1/2	60 1/2	60 1/2
47,100 Amer Gas & Elec	20 1/2	20 1/2	20 1/2	1,800 Irving Trust	92 1/2	91	92 1/2
3,000 Am. Fr. rights	10	6	9	200 Leefcourt Nat	61 1/2	61 1/2	61 1/2
200 Auto Stand	17 1/2	17 1/2	17 1/2	108 Manufacturers Trust	280	269	275
4,600 Britt Type Inv, n. A. w. l.	23 1/2	23	23 1/2	25 Manhattan, new, w. l.	270	270	270
2,500 Budgad	3	2 1/2	3				
900 Bus Her Trav, w. l.	39 1/2	39 1/2	39 1/2				
400 Big Mo	1	1	1				
20 Bylshay, A.	176 1/2	176	176 1/2				
20 Do B	176 1/2	176	176 1/2				
700 Butte Mad	3 1/2	3	3				
400 Chem Research	9	9	9				
15,200 Chittenden Svcs. A.	1 1/2	1 1/2	1 1/2				
200 Clarification Inv.	11	11	11				
4,200 Contrat Amer Min.	4 1/2	3	4				
114,200 Chat Phen Allied, w. l.	29	28	28 1/2				
20,700 Eastn Utilities Ass conv	17 1/2	16	17 1/2				
100 Empire Corp.	12 1/2	12 1/2	12 1/2				
500 Edison El, new, w. l.	100	97	97				
200 Gen G & E	103	103	103				
400 Gilvan	21 1/2	20	20 1/2				
800 Goddard Sec, w. l.	1 1/2	1 1/2	1 1/2				
1,600 Gold Cyclo, new	15 1/2	15 1/2	15 1/2				
1,300 Great Northern Inv. A.	43	39	40				
3,600 Great Lakes, w. l.	34	33	33				
600 Hamilton Gas	7 1/2	7 1/2	7 1/2				
100 Hofigl Sig, A.	3	3	3				
32,200 Ind Terr Illum Oil	41	33 1/2	40				
6,400 Intl Carriers	23 1/2	21 1/2	22 1/2				
100 Interconti Power, A.	26 1/2	26 1/2	26 1/2				
20,500 Intl Rust Iron	7 1/2	7 1/2	7 1/2				
1,000 Int'l Sec Corp, A.	60	60	61				
6,000 Karpel Products	9 1/2	8	8				
1,200 Karpel United	20 1/2	19 1/2	20 1/2				
109 M S O, B. v. t. c. l.	6	6	6				
1,200 Morison Elec	48 1/2	47 1/2	48 1/2				
22,400 N Y C rta, w. l.	9 1/2	9	9 1/2				
100 Ohio Valley	9 1/2	9 1/2	9 1/2				
600 Pac Copper	2 1/2	1 1/2	2 1/2				
9,100 Pac conv	14 1/2	13 1/2	14 1/2				
19,700 Pub Util Hold, w. w.	38	36 1/2	38				
100 Rockwood	22	22	22				
200 Radio Sec, A.	3 1/2	3	3 1/2				
500 Rhodofan, w. l.	17 1/2	16	17 1/2				
3,600 Railroad Shrs, w. l.	12 1/2	12 1/2	12 1/2				
500 Remington Auto, w. l.	19	18 1/2	18 1/2				
3,000 Seaboard Util Shares	14 1/2	13 1/2	14 1/2				
100 Do war	4 1/2	4 1/2	4 1/2				
2,300 Shell pf	105 1/2	104 1/2	105				
500 Sheldon Min	1	1	1				
200 Sher Gordon	5 1/2	5 1/2	5 1/2				
1,300 Spiltfert Beth	6	5 1/2	6				
400 Standard Phar.	15	14 1/2	15				
900 S K F	68 1/2	67	68 1/2				
100 Technicolor	81	81	81				
900 Tobe	5 1/2	5 1/2	5 1/2				
800 Trent Process	1 1/2	1 1/2	1 1/2				
900 Un Am Shrs, w. l.	40	40	40				
29,000 United Fdrs rts.	3 1/2	3 1/2	3 1/2				
6,600 Union Cigar	3 1/2	2 1/2	3				
140 Util Eq units	127	123	127				
400 U S Brit Int, A.	32 1/2	32	32 1/2				
100 U S Piston	5	5	5				
100 Wallies Dove, w. l.	20	20	20				



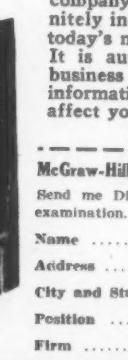
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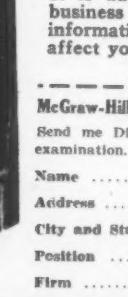
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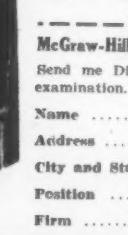
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\$875,000, the balance for the period was \$3,549,295, equivalent to 61 cents a share on the outstanding common stock.

The income account of the corporation shows the receipt of stock dividends valued at \$1,729,832; cash dividends and interest of \$218,711, and profit from the sale of securities of \$2,966,262. Interest, expenses and taxes totaled \$490,510.

The stocks owned by the corporation as of Sept. 30 showed unrealized appreciation of more than \$10,000,000, exclusive of the appreciation in the market value of its holdings of 6,250,000 shares of the common stock of Blue Ridge Corporation, taken up on Sept. 5. The Blue Ridge stock, which was publicly offered at \$20 a share, was purchased by the Shenandoah Corporation for \$10 a share and has been selling currently on the New York Curb Exchange at 17, indicating an unrealized profit of more than \$44,000,000.

The value of the net assets of Shenandoah Corporation, as of Sept. 30, was more than \$229,000,000.

The corporation's largest holdings are in the common stocks of the Goldman Sachs Trading Corporation, the Central Ridge Corporation. It also holds substantial amounts of the common stock of American Telephone and Telegraph, Commercial Investment Trust; Consolidated Gas, Electric Light and Power of Baltimore; Electric Investors, Inc., the North American Company, Pacific Gas and Electric Company, Pacific Lighting Corporation and Southern California Edison Company.

Control of the Shenandoah Corporation rests with the Goldman Sachs Trading Corporation and the Central States Electric Corporation, each of which originally acquired 2,000,000 shares of its common stock. They now control 82 per cent of the stock.

United-Carr Fastener Corporation

Consolidated operating account of the United-Carr Fastener Corporation for the first six months of 1929 shows net profit after depreciation, interest and taxes of \$428,041, equivalent to \$1.71 per share on 250,000 shares of common stock outstanding, or one and one-half times the proposed annual dividend requirements of \$1.20 per share. Interest requirements on outstanding \$2,000,000 6 per cent debentures were earned 8.8 times.

These figures compare with consolidated earnings of \$614,148 for the component company for the entire year 1928. In other words, for the first six months of the year the company has earned \$1.71 a share, which compares with only \$2.45 a share earned for the entire year of 1928.

Western Union Telegraph Company

The net income of the Western Union Telegraph Company for the nine months ended on Sept. 30, 1929, amounted to \$11,519,175, equal to \$11.25 a share earned on 1,023,781 shares outstanding at the close of 1928, against \$11,231,366, or \$11.25 a share, on 997,877 shares earned in the first nine months of 1928.

Gross revenue from all sources amounted to \$111,120,485, against \$102,852,646 in the nine months ended on Sept. 30, 1928, and net earnings, after expenses, reserves and taxes, were \$14,226,724, against \$13,937,224. Statements for the two periods compare as follows:

9 Mos. Ended Sep. 30.
1929. 1928.

Gross revenues, incl. divs. and interest.	\$111,120,485	\$102,852,646
Maintenance: Reps. reserved for depr.	17,149,335	15,859,732
Other op. exp., incl. rent of leased lines and taxes.	79,744,426	73,055,690
Total expenses.	96,883,761	88,915,422
Balance.	14,226,724	13,937,224
Deduct int. on bonded debt.	2,707,549	2,705,858
Net income.	11,519,175	11,231,366

MISCELLANEOUS

THE latest additions to the foreign utility holdings of the Electric Bond and Share Company, which are to be placed under the control of the American and Foreign Power Company, Inc., its subsidiary, have resulted in the assembling by the latter company of utility properties with annual gross earnings in excess of \$76,000,000, and whose annual expenditures are averaging only 50 per cent of revenues. This compilation includes revenues of properties

American Security News & Earnings Records

(m)On 1,019,757 shares in 1929 and 490,000 shares in 1928. (n)On 150,000 shares in 1929 and 100,000 shares in 1928. (q)Before depreciation. (r)On 305,027 shares in 1929 and 493,382 shares in 1928.

BOND REDEMPTIONS

Detailed information on any bond redemption listed below, including the serial numbers of bonds called by lot, will be furnished without charge to *Annalist* subscribers. Requests for such information may be made by telephone, telegraph or letter.

BONDS called last week for redemption this month in advance of maturity were few in number and small in volume. They consisted of municipal and two mortgage issues. Bonds aggregating \$21,554,000 have been called so far for redemption in October, compared with \$113,949,000 in September and with \$111,063,000 at the corresponding date in October, 1928. Among the new calls for October were various bonds of Denver, Col., for Oct. 24 and 31; court house and school bonds of Graham County, Ariz.

Bonds called for redemption in October are classified as follows:

Industrials	\$9,084,000
Public utility	478,000
State and municipal	804,000
Foreign	9,368,000
Miscellaneous	1,320,000
Total	\$21,554,000

Abingdon Sanitary Manufacturing Company, \$30,000 of first mortgage 6s, due annually May 1, 1930-38, inclusive, called for payment at 102% on Nov. 1, 1929, at Central Illinois Trust, Chicago. Lowest and highest numbers called: C1, C99; D82, D100; M406, M440.

Albuquerque, N. M., bond 71 of Paving District H-6s, due June 1, 1934, called for payment immediately at office of the City Treasurer.

Albuquerque, N. M., bond 428 of paving, due Nov. 1, 1930, called for payment immediately at office of the City Treasurer.

Antioquia (Department of) (Republic of Colombia), 11,000 pesos of highway to the sea internal 8s, due Nov. 1, 1946, called for payment at par, payable in United States currency at current rate of exchange on Nov. 1, 1929, at Central Hanover Bank and Trust Company, New York. Numbers called: 1,000 pesos denomination, 027 lowest, 875 highest.

Autocar Company (The), \$18,000 of first convertible 7s, due May 1, 1937, called for payment at 107% on Nov. 1, 1929, at Equitable Trust Company, New York. Numbers called: \$1,000 denomination, 149 lowest, 2375 highest. Conversion privilege on these drawn bonds expires Oct. 30, 1929.

Baca County, Col., warrant 144 of Special Fund District 40, called for payment on Oct. 9, 1929, at office of the County Treasurer.

Barcelona Traction, Light and Power Company, Ltd., \$19,800 of consolidated prior lien 6s (formerly 6 per cent prior lien B bonds), due June 1, 1965, called for payment at par on Dec. 1, 1929, at J. Henry Schroder & Co., London, England. Lowest and highest numbers called: C59, C12370; B13, B1777; A142, A580.

Bernalillo County, N. M., bonds 1-4, inclusive, of School District 28, due 1938, called for payment on Oct. 1, 1929, at office of the County Treasurer, First National Bank, Albuquerque, N. M.

Broadway (Judson & Florence), Detroit, \$5,000 of first 6s, due to Feb. 1, 1935, called for payment at 101 on Aug. 1, 1929, at Guardian Trust Company, Detroit.

Bremerton, Wash., various of local improvement bonds called for payment on Sept. 13, 1929, at office of the City Treasurer.

Bundy Tubing Company, \$65,000 of 6% per

Com'n Share Company. Net Profit Earnings. Budd Wheel: 8 mo. Ag. 31 1,587,558 \$..... 6.60 ...

Brunswick Terminal & Ry. Secur.: Sept. 30 qr. 45,913 42,102 n.30 n.42

Central Alloy Steel Corp.: Sept. 30 qr. 1,342,974 1,160,806 .90 .76

Consolidated Film Industries: Sept. 30 qr. 667,144 419,025 .95 .59

Foremost Dairy Products, Inc.: 5 mo. Ag. 31 1,228,100 \$..... ...

Gleaner Combine Harvester: 5 wks. Ag. 15 1,053,738 b532,239 10.53 b5.32

Gillette Safety Razor: Sept. 30 qr. 3,934,995 3,595,048 1.87 1.80

International Cement Corp.: Sept. 30 qr. 1,360,356 1,417,916 2.20 2.29

International Safety Razor: Sept. 30 qr. 134,375 194,951 .77 1.11

Lindsey Light Co.: 9 mo. Sp. 30 56,505 31,354 .67 .21

McIntyre Porcupine Mines: Sept. 30 qr. q498,363 q441,179

Motor Products Corp.: Sept. 30 qr. 470,586 719,793 2.38 5.22

Myers & Bro. (F. E.): July 31 qr. 359,310 \$..... 1.61 ...

Noblitt-Sparks Industries: 9 mo. Sp. 30 489,673 97,135 8.16 1.62

Ogilvie Flour Mills Co.: Yr. Aug. 31. 2,381,741 1,941,550 29.86 24.02

Purity Bakeries: 12 wk. Oc. 5 1,478,568 889,220 r1.84 r1.64

Shenandoah Corp.: 2 mo. & 8 da. 4,244,295 \$..... .62 ...

Sterling Securities: 9 mo. Sp. 30 2,812,912 \$..... a3.09 ...

Twin Coach Co.: 9 mo. Sp. 30 1,350,000 1260,000 ...

Underwood-Elliott-Fisher: Sept. 30 qr. 1,337,348 939,677 1.79 1.24

Union Oil of California: Sept. 30 qr. 5,000,000 2,750,000 f1.22 f1.72

Webster Eisenlohr: June 30 qr. 165,551 37,410 .33 .01

Wesson Oil & Drift: 8 mo. Ag. 31 357,723 90,291 .67 d4.49

Yr. Aug. 31. 2,547,137 3,137,208 h2.07 h7.07

RAILROADS.

Atchison, Topeka & Santa Fe: 8 mo. Ag. 31 35,876,301 20,273,165 13.13 6.67

Chicago, Milwaukee, St. Paul & Pacific: 8 mo. Ag. 31 3,282,778 2,822,987 d2.75 d.37

UTILITIES.

American Telephone & Telegraph Co.: Sept. 30 qr. 40,624,538 35,845,618 3.08 3.12

Central States Electric: 9 mo. Sp. 30 120,826,934 104,517,387 9.24 9.09

Detroit Edison Co.: 12 mo. Sp. 30 13,615,955 11,959,076 12.87 11.30

General Public Service (6% in stock): 12 mo. Sp. 30 3,595,536 1,018,048 5.55 1.62

Western Union Telegraph Co.: Sept. 30 qr. 4,010,642 3,926,208 3.92 3.83

9 mo. Sp. 30 11,519,175 11,231,366 11.25 10.97

*Net loss. †Before Federal taxes. ‡Not available. §Before taxes and depreciation.

(a)On Class A stock. (b)For year ended July 31, 1928. (d)On preferred stock. (f)On 4,082,000 shares in 1929 and 3,791,924 shares in 1928. (g)On Class B shares. (h)On 600,000 shares in 1929 and 300,000 shares in 1928.

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cent notes, due Feb. 1, 1934, called for payment at 102 on Nov. 1, 1929, at Guardian Trust Company, Detroit. Lowest and highest numbers called: D1, D20; M2, M334.

Butte, Mont., \$33,000 of city tax warrants called for payment at office of the City Treasurer.

Caldwell, Idaho, various of School District 28 5s, dated March 1, 1919, called for payment on Sept. 1, 1929, at Kountz Brothers, New York. Numbers called: 66, 67, 73-75, inclusive.

Commonwealth Coal Corporation, \$1,500 of 6s, due May 1, 1935, called for payment at par on Nov. 1, 1929, at Virginia Trust Company, Richmond, Va. Numbers called: \$500 denomination, 139, 167 and 168.

Cheyenne, Wyo., various of local improvement bonds, due May 1, 1935, called for payment on Nov. 1, 1929, at Chase National Bank, New York.

Connecticut Light and Power Company, \$112,500 of first and refunding 7s, due May 1, 1951, called for payment at 110 on Nov. 1, 1929, at Bankers Trust Company, New York.

Consolidated States Telephone, entire issue of convertible debenture A 6s, due June 1, 1952, called for payment at 110 on Dec. 1, 1929, at Central Trust Company of Illinois, Chicago. Conversion privilege expires Nov. 21, 1929.

Costilla County, Col., various of bonds and warrants called for payment at office of the County Treasurer, San Luis, Col.

Cuba (Republic of), \$500,000 of 5 per cent treasury bonds, due Nov. 1, 1931 (old parts issue), called for payment at par on Nov. 1, 1929, at Department of National Debts, Havana. Numbers called: \$500 denomination, 2 lowest, 1379 highest.

Cuban Dominican Sugar Company (The), \$113,500 of first twenty-year sinking fund 7s, due Nov. 1, 1944, called for payment at 110 on Nov. 1, 1929, at National City Bank, New York. Lowest and highest numbers called: D5, D959; M4, M14419.

Cundinamarca (Department of), \$64,000 of external secured 6s, due Nov. 1, 1959, called for payment at par on Nov. 1, 1929, at J. & W. Seligman & Co., New York. Numbers called: M26 lowest, M11806 highest.

Deming, N. M., bonds 8 and 9 of Paving District 1 called for payment on Oct. 1, 1929, at office of the Village Treasurer or Mimbras Valley Bank, Deming, N. M.

Denver, Col., various of improvement bonds called for payment on Oct. 31, 1929.

Enid, Okla., various of water and convention hall bonds, dated 1919, called for payment on Oct. 1, 1929, at office of the City Treasurer. Numbers called: Water, 65-123, inclusive; convention hall, 51-64, inclusive; 77-100, inclusive.

Est Railroad Company of France (Compagnie des Chemins de Fer de l'Est), \$139,000 of external 7s, due Nov. 1, 1954, called for payment at par on Nov. 1, 1929, at Dillon, Read & Co., New York. Lowest and highest numbers called: D187, D1383; M52, M19218.

Everett, Wash., various of local improvement bonds called for payment on Oct. 2, Oct. 3 and Oct. 4, 1929, at office of the City Treasurer.

Faultless Rubber Company, \$493,300 of preferred stock called for payment at 106 and accrued dividends on Nov. 15, 1929.

Federated Publications, Inc., entire issue of \$2 convertible preferred stock called for payment at 32 and accrued dividends on Oct. 31, 1929. Convertible into common on a share-for-share basis up to and including Oct. 30, 1929.

Fort Collins, Col., various of improvement bonds called for payment on Oct. 23, 1929.

France (Republic of), 50,000,000 francs of 5 per cent redeemable national loan of 1920, due May 1, 1980, called for payment at the rate of 1,500 francs per 1,000-franc bond, payable in United States currency at the current rate of exchange on Nov. 1, 1929, at the French Treasury, Paris, or Guaranty Trust Company, New York. Numbers called: Bonds of Series 334 and 547.

Glendale, Ariz., bonds 86-90, inclusive, of water 6s, due Aug. 1, 1934, called for payment on Oct. 1, 1929, at office of the City Treasurer.

Graham County, Ariz., \$14,000 of court house and school bonds called for payment.

Graz (Municipality of) (Republic of Austria), \$16,800 of mortgage loan gold 8s, due Nov. 1, 1954, called for payment at par on Nov. 1, 1929, at Chase National Bank, New York. Lowest and highest numbers called: C26, C175; D13, D355; M51, M2292. Coupons due Nov. 1, 1929, should be collected in the usual manner.

Great Western Utilities Corporation, entire issue of first lien and collateral trust A 6s, due March 1, 1933, called for payment at 102 on April 1, 1929, at Des Moines National Bank, Des Moines.

Guardian Trust Company (Detroit), \$9,300 of first mortgage participating certificates, Series 15, called for payment at par on Nov. 1, 1929, at Guardian Trust Company, Detroit. Numbers called: C2-4, inclusive; M513-521, inclusive.

Harrah (Charles W.), \$19,000 of first mortgage 6s, due Nov. 1, 1936, called for payment at 102 on Nov. 1, 1929, at Union Trust Company, Detroit. Lowest and highest numbers called: C8, C250; D4, D313; M2, M549. Any of these drawn bonds presented prior to Nov. 1, 1929, will be paid at 102 and interest to date of payment.

Harrison (Marvin) Organization, \$6,000 of first 6s, due Nov. 1, 1935, called for payment at 101 on Nov. 1, 1929, at Detroit and Security Trust Company, Detroit. Numbers called: \$1,000 denomination, 15, 18, 29, 89, 128.

Hillman Realty Company, \$30,000 of first leasehold 6 1/2s, due Dec. 1, 1939, called for payment at 101 on Dec. 1, 1929, at Union Trust Company of Maryland, Baltimore.

American Security News: Bond Redemptions

Lowest and highest numbers called: C51, C164; D8, D262; M3, M417.

Hocking Coal Company, \$12,000 of first 6s, due July 1, 1932, called for payment at par on Jan. 1, 1930, at Empire Trust Company, New York. Lowest and highest numbers called: \$1,000 denomination, 2, 215.

Hubbard & Hubbard (Detroit), \$16,000 of first 6 1/2s, due Nov. 1, 1934, called for payment at 102 1/2 on Nov. 1, 1929, at Union Trust Company, Detroit. Lowest and highest numbers called: D4, D65; M11, M74. Any of these drawn bonds presented prior to Nov. 1, 1929, will be paid at 102 1/2 and accrued interest to date of payment.

Idaho Falls, Idaho, various of local improvement bonds called for payment on Oct. 1, 1929.

Inca Cotton Mill Company, Ltd., £3,000 (Peruvian pounds) of first 7s, due Dec. 31, 1937, called for payment at par, payable in United States currency at current rate of exchange on Dec. 31, 1929, at office of the company, Lima, Peru, or W. R. Grace & Co., New York. Numbers called: £100 denomination, 12 lowest, 683 highest.

Interstate Iron and Steel Company, entire issue of preferred stock called for payment at 115 and accrued dividends on Oct. 16, subject to the approval of the stockholders.

Italy (Kingdom of), \$1,837,600 of external loan 7s, due Dec. 1, 1951, called for payment at par on Dec. 1, 1929, at J. P. Morgan & Co., New York. Coupons due Dec. 1, 1929, should be collected in the usual manner. Lowest and highest numbers called: C53, C4493; D79, D5986; M2, M35944.

Jassy (Henry) Land Company, \$16,000 of first 6s, due Nov. 1, 1932, called for payment at 102 on Nov. 1, 1929, at Union Trust Company, Detroit. Lowest and highest numbers called: D15, D38; M2, M100. Any of these drawn bonds presented prior to Nov. 1, 1929, will be paid at 102 and interest to date of payment.

Kraft-Phenix Cheese Company, in connection with new financing of the company the 5 per cent notes due March 1, 1930-31, are to be retired. They are redeemable at any time on thirty days' notice at the following prices if redeemed prior to March 1, 1930: March 1, 1930, maturity, 100%; March 1, 1931, maturity, 100%.

Kinzua Lumber Company, \$11,000 of first 6s, due May 1, 1937, called for payment at 101 1/2 on Nov. 1, 1929, at Detroit and Security Trust Company, Detroit. Numbers called: \$500 denomination, 1-22, inclusive.

Las Animas County, Col., \$2,000 of school district bonds called for payment on Oct. 15, 1929.

Logan County, Col., \$5,200 of school district bonds called for payment on Oct. 24, 1929, at office of the County Treasurer.

Longview, Wash., various of local improvement bonds called for payment on Sept. 25 and Oct. 1, 1929, at office of the City Treasurer.

Maxwell (George L. & Eva May), \$65,000 of first 6s, dated May 1, 1926, called for payment at 102 on Nov. 1, 1929, at Fidelity Trust Company, Detroit. Numbers called: D4-17, inclusive; M11-56, inclusive.

McCammon, Idaho, bonds 4-6, inclusive, of water, due 1939, called for payment on Dec. 31, 1929, at Kountze Brothers, New York.

McQuire (James P. & Ella), entire issue of first serial 6s, dated May 1, 1927, called for payment at 102 on Nov. 1, 1929, at Detroit and Security Trust Company, Detroit. Numbers called: D4-17, inclusive; M11-56, inclusive.

Meyerling Land Company (Hampton Bays Subdivision), \$15,000 of first 6s, due Nov. 1, 1937, called for payment at 101 on Nov. 1, 1929, at Detroit and Security Trust Company, Detroit. Numbers called: \$1,000 denomination, 8 lowest, 125 highest.

Meyerling Land Company (Woodward Hills Subdivision), \$7,000 of first 6s, due Nov. 1, 1937, called for payment at 101 on Nov. 1, 1929, at Detroit and Security Trust Company, Detroit. Numbers called: \$1,000 denomination, 19 lowest, 270 highest.

Middle West Utilities Company, entire issue of 5 1/2 per cent notes, due Aug. 1, 1930-31, called for payment on Dec. 2, 1929, at Halsey, Stuart & Co., Chicago. Prices are according to maturity, as follows: Aug. 1, 1930, 100%; Aug. 1, 1931, 100%.

Mortenson (Benjamin F.), \$25,000 of first 6s, due Nov. 1, 1936, called for payment at 102 on Nov. 1, 1929, at Guardian Trust Company, Detroit. Numbers called: D3, D10, D22 and D37; M5 lowest, M624 highest.

Middle West Utilities Company, entire issue of 5 1/2 per cent notes, due Aug. 1, 1930-31, called for payment on Dec. 2, 1929, at Kuhn, Loeb & Co. or Guaranty Trust Company, New York. Lowest and highest numbers called: \$500 denomination, 57 and 1944; \$1,000 denomination, 16 and 1890.

Mortgage Bank of Chile (Caja de Credito Hipotecario), \$106,000 of guaranteed 6s of 1928, due April 30, 1961, called for payment at par on Oct. 31, 1929, at Kuhn, Loeb & Co. or Guaranty Trust Company, New York. Lowest and highest numbers called: \$500 denomination, 162 and 1492; \$1,000 denomination, 58 and 18793.

Mortgage Security Corporation of America, various of 6 per cent notes called for payment at par plus a premium of 1/4 per cent for each year or portion thereof of the unexpired term on Oct. 15, 1929, at Union Trust Company of Maryland, Baltimore.

Mount Emily Lumber Company, \$300,000 of first 6s, due Nov. 1, 1934, called for payment at 102 on Nov. 1, 1929, at Michigan Trust Company, Grand Rapids, Mich. Numbers called: C9, C10, C11, C20 and C42; D6 lowest, D380 highest; M4 lowest, M797 highest.

National Economic Bank (Warsaw, Poland), various of guaranteed secured municipal 8s, due Jan. 1, 1946, called for payment on Oct. 1, 1929, at National Economic Bank, Warsaw, or any of its branches, in gold zlotys; Societe de Banque Suisse, Basle, Zurich and Geneva, Switzerland, in Swiss francs; Chase National Bank, New York, in gold dollars; Lloyd's Bank and Swiss Bank Corporation, London, in pounds sterling, and Rotterdamsche Bankvereeniging, Amsterdam, in gold Dutch florins. Lowest and highest numbers called: A307, A6033; B177, B4946.

National Light, Heat and Power Company, \$11,000 of collateral Trust Series A 5s, due Nov. 1, 1930-35, called for payment at 102 on Nov. 1, 1929, at Empire Trust Company, New York. Numbers called: \$1,000 denomination, 121 lowest, 632 highest.

National Steel Car Lines Company, entire issue of 5 1/2 per cent equipment trust certificates, Series I, due semi-annually May 15, 1930-33, called for payment at 101 on Nov. 15, 1929, at Irving Trust Company, New York.

Nebraska Lumber Company, \$3,000 of first 6s, due April 1, 1935, called for payment at par, payable in United States currency at current rate of exchange on Dec. 31, 1929, at office of the company, Lima, Peru, or W. R. Grace & Co., New York. Numbers called: £100 denomination, 12 lowest, 683 highest.

Newport Water Corporation, entire issue of first lien 5s, due May 1, 1953, called for payment on Nov. 1, 1929, at Newport National Bank, Newport, R. I. Holders of the above bonds will receive an equal face amount of first mortgage 5s, 1953. No further interest will be paid on first lien 5s after Nov. 1, 1929.

Northland Steel Car Lines Company, entire issue of 5 1/2 per cent equipment trust certificates, Series I, due semi-annually May 15, 1930-33, called for payment at 101 on Nov. 15, 1929, at Irving Trust Company, New York.

Ohio Power Corporation (Delaware), entire issue of preferred stock called for payment at par and accrued dividends on Dec. 2, 1929, at Continental Illinois Bank and Trust Company, Chicago.

Valley Ranch Company, entire issue of first 8s, due to May 1, 1930-May 1, 1931, called for payment on Nov. 1, 1929, at Security First National Bank, Los Angeles. Prices are according to maturity, as follows: 1930, 100%; 1931, 101.

Valvoline Oil Company, \$30,500 of debenture 6s, due May 1, 1937, called for payment at 104 on Nov. 1, 1929, at Equitable Trust Company, New York. Numbers called: D1, D41 and D65; M2 lowest, M1937 highest.

Waldorf-Astoria Realty Corporation, entire issue of guaranteed consolidated second mortgage 8 per cent participating certificates, due Jan. 1, 1930, called for payment at 102 on Nov. 2, 1929, at Chemical Bank and Trust Company, New York.

Washington County, Col., various of warrants called for payment.

Westwood Lumber Company, \$20,000 of first 6s, due Nov. 1, 1931, called for payment at 101 1/2 on Nov. 1, 1929, at Detroit and Security Trust Company, Detroit. Numbers called: 39, 734-39, 833, inclusive.

Portland & Rumford Falls Railway, \$17,000 of first 6s, due Nov. 1, 1951, called for payment at par on Nov. 1, 1929, at Portland National Bank, Portland, Me. Numbers called: \$1,000 denomination, 817 highest.

Renton, Wash., bond 34 of Local Improvement District 103 called for payment on Sept. 30, 1929, at First National Bank, Renton, Wash.

Wood (John) Manufacturing Company, entire issue of first 6s, due Nov. 1, 1930-41, called for payment at 102 on Nov. 1, 1929, at Integrity Trust Company, Philadelphia.

Yellowstone County, Mont., \$3,000 of School District 24 5/4 per cent, dated May 15, 1915, called for payment on Nov. 15, 1929, at office of the County Treasurer. Numbers called: 11-13, inclusive.

BOND REDEMPTION NOTICES

In The New York Times

Week Ended Wednesday, October 15, 1929

The Autocar Company, 1st Mortgage S. F. Seven Per Cent Convertible Gold Bonds, October 14, Page 43

Est Railroad Company of France, Seven Per Cent External S. F. Gold Bonds, October 10, Page 53

Est Railroad Company of France, Seven Per Cent External S. F. Gold Bonds, October 15, Page 55

Fort Worth Power & Light Company, Preferred Stock, October 14, Page 43

General Asphalt Company, Five Per Cent Preferred Stock, October 14, Page 43

Indiana Steel Company, All outstanding Bonds, October 14, Page 43

Kingdom of Italy, External Loan Sinking Fund Seven Per Cent Gold Bonds, October 15, Page 55

Middle West Utilities Company, Five and One-half Per Cent Serial Gold Notes, October 15, Page 55

Middle West Utilities Company, Five and Preferred Stock, October 15, Page 54

National Hungarian Industrial Mortgage Institute, Ltd., 1st Mortgage S. F. 7% Gold Bonds, October 10, Page 53

Pacific Atlantic Steamship Company, Six and One-half Per Cent & Gen. Marine Equipment Bonds, October 13, Page 55

Province of Buenos Aires, Argentine Republic, External Seven and One-half Per Cent S. F. Gold Bonds, October 15, Page 55

Rudolph Karstadt Incorporated, 1st Mortgage Collateral Six Per Cent S. F. Bonds, October 10, Page 53

Republic of Chile, Twenty Year Seven Per Cent External Loan S. F. Gold Bonds, October 8, Page 53

Republic of Peru, Peruvian National Loan Six Per Cent External S. F. Gold Bonds, October 8, Page 53

State of Rio Grande Do Sul, Consolidated Municipal Loan, Forty Year Seven Per Cent S. F. Gold Bonds, October 9, Page 53

United States Steel Corporation, Fifty Five Per Cent Gold Bonds, Series B, D, & E, October 15, Page 54

United States Steel Corporation, Ten-Sixty Year Five Per Cent S. F. Gold Bonds, October 15, Page 54

Waldorf Astoria Realty Corporation, Guaranteed Certificates of Participation in Eight Per Cent Consolidated Second Mortgage for \$3,000,000, October 10, Page 53

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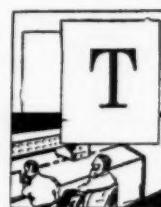
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THE Pennroad Corporation, the \$86,000,000 company associated with the Pennsylvania Railroad Company, which has made important moves in the Eastern consolidation contest, has announced it would raise \$49,900,000 new capital through an offering of 3,025,000 additional shares of common in the form of voting trust certificates at \$16.50. Present holders of certificates will be entitled to purchase one new certificate for each two held.

In outlining the offering, the Pennroad Corporation announced for the first time the purchases of the Canton Company of Baltimore and of the Detroit, Toledo & Ironton Railroad, which were made some months ago. Recently the Pennsylvania Railroad denied to the Interstate Commerce Commission that it had bought control of the Canton terminal.

The announcement said the company owned substantially all stock of the Canton Company, which is a strategic property in Baltimore, and bonds and substantially all the stock of the D. T. & I. It also holds a substantial amount of stock in the Raritan River Railroad, which connects the Pennsylvania and the Jersey Central near the metropolitan terminal area, and all the stock of the National Freight Company. Announcement of the last-named investment was recently made.

Kuhn, Loeb & Co., bankers for the Pennsylvania Railroad, have underwritten the new offering by the Pennroad Corporation.

Warrants for the purchase of the additional stock will be mailed soon after Oct. 18. Payment must be made by Nov. 19. Arrangements may be made with the Pennroad Corporation for the purchase of less than the full amounts of certificates for which warrants give rights or for the delivery of certificates bought through the warrants to more than one person.

The Pennroad's authorized stock issue comprises 10,000,000 shares of no par common, of which 5,800,000 were offered at \$15, in the form of voting trust certificates, to Pennsylvania Railroad stockholders in April. The number of shares offered was one-half the number of Pennsylvania stockholders.

Almar Stores Company

The directors of the Almar Stores Company were re-elected at the annual meeting. Officers were re-elected at the organization meeting of the board.

John F. Sherman, director, and representative of the Sherman Corporation, management engineers, who took over the management of Almar early this year, stated following the meeting that gross sales for the six months ended June 30 totaled \$4,922,321, an increase of \$353,997 over the same period in 1928.

No earnings statement will be issued by the Almar Stores Company for this year, Mr. Sherman stated, as it was determined by the board to change the fiscal year of the company, which formerly ended June 30, to end Dec. 31.

From an operating loss in excess of \$550,000 in 1928, Mr. Sherman said that the business showed a profit in September last. He said that this was the first profit shown in eight years and that it was based on concrete improvements. "Almar Stores Company has now definitely turned to a profit-making basis and, in view of economy and improvements in merchandising and service which have been developed, I look forward," Mr. Sherman continued, "to progressive profits from now on, sales per store showing a consistent increase both in gross and net. It is planned that fifty new stores will be opened in keeping with the present program during 1930."

The company now operates 248 grocery and meat stores in Philadelphia and New Jersey and at the present rate will do a volume of business well in excess of \$10,000,000 per year. During the current

year twenty-one new stores have been opened, including a self-service ABC store, Mr. Sherman said. This last-named constitutes a unique departure in chain store operation, the merchandise being arranged in alphabetical order. A 5-10-25 cent store was also opened by Almar this year. This store is also a self-service, with all the merchandise marked at one of the three prices.

It was estimated by Mr. Sherman that an additional saving in excess of \$100,000 per year will result after completion of the new warehouse under construction at Tenth and Summerville Streets. The warehouse, it is stated, will embody every modern improvement and completion is expected by next January.

There were 225,000 shares voted at the annual meeting out of outstanding 360,000 shares of capital stock. There were no dissenting votes.

The company has at the present time over 3,000 stockholders.

American Stores Company

The American Stores Company reports gross sales for four weeks ended Sept. 28, 1929, of \$10,379,790, which compares with \$10,493,634 in the corresponding period of 1928.

For the thirty-nine weeks ended Sept. 29, 1929, gross sales were \$104,661,761, against \$100,757,011 in the corresponding period of 1928.

Banca Commerciale Italiana Trust Company

Officials of the Banca Commerciale Italiana Trust Company have signed a long-term lease through Albert M. Greenfield & Co. for a banking house at 1,416 South Penn Square, Philadelphia, where a unit of this internationally known financial institution has been opened.

The Banca Commerciale Italiana Trust Company maintains correspondents in all the principal cities in America and Europe through the Banca Commerciale Italiana of Milan, Italy. A unit of the system is located in New York at 62 William Street, with S. Fusi as president. A Pennsylvania company with paid-in capital of \$1,000,000 and surplus of \$500,000 will be formed in connection with establishing the Philadelphia unit of the bank.

Bankers Trust Company

The authorized capital of the Bankers Trust Company of Philadelphia has been increased to \$7,500,000 at a special meeting of the stockholders. They also unanimously approved and ratified the agreement under which the Drovers and Merchants National Bank of Philadelphia was merged with the Bankers Trust Company and further from the Drovers board elected as directors of the Bankers Trust Company Herbert G. Campion, Frank R. Donahue, James N. Mitchell, William Moore, John Schnabel, Emil J. A. Thelenberg and M. L. Zimmerman.

Including the stock which will issue in exchange for the Drovers and Merchants shares, the Bankers Trust Company will have \$4,876,800 capital stock outstanding. The \$2,623,800 balance of now authorized stock may be issued in the discretion of the board of directors.

Budd Wheel Company

The Budd Wheel Company's net addition to the surplus account in the first eight months of the current year totaled \$1,503,594. In that period \$83,963 was paid out in preferred dividends. The management states its belief that substantial earnings of the company will continue. The company recently reported for the eight months net earnings of \$1,587,558, after all charges, equivalent to \$6.60 a common share.

Eastern Gas and Fuel Associates

Eastern Gas and Fuel Associates, controlled by the Mellon-Koppers interests of Pittsburgh, has announced an offer of its shares for all common and preferred stock of the Old Colony Gas Company, which serves Braintree, Weymouth, Hingham, Cohasset, Rockland, Abington and Whitman, Mass.

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preferred stock Eastern Gas and Fuel is offering 6-10 of one share of 6 per cent cumulative preferred stock, and for each common share of Old Colony Gas 8-10 of one share of Eastern Gas and Fuel common is being offered.

Eastern Gas and Fuel Associates is a Massachusetts voluntary association, owning all the capital stock of the Connecticut Coke Company and the Philadelphia Coke Company, and through an exchange of shares has acquired over 93 per cent of the common and over 83 per cent of the preferred shares of Massachusetts Gas Companies, which serves Boston and vicinity.

E. M. Farnsworth Jr., vice president and general manager of the Old Colony Gas Company, said that the management of his company felt that the proposed exchange of shares would, in the future, benefit alike Old Colony Gas stockholders and the fuel-consuming public.

The First National Bank of Boston has been designated as depository to receive deposits of Old Colony Gas Company stock, which must be deposited within thirty days. The offer provides that as soon as 75 per cent of the common or preferred stock of the Old Colony Gas Company is deposited the exchange becomes effective, with the right of Eastern Gas and Fuel Associates to declare the exchange binding in the event that 51 per cent is deposited.

D. Pender Grocery Company

D. Pender Grocery Company reports gross sales for September of \$1,232,368, against \$1,236,555 for September, 1928.

For the nine months ended Sept. 30, 1929, sales were \$11,473,328, as compared to \$10,555,713 for the same period in 1928, an increase of 8.69 per cent.

Edward G. Budd Manufacturing Co.

For the seven months ended on July 31 the Edward G. Budd Manufacturing Company reports a net profit of \$1,534,637 after interest, depreciation, Federal taxes and other charges, equivalent, after dividend requirements on 7 per cent preferred stock, to \$1.16 a share on 1,031,352 no par common shares outstanding.

General Asphalt Company

The General Asphalt Company in a letter to stockholders under date of Oct. 11 calls attention to the previously an-

nounced allotment of one new no par share at \$50 for each three held as of close of business Oct. 23.

Concerning the warrants the letter states: "Such right to subscribe will be evidenced by warrants which will be mailed Oct. 31, 1929, to holders of record of common stock as of the close of business on Oct. 23, 1929, which warrants will be mailed by Drexel & Co., who, together with J. P. Morgan & Co., have been appointed the company's warrant agents.

"Warrants will be issued for full shares and for fractional shares representing right to subscribe for one-third share, will be dated Oct. 23, 1929, and will entitle the stockholders to subscribe at or prior to 3 P. M., Nov. 27, 1929, after which the right of subscription will cease and warrants will be void."

Lone Star Gas Company

Stockholders of the Lone Star Gas Company will meet on Oct. 31 to consider a change in the certificate of incorporation of the company to permit the issuance of 100,000 shares of preferred stock which has been recommended by the directors. The proposed issue would be of \$100 par value, with cumulative interest at the rate of 6½ per cent a year, and entitled to \$110 a share in case of liquidation.

H. K. Mulford Company.

With the authorization by the shareholders of H. K. Mulford Company of the sale of its business and assets to Sharp & Dohme, Inc., one of the most important mergers in the history of the medical industry was consummated. The total consideration paid to the Mulford Company for the transfer of the latter's assets will, on distribution to the Mulford shareholders, net them for each share of Mulford stock held \$61.50 in cash, three-fifths of a share of Sharp & Dohme preference stock and three shares of Sharp & Dohme common stock.

At the time of the acquisition of an interest in Sharp & Dohme, Inc., by Alex. Brown & Sons, with whom were associated Chas. D. Barney & Co. and

Brown Brothers & Co., it was surmised that further developments in the merger of high standard producers of medicines in this country were in contemplation. Shortly thereafter an offer was made to the Mulford Company and following the authorization by the Mulford shareholders, Sharp & Dohme acquired all the assets of the Mulford Company.

Sharp & Dohme, Inc., organized sixty-nine years ago, is one of the leading manufacturers of medicines and drugs, and H. K. Mulford Company is the pioneer and foremost manufacturer in the United States of vaccines and serums. Consolidated operation of the supplementary pharmaceutical and biological businesses will, it is expected, result in greater efficiency in operation and materially larger earnings.

Industrial Trust Company

At a special meeting of the stockholders of the Industrial Trust Company approval was given to the changing of the par value of the capital stock to \$10 from \$50 by issuing to stockholders 5 shares new \$10 par stock for each 1 share of \$50 par stock held.

Pittsburgh-Suburban Water Service Company

Pittsburgh-Suburban Water Service Company, a subsidiary of Federal Water Service Corporation, reports gross revenues of \$314,060 for the year ended Aug. 31, 1929, as compared with \$306,818 for the preceding twelve months. Operating expenses, maintenance and taxes, other

than Federal income tax, totaled \$133,916, as against \$143,650. Gross income amounted to \$180,144, which compares with \$163,167 for the year ended Aug. 31, 1928.

Scott Paper Company

Scott Paper Company reports gross sales for September of \$892,455 as compared with \$711,089 in September 1928, an increase of \$181,365 or 25 per cent.

Gross sales for the year to Oct. 1 totaled \$5,949,281 as against \$5,182,747 in same period of 1928, an increase of \$766,534, or close to 15 per cent.

Sales in September were the highest for any month in the company's history. Previous record month was June last, when sales totaled \$765,108.

Southwark Foundry and Machine Company

The Southwark Foundry & Machine Co., subsidiary of the Baldwin Locomotive Works, reports for 6 months ended June 30, 1929, net profit of \$342,017 after expenses and Federal taxes, equivalent after 7 per cent preferred dividends to \$50.09 a share on 6,380 shares of common stock. For the year 1928 the company reported net profit of \$145,056, after above charges, equal to \$15.70 a share on the common.

Webster Eisenlohr, Inc.

Webster Eisenlohr, Inc., report shipments in July and August of 45,485,000 cigars, with resultant earnings of \$119,958, making total net earnings for the first eight months of 1929 of \$357,723 after taxes, as compared with \$90,291 for the first eight months of 1928. Unfilled orders as of September 30, 1929, totaled over 20,000,000 cigars.

Week Ended Saturday, October 12, 1929

Philadelphia

STOCKS.

Sales. High. Low. Last.

Sales.	High.	Low.	Last.
2,705 Almar Stores	6	5½	5½
2,300 American Stores	66	65	65
885 American Tel & Tel	305	29½	30½
3,800 Bankers Secur Corp. pf.	49	47	49
605 Bell Tel of Pa.	115	114½	114½
1,650 Budd Wheel Co.	13	13	13
5,600 Commonwealth Fire Ins.	32½	30	32½
1,400 Commonwealth Gas Ins.	28	25	28
48,100 Com'wealth & Southern.	24%	22%	24%
370 Cramp & Sons	1%	1	1%
45,500 E G Budd.	23%	19½	22%
795 Do pf.	78	75	78
2,449 Electric Storage.	100%	90%	90%
3,900 Fire Association.	47%	45%	47%
1,200 Guar Tr Recs for Ford Co.	6%	10½	16½
400 Do New York.	68	57½	68
8,100 Ind Co of America.	914	85%	91
2,848 Lake Superior Corp.	20	19	19½
1,100 Lehigh Navigation.	154%	140%	154%
3,900 Louis Mark Shoe.	1½	1½	1½
1,100 Manufacturers Cas Ins.	47%	46%	46%
25,900 Niagara Hudson Pow.	23%	22%	23%
900 North American Aviation.	10%	10%	10%
300 Noranda Mines.	50%	50%	50%
410 Pa Cent L & Pow pf.	76	75	76
18,900 Pennsylvania Railroad.	100%	100%	100%
400 Pennsylvania Salt.	113	112	113
2,700 Phila Elec Power.	32%	32%	32%
100 Phila Electric.	135	135	135
985 Phila Rapid Transit.	49%	48%	48%
3,100 Do pf.	47	47	47
1,160 Phila Traction.	50	45	46%
57,900 P'road Corp v t c.	24%	22%	23%
6,400 Pub Service of N J.	124%	117%	121½
400 Reliance Insurance.	19%	19%	19%
900 Sent Safety.	13	11	13
300 Seafar ct.	174	173½	174
3,190 Shreveport Pipe Line.	16%	15%	16
400 Tonopah Mining.	3	2½	3
2,400 Tonopah Belmont.	½	½	½
2,200 U G I. new.	51%	47%	50%
2,900 Do new pf.	94%	94	94%
15,100 Do rights.	3½	3	3%
1,820 Union Traction.	33%	32%	33%
500 U S Dairy.	62	61½	61½
1,900 Do B.	27%	25%	26%
4,200 United Elec of Italy rts.	1%	1%	1%
1,200 United Elec & Power. A.	56	56	56
300 Victory Insurance.	19%	18%	18%
2,200 West Jersey & Seashore.	54%	54	54%

BONDS.

Sales.	High.	Low.	Last.
47,600 Elec & Peoples 4% ctsf.	45	45	45
8,000 Interstate Ry 4%.	32	32	32
29,500 Phila Elec 1st 5%.	102%	102%	102%
3,100 Do 5½%.	105%	105%	105%
1,050 Do 1900.	102	102	102
1,000 Phila Elec P'nt 5½%.	103%	103%	103%
3,000 Strawbridge & Co.	95½	95	95½
3,000 York Rwy 5a.	93	92	93

Pittsburgh

STOCKS.

Sales.	High.	Low.	Last.
120 Ally Steel.	67	65	65
100 Alum Goods.	30	28½	30
1,025 Am Austin Car.	*11	7½	7½
945 Arkansas Gas.	23%	21%	23½
3,368 Do pf.	8%	8½	8½
1,000 Atlantic Cork.	75	73½	75
7,684 Blaw Knox.	33	30	30
635 Carnegie Metals.	7	15	16
130 Consol Ice.	4%	4%	4%
2,920 Copperweld Steel.	*79	75	75
575 D L Clark.	15%	15%	15%
1,343 Devonian Oil.	15	14½	15
98 Dixie Gas & Utli pf.	75	74	75
90 Donahoes A.	17	16	17
35 Foliantone pf.	95	95	95
100 Gandy Walker.	68	68	68
150 Ind Brew.	150	150	150
25 J & L Steel pf.	121	121	121
28,860 Inter Rust Iron.	*7½	5%	7
35 Jos Horne.	37	37	37
975 Kopper Gas & Coke pf.	100	95%	100
185 Lib Dairy Pro.	28%	29	29%
17,714 Lone Star Gas.	65%	59%	62%
240 Mackay Mfg.	11	11	11
350 Natl Fireproof.	265	265	265
135 Pitts PI Oil.	30	30	30
20 Penn Federal pf.	40	37	40
50 Penna Indust.	3	3	3
100 Pitts Brew.	2%	2%	2%
47 Pitts Coal pf.	97	97	97
260 Pitts Forgings.	17	15½	16½
150 Pitts Gas & Gas.	3%	3½	3½
400 Pitts PI Oil.	60	60	60
1,725 Pitts Screw Bolt.	24%	23%	24%
100 Pitts Steel Fdy.	29%	28%	29%
2,390 Plymouth Oil.	30	25	29
3,000 San Toy Mining. ....	.04	.03	.03
100 Sub Elect Dev.	20	20	20
100 Shamrock Oil & Gas.	*13%	13%	13%
15,250 West Pub Ser.	*40%	39	40
300 Water Air Brake.	65	60%	65
90 Water Oil.	14	13½	13½
605 Withers Stoen.	51	40	50½
100 Win Eng & Fdy.	49%	49%	49%
2 Colonial Trust.	326	328	326
20 Diamond Nat Bk.	590	590	590
5 People's Pitts Trust.	195	195	195

BONDS.

Sales.	High.	Low.	Last.
66,311 Blaw Knox.	*11%	%	1
375 Pitts Steel Fdy.	*18	17	17

*New low.

*Unlisted.

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THE steel industry holds the centre of the industrial stage in the West. An increase of 1,000,000 tons in capacity over the preliminary estimates of last July to 2,500,000 tons by the Illinois Steel Company at Gary and South Chicago was a trade factor.

It is reported that twenty new furnaces will be added to capacity at South Chicago and Gary, with an expenditure of about \$160,000,000. The operation of the Illinois Steel Company's new plants in the Chicago district will mean a total of 11,198,835 tons, of which the United States Steel Corporation will have 9,220,000 tons.

Another factor was the unexpected increase in unfilled steel orders of the corporation and the better tone in the steel industry despite the lagging of automobile interests which are slowing down in output. The reduction in the automobile field, however, is largely offset by an increase in the buying of cars and rails by the railroads, who were in the market for about 3,250,000 tons of rails and more than 15,000 cars.

The Santa Fe Railroad is to spend \$12,000,000. It has bought 4,754 freight cars and is to buy 1,000 more. This means a consumption of around 80,000 tons of steel and 20,000,000 feet of lumber.

This increase in steel buying has held capacity in the Chicago district up to the previous average of 85 to 89 per cent. Structural purchases have improved, but there are numerous small tonnages being figured on. The steel wire and copper wire trade has quieted down, with steel wire mills operating at 60 to 62 per cent. Buying by jobbers is at low ebb.

The pig iron situation in the Chicago district, as well as at St. Louis, maintains a high level. St. Louis furnaces are setting a new high mark for September.

Chicago Stock Exchange

A new record of the number of seats sold on a stock exchange in a period of one month has been made on the Chicago Stock Exchange, it became known following a careful check with other securities exchanges throughout the country.

It was announced at the offices of the Exchange that during the month following the one hundred per cent seat dividend declaration on Sept. 5, fifty-one Chicago Exchange memberships were sold or sale arranged.

This is twice the number of seats sold on any other securities exchange in one month, Exchange officials stated.

Of the fifty-one seat sales arranged, thirty-five have already been approved by the Board of Governors. After arranging for the seat sale the names of the buyer and seller are posted for ten days, after which the Board of Governors takes formal action approving the membership transfer.

The new memberships were sold for \$50,000 each, as against highs for the old seats of \$100,000 and \$110,000 in August immediately prior to the 100 per cent seat dividend.

Among the firms outside of Chicago buying new seats on the Chicago Exchange are:

Harris, Small & Co., Detroit.
D. M. Woodruff & Co., Detroit.
Hopwood & Co., Minneapolis.
Charles E. Lewis & Co., Minneapolis.
H. J. Barneson & Co., San Francisco.
Livingston & Co., New York.

Associates Investment Co.

The Associates Investment Company reports for nine months ended Sept. 30, 1929, net of \$738,368 after all charges and taxes, equivalent, after 7 per cent preferred dividends, to \$8.30 a share on 80,000 no-par shares of common stock. This compares with \$431,777 or \$5.95 a share on 61,000 common shares in the corresponding period of 1928.

Boss Manufacturing Company
Directors of the Boss Manufacturing

Company of Kewanee, Ill., have declared a 20 per cent stock dividend on the common stock, payable Nov. 15 to stockholders Oct. 31.

In addition, stockholders are given the privilege of purchasing one share of common stock at \$165 for each ten shares of the present stock held Oct. 31. Directors also voted the usual quarterly dividends of \$2.50 per share on the common and \$1.75 on the preferred stock, both payable Nov. 15 to stockholders of record Oct. 31.

Issuance of the additional common stock is subject to authorization by stockholders at a special meeting which has been called for Oct. 22, 1929. It is proposed to authorize a total of \$5,000,000 common stock, where at present there is outstanding \$2,500,000. This stock, which has been on the market for several years, has always commanded a high premium and the rights are expected to have a substantial value despite the relatively high subscription price.

The company, which is a leading producer of work gloves, will use the proceeds of the additional stock issue for corporate purposes incident to the handling of the present record-breaking volume of business.

Central Alloy Steel Corporation

F. J. Griffiths, chairman of the Central Alloy Steel Corporation, Massillon, Ohio, has announced his company's acquisition of the entire property, assets and business of the Interstate Iron and Steel Company of Chicago. Acquisition of the Interstate properties adds approximately \$17,000,000 to the assets of the Central Alloy Steel Corporation, making a total of more than \$92,000,000.

The aggregate ingot capacity of the Massillon Company, with the addition of Interstate's 396,000 tons, will be 1,938,000 tons. Central Alloy plans to develop and expand the Interstate properties to a considerable extent. The plants of the Interstate Iron and Steel Company are well adapted to the production of alloy steels and its facilities will greatly strengthen the market position of Central Alloy in the Chicago district, particularly with preference to the corrosion resisting alloys. Chairman Griffiths said as a result of the acquisition Central Alloy's toncan iron will now be readily available to Western consumers, notably the railroads and petroleum industry. A Western distributing point will also be provided for enduro nirosta, the recently introduced Krupp stainless material. For some years Central Alloy has been the country's largest producer of highly specialized alloys of this nature.

The Interstate Iron & Steel Company was incorporated in 1905. It owns and operates three plants in the Chicago district. In addition to automobile steels it manufactures carbon steel wire rods and nails, and wire products generally.

Central Alloy Steel Corporation was formed in 1926 by the merger of the Central Steel Company and the United Alloy Steel Corporation. During the past year the company has acquired rights for the production in the United States of new alloys developed by Krupp and it is taking a leading part in the introduction of these metals in this country. Both Continental Shares, Inc., and the Cliffs Corporation, investment companies with large steel holdings, are understood to have an important interest in Central Alloy Steel Corporation.

Central Illinois Securities Corp.

Central Illinois Securities Corporation, investment company affiliate of the Central Trust Company of Illinois and the Central Illinois Company, are offering 400,000 units consisting of one share each of \$1.50 convertible preferred stock and one share of common capital stock priced at \$31.50 per unit. The stock is listed on the Chicago Stock Exchange.

The company holds a Delaware charter granting broad powers for participation in underwritings and syndicates and as much other investment activities as the directors may determine. The company will operate as a supplementary affiliate of the two parent companies and will begin business with \$15,000,000.

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Chicago Securities—Chicago Stock Exchange

News and Transactions

in cash, realized from the sale of allotment certificates representing this issue together with 600,000 additional shares of additional common stock purchased by the Central Illinois Company for \$3,000,000 in cash.

Henry M. Dawes has been named chairman of the board and Joseph E. Otis, president of the new company. The directors include men prominent in the Central Trust Bank organization and in Chicago business and industrial fields. The company will have no management contract of any kind and no options outstanding to purchase any stock of the corporation. The authorized stock includes 1,000,000 shares of convertible preferred and 2,400,000 shares of common, of which 400,000 preferred shares and 1,000,000 common will be outstanding as the result of this financing.

The convertible preferred is without nominal par value and is preferred as to assets in liquidation up to \$27.50 per share. It is entitled to annual dividends at the rate of \$1.50 per share, cumulative from the date of issuance, payable quarterly beginning Feb. 1, 1930. Each share will be convertible at the option of the holder into one share of common with appropriate adjustment of dividends up to and including the redemption date which is any dividend payment date on sixty days' prior notice. The preferred will be redeemable at \$32.50 per share and will have equal voting rights with the common.

Central Public Service Corporation

The second large public utility transaction by Central Public Service Corporation within the current year is revealed in the announcement that the company has entered into a contract to purchase the group of gas properties controlled by the Dawes interests of Chicago, which include the New York and Richmond Gas Company, supplying the Borough of Richmond, New York City; the Seattle Lighting Company, supplying Seattle, Wash., and the Central Indiana Gas Company, supplying Muncie, Marion, Anderson and other cities in Indiana. These three companies have combined gross earnings of approximately \$5,500,000 and serve over 115,000 customers. General Charles G. Dawes, Rufus C. Dawes and their associates have been among the leading operators of gas companies in America and their properties have been conservatively managed and have been maintained at a high degree of efficiency.

These acquisitions will increase the size of the Central Public Service Corporation by more than 25 per cent and come as a sequel to the purchase earlier this year of certain properties from Southeastern Power and Light Company and the purchase of the Mobile Gas Company, also from the Dawes interests, which properties serve Atlanta, Charleston, Mobile and thirteen other cities. The acquisition of the Southern properties was made through the Southern Public Service Company, which was formed as a subsidiary of Central Public Service Company. These companies added approximately \$5,000,000 to the gross revenues of Central Public Service Corporation and together with the New York, Seattle and Central Indiana acquisitions will give a total growth or expansion to Central Public Service Corporation of over 100 per cent for the current year to date.

After giving effect to this latest acquisition the consolidated gross earnings of the corporation will be approximately \$26,000,000, making it one of the largest public utility gas enterprises in the country. At the present time the company has on hand over \$20,000,000 in cash on deposit or loaned at call. No additional financing will be required in connection with the purchase of these properties.

There was marketed earlier this year, through Harris, Forbes & Co., an issue of \$17,500,000 of 6 per cent convertible gold debentures of the Southern Cities Public Service Company, the subsidiary organized at that time to effect the acquisition of the Southern properties.

Chicago, Milwaukee, St. Paul & Pacific

The Chicago, Milwaukee, St. Paul & Pacific Railroad estimates that for September its gross revenues approximated \$16,017,000, a decrease of \$238,000 from the same period in 1928. It is expected

that net operating income will be about \$3,056,000, a decrease of \$646,000. These estimates would bring net operating income for the first nine months of the year to about \$19,514,000, or \$295,000 less than in the same period of 1928. Including other income, net income for the nine months will be about \$1,000,000 more than in that period. The annual report pointed out that net earnings for 1928 were \$2,371,000 larger than they otherwise would have been because of overlapping of items credited to receivership accounts. Of these items, about \$2,300,000 applied to the first nine months of 1928, so that the actual increase in net income in the period this year will be more than \$3,000,000.

Chicago, South Bend & Northern Indiana

A plan for the reorganization of the Chicago, South Bend & Northern Indiana Railway Company has been announced by the reorganization committee, comprising Alfred E. Dieterich, chairman; William Carnegie Ewen, A. L. Kitselman, A. Gordon Murdoch, Amos H. Plumbe and Allison E. Stuart.

The plan affects the first mortgage 5 per cent thirty-year gold bonds of the Chicago, South Bend & Northern Indiana Railway Company, due Jan. 1, 1937; the 5 per cent twenty-five year first mortgage gold bonds of the La Porte & Michigan City Traction Company, due July 1, 1930, and the first consolidated mortgage 5 per cent gold bonds of the Northern Indiana Railway Company, due Jan. 1, 1936.

Holders of bonds who have not already presented them to the committee may become parties to the plan and agreement by depositing their bonds, in negotiable form, with all coupons due on and after July 1, 1927, with the National City Bank of New York, depository, 52 Wall Street, New York, on or before Nov. 15 next.

Corporation Securities Company

Formation of the Corporation Securities Company, a merger of the Corporation Securities Company and the Western Securities Company, has been ap-

proved by Secretary of State of Illinois. The new holding trust, to be controlled by the Insull interests, will have assets of approximately \$60,000,000. Common and preferred, listed as paid-in, totals around \$30,000,000, consisting of 2,000,000 shares of common and 45,000 preferred.

General American Tank Car Corp.

E. Mayer, president of the General American Tank Car Corporation, estimated September quarter net profit at \$1,650,000 after charges and federal taxes. In third quarter 1928 profit was \$1,110,137, after charges, but before federal taxes. Estimated net profit for first nine months is \$4,350,000 after federal taxes, against profit before federal taxes of \$2,822,747 same period 1928.

Jewel Tea Company, Inc.

The Jewel Tea Company, Inc., reports that its sales for the eight weeks ending Sept. 7, 1929, were \$2,345,458.46, as compared with \$2,271,793.50 for parallel weeks in 1928, an increase of 3.24 per cent. The average number of sales routes for parallel weeks in 1929 was 1,187, and in 1928, 1,107, an increase of 7.23 per cent in selling units.

Sales for the first thirty-six weeks of 1929 were \$11,358,876.69, as compared with \$10,652,550.37 for a like period in 1928, an increase of 6.63 per cent. For these weeks the average number of routes in 1929 was 1,172, and in 1928, 1,108, an increase of 6.26 per cent in selling units.

McGraw Electric Company

A syndicate composed of the N. W. Harris Company, H. M. Byrnesby & Co. and Porter Fox & Co. have offered 76,000 shares of common stock of no par value of the McGraw Electric Company at \$38.50 a share. The McGraw Company manufactures and, through subsidiaries, sells a varied line of electrical equipment and appliances.

After giving effect to reclassification of the company's outstanding capital stocks and the present financing and the

application of the proceeds to retire the entire outstanding funded indebtedness of the company and its subsidiaries, there will be outstanding 250,000 shares of no par value common stock. The company reports net sales of \$4,885,897 for the first eight months of 1929, against \$4,400,855 for the entire year of 1928.

Montgomery Ward

Montgomery Ward has declared quarterly dividend of 75 cents on common, placing issue on \$3 annual basis, against \$2.50 previously. Dividend payable Nov. 15 to record Nov. 4.

Railroad Shares Corporation

The Railroad Shares Corporation, 1,000,000 shares of which have been admitted to trading on the Chicago Stock Exchange, reports that since July 1 last the number of owners of shares has increased from ten owners originally consisting of a closed corporation including a group of men closely identified with banking, railroad and public utility interests, to over 8,100 present owners of shares in every section of the country.

Texas Corporation

A far-reaching expansion program of the Texas Corporation, including the acquisition of other oil properties and the enlargement of its present operations, is to be financed with the proceeds of a \$100,000,000 debenture issue. It is the largest single operation of the kind announced in this market since December, 1926.

The securities being marketed are convertible sinking fund 5 per cent debentures, due on Oct. 1, 1944. They are offered at 98 1/2 and interest, to yield more than 5 1/2 per cent, by a banking group headed by the Continental Illinois Company, Inc.; the Chase Securities Corporation, the Guaranty Company, the Bankers Company of New York and the National City Company.

Utah Radio Products

Stockholders of the Utah Radio Products will meet Oct. 28 to vote on increasing the stock to 1,000,000 shares from 250,000 shares and to increase directorate to fifteen members from seven.

Walgreen Company

Sales of Walgreen Company and subsidiaries for September of this year were \$3,926,845, as compared with \$2,644,030 for September, 1928, an increase of \$1,282,816, or 48.5 per cent.

For the first nine months of 1929, sales were \$33,108,025, as against \$22,285,283 for the same period in 1928, an increase of \$10,822,742, or 48.5 per cent.

The total number of stores being operated on Sept. 30, was 344.

Week Ended Saturday, October 12, 1929

STOCK EXCHANGE.

	Sales.	Last.	Low.	High.
1,300 Abbott Laboratories.....	43	40%	45	
800 Acme Steel Co.....	127	123	129	
2,750 Adams (J D) Mfg.....	36	34%	38%	
2,150 Adams Royalty Co.....	15	15	15	
4,000 Addressograph Int.....	34%	33%	35	
750 Almworth Mfg Corp.....	42	37%	42	
8,100 Allied Motor Ind. Inc.....	46	41	46	
2,400 Alton Gas Co. conv pf.....	60%	59%	62	
1,500 Alteror Bros. Conv pf.....	40	40	42	
6,800 Amer. Commw. Pow. A. conv pf.....	102	101%	102	
150 Am Pub Util prior pf.....	95	95	95	
100 Do paritic pf.....	95	95	95	
1,300 Amer. Radi & Tel Corp.....	9	8%	10	
1,200 American Service Co.....	10	10	10%	
2,200 Am States Pub Ser. A.....	29	27%	29	
1,200 Amer. Vette Co. Inc.....	32	25	32	
3,250 Amer. Metal Wire Co.....	37	34	38	
600 Assoc Appar. Ind. Inc.....	46	47%	47	
1,250 Assoc Investment Co.....	66%	57	60%	
1,150 Assoc. Tel & Tel. Cl A.....	60	60	60%	
33,400 Assoc. Tel Util Co.	42	36%	42%	
2000 Atlas Stores Corp.....	37%	37	37%	
2,200 Auburn Auto Co.....	380	380	383	
300 Auto Wash Co conv pf.....	25	23%	25	
200 Backstay Well Co.....	40%	40%	42%	
50 Balaban & Katz v t c.....	75	75	75	
13,520 Bell Telephone Co.	30%	29%	32	
1,650 Bastian-Blessing Co.....	50	50	51%	
2,000 Baxter Laundrys. Inc.....	18	18	18%	
Beatrice Creamery.....	126	121	126	
20,850 Bendix Aviation.....	67%	65	70%	
600 Binks Mfg Co, CIA, conv pf.....	27	27	28	
48,950 Borg-Warner Corp.....	60	57	63	
150 Borin Irritrome Corp. pf.....	37%	37%	38%	
650 Brach & Sons (E J).....	23	22	23	
150 Bright Star Elec. Cl B.....	3	2	3	
150 Do Class A.....	5	5	5	
2,000 Brown, Fence & Wire, CIA.....	21%	21%	23%	
1,950 Do Class B.....	17%	15%	18%	
1,300 Bruce Co E L.....	77	77	79	
2,900 Bulova Watch Co.....	39%	36%	39%	
210 Bunn Bros.....	25%	25	25%	
8,600 Burn TradCorp alots cfts.....	61%	60	63	
4,950 Butler Brothers.....	30	29%	30%	
350 Canal Constr Co conv pf.....	17	16	17	
700 Castle (A M) & Co.....	67	65	67	
1,100 CeCo Mfg Co, Inc.....	38%	32	35%	
14,700 Central Illinois Sec.....	38	38	40	
200 Central Ill Pub Serv pf.....	80%	75	80%	
200 Cent. Pub Serv.	80%	75	80%	
10,950 Do Class A.....	56%	54%	57	
1,450 Central S W Util.....	13%	149	160	
800 Do pf.....	99%	98%	100	
300 Do prior hien. pf.....	102	101%	102	
3,205 Do rights.....	5%	4%	6	
800 Chain Belt Co.....	50	49%	50%	
100 Chain Store Stock.....	35	33	35	
600 Cherry Burrell Corp.....	47	46%	47	
600 Chicago City Con Ry.....	2%	2%	2%	
200 Do cfts pf deposit.....	15	14	15	
100 Do cfts pf deposit.....	15%	13%	13%	
49,700 Chicago Corp.....	42	41%	45	
9,650 Do convertible pf.....	52	50	53%	
100 Chicago Flex Shaft.....	17%	17%	17%	

Continued on Page 804

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N one of the most far-reaching decisions which it has rendered in recent years the Massachusetts Department of Public Utilities disapproved the plan of the Edison Electric Illuminating Company of Boston to split its stock, denying the company's petition for permission to change the par value of its shares from \$100 to \$25.

The department's decision, in which the five commissioners were unanimous, was handed down late in the afternoon, after the stock market had closed. It was a distinct surprise in financial circles, although the stock had broken 15 points in the late trading. It wipes out the transactions which have been extensive in the new stock on a when, as and if issued, basis, leaving only brokers' commissions to be paid by traders.

"No public interest will be served by the reduction of the par value of the stock at this time," the commissioners' ruling reads. "On the other hand, it is likely to encourage the belief in the minds of many innocent people that it is the forerunner of substantial increases in dividends, with the consequent result of their investing in stock at a very high price without their hopes being realized. Any attempt to change the par value of this stock, in our opinion, should be left until the selling price on the Boston Stock Exchange more nearly approximates its real value."

In this connection the department said that while the last issue of stock approved by it had sold at auction for \$411 a share, the par value of the company's stock, plus premiums paid thereon, resulted in an average investment in the stock of this company of approximately \$169 a share. The highest price at which the department has authorized the issuance of this stock has been \$215.

"The higher the speculative price of the stock the more embarrassment to this department," the decision continued, "as, if we fix a price higher than \$215 a share, we are fixing a price much in excess of the real intrinsic value of the stock, and we are encouraging a claim on the part of those who invest in the stock that dividends should be such as to give them a fair return on the stock at the price which we set."

The argument advanced by the company that the change it desired "is the fashion," or that other companies have carried out such a plan, made no appeal whatever to the department. The very first objection cited was that "due to the action of speculators or other interests, the price of its stock has risen on the Boston Stock Exchange to such a point that no one, in our judgment, viewing it from the standpoint of an investment on the basis of its earnings, would find it to his advantage to buy it."

The department said the company had for years adopted the practice of distributing practically all its earnings in dividends, "with the result that it has made little provision for depreciation or surplus."

American Hide & Leather Co.

The net profit of \$96,488, after depreciation, interest, reserve for federal taxes and loss on sale of fixed assets, reported by American Hide & Leather for the twelve weeks ended Sept. 21, furnishes ground for considerable encouragement, marking as it does a turn in the affairs of this company.

This net profit contrasts with a loss of \$110,752 for the corresponding period last year, which included book loss of \$17,360 resulting from sale of a tannery at Sheboygan, Wis. Sale of this tannery was in accordance with the policy of scaling down capacity and concentrating production in the most economically operated plants.

The company is now making more leather in two plants than it was making in six two years ago. It disposed of two tanneries and two are idle.

A year ago it was operating three side leather tanneries at about 30 per

cent of capacity, and one calf leather tannery at approximately 50 per cent. Now it is running one side leather tannery at 70 per cent and the calf tannery at 80 per cent.

All this has helped greatly to reduce overhead and lower production costs. Furthermore, it has adopted the policy of selling direct from tanneries instead of through the big Boston warehouses, which also means substantial savings. At the local warehouse it has concentrated practically all the office space on one floor and is renting several floors, which will mean an income of \$20,000 or \$25,000 a year.

Although doing about the same volume of business as a year ago, American Hide & Leather has reduced inventories about 45 per cent. Bank loans have been greatly reduced, or from \$3,600,000 a year ago to \$1,317,000 recently. Collections have been excellent with only .7 of 1 per cent of accounts overdue.

Associated Gas & Electric System.

Record earnings were established by the Associated Gas & Electric System for twelve months ended Aug. 31, when gross was \$70,384,295, a gain of 69 per cent. These figures include operations of the General Gas & Electric properties since Jan. 1, last, and four months' operations of Rochester Central properties. When both these prominent acquisitions and subsequent purchases shall have been included for a full year, Associated System's gross will exceed \$100,000,000. Net after taxes, etc., increased 77 per cent from \$18,519,931 to \$32,864,481.

There was an increase of \$3,252,265 in amount paid in underlying preferred dividends and interest to \$7,800,988. This increase is temporary in view of Associated management's policy of retiring underlying securities which is being followed with respect to General Gas and Rochester Central properties.

A record balance for dividends and surplus of \$9,744,723 compares with \$5,993,103, a year ago, a gain of \$3,751,620, or 63 per cent.

Atlas Plywood Corporation

The Atlas Plywood Corporation, in the three months to Sept. 30, earned more than three-quarters of the annual dividend requirements of \$4 a share on the 60,600 shares of stock outstanding. Actual net income after depreciation, taxes and all other charges totaled \$186,847, or \$3.08 a share. In this three months' period the trend of sales and earnings was upward, with September contributing about 35 per cent.

With business on hand sufficiently large to warrant a slightly more active current quarter than in the previous three months, there is every reason to anticipate that by the end of this month, the fourth month in the company's fiscal period, the full year's dividend requirements will have been earned.

The company is in splendid financial condition. Cash holdings are more than 100 per cent greater than the \$175,000 balance on hand three months ago.

Virtually all contracts for this year have been renewed to cover 1930, thus assuring the company of at least as large a volume of regular business as it had this year.

Bridgeport and Westport Offering

H. M. Bylesby & Co., Inc., and M. F. Schlater & Co., Inc., are offering at prices to yield 4.40 to 5.50 per cent, according to maturity, two new issues of municipal bonds: \$300,000 city of Bridgeport, Conn., 4% per cent gold bonds, due Nov. 1, 1930-1964, and \$110,000 town of Westport, Conn., 4% per cent improvement bonds, due Oct. 1, 1930-1951. The city of Bridgeport has an assessed valuation of \$306,409,692 and a total debt, including this issue, of \$15,311,000, while the town of Westport has an assessed valuation of \$27,736,479 and a net bonded debt of \$1,046,405.

Connecticut General Life Insurance Company

Directors of Connecticut General Life Insurance Company have voted to recommend to stockholders a ten-for-one split-

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THE ANNALIST

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New England Securities—Boston Stock Exchange News and Transactions

Charlestown Gas & Elec. Co.**Great American Ins. Co.****Haverhill Gas Light Co.****Indian Orchard Co.****Lowell Electric Lt. Corp.****Western Massachusetts Cos.****Arthur W. Wood Co.**

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up of the company's stock by reduction of par value to \$10 from \$100. An increase in authorized capital to \$3,000,000 from \$2,000,000 is also proposed. Stockholders' meeting has been called for Nov. 20 to vote on these proposals.

Robert W. Huntington, president, said directors expect that the present regular dividend rate of 12 per cent will be maintained on the new capitalization. In addition to the regular dividend, extras of 4 per cent have been paid in recent years.

Century Shares Trust

For the nine months ended Sept. 30, 1929, the balance sheet of the Century Shares Trust shows net surplus of \$304,606 after payment on Aug. 1, 1929, of a semiannual dividend of \$1 a share on the participating shares then outstanding. This surplus is exclusive of market appreciation over cost of securities owned of \$1,658,701. The cost of securities owned on Sept. 30, 1929, was \$6,185,886, the market value of which was \$7,844,587. The liquidating value of each participating share on Sept. 30 was \$67.21.

In addition to the cash dividend on Aug. 1, 1929, there was paid a further dividend of one participating share for each ten shares held.

Brown Brothers & Co. originally offered 28,000 participating shares of Century Shares Trust in March, 1928, at \$52. Since that time the bankers have maintained a market on the participating shares based on their liquidating value and have sold additional shares until on Oct. 10, 1929, there were outstanding 110,500 participating and 110,500 ordinary shares.

Eastern Steamship Lines, Inc.

Eastern Steamship Lines, Inc., with \$857,404 net income after all charges for August, had the biggest month in its history. This figure was \$132,087 ahead of August, 1928. To the end of August, net income was \$789,382 larger than in the corresponding eight months of 1928, the balances being \$1,725,545 and \$936,163 respectively.

While final results for September have not yet been compiled, results of the first three weeks indicate that there will be a slight improvement over the results for September, 1928, when gross was \$1,447,218 and net \$396,183.

Gilchrist Company

Stockholders of the Gilchrist Company at special meeting authorized an increase in capital stock to 200,000 shares from 106,667 shares subject to this authorization by stockholders. Directors declared a stock dividend of 2 per cent, payable Oct. 31 to record Oct. 15. Previously the stock was on an annual cash basis of \$3 a share. The increase in number of shares will take care of stock dividend requirements and financing later on as may be deemed advisable.

Gillette Safety Razor Company

Directors of the Gillette Safety Razor Company declared a 5 per cent stock dividend in addition to regular quarterly cash dividend of \$1.25 a share.

Both regular quarterly cash dividend of \$1.25 and 5 per cent stock dividend are payable Dec. 2 to stock of record Nov. 1.

Net earnings of the Gillette Safety Razor Company for nine months ended Sept. 30, 1929, after taxes, depreciation and all other fixed charges, were \$12,342,513, compared with \$11,165,380 in the same 1928 period, an increase of 10.54 per cent.

The company's net for nine months is equivalent to \$5.88 a share on 2,100,000 shares against \$5.58 a share on 2,000,000 shares for the same 1928 nine months. Outstanding stock was increased 100,000 shares in December, 1928, by payment of 5 per cent stock dividend.

The declaration of a 5 per cent stock dividend by Gillette Safety Razor Company directors follows a similar declaration a year ago at this time and would

seem to dissipate whatever doubts existed regarding the intention of the management to continue the payment of stock dividends. It will be recalled that stockholders a year ago authorized an increase of 1,000,000 shares in the capital of the company, of which 100,000 shares were distributed as a stock dividend on Dec. 1, 1928, and 105,000 shares will be similarly distributed on Dec. 1 next, increasing the outstanding capital to 2,205,000 shares.

On the present 2,100,000 shares Gillette has earned \$5.88 a share in the nine months to Sept. 30. The fourth quarter of each year is usually the most productive. Last year net in the final three months was equal to \$2.53 a share on 2,000,000 shares. If the earnings for the final three months this year are merely equal on the slightly larger capitalization to the per share net of a year ago, the result would be earnings for the full 1929 year equal to around \$8.50 a share. The present calendar year incidentally will mark the nineteenth successive year in which Gillette has increased its net earnings.

John Hancock Mutual Life Insurance

Third quarter 1929 reports by the John Hancock Mutual Life Insurance Company show total acceptances of farm mortgage and city mortgage loans of \$32,043,370 to yield 5.58 per cent. Of this total, \$10,658,822 was accepted on 1,658 farms, to yield an average rate of 5.24 per cent. The balance of \$21,384,547 was accepted on 1,609 city properties, to yield an average rate of 5.75 per cent.

During September the company accepted farm mortgages of \$990,745 and city mortgage loans of \$2,405,500.

During August and September the company also made additional investments as follows: Railroad securities, \$380,000; public utilities, \$1,589,000; government securities, \$1,810,000.

New England Power Association

New England Power Association, controlled by International Hydroelectric System, a division of International Paper and Power Company, has made a new high output record for single day by producing 6,094,908 kilowatt hours of electric energy. The association also broke its hourly peak record recently when its output reached 367,200 kilowatt hours for a single hour.

These new high records, indicating increasing demand for electric energy, reflect the growth of the association, and hence the expanding industrial and domestic use of electricity in the territory served by it. Based on preliminary estimates for the first nine months of this year, the output in that period of the properties now constituting New England Power Association was 14.9 per cent over the output of the same properties in the first nine months of last year.

Westfield Manufacturing Company

Public offering of a new issue of 45,000 shares of no-par value common stock of Westfield Manufacturing Company has been placed on the market at \$36.50 per share by a banking group comprising Millett, Roe & Co., members of the New York Stock Exchange; Wise, Hobbs & Arnold, Jackson & Harris, and Moody Brothers & Co. The new stock was issued by the company in connection with a plan recently approved by stockholders, which provided for retirement of all outstanding preferred stock. The preferred, however, is convertible into common stock prior to redemption, and the offering consists of that portion not used for conversion purposes.

The directors, effective Nov. 15, 1929, have placed the 125,000 shares of outstanding common stock on a \$2 annual dividend basis, compared with a current rate of \$1.50 a share. The cash dividend of 50 cents quarterly is payable to stockholders of record Oct. 31, 1929.

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For Transactions on the Boston Stock Exchange See Page 803

Southern Securities News—Transactions on Southern Exchanges

Southern Bankers Securities Corp.

Common Stock

Earnings for the eight months ended August 31, 1929 were at the annual rate of \$7.85 per share.

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Retail trade in the Fifth Reserve District continues to improve. September figures compiled by the bank statistician show an increase of 4.5 per cent over the same month last year.

Weather conditions for October have been ideal for the movement of Fall and early Winter goods. Baltimore with 16.4 per cent and Washington with 7 per cent lead the district in September.

Locally business has been stimulated by the official announcement that the American Tobacco Company will increase the capacity of its Richmond plant two and one-half times. An expenditure of \$3,500,000 will be made on plant enlargement.

The Sylvania Manufacturing Company, which is building a plant at Fredericksburg costing \$1,000,000, has announced that its produce will be paper, bringing in wood pulp from the Northeast and Canada. Operation will start within a few weeks.

North Carolina and South Carolina business was off slightly.

Of the fifty-two reporting stores in the district twenty-two, mostly in the large cities, reported gains.

Gastonia, centre of the cotton mill strike area, reported a decline of 27.6 per cent.

Latest reports from reliable sources show that the loss to the cotton crop of Georgia as the result of the recent floods will be about 15 per cent. The first estimate was about 20 per cent.

Four years ago, according to market records, the commercial poultry industry was so little developed in this State that only 79 carloads of poultry were shipped over a twelve-month period. Last year, however, shipments had increased to 171 cars with a total valuation of \$424,556.15, while figures for the first six months of 1929 show 204 carloads shipped with a total value of \$793,407.22.

The Bank of College Park has been purchased by the Fourth National Bank of Atlanta, which, it is understood, will use the former as a branch.

Alabama Water Service Company

Alabama Water Service Company, a subsidiary of Federal Water Service Corporation, reports gross revenues of \$820,382 for the year ended Aug. 31, 1929, as compared with \$736,524 for the preceding twelve months. Operating expenses, maintenance and taxes, other than Federal income tax, totaled \$426,153, as against \$373,241. Gross income amounted to \$394,229, which compares with \$363,283 for the year ended Aug. 31, 1928.

Chesapeake & Ohio Railway

Petition of the Chesapeake & Ohio Railway Company for an injunction preventing the construction of the Norfolk & Western branch line between Gilbert and Wharncliffe has been denied by a statutory three-judge Federal Court.

The construction of the line in the disputed territory is understood to be already under way. The branch line, ten and a half miles long, is to be completed at an estimated cost of \$2,600,000.

In the meanwhile announcement was made of the completion of the first stretch of the Virginian & Western Railroad, the Virginian Railway subsidiary between Gilbert and Mullins, Wyoming County. The Gilbert-Wharncliffe right of way is in Mingo County.

City of Baltimore

A banking group consisting of White, Weld & Co., Bancamerica-Blair Corporation, Estabrook & Co., Roosevelt & Son, Old Colony Corporation, George B. Gibbons & Co., Inc., Dewey, Bacon & Co., and Robert Garrett & Sons is offering a new issue of \$4,037,000 City of Baltimore, Md., 4 per cent bonds, due October

1, 1953 to 1948 inclusive at prices to yield 4.50 to 4.30 per cent, according to maturity. The bonds are legal investment for savings banks and trust funds in New York, Massachusetts and Connecticut. The bonds are general obligations of Baltimore, which reports an assessed valuation of \$2,041,283,328 and net bonded debt of \$118,729,035.

Consolidated Coach

The Consolidated Coach Corporation of Lexington, Ky., has purchased and arranged to consolidate the lines of the Gamble Motor Coach Corporation in Eastern Tennessee, with its lines connecting from Eastern Kentucky. The Lexington company, through the purchase, secures a through and direct line from Lexington to Knoxville, enabling it to handle local business to advantage.

Consolidated Gas, Electric Light and Power

The Consolidated Gas, Electric Light and Power Company has been ordered by the Public Service Commission to reduce its gas and electric rates by \$1,300,000 by Nov. 1. The small domestic and commercial consumer will benefit to the extent of \$1,230,000, while the industrial users will profit \$70,000 from the reduction.

In ordering the reduction, the commission unofficially estimated that the cut would enable the company to earn a 7.5 per cent return in 1930. Under present rates the company would have earned "substantially" more than 8.17 per cent returns for this year, it was estimated.

Herbert A. Wagner, president of the gas company, said he could make no comment upon the commission's decision. He said he had not had a chance to read the opinion carefully. It was believed, however, that the company would accede to the commission's order without an appeal.

Continental Can Company

The Continental Can Company has acquired the assets and business of the Nashville Corrugated Box Company of Nashville, Tenn., manufacturer of corrugated shipping containers. It reports that this will enable it to give complete container service in that part of the country.

Emerson's Bromo-Seltzer

A new issue of 56,000 shares of Class A non-voting no par common stock of Emerson's Bromo-Seltzer, Inc., is being offered by the Century Trust Company of Baltimore, Md., priced at \$33 per share.

The company has been organized to acquire and hold substantially all of the outstanding stock of the Emerson Drug Company, manufacturers of bromo-seltzer, and all of the stock of the Maryland Glass Corporation.

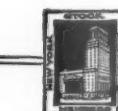
The company has an authorized capitalization of 100,000 shares of 8 per cent cumulative preferred stock, \$25 par value, all of which will presently be outstanding, 56,000 shares of Class A non-voting no par stock, all of which will be presently outstanding and 844,000 shares of Class B no par stock, of which 630,836 shares will be outstanding upon completion of this financing.

The Class A and Class B common stocks are equal share for share in their rights in any distribution of cash or stock dividends or of assets. The Class B stock, 67 per cent of which is owned by the present management, has sole voting power.

Application will be made to list this stock on the Baltimore Stock Exchange.

Foremost Dairy Products

Foremost Dairy Products, Inc., for the five months ended Aug. 31 reports gross sales of \$2,310,439 and gross operating profits of \$345,793. After deducting general expenses, interest and other charges, but before taxes and depreciation, net income amounted to \$278,100. For August gross sales were \$520,507, gross operating profits \$81,390 and net



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For Transactions on Southern Exchanges See Page 803

income before similar deductions \$62,599. The consolidated balance sheet as of Aug. 31, 1929, shows current assets of \$749,310 and current liabilities of \$304,295. Total assets aggregated \$6,314,567.

Gulf Production Company

The Gulf Production Company, a subsidiary of the Gulf Oil Corporation, is reported to have made a new contract to sell to the Atlantic Pipe Line Company, subsidiary of the Atlantic Refining Company, 5,000 barrels of Hendricks crude daily throughout 1930 at prevailing posted price, f. o. b. wells.

The contracts will involve deliveries of about 1,825,000 barrels of oil and will supplement the 5,000 barrels daily contract held with Atlantic for the last ten months of 1929. Arrangements have been made for the Gulf to deliver to the above carrier an additional 5,000 barrels daily during the latter part of November and December, but after Jan. 1 the new contract will be in effect.

Hopewell, Va.

A block of \$750,000 City of Hopewell (Va.) 5½ per cent improvement bonds,

due on July 1, 1949 to 1958, has been offered by Prudden & Co. at a price to yield 5.20 per cent. The bonds are direct obligations, payable from unlimited taxes.

Tennessee Electric Power Company

Tennessee Electric Power Company has declared regular quarterly dividends of \$1.25 on the 5 per cent; \$1.50 on the 6 per cent; \$1.75 on the 7 per cent, and \$1.80 on the 7.2 per cent preferred stocks, all payable Jan. 2 to stock of record Dec. 14.

Southern Asbestos Company

Approximately 90 per cent of the outstanding stock of the Southern Asbestos Company has been deposited under a plan for merger with the Thermoid Company, according to an announcement by R. J. Stokes, president of the latter organization. The board of directors of both companies have declared the plan operative.

Announcement was made in September for a merging of the Southern Asbestos Company with the Thermoid Company, thereby forming the second largest brake

lining manufacturing company and one of the largest earning properties in the asbestos industry. The offer of Thermoid provided for an exchange of 4 1/3 shares of its 7 per cent cumulative convertible preferred stock for 10 shares of Southern Asbestos common.

"Our directors are pleased at the quick response of Southern Asbestos stockholders to the plan," Mr. Stokes explained. "Total deposits of their stock at the expiration date of our offer amounted to 29,605 shares, which together with the 51,000 shares formerly owned by Thermoid, amount to 80,605 shares out of 89,960 shares outstanding, or 89.6 per cent. No extension of time was needed in order to complete deposits. Late deposits, should they be accepted, would add about 2,000 shares, or make Thermoid's ownership of Southern Asbestos in excess of 92 per cent."

Sterchi Bros. Stores, Inc.

For the month ended Sept. 30, 1929, Sterchi Bros. Stores, Inc., reports sales of \$733,211.71, an increase of 8.31 per cent over sales of \$676,943.74 shown for the same month in 1928. The economies effected through the recent consolida-

tion of the various units which make up this chain store organization and the acquisition of five new stores in the month of August, account to some extent for this increased volume of business.

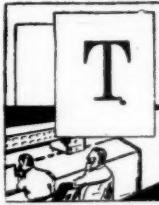
Western Maryland Railway

An \$8,500,000 terminal will be leased to the Western Maryland Railway at Baltimore by the municipality on Saturday. This is part of the \$50,000,000 program of the municipality for harbor improvement. Constructed by the Port Development Commission of Baltimore, the new terminal will be known as the McComas Street Ocean Terminal. It will be operated by the Western Maryland as part of its Port Covington terminal in that part of the harbor.

Major William F. Broening of Baltimore, in whose first administration the port development enabling act was drafted, and Maxwell C. Byers, president of the Western Maryland Railway, have issued 6,000 invitations to a luncheon commemorating the opening. Robert P. Lamont, Secretary of Commerce, and T. V. O'Connor, chairman of the United States Shipping Board, are among those who have been invited to speak.

St. Louis Securities—St. Louis Stock Exchange

News and Transactions



HE Industrial Department of the Chamber of Commerce announces that six new industries have been established in St. Louis in September and eight others have expanded their plants.

The general business situation not only in St. Louis but in the Eighth Federal Reserve District continues satisfactory, with but little changes over the previous week.

Money is a shade easier, though rates continue from 6 to 6½ per cent, and broker loans from 7 to 8 per cent.

Shoe manufacturers continue optimistic and sales are running ahead of last year. Retail trade has picked up, due chiefly to intensive advertising campaigns. Wholesale trade continues fair, though some lines report a slackening demand.

Automobile sales are slowing down and the demand for accessories has fallen off.

Crop conditions continue to improve, and it is stated that large numbers of farm loans are being paid off before due.

The demand for radio and electrical supplies continues strong.

Collections are still classed as fair.

National Bearing Metals Corporation

At a meeting held by the Board of Directors of the National Bearing Metals Corporation at New York City it was

unanimously voted to recommend to the stockholders, at a meeting which will be called within the next twenty days, to change the capital structure of the company as to the common stock.

The capital structure of the common stock at present is as follows: 100,000 shares authorized; 60,000 shares issued.

The stockholders will be invited to vote on the proposition to authorize 200,000 shares of common stock, of which 120,000 shares are to be issued.

In the event the stockholders approve of this action, the present common stockholders of record, at a date to be hereafter fixed by the board of directors, which will be in the near future, will be given the privilege of surrendering their certificates of common stock and receiving in exchange for each share now held, a certificate representing two shares of the new stock.

No announcement was made as to dividend rate on the proposed new stock.

Corno Mills Company

The Corno Mills Company reports net earnings, after all charges, for the nine months ended Sept. 30, 1929, of \$363,784, equal to \$3.63 per share on the 100,000 shares of capital stock outstanding.

Monsanto Chemical Works

The Monsanto Chemical Works, common stock which has been listed on the New York Stock Exchange, is one of the leaders in its field. The company is the largest manufacturer in the United States of fine and medicinal chemicals, and an important producer of heavy and technical chemicals. More than 150 products are manufactured.

The company is steadily expanding, both through the acquisition of addi-

tional properties and development of new products in its own laboratories. An expenditure of approximately \$1,000,000 will be made in plant facilities this year. Last July the Rubber Service Laboratories Company and its subsidiaries, the Elko Chemical Company, were acquired, giving Monsanto an entry into the rubber chemical field. The latest acquisition is that of the fine chemical business of the Mathieson Alkali Works. This division was taken over last month.

Reflection of the company's expansion program is found in growing income. Net earnings for the first half of this year were \$644,225, or the equivalent of \$2.07 a share on 310,852 shares of common. Net, however, was exclusive of income from its subsidiaries, the Graesser-Monsanto Chemical Works, Ltd., Rubber Service Laboratories and Elko Chemical Company. For the full year a balance on the common in excess of \$5 a share is anticipated. This would compare with net for the full 1928 year, including earnings of Graesser-Monsanto, of \$997,681, equal to \$9.06 a share on 110,000 common shares then outstanding. Combined net earnings for 1927 were \$818,903, and for 1926, \$372,637.

In addition to the 310,852 common shares there is a funded debt of \$1,753,500. Dividends are being paid on the common at an annual rate of \$1.25 a share cash and 6 per cent in stock. The stock is currently selling around \$79.

St. Louis Bank Building and Equipment Company

It has been announced that 100,000 shares of no par common stock of the St. Louis Bank Building and Equipment Company have been listed on the St. Louis Stock Exchange. This company, which was organized sixteen years ago,

is of national scope and has done some of its work in foreign countries. The 100,000 common shares comprise its only capital obligation.

During the past four or five years it built and equipped about 80 per cent of the new banks in St. Louis. Its entire management virtually has been the same for the past sixteen years. The company had net earnings of \$1.03 the share on the common for the first six months of this year, or at the rate of \$2.06 for the current calendar year. The former figure is after Federal and State taxes.

Sunset Stores, Inc.

Sunset Stores, Inc., has acquired two new stores in West Texas. They are located at Munday and Lubbock. The company will expand the store in the latter city, where it will open a complete department store on Oct. 20.

It was said negotiations have been completed also for the company to purchase the entire capital stock of the Pecos Mercantile Company at Pecos, Texas, which did a total volume of \$1,000,000 of sales in 1928 on a capital investment of \$200,000.

This makes a total of twenty-five stores which will be operated by the company during the last quarter of this year, all the additional units having been acquired without additional financing.

Brown Shoe Company

The Brown Shoe Company has canceled 1,375 shares of preferred, reducing the outstanding shares to 39,875 from 41,250.

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Week Ended Saturday, October 12, 1929			
	BANKS.	STOCKS.	BONDS.
Sales.	High. Low. Last.	High. Low. Last.	High. Low. Last.
270 Boatmen's Bank	240 220 240	50 Knapp Monarch	34% 34% 34%
315 1st National Bank	541 520 541	10 Do pf	35 35 35
2 Laf-S-Side Bank	370 370 370	307 Lacled Steel	56 55 55
216 Merc. Commerce	358 351 361	15 Lac Chr	165 163 165
5 U S Bank	160 160 160	77 Do pf	170 165 170
		905 Landis Mach	476 73 76
		20 McQuay Norris	60 60 60
		70 Marathon Show	18 15 15
		453 St. L. Corp. A	100 91½ 91½
		748 Mo Fort Com	40 38½ 38½
		40 Nat B Mt	132 130 132
		705 National Candy	31½ 29½ 31½
		106 Do 1st pf	105 105 105
		5 Do 2d pf	96 96 96
		725 St. L. Publ Serv	13 12½ 12½
		75 Do pf	67 67 67
		303 Rice Stix	18½ 17 17
		10 Do 1st pf	100 100 100
		155 Scruggs	17 17 17
		1,343 Scullin pf	30 35 35
		75 St. L. Publ Serv	13 12½ 12½
		250 St. L. Screw	30% 30% 30%
		25 Skouras Bros	29 29 29
		75 Sou Acid	46 46 46
		151 S W Bell pf	116% 115% 116
		101 St. L. Lear Fuller	30% 30% 30%
		100 Sunset Strs pf	54½ 54½ 54½
		600 St. L. Bank Bldg Eq	15 14½ 15
		3,516 Wagner	42 38% 41%
		47 Do pf	106% 106% 106%

Illinois Pr. & Lt. \$6 Preferred

General Steel Castings Preferred & Common

First National, St. Louis

St. Louis Union Trust

Dry Ice Holding Corp.

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Pacific Coast Securities News—Transactions on Coast Stock Exchanges



URCHASE of the First National Bank Building at Seattle, Wash., by the United National group of corporations has been announced by Drumheller, Ehrlichman & White, investment bankers of Seattle and Tacoma and a unit of the United National group. United Founders Corporation is the holder of a substantial interest in the United National group, through investment in its holding company, United National Corporation.

The First National Bank Building will become the headquarters of the United National group of corporations. The building became available for purchase by the investment group because of the projected physical merger of the First National Bank of Seattle with the Seattle National Bank and the Dexter Horton National Bank. The building is situated in the heart of the financial district of Seattle.

The group of companies includes, besides the United National Corporation, the following: Drumheller, Ehrlichman & White; Murphrey, Favre & Co.; Ferris & Hardgrove, United Bond and Share

Corporation, United Diversified Securities Corporation, United Medical and Dental Building, Inc.; United Oregon Corporation, United Pacific Corporation, United Pacific Casualty Insurance Company, United Pacific Fire Insurance Company, United Insurance Agency, United Shipping Tower, Inc.; United Exchange Building, Inc., and United Rhodes Realty Corporation.

The total resources of the United National group of corporations exceeds \$27,000,000.

Barker Brothers Corp.

Barker Brothers Corporation and subsidiaries, retailers of furniture, rugs, &c. report for the nine months ended Sept. 30, 1929, consolidated net profit of \$363,000 after charges and Federal taxes, equivalent after dividend requirements on 6 1/2 per cent preferred stock, to \$1.44 a share on 150,000 no-par shares of common stock. This compares with \$327,284 or \$1.20 a share in the first nine months of 1928.

Consolidated net profit for the September quarter was \$138,630 after above charges, equal to 60 cents a share, comparing with \$71,848 or 15 cents a share in the preceding quarter and \$124,871 or 51 cents a share in the third quarter of the previous year.

C. A. Barker, president, estimates 1929 share earnings at approximately \$4.20 a common share, comparing with \$3.78 a share in 1928.

California Bank

Rights have been offered to stockholders of the California Bank to buy 20,000 shares at \$100 a share in the proportion of one new share for each nine owned. Announcement to this effect was made Oct. 9 by A. M. Chaffey, president, at the silver anniversary of the bank, held in Los Angeles. Issuance of the additional stock will increase the outstanding shares to 200,000 and raise the capital account of the bank by \$2,000,000. Capital of the bank will stand at \$5,000,000, surplus \$2,500,000 and undivided profits at more than \$2,000,000.

California Water Service Co.

The California Water Service Company, a subsidiary of the Federal Water Service Corporation, reports gross revenues of \$2,105,047 for the year ended Aug. 31, 1929, as compared with \$2,051,812 for the preceding twelve months. Operating expenses, maintenance and taxes, other than Federal income tax, totaled \$1,069,104, as against \$1,094,310. Gross income amounted to \$1,035,943, which compares with \$957,502 for the year ended Aug. 31, 1928.

National Securities Corporation

The National Securities Corporation, one of San Francisco's leading investment trusts, on Oct. 9 released a statement showing profits for the nine-month period ended Sept. 30. Net earnings for the first three-quarters of the year are running at the annual rate of 14.05 per cent on the company's total capital. Third-quarter earnings are at the annual rate of 15 per cent. Profits for the nine months are equivalent to an annual earnings rate of \$7.90 per unit on the average number of units outstanding

during the period. Units consisting of one share of first preferred and one share of common were originally offered at \$55 but are now selling at \$59.

North American Investment Corporation

The North American Investment Corporation at a directors' meeting on Oct. 8 increased the dividend on common stock from \$4 to \$5 per annum, payable Nov. 20 to stock of record Oct. 31, 1929. Accompanying the announcement of the increased dividend return, figures for the twelve months ended Sept. 30, 1929, were released showing the largest earnings in the corporation's history. Gross earnings for the twelve months total \$1,999,289, while the assets of the corporation on Sept. 30 were \$10,240,752.

Pacific Lighting Corporation

The Pacific Lighting Corporation has offered to exchange its \$6 dividend preferred stock share for share for the \$6.50 dividend cumulative preferred stock of the Southern California Gas Corporation. The offer will remain open until Dec. 31, 1929. A. B. Macbeth, president of the latter corporation, in a letter to stockholders commenting on the offer says that even though the exchange of stock would mean a reduction in dividends of 50 cents per share a year the management after considering the security underlying the Pacific Lighting stock recommends the change.

Pacific Telephone and Telegraph Co.

Operating revenues of the Pacific Telephone and Telegraph Company system for the month of August and the first eight months of this year continued to show the influence of increased local and long-distance business. The August gross was \$8,693,984 as against \$7,805,075 in August of last year. The August net, after interest, was \$1,411,526, a drop of \$1,230 under the \$1,412,756 in August 1928. For the eight months, the company reports telephone operating revenues of \$66,866,489. This compares with \$60,014,804 in the corresponding eight months of 1928. Net earnings for the eight months of this year were \$10,377,535 as against \$9,637,321.

Pacific Public Service Company

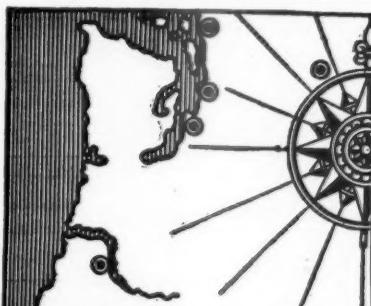
The Pacific Public Service Company has called attention to a meeting held earlier in the year at which the authorized Class A stock of the company was increased and the directors passed a resolution declaring it to be the present policy of the company to permit Class A stockholders to utilize future cash dividends, when, as and if declared, upon their Class A stock, in the purchase of additional Class A shares and for fractional shares thereof at and for the price of \$13 per share. The first dividend under this plan was paid May 1, 1929, to stockholders of record April 10, the greater percentage of whom elected to apply their dividends toward purchase of additional Class A shares of common stock on the above basis. To avoid the issuance of fractional shares the company issues scrip therefor. The scrip may be converted into whole shares whenever sufficient fractions are combined to make up one full share. The company has arranged so that holders

of scrip may upon request purchase additional scrip to complete one full share at the price of \$1 above the market price or sell his scrip at the price of \$1 below the market price, as established by the last sale of Class A common stock on the San Francisco Stock Exchange.

Universal Consolidated Oil Co.

The Universal Consolidated Oil Company reports net income in the nine months ended on Sept. 30 at \$1,446,009, after depreciation, depletion, intangible drilling expense and Federal taxes. Net income for the three months ended on Sept. 30, after the same charges, amounted to \$421,916. The nine months' earnings are equivalent to 41 cents a share on the 3,581,088 shares outstanding.

James A. Talbot, president, in his report to stockholders, called attention to the fact that control of the company recently passed to the Richfield Oil Company and a group of San Francisco and Los Angeles investors, with the management of the company in charge of the Richfield executive officers.



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Sales. High. Low. Last.

116 A'gio & L'd'n Paris Natl. 247 $\frac{1}{2}$ 247 247 $\frac{1}{2}$

211 Bank of Cal. N.A. 407 $\frac{1}{2}$ 350 380

21,708 Transamerica Corp. 65 $\frac{1}{2}$ 63 $\frac{1}{2}$ 64 $\frac{1}{2}$

STORES

741 Emporium Capwell Corp. 26 26 26

120 Hale Bros Stores, Inc. 18 $\frac{1}{2}$ 18 $\frac{1}{2}$ 18 $\frac{1}{2}$

315 Roos Bros. 32 32 32

1,283 Schlesinger (B F) A. 13 14 14 $\frac{1}{2}$

FOOD PRODUCTS

581 California Packing Corp. 77 $\frac{1}{2}$ 76 $\frac{1}{2}$ 77 $\frac{1}{2}$

1,620 Golden State Milk Prod. 57 $\frac{1}{2}$ 55 $\frac{1}{2}$ 55 $\frac{1}{2}$

450 Langendorf Un Bak. A. 38 36 $\frac{1}{2}$ 36 $\frac{1}{2}$

321 Do B. 37 $\frac{1}{2}$ 37 37

683 Leslie-Cal Salt 25 $\frac{1}{2}$ 25 25 $\frac{1}{2}$

Los Angeles STOCK EXCHANGE

STOCKS

Sales. High. Low. Last.

8,200 Aero Corp. of Cal. 8% 8% 9% 9%

8,200 Bolan Chiles Oil Co. 1,72 $\frac{1}{2}$ 1,72 $\frac{1}{2}$ 1,72 $\frac{1}{2}$ 1,72 $\frac{1}{2}$

5,500 Byron Jackson Co. 32 $\frac{1}{2}$ 31 $\frac{1}{2}$ 32 32

624 California Bank 144 $\frac{1}{2}$ 146 146

101 Central Investment Co. 98 97 98 98

50 Citizens National Bank. 130 130 130

209 Commercial Discount 70 70 70

600 Douglas Aircraft 27 25 $\frac{1}{2}$ 26 $\frac{1}{2}$

300 Emco Derrick & Equip. 31 30 31

300 Fisher & Kleiser 9% 9% 9%

200 Globe Granite & Milling. 28 28 28

81 Goodyear Tire & Rubber pf. 98 98 98

150 Goodyear Textile pf. 98 98 98

110 Holly Sugar 39 39 39

400 Home Service 26 24 25

800 Internat Reins Corp. 61 60 $\frac{1}{2}$ 60 $\frac{1}{2}$

100 Jantzen Knitting Mills. 48 48 48

3,081 Lincoln Mortgage Co. 65 66 65

100 L A Biltmore pf. 98 98 98

Continued on Page 803

Continued on Page 803

News of Foreign Securities



ONDON — The Southern Railway Company's decision to electrify its track from London to Brighton and the announcement of a wage settlement insuring another six months of peace between the employers and employees caused speculative investors on Monday of this week to concentrate on British railway stocks. Other Stock Exchange markets were somewhat irregular, the features being the weakness in the Horne and Royal Mail shipping groups. International Match shares ruled firm. Kreuger & Toll rose, in view of the probability that this company will float a \$125,000,000 German loan, which will form a part of the German match monopoly scheme.

On Tuesday the gilt-edgeds advanced substantially, following the acquisition by the Bank of England of £843,200 in South African gold. Royal Mail continued weak, and renewed weakness developed in the margarines, while Cable and Wireless B ordinary also was flat.

At the moment the London stock markets present some rather striking contrasts. Investment securities have appreciated substantially since the bank rate advanced. This is quite contrary to usual practice, and can only be explained by the feeling of pronounced relief experienced, now that the long-awaited step has been taken for dealing with the menacing international monetary situation, and the ready response which foreign exchanges have made to London's higher money rates.

Forced liquidation arising out of recently disclosed financial irregularities has also been less apparent, so that a somewhat calmer atmosphere prevails. On the other hand, the eye of suspicion continues to turn upon other groups of industrial securities where heavy speculation is known or suspected to have occurred, and depreciation in the market values of these issues continues. It will be some time before the effect of the recent difficulties passes away.

Until weakly held securities pass into stronger hands, the general trend of speculative securities is expected to be downward and the movement of gilt-edged securities upward—though naturally the dearness of money places a definite limit on appreciation of fixed-interest securities.

The following are closing prices on the London Stock Exchange on Oct. 15:

	Closing Price.
American Celanese	16%
Do pf	19%
Anglo-Dutch	35% 9d
Assoc Elec of Great Britain	37% 9d
Assoc Port Cement ord.	26% 3d
British Celanese	11%
Do pf	14% 9d
Cable & Wireless, B.	15%
Canadian Celanese	14%
Do pf	10%
Canadian Marconi	11%
Columbia Graphophone	12%
Courtaulds, Ltd	23%
Creole Oil	1%
H M V Graphophone	16%
Hydroelec Sec (basis \$5-£1)	72
Imperial Chemical	31s 7d
Int Holding (basis \$5-£1)	10%
London Tin Syndicate	1%
Margarine Union	24%
Margarine Unie	24%
Mex L & P (Amer funds)	\$107
Rhodesian Sel Trust	£3%
Rio Tinto	£52%
Royal Dutch	£37%
Shell Transport	£4%
Tin Selection Trust	18s 6d
Underground Electric	22s 9d
War Loan 5s	£102%
+Per cent of par.	

Berlin

The Boerse opened the week quiet and, while several groups were uneven, the basic tendency was toward firmness. Reichsbank shares and the Phoenix Mining group were especially firm, the latter in connection with rumors of a possible merger with the United Steel Works. Gesuerel of Electricals and Svenske were sought from abroad, and Polyphon and Julius Berger were slightly better. Other groups were listless, but were able to maintain Saturday's closing quotations.

On Tuesday, however, the Boerse

LISTED FOREIGN BONDS			
The par value of listed foreign bonds sold in the New York market for the week ended Oct. 12, 1929, and for the year 1929 to date, together with comparative figures for the same week in 1928, was as follows:			
N. Y. Stock Exchange		N. Y. Curb.	
Last week	\$ 11,495,000	\$ 1,185,000	
Previous week	12,159,000	1,801,000	
Same week in 1928	9,688,000	2,228,000	
Year to date	502,297,000	64,046,000	
1928 to date	666,211,200	219,968,000	
	High.	Low.	
10 Foreign Government Bonds	\$104.90	\$104.59	

FOREIGN GOVERNMENT SECURITIES				
Last Week.	Previous Week.	Year to Date.	Same Week 1928.	
British 5s	102 @ 101 1/4	101	103 @ 100 1/2	103 1/4 @ 102 1/2
British con. 2 1/2s	53 1/4 @ 62 1/4	52 1/2 @ 52 1/4	56 1/2 @ 52 1/4	55 1/2 @ 55 1/2
British 4 1/2s	94 1/4 @ 93 1/4	93 1/4 @ 93	99 1/2 @ 93	99 1/4 @ 99
French rentes (in Paris)	80.40 @ 79.05	80.80 @ 79.25	80.80 @ 67.50	66.00 @ 65.40
French W. L. (in Paris)	105.60 @ 105.20	105.95 @ 105.05	106.00 @ 95.35	92.95 @ 92.80

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The technical position, however, is considered fundamentally sound. The worst depressing factor has been the break in Farben Industrie, but private experts confirm the company's own statement that shows all of its branches have been good. As a matter of fact, the Boerse had been badly oversold, and the present technical condition is more favorable.

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P. C. of In.	P. C. of Out.	P. C. of In.	P. C. of Out.
Berliner Handels	204	48.55	
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J P Bemberg	203	48.31	
Verein Glanzstoff	265	63.07	
Gesuerel	185	44.03	
Rhein West Elec	227	54.03	
Siemens & Halske	354	84.25	
Dessau Gas	177 1/4	42.25	
Harpen Mining	139 1/4	33.14	
Phoenix	102 1/2	24.42	
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Leon Tietz	189	44.98	
Polyphon	335	79.73	

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Credit Commercial de France	1,700
Banque Nationale de Credit	1,713

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Chemin de Fer du Nord	2,460
Paris Lyons Mediterranean	1,415

Italy

The following are important Italian shares on Oct. 15, quoted in dollars on basis of prices on Milan Stock Exchange:

BANKS.

	Bid.	Asked.
Banca d'Italia	981 1/2	983
Banca Commerciale Italiana	69 1/2	70 1/2
Banca d'Amer d'Italia and Amer.	10 1/2	11
Banca Nazionale di Credito	29 1/2	29
Credito Italiano	41	42

PUBLIC UTILITIES.

Adriatic Electric	16 1/2	17
Adamello	16 1/2	17 1/2
Italgas	12	12 1/2
Italian Edison	44	45
Lombard Electric	48 1/2	49 1/2
Seso Electric	64	62
Sip Electric	71	8
Terni Electric	20 1/2	21 1/2
Unea	51	50

INDUSTRIALS.

Cosulich	51	51
Ernesto-Breda	51	6
Fiat Motors	23	23 1/2
Isotta Fraschini	101	11
Montecatini	131	135
Navigazione Generale Italiana	26 1/2	27
Pirelli Rubber	58	58

Vienna

The following cable was received from the Vienna Chamber of Commerce on Oct. 15:

During the past week the stock exchange never lost its nerve, though early in the week when the fusion of Creditanstalt with Bodencredit was not yet

Pacific Coast Securities News—Transactions on Coast Stock Exchanges



URCHASE of the First National Bank Building at Seattle, Wash., by the United National group of corporations has been announced by Drumheller, Ehrlichman & White, investment bankers of Seattle and Tacoma and a unit of the United National group. United Founders Corporation is the holder of a substantial interest in the United National group, through investment in its holding company, United National Corporation.

The First National Bank Building will become the headquarters of the United National group of corporations. The building became available for purchase by the investment group because of the projected physical merger of the First National Bank of Seattle with the Seattle National Bank and the Dexter Horton National Bank. The building is situated in the heart of the financial district of Seattle.

The group of companies includes, besides the United National Corporation, the following: Drumheller, Ehrlichman & White; Murphey, Favre & Co.; Ferris & Hardgrove, United Bond and Share

Corporation, United Diversified Securities Corporation, United Medical and Dental Building, Inc.; United Oregon Corporation, United Pacific Corporation, United Pacific Casualty Insurance Company, United Pacific Fire Insurance Company, United Insurance Agency, United Shipping Tower, Inc.; United Exchange Building, Inc., and United Rhodes Realty Corporation.

The total resources of the United National group of corporations exceeds \$27,000,000.

Barker Brothers Corp.

Barker Brothers Corporation and subsidiaries, retailers of furniture, rugs, &c., report for the nine months ended Sept. 30, 1929, consolidated net profit of \$363,000 after charges and Federal taxes, equivalent after dividend requirements on 6% per cent preferred stock, to \$1.44 a share on 150,000 no-par shares of common stock. This compares with \$327,284 or \$1.20 a share in the first nine months of 1928.

Consolidated net profit for the September quarter was \$138,630 after above charges, equal to 60 cents a share, comparing with \$71,848 or 15 cents a share in the preceding quarter and \$124,871 or 51 cents a share in the third quarter of the previous year.

C. A. Barker, president, estimates 1929 share earnings at approximately \$4.20 a common share, comparing with \$3.78 a share in 1928.

California Bank

Rights have been offered to stockholders of the California Bank to buy 20,000 shares at \$100 a share in the proportion of one new share for each nine owned. Announcement to this effect was made Oct. 9 by A. M. Chaffey, president, at the silver anniversary of the bank, held in Los Angeles. Issuance of the additional stock will increase the outstanding shares to 200,000 and raise the capital account of the bank by \$2,000,000. Capital of the bank will stand at \$5,000,000, surplus \$2,500,000 and undivided profits at more than \$2,000,000.

California Water Service Co.

The California Water Service Company, a subsidiary of the Federal Water Service Corporation, reports gross revenues of \$2,105,047 for the year ended Aug. 31, 1929, as compared with \$2,051,812 for the preceding twelve months. Operating expenses, maintenance and taxes, other than Federal income tax, totaled \$1,069,104, as against \$1,094,310. Gross income amounted to \$1,035,943, which compares with \$957,502 for the year ended Aug. 31, 1928.

National Securities Corporation

The National Securities Corporation, one of San Francisco's leading investment trusts, on Oct. 9 released a statement showing profits for the nine-month period ended Sept. 30. Net earnings for the first three-quarters of the year are running at the annual rate of 14.05 per cent on the company's total capital. Third-quarter earnings are at the annual rate of 15 per cent. Profits for the nine months are equivalent to an annual earnings rate of \$7.90 per unit on the average number of units outstanding

during the period. Units consisting of one share of first preferred and one share of common were originally offered at \$55 but are now selling at \$59.

North American Investment Corporation

The North American Investment Corporation at a directors' meeting on Oct. 8 increased the dividend on common stock from \$4 to \$5 per annum, payable Nov. 20 to stock of record Oct. 31, 1929. Accompanying the announcement of the increased dividend return, figures for the twelve months ended Sept. 30, 1929, were released showing the largest earnings in the corporation's history. Gross earnings for the twelve months total \$1,999,289, while the assets of the corporation on Sept. 30 were \$10,240,752.

Pacific Lighting Corporation

The Pacific Lighting Corporation has offered to exchange its \$6 dividend preferred stock share for share for the \$6.50 dividend cumulative preferred stock of the Southern California Gas Corporation. The offer will remain open until Dec. 31, 1929. A. B. Macbeth, president of the latter corporation, in a letter to stockholders commenting on the offer says that even though the exchange of stock would mean a reduction in dividends of 50 cents per share a year the management after considering the security underlying the Pacific Lighting stock recommends the change.

Pacific Telephone and Telegraph Co.

Operating revenues of the Pacific Telephone and Telegraph Company system for the month of August and the first eight months of this year continued to show the influence of increased local and long-distance business. The August gross was \$8,693,984 as against \$7,805,075 in August of last year. The August net, after interest, was \$1,411,526, a drop of \$1,230 under the \$1,412,756 in August 1928. For the eight months, the company reports telephone operating revenues of \$66,866,489. This compares with \$60,014,804 in the corresponding eight months of 1928. Net earnings for the eight months of this year were \$10,377,535 as against \$9,637,321.

Pacific Public Service Company

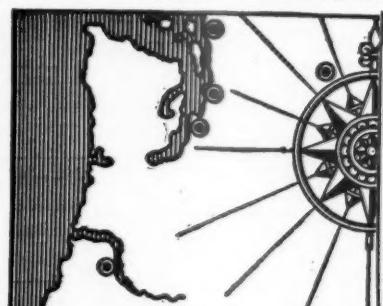
The Pacific Public Service Company has called attention to a meeting held earlier in the year at which the authorized Class A stock of the company was increased and the directors passed a resolution declaring it to be the present policy of the company to permit Class A stockholders to utilize future cash dividends, when, as and if declared, upon their Class A stock, in the purchase of additional Class A shares and for fractional shares thereof at and for the price of \$18 per share. The first dividend under this plan was paid May 1, 1929, to stockholders of record April 10, the greater percentage of whom elected to apply their dividends toward purchase of additional Class A shares of common stock on the above basis. To avoid the issuance of fractional shares the company issues scrip therefor. The scrip may be converted into whole shares whenever sufficient fractions are combined to make up one full share. The company has arranged so that holders

of scrip may upon request purchase additional scrip to complete one full share at the price of \$1 above the market price or sell his scrip at the price of \$1 below the market price, as established by the last sale of Class A common stock on the San Francisco Stock Exchange.

Universal Consolidated Oil Co.

The Universal Consolidated Oil Company reports net income in the nine months ended on Sept. 30 at \$1,446,009, after depreciation, depletion, intangible drilling expense and Federal taxes. Net income for the three months ended on Sept. 30, after the same charges, amounted to \$421,916. The nine months' earnings are equivalent to 41 cents a share on 3,581,038 shares outstanding.

James A. Talbot, president, in his report to stockholders, called attention to the fact that control of the company recently passed to the Richfield Oil Company and a group of San Francisco and Los Angeles investors, with the management of the company in charge of the Richfield executive officers.



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Oakland

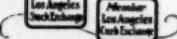
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INVESTMENT SECURITIES
1306 Stock Exchange Bldg., Vandine 1411
Los Angeles, Calif.

San Francisco

STOCK EXCHANGE BANKS AND TRUSTS

Sales. High. Low. Last.

116 A'gio & L'd'n Paris Natl. 247 $\frac{1}{2}$ 247 247 $\frac{1}{2}$

211 Bank of Cal. N. A. 407 $\frac{1}{2}$ 350 360

31,768 Transamerica Corp. 65 $\frac{1}{2}$ 63 $\frac{1}{2}$ 64 $\frac{1}{2}$

STORES

741 Emporium Capwell Corp. 26 26 26

120 Hale Bros. Stores, Inc. 18 $\frac{1}{2}$ 18 $\frac{1}{2}$ 18 $\frac{1}{2}$

315 Ross Bros. 32 32 32

1,283 Schlesinger (B F) A. 15 14 14 $\frac{1}{2}$

FOOD PRODUCTS

581 California Packing Corp. 77 $\frac{1}{2}$ 76 $\frac{1}{2}$ 77 $\frac{1}{2}$

1,620 Golden State Milk Prod. 52 $\frac{1}{2}$ 51 $\frac{1}{2}$ 53 $\frac{1}{2}$

450 Langendorf Un. Bak. A. 38 36 $\frac{1}{2}$ 36 $\frac{1}{2}$

321 Do B. 37 $\frac{1}{2}$ 37 37

685 Leslie-Cal Salt 25 $\frac{1}{2}$ 25 25 $\frac{1}{2}$

Los Angeles

STOCK EXCHANGE STOCKS

Sales. High. Low. Last.

300 Aero Corp of Cal. 8 $\frac{1}{2}$ 8 $\frac{1}{2}$ 8 $\frac{1}{2}$

800 Bolan Chick Oil, A. 156 175 175

540 Brown Jackson Co. 32 $\frac{1}{2}$ 31 $\frac{1}{2}$ 32

624 California Bank 100 97 98

101 Central Investment Co. 98 97 98

50 Citizens National Bank. 130 130 130

200 Commercial Discount 70 70 70

600 Douglas Aircraft 27 25 $\frac{1}{2}$ 26 $\frac{1}{2}$

300 Emsco Derrick & Equip. 31 30 31

300 Foster & Kleiser. 96 94 96

200 Globe Grain & Milling. 29 29 29

84 Goodyear Tire & Rub. pf. 96 96 96

400 H. C. T. Textile pf. 96 96 96

150 Hal Roach 15 $\frac{1}{2}$ 15 $\frac{1}{2}$ 15 $\frac{1}{2}$

110 Holly Sugar 39 39 39

400 Home Service 26 24 23

800 Internat'l Reins Corp. 61 60 $\frac{1}{2}$ 60 $\frac{1}{2}$

100 Jantzen Knitting Mills. 48 48 48

3,081 Lincoln Mortgage Co. 65 .60 .65

100 L A Biltmore pf. 96 96 96

Continued on Page 803

Continued on Page 803

News of Foreign Securities



LONDON — The Southern Railway Company's decision to electrify its track from London to Brighton and the announcement of a wage settlement insuring another six months of peace between the employers and employees caused speculative investors on Monday of this week to concentrate on British railway stocks. Other Stock Exchange markets were somewhat irregular, the features being the weakness in the Horne and Royal Mail shipping groups. International Match shares ruled firm. Kreuger & Toll rose, in view of the probability that this company will float a \$125,000,000 German loan, which will form a part of the German match monopoly scheme.

On Tuesday the gilt-edges advanced substantially, following the acquisition by the Bank of England of £243,200 in South African gold. Royal Mail continued weak, and renewed weakness developed in the margarines, while Cable and Wireless B ordinary also was flat.

At the moment the London stock markets present some rather striking contrasts. Investment securities have appreciated substantially since the bank rate advanced. This is quite contrary to usual practice, and can only be explained by the feeling of pronounced relief experienced, now that the long-awaited step has been taken for dealing with the menacing international monetary situation, and the ready response which foreign exchanges have made to London's higher money rates.

Forced liquidation arising out of recently disclosed financial irregularities has also been less apparent, so that a somewhat calmer atmosphere prevails. On the other hand, the eye of suspicion continues to turn upon other groups of industrial securities where heavy speculation is known or suspected to have occurred, and depreciation in the market values of these issues continues. It will be some time before the effect of the recent difficulties passes away.

Until weakly held securities pass into stronger hands, the general trend of speculative securities is expected to be downward and the movement of gilt-edged securities upward—though naturally the dearness of money places a definite limit on appreciation of fixed-interest securities.

The following are closing prices on the London Stock Exchange on Oct. 15:

	Closing Price.
American Celanese	66%
Do pf	35s 9d
Anglo-Dutch	37s 9d
Assoc Elec of Great Britain	37s 9d
Assoc Port Cement ord.	26s 3d
British Celanese	14s 9d
Do pf	15s
Cable & Wireless, B.	24%
Canadian Celanese	24%
Do pf	10s
Canadian Marconi	11s
Columbia Graphophone	13s
Courtaulds, Ltd	3s
Creole Oil	1s
H M V Graphophone	6s
Hydroelec Sec (basis \$5-\$1)	72
Imperial Chemical	31s 7d
Int Holding (basis \$5-\$1)	10s
London Tin Syndicate	1s
Margarine Union	4s
Margarine Unie	4s
Mex L & P (Amer funds)	10s
Rhodesian Sel Trust	3s
Rio Tinto	5s 2d
Royal Dutch	37s 7d
Shell Transport	4s
Tin Selection Trust	18s 6d
Underground Electric	22s 9d
War Loan 5s	£102+
†Per cent of par.	

Berlin

The Boerse opened the week quiet and, while several groups were uneven, the basic tendency was toward firmness. Reichsbank shares and the Phoenix Mining group were especially firm, the latter in connection with rumors of a possible merger with the United Steel Works. Gesfuerel of Electricals and Svenske were sought from abroad, and Pollyphon and Julius Berger were slightly better. Other groups were listless, but were able to maintain Saturday's closing quotations.

On Tuesday, however, the Boerse

LISTED FOREIGN BONDS			
The par value of listed foreign bonds sold in the New York market for the week ended Oct. 12, 1929, and for the year 1929 to date, together with comparative figures for the same week in 1928, was as follows:			
N. Y. Stock Exchange.		N. Y. Curb.	
Last week	\$ 11,495,000	\$ 1,185,000	
Previous week	12,159,000	1,801,000	
Same week in 1928	9,688,000	2,228,000	
Year to date	502,297,000	64,046,000	
1928 to date	666,211,200	219,968,000	
High.		Low.	
10 Foreign Government Bonds	\$104.90	\$104.59	

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Adamello	16 1/2 17 1/2
Italgas	12 12
Italian Edison	44 45
Lombard Electric	48 49
Sesa Electric	64 64
Sip Electric	7 8
Terni Electric	20 1/2 21 1/2
Unes	5 6
INDUSTRIALS.	
Cosulich	4 1/2 5 1/2
Ernesto-Breda	6 1/2 6
Fiat Motors	23 23 1/2
Isotta Fraschini	10 11
Montecatini	13 13 1/2
Navigazione Generale Italiana	26 27
Pirelli Rubber	58 58

Vienna

The following cable was received from the Vienna Chamber of Commerce on Oct. 15:

During the past week the stock exchange never lost its nerve, though early in the week when the fusion of Creditanstalt with Bodencredit was not yet definitely arranged, short sales in values belonging to the industrial group of Bodencredit were numerous. When the formal completion of the transaction was announced, however, bear speculation resorted to covering purchases which, regarding the majority of values, resulted

LOANS ON LISTED GILT-EDGE SECURITIES	Kaufman STATE BANK 124 N. LA SALLE TR. CHICAGO, ILLINOIS.
Curb Securities, Unlisted	
Jerome B. Sullivan	
FOREIGN GOVERNMENT & MUNICIPAL & R.R. BONDS	
42 BROADWAY, — NEW YORK	
Tel. Digby 6666	

presidency of the national bank not improbable, but the ratio of reserve cover against the currency continues very satisfactory.

Credimare A. G.

Organization of new banking institution in Zurich to be known as Credimare A. G. has been revealed in private advices from abroad. The new bank will have a total capital of 5,000,000 francs, of which 1,000,000 francs will represent capital subscribed and paid in. The bank will take over the business formerly conducted by the branch in Zurich of the Instituto Italiano di Credito Marittimo, with the cooperation of which Credimare A. G. has been launched.

While the new institution purposes to engage in a general banking business, its aim will be particularly to foster business relations between Italy and Switzerland.

Baron Hans Pfyffer, who is president of the Banca Cantonale of Lucerne, is chairman of the board of the new bank, its directors having been selected from business men of high standing both in Switzerland and Italy.

Gramophone Company

The Gramophone Company, Ltd., reports for year ended June 30, 1929, trading profit of £1,200,912, comparing with £1,132,413 in previous fiscal year. Net profit after deducting sinking fund, interest, directors' fees, &c., was £1,151,510 against £1,104,098.

Income account for year ended June 30, 1929, follows: Trading profit £1,200,912, debenture sinking fund and interest £22,800, directors' fees £5,368, stamp duty on increased capital £16,708, depreciation on investments £4,526, net profit £1,151,510, preference dividend £5,000, interim common dividend £136,621, balance of £1,009,889, deduct final common dividend (50 per cent) of £683,095 leaves surplus for year of £326,794, add balance at end of previous fiscal year of £958,646 makes total carry forward £1,285,440.

International Telephone and Telegraph
The International Telephone and Tele-

News of American Securities

New England Gas and Electric Association

The New England Gas and Electric Association states that over 98 per cent of the outstanding shares of the West Boston Gas Company and over 94 per cent of the outstanding shares of the Dedham and Hyde Park Gas and Electric Company have been deposited with the Harris & Forbes Trust Company under the recent offer.

Lindsay Light Company

Lindsay Light Company reports for nine months ended Sept. 30, 1929, net profit of \$56,505 after all charges including Federal taxes, equivalent after preferred dividend requirements, to 67 cents a share, par \$10, earned on 60,000 shares of common stock. This compares with \$31,354 or 21 cents a share on above number of common shares in the first nine months of 1928.

Noblitt-Sparks Industries

Noblitt-Sparks Industries, Inc., (makers of automobile accessories) for the nine months ended Sept. 30, 1929, reports net profit of \$489,673, after charges, depreciation and Federal taxes, equivalent to \$8.16 a share on 60,000 no-par shares of stock. This compares with \$97,135, or \$1.62 a share, in first nine months of previous year.

September net profit was \$153,459, after above charges, against \$72,441 in September, 1928.

Ruth Safety Garages, Inc.

Financing for the Ruth Safety Garages, Inc., organized to own, lease, operate and manage a nation-wide chain of skyscraper garages to be acquired and built to supply the requirements of the populous centres of New York, Chicago, Philadelphia and other cities will take the form of an offering of a new issue of 25,000 shares of \$3.50 cumulative convertible preferred stock of no-par value and 25,000 shares of no-par common stock. The stock is being offered by Stansbury & Co. of Chicago in units of one share of preferred and one share of common priced at \$50 per unit.

graph Corporation has announced that it had made an agreement with the Allgemeine Elektricitäts Gesellschaft and Felsen & Guilleaume for the establishment of a new German manufacturing company which will acquire interests in German telephone-manufacturing companies.

The new company will acquire immediately a controlling interest in Mix & Genest and Ferdinand Schuchhardt Aktiengesellschaft, whose factories are in Berlin, and the Sud Deutsche Apparatefabrik G. m. b. H., whose factory is at Nurnburg.

All of the patent rights of the International Telephone and Telegraph Corporation will be placed at the disposal of the new company, it was announced, and the American organization will assist in the development of the business of its German affiliate.

The General Electric Company of this country recently acquired a 25 per cent interest in the Allgemeine Elektricitäts Gesellschaft.

Hawaiian Pineapple Company

The Hawaiian Pineapple Company, Ltd., has declared its quarterly dividend of 2½ per cent, equaling 50 cents a share, plus an extra 2½ per cent dividend to common stockholders. Payments will be made on Nov. 30 to stockholders of record of Nov. 15.

Philippine Railway Company

The Philippine Railway Company reports gross operating revenue of \$51,900 for September, 1929, against \$48,364 for the same month a year ago. Operating income was \$5,800, against \$6,830 a year ago. For the twelve months ended Sept. 30, 1929, gross operating revenue was \$748,483, against \$671,736 for the previous year. Operating income for the year was \$224,602, against \$156,799 a year ago.

London Industrial Finance Trust

The London Industrial Finance Trust, organized last December by the Credit Alliance Corporation and interests associated with the Right Hon. Lord Barnby,

The preferred stock is convertible into common stock share for share at any time prior to redemption date.

The corporation will acquire all of the capital stock of the Ruth Automatic Garage, Inc., which owns the twenty-eight-story garage now under construction in Plymouth Court, Chicago, and is expected to be in operation about January, 1930. With this building as its first unit plans are now in formation for the erection of similar garages in the Loop district of Chicago and other large cities, and it is anticipated that at least three garages will be completed within the first fiscal year. The garages are built under the Ruth Safety Plan, using Ruth automatic quick-delivery equipment and high-speed self-leveling elevators. The corporation is the exclusive licensee under the Ruth patents for the automatic storage and movement of cars by gravity which provides an additional potential source of revenue.

Current Security Offerings

BONDS

Baltimore, Md. City of, \$4,037,000 4s. A & O, due Oct. 1, 1933-1948, yield 4.50% to 4.30%, offered Oct. 11. White, Weld & Co. Bancamerica-Blair Corp.; Estabrook & Co.; Roosevelt & Son; Old Colony Corp.; Geo. B. Gibbons & Co., Inc.; Dewey, Bacon & Co., N. Y., and Robert Garrett & Sons Baltimore.

Evans Auto Loading Co., Inc., \$900,000 6% com'd deb't, due Aug. 15, 1938, price 100, yield 6%, offered Oct. 8. Detroit & Security Trust Co.; First National Co., Detroit.

Hopewell, Va. \$750,000 imptv 5s., due July 1, 1929-1959, yield 5.20%, offered Oct. 15. Prudden & Co., N. Y.

New York Central Railroad Equipment Trust of 1929 \$10,200,000 (completing total authorized amount of \$16,500,000) 4½% eq'tg ctls, A & O 15, due April 15, 1930-1944, yield 6% to 5.15%, offered Oct. 10. Chase Securities Corp. and Freeman & Co., N. Y.

Oklahoma City, Okla. \$500,000 street imptv 5s., due Oct. 1, 1930-1939, price 100, yield 6%, offered Oct. 15. Herbert C. Heller & Co., Inc., N. Y.

Penn Yan Union School Dist (Yates Co.), N. Y. \$450,000 coup. 5s. M & N, due Nov. 1, 1930-1959, yield 5.50% to 4.80%, offered Oct. 14. Kean, Taylor & Co.; Morris Mather & Co., Inc., N. Y.

STOCKS

Central Illinois Securities Corp. allotment certificates for 400,000 shares \$1.50 conv

has issued its first report, the statement covering the company's operations from Jan. 1, 1929, to Oct. 1, 1929, or a period of nine months. The report shows a substantial and rapid development of the British company's business, which is that of financing purchases of necessary labor-saving industrial equipment by British manufacturers.

For the nine months the volume was \$1,783,990, on which the net profit before taxes was \$34,895. The first three months of the company's operations showed a loss of \$4,865, whereas the second quarter showed a net profit before taxes of \$14,710 and the third quarter a net profit of \$25,050. The net profit for the third quarter was at the annual rate of over

20 per cent on the \$500,000 capital employed.

Lord Barnby, one of the leading industrialists of Great Britain and former president of the British Federation of Industries, is chairman of the board of the London Industrial Finance Trust. The company has surveyed a number of basic industries in Great Britain, and as a result of its findings manufacturers have realized the importance of placing their factories on a mass production basis, thereby effecting larger distribution and sales and reducing costs.

Both the London Industrial Finance Trust and Credit Alliance Corporation specialize in the financing of labor-saving industrial equipment.

Canada Considers Higher Steel and Glass Duties If United States Tariff Is Harsh

Continued from Page 760

Canadian wheat crop, and if Mr. Thomas proposes any deal with them whereby they would get special privileges in the British market he is going to arouse the furious antagonism of the private grain interests, and is certain to weaken their enthusiasm for the British connection. If a compulsory wheat pool embracing every grain grower in Western Canada, for which a vigorous agitation is now proceeding on the prairies, were in existence, his problem would be greatly simplified, but a different kind of obstacle would probably arise.

Resentment Against the Wheat Pools

At present the Canadian wheat pools are not exactly in good odor in Britain, as they are accused of the prime responsibility for what is regarded as a deliberate "corner" in Canadian wheat. For the last month there has been in progress a keen struggle between the Canadian holders of wheat and European buyers, and its basic origin is the Canadian demand for a price which British and other buyers hold to be unjustifiably high. The Canadian calculation is that Europe will sooner or later need Canadian wheat, and until it is ready to pay the price sought for it, there is sufficient storage in Canada, thanks to the smallness of the crop of 1929, to hold back both it and the carry-over from 1928. Meanwhile the British buyers have been turning a cold shoulder to the Canadian market and have been filling their needs from the United States and the Argentine. The consequence has been a complete tie-up of the Canadian grain trade; the elevators at the ports and at inland terminal points are all jammed to the doors with grain, the movement to the seaboard has shrunk to a mere trickle, all trans-

portation interests are hard hit, and general business is being adversely affected.

If this policy of holding up Canadian wheat proves successful it will mean more purchasing power for the Canadian farmer, but it will also mean higher bread prices for the British people, and as the Canadian pools will get the chief blame for this development, Mr. Thomas is unlikely to elicit tumults of applause for a scheme which will confer any special favors upon the authors of a "wheat corner." And, if a compulsory pool were established in the West, British suspicions of its sinister possibilities would be even greater, for it would be argued that if a voluntary pool can raise wheat prices, a compulsory pool would have a capacity for much greater exactions, and that the workers of Britain must, on no account, put themselves at its mercy.

Mr. Thomas would doubtless retort that by the complete elimination of middlemen and decreased freight rates, prices for wheat satisfactory alike to the producer and consumer could annually be arrived at; but the officials who were entrusted with the task of fixing it each year would be confronted with a task of extraordinary delicacy, and the outcome might be a fine inter-Imperial quarrel.

Government Needs a Safe Tariff Issue

So the schemes for the stimulation of Anglo-Canadian trade are still in a very nebulous form, and it remains to be seen whether the fund of enthusiasm for them which undoubtedly does exist on both sides of the Atlantic is strong enough to overcome the practical obstacles. Premier King recently expressed the confident hope that the Imperial Economic Conference which he desires will take place here some time next Summer, and presumably he will conduct a further exploration of the problems involved with Ramsay MacDonald during the latter's visit to Ottawa this month.

Meanwhile the domestic political difficulties of the King Government have been increasing rather than abating, and they want nothing so badly as a fiscal policy which will enable them to answer the charge that they are afraid to take retaliatory measures against the United States, and a basis for claiming that while they are punishing the United States for its selfishness by higher duties, they are following the historic low-tariff principles of Canadian liberalism by lowering other duties and protecting the consumer. If the activities of Mr. Thomas or the fruits of an Imperial economic conference could next year bring some buttresses for their own budget plans they would proceed without much loss of time to appeal to the voters for a new mandate, on the ground that they were meeting the situation created by the new American tariff and welding the bonds of empire closer by the encouragement of inter-Imperial trade.

Quarterly Index of Security Offerings—Continued

PUBLIC UTILITY BONDS

Atlantic Public Utilities, Inc., \$1,500,000 sec conv lyr g 6s, Series "A," F & A, due Aug. 1, 1930, price 99, yield 7%, offered Aug. 26. Emery, Peck & Rockwood Co., Chicago, and C. H. Huston & Co., Inc., N. Y.

Brooklyn-Manhattan Transit Corp., \$13,500,000 3-yr 6% sec g notes, F & A, due Aug. 1, 1932, price 98, yield 7%, offered July 18. Chase Securities Corp., J. & W. Seligman & Co.; Hayden, Stone & Co.; Kidder, Peabody & Co., N. Y.

Central States Electric Corp., \$25,000,000 5% deb ser due Sept. 15, 1934, price 99, and accrued int., offered Sept. 10. Dillon, Read & Co.; Stone & Webster and Blodgett, Inc.; Dominick & Dominic; E. H. Rollins & Sons; Shields & Co., Inc.

Central Vermont Public Service Corp., \$4,450,000 first and ref mtge 5% g bonds, Series "A," due Oct. 1, 1969, price 96 and int. yield over 5%, offered Sept. 27. Halsey, Stuart & Co.; Tucke, Anthony & Co.; Harris, Forbes & Co.; Hill, Joiner & Co., Inc.; Old Colony Corp.

Central West Public Service Co., \$1,000,000 3-yr 7% g notes, F & A, due Aug. 1, 1932, price 99, yield 7%, offered Aug. 12. A. B. Leach & Co., Inc.; Halsey, Stuart & Co., Inc.; Porter, Fox & Co., Inc., Chicago.

Cities Service Power & Light Co., \$20,000,000 5 1/4% g deb, J & D, due June 1, 1949, price 93, yield 6%, offered July 9. Harris, Forbes & Co.; the National City Co.; Guaranty Co. of N. Y.; Halsey, Stuart & Co., Inc., N. Y.

Federal Public Service Corp., \$4,250,000 additional 1st lien 6s, Series of 1927, due Dec. 1, 1947, price 95, yield 6.46%, offered July 10. H. M. Bylesby & Co., Inc.; E. H. Rollins & Sons; N. Y.; Bartlett & Gordon, Inc., Chicago.

Federal Public Service Corp., \$4,000,000 3-yr conv 6% g notes, int J & D, due July 1, 1932, price 97% and int. yield over 7%, offered Sept. 18. H. M. Bylesby & Co., Inc.; E. H. Rollins & Sons; Bartlett & Gordon, Inc.

General Public Service Corp., \$10,000,000 5 1/4% conv deb, Series due 1939, J & D, due July 1, 1939, price 102, yield 5.24%, offered July 16. Stone & Webster and Blodgett, Inc.; Estabrook & Co.; Tucker, Anthony & Co., N. Y.

Inland Utilities, Inc., \$3,250,000 5-yr conv deb 6s, due June 1, 1934, price 96%, offered Aug. 12. E. R. Diggs & Co., N. Y.

Iowa Public Service Company, \$1,300,000 1st mtge gold bonds 5 1/4% int M & S, due Sept. 1, 1953, price 97 and accrued int., yield over 5.70%, offered Sept. 13. Bonbright & Co., Inc.; A. C. Allyn & Co., Inc.

Illinois Railway & Light Corp., \$500,000 additional 1st and refd 20-yr g 5s, Series "B," due June 1, 1946, price 97, offered July 6. Harris Trust & Savings Bank, Chicago.

Jamestown Telephone Corporation, N. Y., \$1,200,000 first mortgage 5% gold bonds, due June 1, 1964, price 98 and int. yield 5.14%, offered Sept. 12. Peoples Savings and Trust Co. of Pittsburgh, First National Bank, Sharon; First National Bank, Pittsburgh; Chas. Messenkopf & Co., Erie; R. F. De Voe, N. Y. Co.; Kente, State Telephone Co., \$625,000 1st mtge 6% gold bonds, Series "A," due 1943, offered Sept. 13. Municipal Utility Investors Co., Kansas City.

Mid-West States Utilities Company, \$1,200,000 6-yr 6s conv g notes, due July 15, 1931, price upon application, offered Sept. 20. E. H. Ottman & Co., Inc.; F. L. Andrews & Son Assoc.

Missouri Valley Public Service Co., \$700,000 10-yr 1st lien 6s, Series "A," due July 1, 1939, price 98%, and \$500,000 1-yr 5% g notes, due Aug. 1, 1930, price 98, offered Aug. 6. DeWolf & Co., Inc., Chicago.

Northern Indiana Public Service Company, \$15,500,000 first and ref 5% bonds, Series "D," due Sept. 1, 1960, price 94 and int., offered Sept. 3. Halsey, Stuart & Co., Inc.

Southern Natural Gas Corp., \$13,000,000 1st s f g 6s, Series of 1944 (with common stock purchase privilege), J & J, due July 1, 1944, price 97%, yield 6.25%, offered Aug. 6. G. L. Ohrstrom & Co., Inc.; Halsey, Stuart & Co., Inc.; Graham, Parsons & Son; Coffin & Burr, Inc.; A. G. Becker & Co., N. Y.

Southern California Edison Co., \$15,000,000 refd g 5s, Series due 1954, J & J, price 98, yield 5.14%, offered Aug. 22. Harris, Forbes & Co.; E. H. Rollins & Sons; Coffin & Burr, Inc., N. Y.

Standard Public Service Co., \$500,000 1-yr conv 6% notes, J & D, due June 1, 1930, price 99, yield 7%, offered June 28. G. V. Grace & Co., Inc., N. Y.; Lawrence Regan & Co., Chicago.

Tri-Utilities Corp., \$12,500,000 5 conv g deb, int M & S, due Sept. 1, 1979, price 99 and accrued int., offered Sept. 26. G. L. Ohrstrom & Co.

INDUSTRIAL BONDS

American & Scottish Investment Co., \$3,000,000 g 5 1/4% deb, Series "A," due April 1, 1939, price 94, offered June 29. George M. Forman & Co., Chicago.

American Service Company, \$1,000,000 3-yr conv 6% notes, Series "A," due July 1, 1932, price 99, yield 7.20%, offered Sept. 6. Halsey, Stuart & Co., Inc.; A. B. Leach & Co., Inc.; Otis & Co.; Halsey, Stuart & Co., Inc.; Bonbright & Co., Inc.; Lee, Higgins & Co., Inc.; Evans, Stillman & Co., Inc.; Halsey, Stuart & Co., Inc., N. Y.

Automotive Investments, Inc., \$1,000,000 6% conv g notes, due Aug. 1, 1939, price 97, offered July 31. Lane, Piper & Jaffray, Inc.; Minnesota Co.; Northern National Corp.; First, Minneapolis Co.; Wells-Dickey Co., Minneapolis, and Kalman & Co., St. Paul.

Bare-Ray Holding Corp., N. Y. C., \$3,000,000 5-yr gtd coll tr 6s, due July 15, 1934, price 97.92, offered Aug. 27. S. W. Straus & Co., Inc., N. Y.

Brown Paper Mill Co., Inc., \$1,500,000 (additional) 1st (closed) a f g 6s, Series "B," J & D, due June 1, 1944, price 99, yield 6.10%, offered Aug. 13. Continental Illinois Co., Inc., Chicago; Estabrook & Co., N. Y.; Whitney Trust & Savings Bank, New Orleans.

INDUSTRIAL BONDS

Brown Paper Mill Co., Inc. (The), \$3,000,000 6% conv a f g deb, J & J, due July 1, 1939, price 97%, yield 6.35%, offered Aug. 2. Continental Illinois Co., Inc., Chicago; Estabrook & Co., N. Y.; Whitney Trust & Savings Bank, New Orleans.

Carlisle Lumber Co., \$300,000 1st s f g, due Aug. 15, 1937, price 98.15, offered Aug. 12. Baker, Fentress & Co., Chicago.

Central Securities Co. of Asheville, Inc., \$1,500,000 coll tr g 6s Series "B," due Feb. 1, 1932-1934, 1944, 1949, price 100, yield 6%, offered July 9. Mortgage Guarantee Co. of America, Atlanta.

Chicago Post Offices (Postal Service Building Corp.), \$325,000 1st coll tr s f g 6s, Series "A," due Nov. 1, 1937, price 100, yield 6%, offered Aug. 2. Robert Garrett & Sons, Baltimore.

Chicago Sanitary District, \$10,650,000 4 1/2% bonds, due Aug. 1, 1949, yield 6% to 9%, offered Sept. 13. Continental Ills. Co.; Guaranty Co. of N. Y.; First Union Trust and Savings Bank; Harris, Forbes & Co.; Ames, Emerich & Co., Inc.; Wm. R. Compton Co.; The Northern Trust Co.; The Detroit Co., Inc.; Foreman National Corp.; First National Co. of Detroit, Inc.

Coast & Valley Properties, Inc., \$1,400,000 1st s f g 6s, due April 1, 1939, price 99, offered June 24. Security-First National Co., Los Angeles.

De Paul University Building, Chicago, \$500,000 genl coll tr 6 1/2s, due 1939, price 99%, yield 6.35%, offered July 23. Mid-America Corp., Chicago.

El Royale Apts., Los Angeles, \$700,000 1st fns a f 6s, J & J, due July 15, 1949, price 100, yield 6.50%, offered Aug. 22. S. W. Straus & Co., Inc., N. Y.

Equity Investors, Inc., of Maas, \$35,000,000 10-yr coll tr 6s with stock warrants, price 99%, yield 6.07%, offered July 2. S. W. Straus & Co., Inc., N. Y.

Federal Screw Works (Detroit, Mich.), \$2,000,000 conv 6 1/2% 10-yr gold notes, price 99% and accrued int., offered Sept. 10. Bauer, Pogue, Pond & Vivian; Folds, Buck & Co.

Fifth Av. & 43d St. Bldg. Corp., \$6,000,000 1st fee mortgage interest at 5.50% until July 15, 1939, and 5% thereafter, due May 1, 1948, sold in one lot to an insurance company, July 17. Lawrence Stern & Co., Inc., N. Y.

50th Street & Madison Avenue Office Building, N. Y. C., \$1,000,000 leasehold s f g bd ctfs, J & J, due July 1, 1947, price par, yield 6.25%, offered July 18. S. W. Straus & Co., Inc., N. Y.

500 Fifth Avenue, Inc., \$7,000,000 1st leasehold s f g 6s, J & D, due June 1, 1949, price 100, yield 6.50%, offered July 23. Redmond & Co.; Halsey, Stuart & Co., Inc.; Manufacturers Trust Co.; Greenbaum Sons Securities Corp., N. Y.

Galveston Wharf Co., \$2,245,000 additional rfdg g 5 1/2s, Series "B," J & J, due July 1, 1944, price 100, yield 5.50%, offered Aug. 14. Arthur Perry & Co.; Halsey, Stuart & Co., Inc., N. Y.

General Theatres Equipment, Inc., \$6,000,000 15-yr 6% conv g deb, J & J, due July 1, 1944, price 99, yield 6.10%, offered July 18. Chase Securities Corp.; Pynchon & Co.; Halsey, Stuart & Co., Inc., N. Y.; West & Co., Philadelphia; W. S. Hammons & Co., Portland.

Ground Gripper Shoe Co., Inc., \$2,500,000 6% conv s f g deb, J & J, due July 1, 1944, price 98%, yield 6.15%, offered July 31. Guibord, White & Co., Inc., N. Y.

Hines (Edward) Associated Lumber Interests, \$3,000,000 1st s f g 6s deb, Series "A," due July 1, 1931-1939, price 100, yield 6%, offered July 1. Baker, Fentress & Co., Inc., N. Y.

Ground Gripper Shoe Co., Inc., \$2,500,000 6% conv s f g deb, J & J, due July 1, 1944, price 98%, yield 6.15%, offered July 31. Guibord, White & Co., Inc., N. Y.

Holiday Knickerbocker, Inc., \$750,000 1st s f g 6s, due July 1, 1944, price 100, yield 6.50%, offered July 30. M. H. Lewis & Co.; Halsbury & Co.; American Investment Co., Los Angeles.

Hygrade Food Products Corp., \$3,600,000 1st and refdg conv g 6s Series "A," A & O., due Jan. 1, 1949, price 99%, offered Aug. 6. J. A. Sisto & Co.; E. F. Gillespie & Co., Inc., N. Y., and Pirnie, Simons & Co., Inc., Springfield, Mass.

Intercontinent Power Co., \$3,000,000 additional 6% deb, Series "A," with Class "A" common stock purchase wts, J & D, due Dec. 1, 1948, price 96, yield 6.35%, offered July 24. Stroud & Co., Inc., Philadelphia; E. H. Rollins & Sons, N. Y.

J. B. Lyon Building Corp., Albany, N. Y., \$1,000,000 1st fee a f 6 1/2s, due July 1, 1944, offered Aug. 7. S. W. Straus & Co., Inc., N. Y.

Kennmore Manor Apartments, Chicago, \$375,000 1st g 6s, due Jan. 1, 1932, to July 1, 1941, price 100, yield 6%, offered June 25. Garard Trust Co., Chicago.

Kent Newark Garage, Inc., \$350,000 6% deb, due Aug. 1, 1939 (each \$100 bond carries bonus of 1/2 share com), offered Aug. 5. Kent Garage Investing Corp., N. Y.

Koppers Gas & Coke Co., \$25,000,000 s f g 5 1/2% deb, J & J, due July 1, 1950, price 99, yield 5.58%, offered July 10. The Union Trust Co. of Pittsburgh, Mellon National Bank, Pittsburgh; Guaranty Co. of N. Y.; Bankers Co. of N. Y.; Lee, Higgins & Co., Inc.; Bonbright & Co., Inc.; Otis & Co.; Halsey, Stuart & Co., Inc., N. Y.

Lake & Rail Warehouse & Elevator Corp., \$600,000 1st s f g 6s, Series "B," due Dec. 1, 1951, offered Aug. 15. First Minneapolis Co.; Minnesota Co.; Minneapolis.

Lawyers Mortgage Co., \$380,000 5 1/2% ctfs, secured by various properties in Greater N. Y., due March 15, 1932, to Dec. 5, 1934, yield 5.50%, offered July 30. Lawyers Mortgage Co., N. Y.

Liberty Baking Corp., \$750,000 1st lien s f g 6 1/2s, Series of 1930, due March 1, 1939, price 100, yield 6.50%, offered Aug. 6. Lloyd E. Work & Co., Chicago.

Metropolitan District Finance Co., \$1,000,000 15-yr coll tr g 6s Series "B," J & J, due July 1, 1944, price 100, yield 6.50%, offered July 29. Halsey, Stuart & Co., Inc., N. Y.

Mills Trust of Chicago, \$1,000,000 1st coll 5 1/2s, price 93, yield 6%, offered July 20. Lawrence Stern & Co., Chicago.

INDUSTRIAL BONDS

Mississippi River Fuel Corp., \$16,000,000 closed 1st 15-yr s f g 6s, with common stock subscription warrants, F & A 15, due Aug. 15, 1944, price 103, offered Aug. 16. Jesup & Lamont, N. Y.

107 West 86th St., N. Y. C., \$825,000 1st 5 1/2% gtd Prudential ctfs, A O, due Oct. 1, 1933-1939, offered Aug. 12. The Prudential Co., Inc., N. Y.

Pacific Coast Aggregates, Inc., \$4,000,000 1st g 6 1/2s, with allotment ctfs for 10 shares common with each \$1,000 bond, due July 1, 1944, price 99, and \$1,500,000 conv 10-yr f 6 1/2s, due July 1, 1949, offered July 24. American Investment Co., California; Anglo-California Trust Co., Banks, Huntley & Co.; Drake, Riley & Thomas; Anglo-London Securities Co.; Bradford, Kimball & Co.; M. H. Lewis & Co., Los Angeles.

Pearl River Valley Lumber Co., \$2,000,000 1st (closed) mtge 6% Series 9 bonds, offered July 24. American Investment Co., California; Anglo-California Trust Co., Bradford, Kimball & Co.; M. H. Lewis & Co., Los Angeles.

Pennsylvania Dock & Warehouse Co., \$5,750,000 (closed) leasehold s f g 6s, with warrants, F & A, due Aug. 1, 1949, price 99, yield 6.17%, offered Aug. 23. The National City Co., N. Y., and Cassatt & Co., Philadelphia.

Pierre Chouteau (The), St. Louis, \$65,000 1st insured 6s, due Jan. 1, 1929, to July 1, 1939, offered Aug. 14. Burkholder Bond Co., St. Louis.

Rundle Mfg. Co., Milwaukee, \$1,000,000 1st s f g 6s, due Aug. 1, 1939, price 98, offered Aug. 22. First Wisconsin Co.; Morris F. Fox & Co.; the Milwaukee Co., Milwaukee.

Sisters of Charity of Providence of Montana, \$500,000 1st (closed) ser g 5 1/2s, due July 1, 1932-1944, price 100, yield 5.50%, offered June 27. Wells-Dickey Co.; First Paul Co., St. Paul.

Shell Union Oil Corp., \$50,000,000 5% s f g deb, int A & O, due Oct. 1, 1949, price 100 and accrued int, yield 5%, offered Sept. 13. Lee, Higgins & Co.; Guaranty Co. of New York; The National City Company; Hayden, Stone & Co.; Dominick & Dominic; Clark, Dodge & Co.

Slater (Frank S.), Detroit, \$365,000 1st s f g 6s, due June 1, 1939, price 100, yield 6%, offered June 21. Union Trust Co., Detroit.

Standard Investing Corp., \$5,000,000 10-yr conv g 5 1/2s, F & A 15, due Aug. 15, 1939, price 98, yield 5.50%, offered July 31. Brown Bros. & Co.; Stone & Webster and Blodgett, Inc., N. Y.

Stone (H. O.) & Co., \$385,000 sf g 1st lien 6s, due May 15, 1932, price 98%, offered July 17. Union Trust Co., Detroit.

Squibb Building, Fifth Av. and 58th St., N. Y. C., \$4,500,000 1st leasehold s f g 6s, due July 1, 1944, price 99, yield 6.25%, offered July 11. S. W. Straus & Co., N. Y.

301 East 38th St., N. Y. C., \$850,000 1st fee s f 6s, due July 1, 1939, price 98, yield 6%, offered July 16. S. W. Straus & Co., Inc., N. Y.

329-335 Plymouth Court Building, Chicago, \$600,000 1st leasehold ser g 6s, due 1932-1944, price 100, yield 6.50%, offered July 12. Leight & Co., Chicago.

Ulen & Co., \$750,000 conv 6% s f g deb, F & A, due Aug. 1, 1944, price 99, yield 6.10%, offered Aug. 2. Stone & Webster and Blodgett, Inc., N. Y.

United-Carr Fastener Corp., \$2,000,000 10-yr 6% conv s f g deb, M & S, due Sept. 1, 1939, price 99, yield 6.13%, offered Aug. 16. The First National Corp. of Boston and Central Illinois Co., Chicago.

Western Newspapers Union, \$4,250,000 15-yr conv g 6s, due July 1, 1939, price 98, yield 6.10%, offered July 17. F. W. Williams & Co.; Ames, Emerich & Co., Inc., N. Y.

Quarterly Index of Security Offerings—Continued

INDUSTRIAL STOCKS

Consolidated Chain Stores Corp. units of 1 share 6% cum pf, par \$100, and 2½ shares common, no par, at \$112 per unit, offered Aug. 29. Childs, Jeffries & Co., Inc., N. Y.

Continental Chicago Corp. 750,000 shares \$3 conv pf stock; 750,000 shares common, price \$88.50 a unit, offered Sept. 13. Continental Ills. Co.; Field, Glore & Co., Inc.

Continental Shares, Inc. \$24,000,000 6% cum pf, M. J. S. D. 15, par \$100, price \$99, yield 6%, offered July 25. Otis & Co.; R. V. Mitchell & Co., Cleveland; the Harris, Forbes Corp.; J. G. White & Co., Inc.; Dominick & Dominic; the Dominion Securities Corp., N. Y.

Corozone Co. 50,000 shares common, no par, price \$14, offered July 19. Middleton, Worthington & Co., Inc., Cleveland.

Corporate Capital Corp. 60,000 shares of allotment, 60,000 shares common cts, price \$29 a unit, offered Sept. 27. J. H. Young & Co., New York.

Courts Building Corp. Chicago, 20,000 shares cum pf, J. A. J. O. no par, and 20,000 shares Class "A" common, no par, in units of 1 share of each class at \$100 per unit, offered Aug. 2. Greenebaum Sons Securities Corp., Chicago.

Crown Drug Stores, Inc. 12,000 shares 7% cum pf, F. M. A. N. par \$50, and 12,000 shares common, no par, in units of 1 share each class at \$72.50 per unit, offered Aug. 23. Childs, Jeffries & Co., Inc., N. Y.

Diversified Trustee Shares, Series "C," price 11½ per share, offered Sept. 26. Throckmorton & Co.

Electric Bond & Share Co. 100,000 shares (additional) cum \$8 pf, F. M. A. N. price \$100, yield 5.70%, offered Aug. 8. Bonbright & Co., Inc., N. Y.

Electric Investors, Inc. 30,000 additional shares \$8 pf, no par, price \$98.50, yield 6.10%, offered Aug. 2. Bonbright & Co., Inc., N. Y.

Ex-cell-o Aircraft and Tool Corp. 40,000 shares common, no par, price \$23.50, offered July 10. Baker, Simonds & Co., Inc., N. Y.

Earle Drug Stores, Inc. 90,400 shares common, no par, price \$12.50, offered Sept. 4. Warren A. Tyson & Co., Inc., Philadelphia.

Eastern Aircraft Corp. 70,000 shares common, no par, price \$12.50, offered Aug. 20. Charles S. Rodd & Co., N. Y.

Erie Shirt Corp. 5,000 shares additional Class "A" common, no par, offered Aug. 15. Great Lakes Shirt Corp., Buffalo.

Empire Corporation 50,000 units common, no par, yield \$58 per unit and accrued cash div, offered Sept. 13. Yeager, Young & Pierson, Inc.; Hale, Waters & Co.; Pirnie, Simons & Co., Inc.

Empire Western Corp. 40,000 shares Class "A" partic with wts, and 40,000 shares common, no par, at \$26 per unit of 1 share each class, offered July 23. J. L. Markell & Co., Inc., Buffalo.

Euclid Candy Co. of N. Y., Inc. 60,000 shares Class "A" treasury pf, price \$21.50, offered Aug. 22. Baras & Co., Inc., N. Y.

Fairfax Airports, Inc. 120,000 shares common, no par, price \$15, offered Aug. 2. Woods, Faulkner & Co.; Studebaker Securities Co. of N. Y., Kansas City.

Financial Research Association, Inc. 450,000 shares common, no par, price \$12.50, offered July 15. Tooker & Co.; Orton, Kent & Co.; Green, Ellis & Anderson, N. Y.

First Realty Corp. Seattle, 50,000 shares Class "A" partic preference, no par, price \$12.50, offered Aug. 12. Baillargeon, Winslow & Co.; First Securities Co.; Ferris & Hardgrove; Peoples Bank & Trust Co.; Dean Witter & Co.; Marine National Co.; Schwabacher & Co.; Smith & Strout, Seattle.

Ford Hotels Co., Inc. 25,000 shares common, price \$23.50 a share, offered Sept. 12. Marine Union Investors, Inc.; O'Brien, Potter & Stafford; Pistell, Deans & Co., Inc.; Victor, Common & Co., Inc.; Glenny, Monroe & Moll.

40 East Oak St. Building Corp. 6,000 shares \$7 divd pf, F. M. A. N. par \$100, price \$100, yield 7%, offered Aug. 10. Holser, Inc., Chicago.

Fourth National Investors Corp. 500,000 shares common (with purchase warrants for common), no par, price \$52, offered Aug. 26. Guardian Detroit Co., Inc.; the Shawmut Corp. of Boston; the Marine Trust Co. of Buffalo.

Fostoria Pressed Steel Corp. 15,500 no par common, price \$27 a share, offered Sept. 17. Borton & Borton, Cleveland.

Frank (A. B.) Co. 6,000 units, 1 share 7% cum pf, J. A. J. O. par \$100, and 1 share common, par \$10, at \$10 per unit, offered July 17. Central Trust Co., Texas.

Geo. A. Hormel & Co. 60,000 shares common, price \$55 per share, offered Sept. 24. Spensley-Dickie Co.; First Minneapolis Co.; Spencer Trask & Co.

General Capital Corp. 200,000 shares common, no par, price \$78.75, offered Aug. 7. Tucker, Anthony & Co., N. Y.

General Empire Corp. 100,000 shares cap. no par, price \$22.50, offered July 25. Hemphill, Noves & Co., N. Y.

General Equity Corp. 50,000 shares Class "A" common, with detached stock purchase warrants, par \$10, price \$21, offered Aug. 17. Weber, Lyon & Co., Inc., N. Y.

General Instrument Corp. 15,000 shares Class "A" and 15,000 shares Class "B," price \$22.50 per unit of 1 share of each, offered Aug. 19. Case, Howard & Co., Inc., Los Angeles.

General Parts Corp. 50,000 shares conv preference, F. M. A. N. no par, in units of 10,000 shares common, no par, in units of 1 share preference and 1/5th share common, at \$17 per unit, yield 7% offered Aug. 2. Harrv C. Watts & Co., N. Y.

Goddard Securities Corp. \$1,000,000 full-voting (no par value) common stock, price \$11, offered Oct. 1. Goddard & Co.

Gude Winmill Trading Corp. 100,000 shares common, no par, price \$52, offered Aug. 9. Gude, Winmill & Co., N. Y.

Gulf Coast Operating Corp. 50,000 shares Class "A" no par, offered July 6. John R. Sheridan Co., N. Y.

INDUSTRIAL STOCKS

General Theatres Equipment, Inc. 300,000 shares voting trust cts for common, no par, price \$32, offered July 31. Pynnon & Co., N. Y.; West & Co., Philadelphia; W. S. Hammons & Co., Portland, Me.; Hunter, Dulix & Co. and Bond & Goodwin & Tucker, Los Angeles, and Folds, Buck & Co., Chicago.

Harnischfeger Corp. 75,000 shares common, no par, price \$30.50 per share, offered Sept. 26. Otis & Co.; First Wisconsin Co.

Henry Mandel Associates 6,000 shares investors stock and 6,500 shares of 6% cum pf of 55 East Tenth St. Corp. in units of 1 share of each at \$120, offered July 11. Henry Mandel Development Corp., N. Y.

Hercules Motors Corp. 150,000 shares capital, no par, price \$30 (only 25,000 shares represent new financing), offered July 18. Hornblower & Weeks, N. Y.

Hudson-Harlem Valley Corp. 10,000 units of 1 share Class "A" partic pref par \$50 and ½ share common, no par, at \$65 per unit, offered June 27. Julian E. Gray & Co., Inc., N. Y.

Hyvac Radio Tube Corp. 38,000 shares common, price \$11.25 per share, offered Sept. 13. Smith & Efinger.

Industrial Banc-chain, Inc. 100,000 shares Class "A" common, no par, offered July 20. Industrial Banc-chain, Inc., N. Y.

Insull Utility Investments, Inc. 450,000 shares pf second Series with common stock conversion privilege, M. J. S. D. no par, price \$100, offered Aug. 15. Utility Securities Corp.; A. B. Leach & Co., Inc.; Central Illinois Co.; A. G. Becker & Co.; the National Republic Co.; Hill, Joiner & Co., Inc.; Russell, Brewster & Co.; Emery, Peck & Rockwood Co., Chicago; E. H. Rollins & Sons; Paine, Webber & Co., N. Y., and Insull Son & Co., Ltd., London.

International Carriers, Ltd. 400,000 shares capital stock, no par, price \$23, offered Aug. 23. Calvin Bullock, N. Y.

Interstate Equities Corp. 250,000 shares \$3 cum conv pf, Series "A," F. M. A. N. and 250,000 shares common, in units of 1 share of each at \$65 per unit, offered Aug. 2. Bancamerica-Blair Corp., N. Y.

Investment Administration Corp. 10,000 shares, no par, price \$50 a share, offered Sept. 20. Metcalf, Cowgill & Co., Inc., Des Moines.

Investors & Traders, Inc. 75,000 shares common, no par, price \$12, offered July 2. Watson & White, N. Y.

Kuehner Airplane Corp. 100,000 shares common, no par, price \$50, offered Aug. 1. M. Robins & Co., N. Y.

Langendorf United Bakeries, Inc. 31,535, Class "A" no par; 26,500 Class "B," no par, offered Sept. 5. Spencer, Trask & Co., N. Y.

Leaders of Industry partic trust shares, Series "A," bearer cts in denominations of \$5, 10, 25, 50, 100, 500 and 1,000 shares, F & A. each partic trust share represents 1/100th partic non-voting ownership in 73 shares of common stock, price \$14.50, offered Aug. 7. Gatzert Co., N. Y.

Lindner Co. 20,000 shares Class "A" no par, price \$40, offered June 26. Borton & Borton; Tillotson & Wolcott Co., Cleveland.

Logan Gear Co. 40,000 shares cum preference, J. A. J. O. no par, price \$28 bonus of ¼ share common with each preference share, offered July 31. Bell & Beckwith; Stranahan, Harris & Oatis, Toledo.

Los Angeles Metropolitan Airport 15,000 shares \$10 par common, price \$12.50 per share, offered Sept. 12. Brophy, Weirick & Co., Los Angeles.

Manhattan-Bearchain Corp. 375,000 shares capital, no par, price \$53, offered Aug. 30. Lawrence Stern & Co.; A. G. Becker & Co., Chicago.

May Radio & Television Corp. 60,000 shares common, no par, price \$17.50, offered Aug. 12. J. L. Thompson & Co., N. Y.

McMurray Hill Investment Corp. 10,000 shares no par, common, price \$52.50, offered Sept. 25. McMurray Hill & Co., Des Moines.

Midland United Co. 350,000 shares common, no par, price on application, offered Sept. 9. Utility Securities Corp.

Mohawk Shares Corp. 50,000 shares capital, no par, price \$26.50, offered July 19. Cook, Bellinger & Taylor, Buffalo.

Monarch Fire Insurance Co. 100,000 shares capital, par \$10, price \$42, offered Aug. 23. Otis & Co.; Union Cleveland Corp.; the Nine-Sixteen Co.; the Guardian Securities Co.; Central National Co. of Cleveland; the Midland Corp., Cleveland.

Motor Builders Corp. 50,000 shares common, price \$23.50 a share, offered Sept. 10. William L. Davis & Co., Cleveland.

National Aircraft Corp. \$1,000,000 pf and conversion par \$10 each, in units of 2 shares of and 1 share common, offered Aug. 8. National Aircraft Corp., Los Angeles.

National Republic Investment Trust 100,000 shares cum conv preference, no par, and 100,000 shares non-voting common, no par, in units of 1 share of each class at \$55 per unit, offered Aug. 10. A. G. Becker, N. Y.

National Thrift Corp. of America. 7,500 shares 7% cum pf, J. & J. par \$100, price \$100, offered July 31. Palmer-Mull & Co., Los Angeles.

Neet, Inc. 60,000 shares Class "A" \$1.60 cum conv, price \$25, offered July 17. Moss, Pratt & Co., N. Y.

Newberry (J. J.) Realty Co. \$660,000 6½% cum of stock, Series "A," offered Sept. 27. Neerard, Miller & Co.

Northland Greyhound Lines, Inc. 18,000 shares conv pf, Series 1, no par, price \$99, and 18,000 shares common, no par, price \$21, offered Aug. 7. Lane, Piper & Jaffray, Inc.; Northern National Corp.; Minnesota Co.; First Minneapolis Co., Minneapolis, and Kalman & Co., St. Paul.

Plaza Investing Corp. 10,000 shares Class "A," no par, and 10,000 shares Class "B," v t c, no par, in units of 1 share each class at \$60 per unit, offered Aug. 22. Plaza Investing Corp., N. Y.

Radio Products Corp. 50,000 shares common, no par, price \$36.50, offered Sept. 6. Neely & Co., N. Y.; R. W. Morey & Co., N. Y.

Radio Utilities Corp. 100,000 shares common, no par, price \$12.75, offered Aug. 5. Murray Lawrence & Co., Inc., N. Y.

INDUSTRIAL STOCKS

Prince & Whitely Trading Corp. 328,000 shares \$3 conv pf, Series "A," int M J S. D. no par, price \$66.50 shares common, int M J S D, no par, \$75 per unit, 1 sh pf, 2 sh com, offered Sept. 8. Prince & Whitely, N. Y.

Randall Co. 15,000 units \$2 cum partic, Class "A," no par, and Class "B" no par, price \$52 per unit of 2 shares Class "A" and 1 share Class "B," offered Aug. 30. W. E. Hutton & Co., N. Y.

Reliance International Corp. cum pf stock \$3 conv Series and Class "A," common, int M J S & D, price \$6.50 per unit, offered Sept. 16. Twenty-five companies.

Republic Portland Cement Co. \$1,000,000 7% cum of M. J. S. D. par \$100, price \$100, offered Aug. 23. Dallas Union Trust Co., Dallas; C. P. Mann & Co.; Neuhaus & Co.; Link-Ford Co.; Guardian Trust Co.; Dillingham & McClung, Houston, and Frost-Whited Investment Co., Shreveport.

Rogers (Hartley) Trading Corp. 22,000 units Class "A," par \$25, and Class "B," no par, in units of 1 share of each class, at \$31 per unit, offered Aug. 13. Hartley Rogers & Co., Los Angeles.

Rollins Hosiery Mills, Inc. 40,000 shares \$3.60 cum conv pf, F. M. A. N. no par, price \$35.50, yield 6.50%, offered Aug. 8. R. P. Minton & Co., Bard & Co., Chicago.

Sharp & Dohme, Inc. 162,500 shares \$3.50 cum conv preference Series "A," no par, price \$62.50, offered July 22. Chas. D. Barnes & Co.; Brown Bros. & Co., N. Y. and Alex. Brown Sons, Baltimore.

Shenandoah Corp. 1,000,000 shares optional 6% cum preference Series of 1929, par \$50 price \$50 and 1,000 shares common, no par, price \$17.50, offered July 26. Goldman & Co., N. Y.

Siste Financial Corp. 100,000 shares capital, no par, price \$33, offered Aug. 16. J. A. Siste & Co., N. Y.

Interstate Equities Corp. 250,000 shares \$3 cum conv pf, Series "A," F. M. A. N. and 250,000 shares common, in units of 1 share of each at \$65 per unit, offered Aug. 2. Bonbright & Co., Inc., N. Y.

Solvay American Investment Corp. \$25,000,000 5½% cum pf, F. M. A. N. 15, par \$100, price \$100, yield 5.50%, offered Aug. 20. Lee, Higgins & Co.; White, Weld & Co.; Brown Bros. & Co., N. Y. and the Union Trust Co. of Pittsburgh.

Southern Corporation 300,000 shares common, no par, price \$11, offered July 12. W. W. Lanahan & Co., Baltimore.

St. Louis Aviation Corp. 150,000 shares capital, no par, price \$23.50, offered June 19. Knight, Dysart & Gamble, St. Louis.

Sterling Securities Corp. 300,000 shares \$3 cum conv, first pf stocks, int D M J & S, price \$34, offered Sept. 11. Insurance Corp.; Hayden, Stone & Co.

Stone & Webster, Inc. 40,000 shares capital, no par, price \$100, offered June 26. Stone & Webster & Blodget, Inc., N. Y.

Stott Briquet Co., Inc. 35,000 shares conv \$2 cum div, offered Sept. 11. First St. Paul Co.

Sunset Stores, Inc. \$3.50 cum pf (with common stock purchase warrants), F. M. A. N. par \$50, price \$34.50, offered July 18. J. G. White & Co., Inc., N. Y.; Lorenzo E. Anderson & Co., St. Louis.

S. W. Strauss Investing Corp. 100,000 units cts (second issue), int F M A & N, price \$58, offered Sept. 18. S. W. Strauss & Co., Inc.; Love, Macomber & Co.

Swedish Ball Bearing Co. 50,000 American shares, representing "B" shares of company (SKF), share for share, price \$68.66 per share, offered July 3. Lee, Higgins & Co.; Brown Bros. & Co., N. Y.

The Guardian Public Utilities Investment Trust 250,000 Series 1 pf non-cum beneficial ownership cts with warrants, J. A. J. O., offered at market, July 11. F. E. Kingston & Co., Hartford.

The Lehman Corp. 1,000,000 shares, no par, price \$104 per share, offered Sept. 17. Lehman Brothers.

The Rike-Kumler Co. 50,000 shares common, no par, price \$41 per share, offered Sept. 20. A. G. Becker & Co., New York.

The Starrett Company \$15,000,000 6% cum pf, int J. A. J. O. price \$51 and accrued div, offered Sept. 11. G. L. Ohstrom & Co., Inc.; Brown Brothers & Co.; Edward B. Smith & Co.; Janney & Co.; Graham, Parsons & Co.

Tri-Continental Allied Co., Inc. 500,000 shares \$6 cum pf, F. M. A. N. 15, par \$50, and 750,000 shares common, no par, in units of 1 share of each and 1/4 share common, at \$101.50 per unit, offered Aug. 19. J. & W. Sellmeyer Co., Co., N. Y.

Tyke Brothers Glass Co. \$350,000 7% cum pf, par \$100, price \$100, offered July 11. Citizens National Co., Pasadena.

Ulen & Co. 75,000 shares common, no par, price \$29.50 (only 1 part represents new financing), offered July 25. Stone & Webster & Blodget, Inc., N. Y.

United Airlines Corp. \$600,000 7% cum pf, par \$100, price \$100, offered July 31. United

Business Statistics

DEBITS TO INDIVIDUAL ACCOUNTS

(Thousands)

	New York	140 Other	Total
City.	17,996,308	38,028,836	
Cities.	15,129,775	14,588,649	29,728,424
Mar.	17,353,179	16,550,808	33,903,250
Apr.	16,345,754	15,886,325	32,235,079
May	17,170,760	15,341,666	32,512,426
June	17,754,821	15,851,635	33,606,456
July	16,339,685	15,174,934	31,514,619
Aug.	15,186,093	14,910,942	30,097,035
Sept.	16,102,523	15,622,639	31,625,162
Oct.	17,610,321	16,713,120	34,323,441
Nov.	17,492,224	15,948,912	33,441,136
Dec.	20,574,899	17,445,559	38,020,458
Total.	\$207,095,562	\$191,940,769	\$399,036,331

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Jan.	\$19,064,575	\$15,870,089	\$34,943,664									
Feb.	16,543,428	14,041,882	30,585,310									
Mar.	20,397,109	16,535,165	36,932,274									
Apr.	20,716,594	15,671,446	36,388,040									
May	21,653,679	16,322,329	37,976,008									
June	22,063,382	17,172,796	36,236,177									
July	19,713,134	16,342,654	36,055,788									
Aug.	18,287,224	15,848,906	34,136,129									
Sept.	19,215,296	16,553,157	35,768,453									
Oct.	22,322,276	18,422,910	40,745,186									
Nov.	19,026,750	17,133,146	36,159,896									
Dec.	20,851,135	19,585,846	40,436,981									
Total.	\$239,854,572	\$199,509,324	\$431,363,906									

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Jan.	\$22,087,156	\$19,665,757	\$41,752,913									
Feb.	19,019,491	16,905,721	35,925,212									
Mar.	22,541,298	19,643,845	42,185,143									
Apr.	20,478,562	18,815,846	39,294,408									
May	20,703,871	18,368,035	40,071,906									
June	21,041,296	19,532,299	40,573,593									
July	18,320,626	18,183,649	36,055,275									
Aug.	16,188,613	17,306,954	33,495,567									
Sept.	16,799,454	17,260,780	34,060,234									
Oct.	19,151,902	19,259,221	38,911,121									
Nov.	19,982,927	18,520,943	38,503,870									
Dec.	22,081,149	20,366,902	42,448,051									
Total.	\$238,396,345	\$225,329,952	\$463,726,297									

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Jan.	\$22,113,958	\$19,384,306	\$41,596,264									
Feb.	19,886,015	17,511,777	37,397,792									
Mar.	21,546,482	19,192,999	40,739,481									
Apr.	20,653,978	18,864,690	39,518,663									
May	21,405,560	18,638,794	40,044,354									
June	21,925,569	18,304,182	40,229,841									
July	20,468,874	18,662,199	40,131,073									
Aug.	20,915,754	17,776,035	38,691,819									
Sept.	20,734,467	18,237,518	38,971,985									
Oct.	22,535,693	20,912,290	43,417,983									
Nov.	23,046,934	18,846,063	41,892,997									
Dec.	27,327,223	21,829,943	49,157,166									
Total.	\$263,530,627	\$225,160,796	\$491,091,423									

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Feb.	22,924,386	18,571,386	41,495,772									
Mar.	26,382,213	21,218,819	47,601,832									
Apr.	23,944,590	20,592,904	44,537,384									
May	26,179,393	20,396,574	46,576,267									
June	26,929,559	21,681,574	48,611,133									
July	25,457,692	21,558,572	47,016,264									
Aug.	23,265,280	19,847,917	43,113,197									
Sept.	24,369,457	20,872,156	45,241,613									
Oct.	28,916,175	24,013,655	52,929,830									
Nov.	27,009,433	21,334,364	48,343,797									
Dec.	30,537,751	23,860,486	54,398,237									
Total.	\$313,373,420	\$256,423,276	\$659,796,699									

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Jan.	\$30,313,528	\$23,831,189	\$54,144,547									
Feb.	24,812,705	20,098,077	44,910,782									
Mar.	33,005,537	25,458,249	56,463,786									
Apr.	29,299,814	22,537,007	51,836,821									
May	26,570,823	21,449,469	48,020,321									
June	28,196,055	22,466,147	50,662,212									
July	27,659,188	23,299,917	50,959,105									
Aug.	26,233,317	20,777,921	47,011,238									
Sept.	25,618,089	21,336,331	46,954,420									
Oct.	28,754,809	23,780,082	52,534,891									
Nov.	25,790,318	21,583,299	47,383,617									
Dec.	32,576,502	24,492,919	57,069,721									
Total.	\$338,830,855	\$269,120,607	\$607,951,462									

TRANSPORTATION

	Period or Date.	1929.	P. C. of Departure
		Average.	Aver.
Revenue car loadings:			
All commodities	Week ended Oct. 5	1,179,047	1,131,110 + 3.3
Grain and grain products	Week ended Oct. 5	49,525	54,810 - 9.6
Coal and coke	Week ended Oct. 5	217,701	207,725 + 4.8
Forest products	Week ended Oct. 5	60,654	67,879 - 10.6
Manufactured products	Week ended Oct. 5	749,108	704,208 + 6.4
All commodities	Year to Oct. 5	41,058,633	39,242,599 + 4.6
Grain and grain products	Year to Oct. 5	1,906,752	1,826,884 + 4.4
Coal and coke	Year to Oct. 5	7,381,619	7,227,332 + 2.1
Forest products	Year to Oct. 5	2,600,014	2,798,081 - 7.1
Manufactured products	Year to Oct. 5	26,194,994	24,588,022 + 6.5
Freight car surplus	4th quarter September	118,523	122,456 - 3.0
Per cent of freight cars serviceable	Sept. 15	93.5	95.5 + 1.5
Per cent of locomotives serviceable	Sept. 15	86.4	84.0 - 11.9
Gross revenue	Year to Sept. 1	\$4,208,393,408	\$4,016,077,033 - 4.6
Expenses	Year to Sept. 1	3,109,933,283	3,107,284,494 + 0.1
Taxes	Year to Sept. 1	270,724,602	241,861,753 + 11.9
Rate of return on property investment:			"Fair Return"
Eastern District	Year to Sept. 1	5.94	5.75 + 2.3
Southern District	Year to Sept. 1	4.28	5.75 - 25.6
Western District	Year to Sept. 1	5.37	5.75 - 5.0
United States as a whole	Year to Sept. 1	5.50	5.75 + 4.3

FREIGHT CAR LOADINGS (19)

Car loadings (total)	Oct. 5, '29	Sept. 28, '29	Sept. 21, '29	Sept. 14, '29	Oct. 6, '28
Grain and grain products	49,525	49,025	51,750	52,867	57,601
Live stock	36,151	34,990	32,125	29,263	38,575
Coal	205,678	214,038	195,779	191,753	207,645
Coke	12,023	12,285	11,847	11,241	10,947
Forest products	60,654	63,750	62,545	64,798	65,281
Ore	65,908	68,857	68,956	69,600	61,406
Merchandise	273,022	273,441	271,344	269,242	271,584
Miscellaneous	476,086	485,724	471,984	464,295	473,993

SUMMARY OF IDLE CARS (19)

Idle cars	Sept. 14.	Sept. 7.	Aug. 31.	Aug. 22.	Aug. 14.	Aug. 7.	July 31.	July 22.
	171,217	180,977	183,899	189,342	206,675	206,472	220,390	238,603

GROSS RAILROAD EARNINGS

	1929.	1928.	Net Change.	P. C.
First week in October (2 roads)	\$5,563,352	\$6,874,407	-\$1,311,055	-19.10
Fourth week in September (7 roads)	21,174,048	23,291,930	-2,117,882	-9.10
Third week in September (8 roads)	15,745,187	16,524,538	-779,351	-5.82
Second week in September (8 roads)	15,535,299	15,383,636	+279,605	+0.98
First week in September (8 roads)	13,983,956	14,430,895	-446,939	-3.09
Fourth week in August (8 roads)	21,078,338	22,069,553	-991,214	-4.49
Third week in August (8 roads)	14,38,646	14,144,881	-1,006,235	-6.64
Second week in August (8 roads)	13,914,646	14,848,790	-934,144	-6.29

FAILURES (11)

	Oct. 10, 1929.	Oct. 10, 1928.	Week Ended
Total.	\$5,000.	\$5,000.	Over
East	142	85	132
South	96	53	69
West	67	52	85
Pacific	49	20	61
United States	363	213	350
Canada	48	25	36

FOREIGN TRADE (5)

	Oct. 10, 1929.	Oct. 10, 1928.	Oct. 13, 1927.	Oct. 14, 1926.
MERCHANDISE	Exports.	Imports.	Exports.	Imports.
	Excess of Exports.	Imports.	Excess of Exports.	Imports.
		Exports.		Exports.
1925.	\$446,443	\$346,165	\$100,278	\$73,526
January	\$446,443	\$346,165	\$100,278	\$73,526
February	370,676	233,387	37,289	3,603
March	453,653	325,379	65,241	7,337
April	398,255	246,091	52,164	8,770
May	370,945	227,579	47,519	4,226
June	323,348	322,216	-1,863	4,426
July	339,660	225,645	14,112	10,264
August	379,823	240,086	39,737	10,264
September	420,368	245,954	70,414	4,128
October	490,567	374,074	116,493	50,741
November	447,804	376,421	71,373	10,456
December	486,306	396,640	71,666	7,216
Total	\$4,909,848	\$4,226,589	\$683,259	\$128,272
1926.				
January	396,836	416,752	-19,912	19,351
February	352,905	321,906	-34,401	25,416
March	374,406	442,899	-63,493	43,413
April	387,974	397,912	-9,938	13,116
May	356,699	320,919	35,780	2,935
June	338,033	325,261	1,782	18,590
July	368,317	323,959	29,358	19,820
August	384,449	346,477	47,972	11,979
September	448,071	342,262	104,869	15,987
October	455,301	376,865	78,433	8,857
November	490,300	373,881	106,410	16,738
December	465,369	359,462	105,907	7,196
Total	\$4,808,660	\$4,430,888	\$377,772	\$213,504
1927.				
January	419,402	356,841	62,561	59,355
February	372,438	310,877	61,877	22,309
March	408,973	378,331	30,642	16,382
April	415,374	375,733	39,641	14,503
May	393,140	346,601	46,639	31,212
June	356,966	354,892	2,074	1,840
July	341,809	319,298	22,511	10,738
August	374,751	368,875	5,876	1,524
September	425,267	342,154	83,113	12,979
October	488,675	355,738	132,937	2,056
November	460,940	344,289	116,671	2,052
December	407,641	331,234	76,407	10,431
Total	\$4,865,375	\$4,184,742	\$680,633	\$207,535
1928.				
January	410,778	337,916	72,862	38,320
February	371,448	351,035	20,413	14,686
March	420,617	380,437	40,180	26,683
April	363,928	345,314	18,614	5,319
May	422,557	353,981	68,576	1,968
June	382,661	317,249	71,412	20,001
July	378,984	317,848	61,196	10,331
August	379,006	346,715	32,291	2,445
September	421,607	319,618	101,989	4,273
October	550,014	355,358	194,656	14,331
November	544,912	326,565	218,347	29,581
December	475,845	339,408	136,437	24,940
Total	\$5,128,356	\$4,091,444	\$1,036,912	\$168,887
1929.				
January	488,023	368,897	119,126	48,577
February	441,752	369,442	72,310	26,913
March	489,855	383,818	106,037	26,470
April	425,293	410,666	14,627	24,687
May	384,850	400,149	-15,299	24,098
June	393,204	353,400	39,804	30,762
July	402,898	352,981	49,917	35,525
August	381,635	369,530	12,105	19,271
September	442,000	353,000	89,000	18,891
Total	\$5,128,356	\$4,091,444	\$1,036,912	\$168,887

*Revised. †Subject to revision.

THE ANNALIST

FOREIGN EXCHANGE RATES

(All quotations cable rates unless otherwise noted)

Par.	Country and Unit.	Oct. 12, 1929.	Week Ended Oct. 5, 1929.	Oct. 14, 1928.
\$4,8665	ENGLAND (pound)—Demand	\$4.86/	\$4.85%	\$4.84/
.0391%	FRANCE (franc)—Demand	.0392/	.0392%	.0390%
.0526	ITALY (lira)—Demand	.0523/	.0523%	.0523%
.2383	GERMANY ('rsham'k) Demand	.2385/	.2384/	.2378
.00585	PORTUGAL (escudo)—Demand	.00586/	.00586/	.00586/
.00582</				

COTTON (5)							PORTLAND CEMENT (5) (Thousands of Barrels)						
Consumed.	Mills. (Bales.)	On Hand Warehouses. (Bales.)	Total. (Bales.)	Spindles Active During Month. (Thousands.)	Month.	Production.	Shipments.	Stocks at End of Month.					
1927.					1928.	1928.	1927.	1928.	1928.	1927.	1928.	1928.	1927.
January	603,342	1,832,074	6,158,508	8,010,582	1928.	9,881	9,783	8,258	1928.	6,541	5,968	26,797	25,116
February	589,513	1,931,794	5,453,313	7,385,107	1928.	8,522	8,297	7,277	1928.	5,707	5,652	27,370	27,349
March	603,081	1,976,094	4,420,905	6,455,599	1928.	9,960	10,223	11,450	1928.	5,448	5,663	30,511	27,554
April	618,279	1,881,371	3,689,137	5,560,874	1928.	10,113	10,135	11,100	1928.	5,724	5,724	24,525	24,522
May	626,948	1,792,261	2,560,987	4,650,218	1928.	10,325	13,307	14,350	1928.	28,370	27,349	23,583	23,582
June	609,841	1,594,475	2,181,509	3,775,984	1928.	10,757	10,757	10,757	1928.	28,524	28,524	24,525	24,522
July	569,165	1,104,815	1,822,552	3,227,367	1928.	16,803	17,497	17,224	1928.	18,421	18,761	27,457	26,029
August	533,434	1,122,056	2,172,945	3,295,004	1928.	17,281	17,474	17,408	1928.	20,295	19,901	24,525	22,580
September	527,784	1,118,776	3,964,680	5,083,456	1928.	18,585	18,750	18,315	1928.	21,970	21,411	20,056	19,374
October	612,935	1,327,098	5,433,129	6,760,224	1928.	32,498	32,498	32,498	1928.	17,223	17,884	17,505	16,292
November	626,742	1,551,776	5,973,958	7,525,734	1928.	32,314	32,314	32,314	1928.	19,950	20,460	18,828	17,799
December	543,598	1,707,326	5,655,736	7,363,062	1928.	31,715	31,715	31,715	1928.	12,189	11,990	7,384	6,200
1928.					1928.	175,968	171,908		1928.	175,455	170,922		
January	582,417	1,706,893	5,014,029	6,720,922	1928.	31,698			1928.				
February	573,810	1,668,650	4,312,929	5,981,579	1928.	31,687			1928.				
March	581,318	1,593,486	3,510,534	5,104,020	1928.	31,413			1928.				
April	525,158	1,507,992	2,921,306	4,429,298	1928.	30,965			1928.				
May	577,710	1,331,135	2,305,366	3,636,501	1928.	29,060			1928.				
June	510,565	1,158,531	1,645,971	2,804,502	1928.	28,621			1928.				
July	438,743	1,007,017	1,189,565	2,196,582	1928.	28,228			1928.				
August	526,729	782,068	1,188,861	1,970,929	1928.	28,244			1928.				
September	492,221	719,981	2,645,977	3,365,958	1928.	28,277			1928.				
October	618,788	1,194,961	4,635,981	5,830,942	1928.	30,315			1928.				
November	610,884	1,586,878	5,252,843	6,819,721	1928.	30,597			1928.				
December	534,352	1,740,892	5,315,411	7,056,303	1928.	30,622			1928.				
1929.					1929.	175,968	171,908		1929.	175,455	170,922		
January	668,389	1,767,742	4,615,337	6,383,079	1929.	30,758			1929.				
February	598,098	1,746,537	3,876,215	5,622,752	1929.	31,008			1929.				
March	632,808	1,730,944	3,177,147	4,908,091	1929.	31,104			1929.				
April	631,710	1,606,832	2,523,574	4,130,406	1929.	30,324			1929.				
May	668,229	1,477,308	1,847,688	3,324,996	1929.	30,910			1929.				
June	570,281	1,289,294	1,375,728	2,665,022	1929.	30,628			1929.				
July	546,457	1,051,535	986,439	2,037,974	1929.	30,396			1929.				
August	558,113	802,200	1,387,187	2,187,407	1929.	30,237			1929.				
September	545,649	729,028	3,224,859	3,953,887	1929.	30,038			1929.				

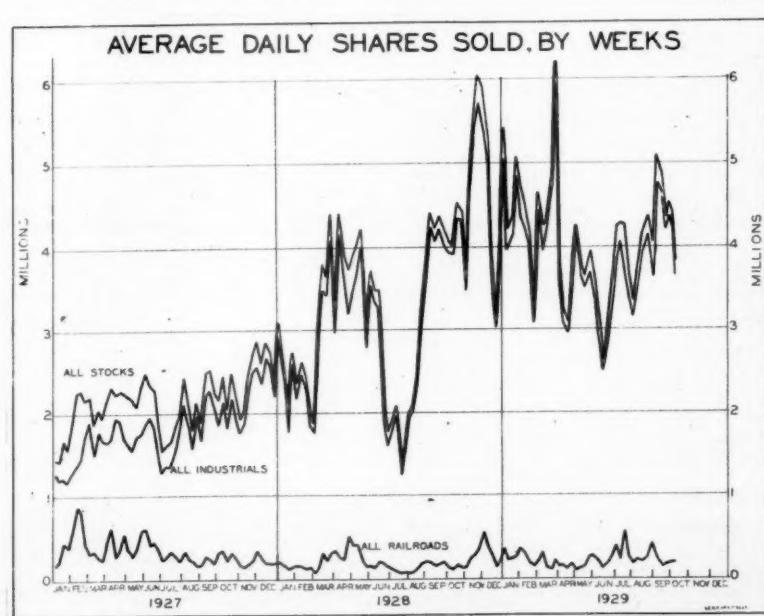
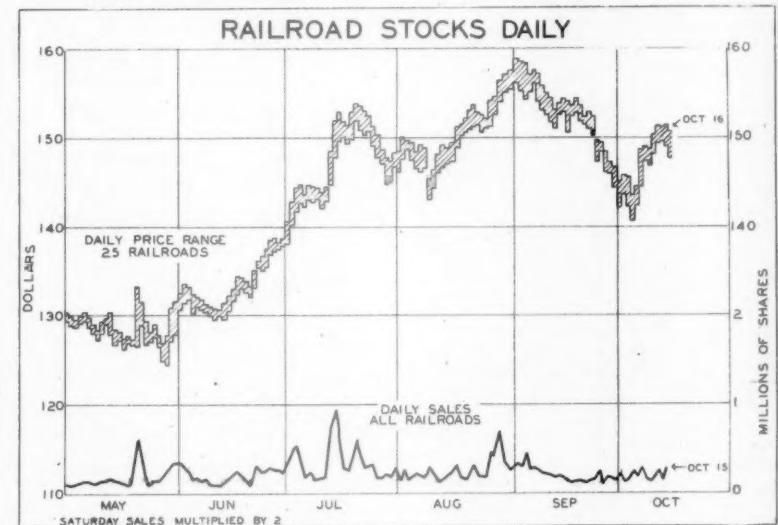
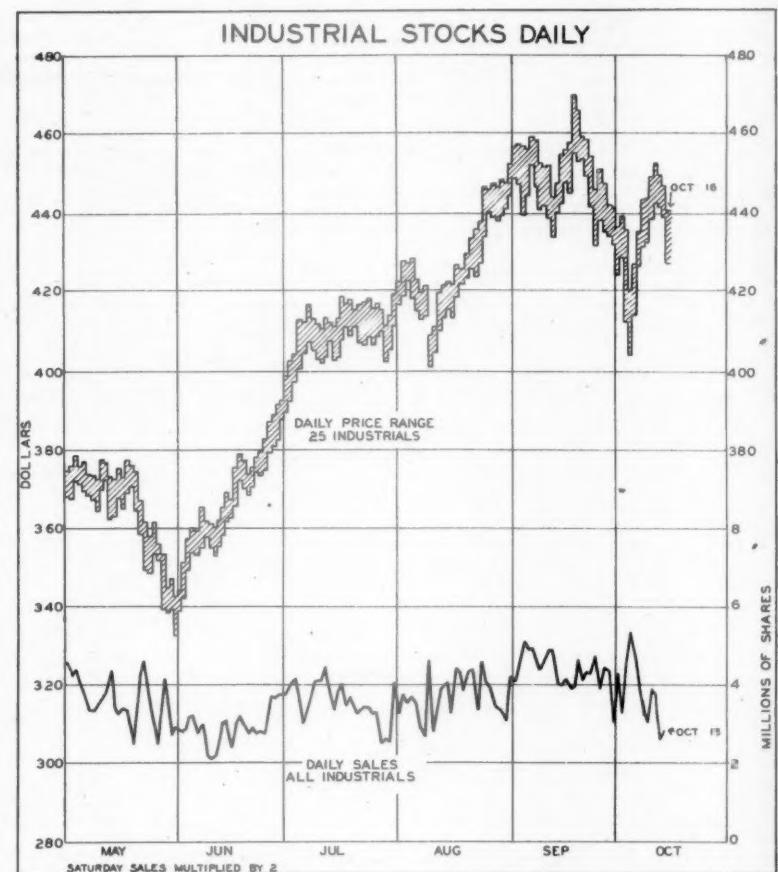
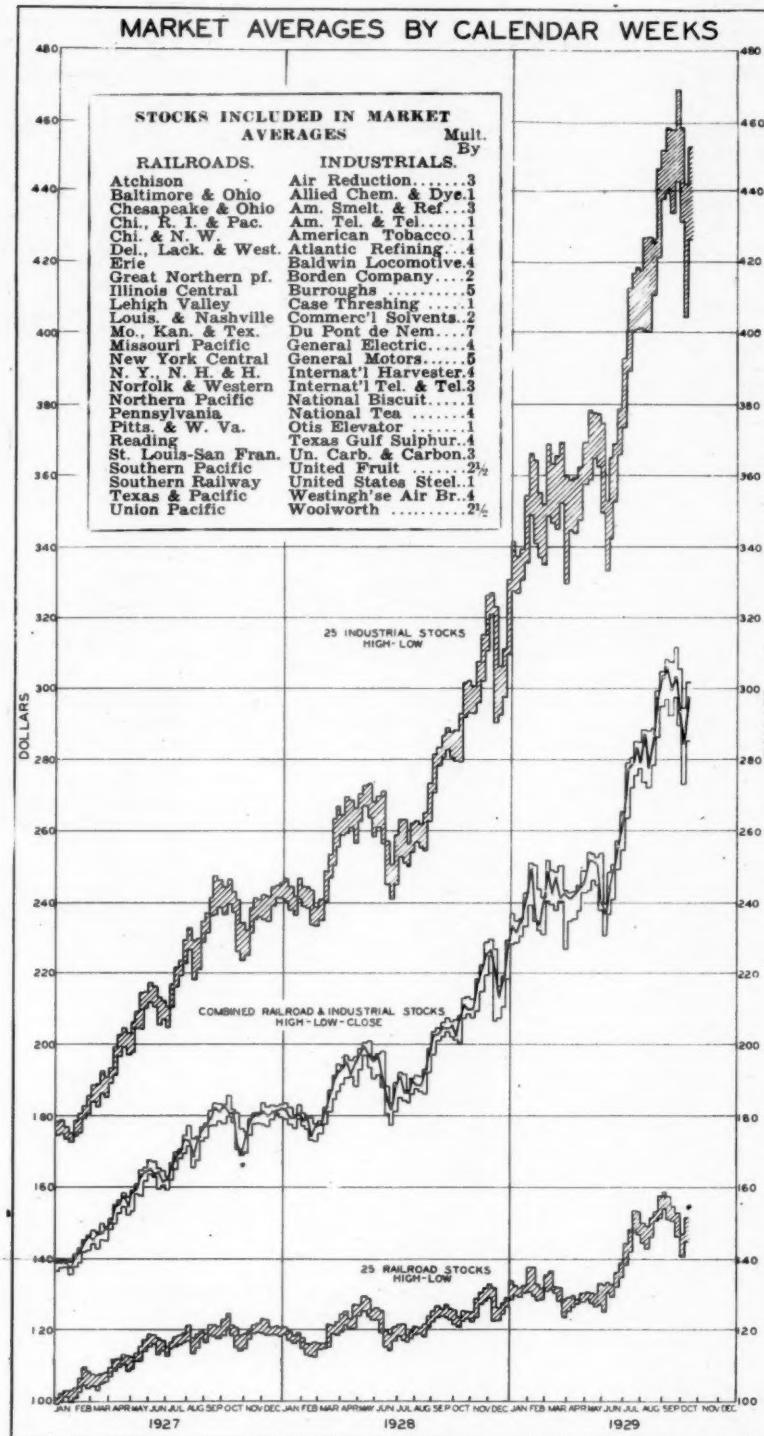
FABRICATED STRUCTURAL STEEL (5)

New Orders.	Com-	Ship-	Ship-	Imports from:	Exports to:	Imports from:	Exports to:	Imports from:	Exports to:	Imports from:	Exports to:	Imports from:	Exports to:	
Actual P.C. of puted	P.C. of puted	ments.	ments.	Europe	Aug., 1929.	Europe	Aug., 1929.	Europe	Aug., 1929.	Europe	Aug., 1929.	Europe	Aug., 1929.	
1928.	Tonnage. Capcy. Tonnage. Capcy. Tonnage.	Book- ings (P.C. of Cap.)	Ship- ments (Tons)	Unfilled Orders (P.C. of Cap.)	Book- ings (P.C. of Cap.)	Ship- ments (Tons)	Unfilled Orders (P.C. of Cap.)	Book- ings (P.C. of Cap.)	Ship- ments (Tons)	Unfilled Orders (P.C. of Cap.)	Book- ings (P.C. of Cap.)	Ship- ments (Tons)	Unfilled Orders (P.C. of Cap.)	
Jan.	175,614	54	207,900	53	24,050	34	87	6,684,268	162	94	9,285,441	46	90	5,753,100
Feb.	221,723	69	265,650	62	226,700	32	86	6,016,787	108	90	9,502,081	24	75	6,933,867
Mar.	256,473	67	257,950	59	227,150	37	82	5,430,572	124	96	9,892,075	5	51	4,284,765
Apr.	197,075	61	234,850	62	238,700	22	70	4,800,685	94	60	10,359,797	10	42	5,845,224
May	256,847	80	308,000	68	261,800	20	58	4,282,310	112	68	10,940,466	11	38	5,482,427
June	249,679	77	296,450	68	261,800	117	68	4,892,855	73	70	9,978,817	5	32	5,117,863
July	247,345	77	296,450	69	265,650	127	74	5,578,651	85	75	11,118,468	3	25	4,830,246
Aug.	295,431	92	354,200	75	288,750	122	81	6,109,103	57	80	10,805,038	9	30	4,531,926
Sept.	266,260	83	319,550	71	273,350	123	81	6,234,638	53	85	10,374,804	36	34	4,560,670
Oct.	210,454	65	250,250	83	319,550	64	50	6,472,668	48	87	9,836,852	24	44	4,286,828
Nov.	205,726	63	242,550	71	273,350	114	62	7,128,830	28	89	9,021,481	49	42	4,250,542
Dec.	207,499	64	246,400	73	281,050	160	73	8,265,866	30	94	8,148,122	49	48	4,265,414
Total.	71	3,280,200	68	3,126,200										

MONEY RATES IN NEW YORK CITY.

Call Money.	1 Time.	1 Com'l.	1 Accptances.	Bankers' Acceptances.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.
1928.													
Jan.	5/4	3/4	4/4	4/4	4/4	4/4	3/4	3/4	3/4	3/4	3/4	3/4	3/4
Feb.	4/4	4/4	4/4	4/4	4/4	4/4	3/4	3/4	3/4	3/4	3/4	3/4	3/4
Mar.	5/4	4/4	4/4	4/4	4/4	4/4	3/4	3/4	3/4	3/4	3/4	3/4	3/4
Apr.	6/4	5/4	5/4	5/4	5/4	5/4	4/4	4/4	4/4	4/4	4/4	4/4	4/4
May	6/4	5/4	5/4	5/4	5/4	5/4	4/4	4/4	4/4	4/4	4/4	4/4	4/4
June	5/4	5/4	5/4	5/4	5/4	5/4	4/4	4/4	4/4	4/4	4/4	4/4	4/4
July	10/4	5/4	5/4	5/4	5/4	5/4							

Stock Market Averages and Volume of Trading



STOCK MARKET AVERAGES						RAILROAD AND INDUSTRIAL SHARES SOLD	
Date.	High.	Low.	Last.	Chge.	Same Day	Total.	Av. Daily.
Oct. 7.	148.72	144.62	148.26	+4.07	121.90	939,510	187,902
Oct. 8.	149.14	147.44	147.98	- .27	121.52	18,200,770	3,640,154
Oct. 9.	148.88	146.94	148.21	+ .23	122.69		
Oct. 10.	150.34	148.21	149.94	+1.73	122.37		
Oct. 11.	151.26	149.48	150.42	+ .48	H'day 122.84		
Oct. 12. Holiday.							
Week's range.	High 151.26	low 144.62					
Oct. 14.	151.14	149.75	150.04	- .38	123.75		
Oct. 15.	151.30	149.01	150.14	+ .10	123.98		
Oct. 16.	150.73	147.86	148.18	-1.96	124.71		
Industrial (25 Stocks)							
Oct. 7.	435.56	426.20	432.85	+7.89	282.32		
Oct. 8.	443.23	431.29	437.45	+4.60	283.78		
Oct. 9.	443.23	431.41	439.84	+2.39	288.04		
Oct. 10.	448.93	438.80	446.49	+5.65	289.29		
Oct. 11.	452.48	442.70	445.07	-1.42	H'day 292.04		
Oct. 12. Holiday.							
Week's range.	High 452.48	low 426.20					
Oct. 14.	449.34	441.61	442.77	-2.30	294.40		
Oct. 15.	447.04	439.26	440.83	-1.34	209.07		
Oct. 16.	440.82	427.01	427.73	-13.10	295.21		
Combined Averages (50 Stocks)							
Oct. 7.	292.14	285.41	290.55	+5.98	202.11		
Oct. 8.	296.18	289.36	292.71	+2.16	202.65		
Oct. 9.	296.63	293.50	298.21	+4.19	205.53		
Oct. 10.	301.87	295.82	297.74	- .47	H'day 207.44		
Oct. 12. Holiday.							
Week's range.	High 301.87	low 285.41					
Oct. 14.	300.24	295.68	296.40	-1.34	209.07		
Oct. 15.	299.17	294.13	295.48	- .92	209.04		
Oct. 16.	295.77	287.43	287.95	-7.53	209.96		
SHARES SOLD ON NEW YORK STOCK EXCHANGE							
Week Ended Oct. 12, 1929.							
Monday.	4,261,900	3,915,770	2,543,001				
Tuesday.	3,758,090	3,727,735	1,827,920				
Wednesday.	3,156,740	4,279,470	Holiday				
Thursday.	3,999,730	3,906,530	1,765,670				
Friday.	3,963,820	Holiday	1,976,270				
Saturday.	1,857,210		859,630				
Total week.	19,140,280	17,686,715	8,972,491				
Year to date.	866,861,290	652,882,017	436,426,413				
Oct. 14.	2,755,850	4,050,660	2,081,360				
Oct. 15.	3,107,050	4,546,310	2,053,390				
Oct. 16.	4,088,000	4,298,848	2,616,760				

ANNUAL RANGE OF MARKET AVERAGES			
25 Railroads.	25 Industrials.	50 Combined.	
High.	Low.	High.	Low.
1929. 158.71 Sep. 3	123.78 Mar. 26	469.49 Sep. 19	326.98 Jan. 8
1928. 132.80 Nov. 27	112.84 Feb. 20	332.58 Dec. 31	231.45 Dec. 20
1927. 124.22 Oct. 4	99.34 Jan. 4	247.45 Dec. 16	173.13 Feb. 20
1926. 102.60 Dec. 20	81.61 Mar. 20	186.03 Feb. 13	137.65 Mar. 30
1925. 95.29 Dec. 29	73.50 Mar. 30	185.36 Nov. 2	128.83 Mar. 30
			138.21 Dec. 28
			101.16 Mar. 30

Stock Transactions—New York Stock Exchange

(Total Sales 19,140,280 Shares)

Share	Last Dividend	Oct.	Oct.	Oct.	Oct.
Base	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00

^aPlus 5% stock, ^bPlus 6% stock, ^cPlus 7% stock, ^dPlus 5% stock, ^ePayable in cash or 1-10 share of A stock, ^fPlus 5% semi-annually in stock.

Stock Transactions—New York Stock Exchange—Continue

plus 3% stock, plus 6% stock, plus 1% stock, payable in cash or 1-10 share of A stock, plus 5% stock, plus 2% semi-annual in stock.

Stock Transactions—New York Stock Exchange—Continued

Stock Transactions—New York Stock Exchange—Continued

Stock and Dividends																
Oct.		Nov.		Dec.		Jan.		Feb.		Mar.		Apr.		May		
High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
1927	1928	1929 Price Range		Last Dividend		Oct.										
High	Low	Ticker Abbreviation		Stock and Dividends		First Divid.		First High		First Low		First High		First Low		
1927	1928	Date		Abbreviation		Rate										
High	Low	Price		Dividends		Pd.										
1927	1928	Range		Last		Rate										
1927	1928	Last		Chg.		Wk's										
1927	1928	Sales		Sales		Sales		Sales		Sales		Sales		Sales		
1927	1928	Shares Listed		Shares Listed		Shares Listed		Shares Listed		Shares Listed		Shares Listed		Shares Listed		
1927	1928	Last Divid.		Last Divid.		Last Divid.		Last Divid.		Last Divid.		Last Divid.		Last Divid.		
1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
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1927	1928	Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		Oct.		
1927	1928	Oct.		Oct.		Oct.										

¹Partly extra. ²Payable in common stock. ³Ex dividend. ⁴Plus 1/4% quarterly in stock. ⁵Stocks of no par value are indicated.

Stock Transactions—New York Stock Exchange—Continued

*Blocks of par value are indicated by (np); all other stocks have par values of \$100, except as otherwise indicated. bPayable 2 1/2% quarterly in common stock.

Stock Transactions—New York Stock Exchange—Continued

OPEN MARKET FOR UNLISTED SECURITIES

The quotations below are submitted by the firms whose key numbers appear before each security.
Quotations are as of the Tuesday before publication.

FOREIGN GOVERNMENT—BONDS

Key.		Bid.	Offer.
Argentine	5s, 1954	80	82
2 Austrian	Fed. 6s (per kr. 1,000,000)	8½	11
3 Do	8½	11	
3 Austrian Treasury	6s (per kr. 1,000,000)	14	
3 Beig. Restor'n	5s (1,000 fcs.)	23%	24%
Do premium	5% (1,000 fcs.)	26%	28
2 Do premium	5%	28	
Brazil Govt.	4s, 1889 (p. £20)	46	49
Do 4½s, 1888	61	64	
Do 4s, 1900	52	55	
Do 4s, 1910	46	49	
Do 5s, 1911	60	63	
Do 5s, 1895	59	62	
Carlsbad	4s	19	21
Czech. Prem.	4½s. (M. kr.)	28½	30½
Do	28½	30½	
Czech. Flour	Loan 6s (M. kr.)	28½	30½
Denmark	5s, 1919	245	255
Do 5s, 1948	255	265	
Finnish Govt.	1938 5½s. (3)	85	86½
Do 6s, 1945 (5)	90	92½	
Do 6s, 1956 (5)	92½	93½	
3 Finnish Govt.	1918 (M. fms.)	18	20
2 Do	18	20	
French Govt.	4s, 17 (f. 1,000)	36	37½
Do 5s (Vict.) (per f. 1,000)	40½	41½	
Do	40½	41½	
French Loan 6s, U. 1920	40½	41½	
French Prem. 5s, 1920	49½	51	
Do 5s, 1920	49½	51	
German Govt. Liquidation Ln. (1,000 rm. w. o. dr. rts.)	21½	23½	
Do	21½	23½	
Do (with drw. rts. rm. 100)	57½	60	
Do	57½	60	
3 German Kommunal	Liquid		
German w. dr. rtm. 100)	58½	61½	
3 German Forced Loan 4/5s, 1922 (m. 1,000,000)	3	4½	
2 Do	3	4½	
Brit. Fund 4s, March, 1910	80	82	
Brit. Nat. W. 5s, 1929-47	95	97	
Brit. Vict. 4s, Sept., 1919	86	88	
Brit. Nat. W. G. 5s, 1929	101½	102½	
Brit. Consols. 2½s	52½	54½	
Greek Govt. 1914 5%	140	150	
2 Hungarian Gold Rente pre-war, including cpon. 76-80	11½	13	
3 Do	11½	13	
3 Hungarian War Loan 5½s and 6s (per 1,000 kr.)	5c	15c	
3 Italian 5% Cons. (lire 1,000)	40½	41½	
Norway	6s, 1920-70 (kroner)	260	270
Do 6½s, 1944	270	280	
2 Poland 6% 1940 (\$100)	75%	77%	
2 Polish 5% Cv. Ln. (100 zloty)	5	6	
3 Rumanian Reconst 5s, 1920	3	3½	
2 Do	3	3½	
2 Russian 4% Rentes, 1894 (M. ru.)	4½	5½	
3 Do	4½	5½	
2 Russian War Loan 5½s. (M. ru.)	3	3½	
3 Do	3	3½	

FOREIGN IND. & MISC.—BONDS

CUBA:			
7 Cuba Co. deb. 6s, 1955	70	75	
GERMANY:			
A. E. G. pre-war (M. 1,000)	22	24	
Hamburg-American Line	28	30	
FOREIGN BANKS—STOCKS			
2 Austria: Credit Anstalt (per sch. sh.)	7½	8	
3 Do	7½	8	
3 Lower Austrian Disc. (sch. sh.) new	23½	25½	
2 Do	23½	25½	
3 Wiener Bank Verein	2½	3½	
3 Mercurbank (sch. sh.)	2.60	3	
FRANCE:			
2 Credit Lyonnaise	118	122	
3 Banque Paris et Pays Bas.	121	126	
GERMANY:			
3 Bavarian Vereinsbank (100 rm.)	32%	34	
3 Commerz und Pr. Bk. (100 rm.)	40½	42½	
2 Darmstaedter Bank (100 rm.)	60	65	
2 Do	60	65	
2 Deutsche Bk. (100 rm.)	38	39	
3 Dresden Bank (100 rm.)	36½	38	
Disc. Ges. Bk. (100 rm.)	36	39	
3 Reichsbank (100 rm.)	67	72	
2 Do	67	72	
HUNGARY:			
3 Hungarian Discount & Ex. Bk. (pengo share)	15½	16%	
ITALY:			
3 Banca d'Amer. d'Italia (unsp. sh. of lire 100)	4%	5%	
3 Do stp. "Ameritalia"	10%	11	
INDUSTRIAL AND MISCELLANEOUS STOCKS			
3 Austria: A. E. G. Union (Austria-German Gen. Elec.) sch. sh.	4½	5½	
FRANCE:			
3 Nord R. R.	94	98	
3 Paris-Lyons-Medi. R. R.	53½	56½	
3 Union d'Electricite	53½	56½	
GERMANY:			
3 A. E. G. com. (100 rm.)	42%	44%	
3 I. G. Farben (rm. 200)	92	96	
2 Do	92	96	
3 Hapag. (per rm. 300)	82	86	
2 Haydon Chemical (100 rm.)	16	17½	
3 Karstadt (rm. 40)	13%	14%	
3 Nor. Ger. Lloyd (rm. 100)	25½	26½	
2 Tietz (per rm.)	44	46½	
HUNGARY:			
3 Rima Murany Steel (pengo)	15%	16%	
2 Do	15%	16%	
CANADIAN BANK STOCKS			
Bank of Montreal	347	348	
Bank of Nova Scotia	393	396	
Bank of Toronto	271	273	
Canadian Bank of Com.	297	300	
Imperial Bank	259	261	
Nat. Canadian Bank, ex. rts.	171	175	
Provincial Bank	145	150	

PUBLIC UTILITIES—BONDS

Key.		Bid.	Offer.
American Pr. & Lt. 6s, 2016	105½	106½	
Appal. Pr. 1st 5s, 1941	98	100½	
1 Assoc. Gas & Elec. 4½s, 1958	88	90	
1 Do 5½s, 1938	86½	97½	
1 Do 6½ conv. deb. A	101	103	
1 Do 6s, 1947	88	98	
Broad River 5s, 1954	90	95	
1 Buff. Niag. F. El. Ry. 5s, 35	78	83	
Buffalo Ry. 5s, 1931	88	94½	
California Pwr. & Light 5s, 1931	100	102	
Cent. Gas & El. 1st 5½s, 46	88½	89½	
Cities Service Co. 5s, 1958	81	82	
Do 5s, 1963, w. w.	240	250	
Do 5s, 1963, ex. w.	77	78	
Do 5s, 1969, w. w.	142	144	
Col. Power Int. 5s, 1953	102½	104	
Col. (S. C. G. & E. 5s, 1953	93	95	
Columbus E. Po. 5s, 1953	94	95	
Cons. Gas N. J. 5s, 1936	94	96	
Crossroads St. Rwy. 5s, 1932	86	92	
Dallas Gas 5s, 1941	100	102	
El Paso El. 5s, 1950	94½	95	
Gal.-Houston 5s, 1954	70	80	
Gas & Elec. of Ber. 5s, 1949	99	101	
Houston El. 5s, 1935	88	91	
Hudson Cos. Gas 5s, 1949	97	100	
Ill. Pr. & Lt. 5½s, 1954	97½	98½	
Indiana Service 5s, 1950	86	89	
Iowa Pub. Svc. 1st 5s, 1957	94	95	
Jersey Cent. El. 5s, 1948	95	96	
Newark Con. Gas 5s, 1948	98	99	
New Brunswick Pr. 5s, 40	94	96	
N. Orleans Pub. Serv. 4½s, 35	90	91	
Nor. Jersey Ry. 5s, 1948	99	100	
Northern Texas El. 5s, 1940	70	72	
No. Util. 5s, 1943	96	97	
Do 6s, 1943	96	98	
Oklahoma G. & El. 1st 5s, 1950	95	98	
Do 6s, 1940	100	102	
Pac. G. & El. ref. 6s, 1941	104½	105½	
Do 5½s, 1952	101½	102½	
Pac. Lt. & P. 5s, 1942	100½	102	
Paterson Ry. 5s, 1944	61	62	
Puget Sound P. & L. 5½s, 49	99	100	
St. Paul Gas Lt. 5s, 1944	98	100	
San Diego G. E. 5s, 1947	97	99	
Do 6s, 1947	101½	102	
Stand. G. & E. 6s, 1935	98½	99	
Do 6s g. ctfs. 1951	99	101	
United Elec. of N. J. 4s, 49	88	90	
Wis.-Minn. L. & P. 1st 5s, 44	95	97	
Wiscon. Pub. Svc. 1st 5s, 42	97	98	

FEDERAL LAND BANKS—BONDS

The securities listed below are interchangeable coupon for registered bonds:
Nov. 1957-37 87 88
May 1958-38 87 88
July 1966-36 88½ 90
Jan. 1957-37 88½ 90
May 1942-32 93½ 94½
Jan. 1943-33 93½ 94½
Jan. 1956-36 93½ 94½
Jan. 1953-33 93½ 94½
Jan. 1955-35 93½ 94½
Jan. 1953-33 94½ 95½
Jan. 1954-34 94½ 95½
Nov. 1941-31 97½ 98½

NEW YORK BANKS—STOCKS

American Union Bank	220	230
Bank of America	234	236
Bank of U. S.	185	187
Bank of Yorktown	214	226
Bethel National	230	255
Brooklyn National	230	255
Central National	207	217
Chase, new	273	276

NEW YORK BANKS—STOCKS—Cont'd

Key.		Bid.	Offer.

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ADVERTISEMENTS.

PUBLIC UTILITIES—STOCKS—Cont'd

Key.	Bid.	Offer.
32 Iowa Pub. Serv. 6% pf.	82	88
Jersey Cent. P. & L. 7%	101	102
Los Angeles G. & E. 6% pf.	100	102
Met. Edisons pf. (6)	101	103
Do pf. (7)	103	108
Mississippi River Pwr. 6% pf.	98	101
Missouri Pub. Service pf.	91	93
27 Nat. Water Wks. units.	66	72
N. Y. Pwr. & L. 6% pf.	85	100
N. Y. Steam Corp.	625	700
Newark Consolidated Gas (5) 96	100	100
Northern N. Y. Util. 7% pf.	103	107
No. Continent Util. com.	16	17
32 Do 7% pf.	84	86
32 North Shore Gas 7% pf.	91	94
North Texas Elec.	6	6
Do 6% pf.	15	15
Ohio Public Service pf. (7)	103	105
Penn. Power & Light pf. (7) 107	104	108%
Penn. Ohio P. & L. 6% pf.	95	97
Do 7% pf.	105	107
Roch. Gas & El. 7% pf. B.	104	106
Rockland L. & P.	35	38
Sioux City G. & E. 7% pf.	98	100
10 Stamford Gas & El.	410	420
10 Tampa Electric.	96	101
Toledo Edison 7% pf.	108	108
Un. G. & E. (N. J.) 5% pf.	70	80
*10 United Ill of N. H.	175	180
Util. Pwr. & Lt. 7% pf.	98	100
Wash. Ry. & Elec. (7)	900	1,000
Do pf. (5)	95	96%

INSURANCE—STOCKS

10 Aetna Cas. (new).	252	260
10 Aetna Fire.	775	785
10 Aetna Life new.	140	142
8 Amer. Equitable	66	69
10 Amer. Phenix	66	68
Amer. Reserve Ins.	85	90
Amt. R. Insurance	100	105
10 Automobile new	60	61
Baltimore & American	49	50
10 Boston Insurance	1,000	1,030
Brooklyn Fire	35	38
Bronx Fire Insurance	133	138
Camden Fire	31	33
Carolina	44	46
9 Chicago Fire & Marine	30	33
City of New York	745	760
10 Conn. G. Life.	2,500	—
10 Do rights	81	85
9 Continental Assurance	75	79
9 Continental Casualty	49	50%
28 Eagle Fire	74	77
Empire	5	20
30 Empire Insurance Co.	15	17
Federal, new	92	102
28 Fireman's	38	39
Franklin Fire	245	250
Germanic	22	27
Glens Falls	65	68
Globe & Rutgers, new	1,580	1,590
Globe Insurance	46	49
Great American Ins.	46	48
9 Great Lakes Fire	11	12
Hanover Fire	87	89
Harmonia	49	51
10 Hartford Fire	1,070	1,080
10 Hartford S. B.	770	790
23 Home Insurance	57	58
23 Insurance Co. of Phila.	45	50
Importers & Exporters	95	100
Knickerbocker Fire	66	68
10 Li. colm. Natl. Life.	123	127
Lloyd's Cas.	34	37
Maryland Casualty	124	128
Merchants & Manu. Fire Ins.	39	42
9 Missouri State Life	80	83
9 National Casualty	28	30
New Brunswick Fire	42	44
10 National Fire	102	104
National Liberty, new	28	28%
National Union	285	295
New England	47	52
New Hampshire Fire	90	95
New Jersey	58	63
8 New York Fire	54	57
28 New York Fire	58	61
10 New York Hamburg	40	41
Northern	140	150
9 Old Line Life	30	32
Pacific Fire	145	155
16 Phoenix Ins.	1,035	1,050
Preferred Ac.	585	600
9 Presidential F. M.	60	60
Public Fire	26	27%
9 Re-Insurance Life of Am.	100	100
Republic Ins. Co., Pittsburgh	45	47
Rhode Island, new	39	42
10 Rossia Ins.	72	76
St. P. F. & M.	250	260
9 Security Life of Am.	20	20
Springfield Fire	200	210
Stuyvesant	100	108
8 Sylvania Fire	41	45
10 Travelers	1,800	1,815
United States Cas. new.	85	95
United States Fire	103	107
Westchester	78	81
9 Wisconsin Natl. Life.	28	—

RAILROADS—STOCKS

5 Alabama Great So. ord.	140	145
Do pf.	140	145
Chi. Burlington & Quincy	230	245
5 Chi. Ind. & Louisville	135	145
5 Do pf.	70	73
5 Cin. N. O. & T. P.	410	430
5 Cleveland & Pittsburgh 7%	73	76
5 Do 4%	43	45

ADVERTISEMENTS.

Key.	Bid.	Offer.
5 Hocking Valley	450	475
5 Central leased lines	71	74
5 Joliet & Chicago	135	—
5 Mississippi Central	40	48
5 M. S. P. & S. S. M. I.	57	59
5 Mobile & Birmingham pf.	70	75
5 Morris & Essex	76	79
5 N. York & Western	100	103
5 Pitts. Ft. W. & Chicago com.	132	140
5 Do pf.	146	150
5 Rensselaer & Saratoga	127	135
5 St. Louis Bridge 1st pf.	109	114
5 Do 2d pf.	53	56
5 Tunnel R. R. of St. Louis	110	114
5 United N. J. R. R. & Canal	204	210
5 Virginian Ry.	160	170

INDUSTRIAL AND MISCELLANEOUS STOCKS

Key.	Bid.	Offer.
26 Agua Caliente	31	33
Am. Book Co.	95	100
Am. Hard Rubber (6)	68	73
28 Do com.	79	—
28 American Rustless Iron	7	7%
19 American News com.	54	—
28 Babcock & W. (7)	128	133
28 Bon Refrigerator pf. (7)	93	97
28 Bon Ami Co.	46	52
28 American Austin Car	5	7
28 Bruns-Balke-Collender pf.	96	101
28 Can. Celanese	21	22
28 Do pf.	61	62
32 Central Cold Storage com.	22	24
32 Chi. Beach Hotel Corp. com.	9	11
32 Do pf.	68	—
32 Chicago Daily News com.	364	37%
32 Do 7% pf.	97	98
32 Chi. Natl. League Ball Club	450	475
32 Claude Neon Lights, new	214	22%
32 Colgate Palm. Peet Co. 6% pf.	93	96
26 Commodore Petroleum	70	75
32 Creamery Package Co. com.	25	26%
32 Do pf.	96	100
32 Crowell Publishing (6)	240	250
32 Dahlberg Co. com. and pf.	200	—
32 Dahlberg Corp. of Am. com.	10	12
32 Davis Industries, B	34	34%
28 Detroit & Canada Tunnel	94	97
1 Do Doheler D. Cast 7% pf. w. w.	103	115
1 Do pf.	41	45
1 Douglas Shoe pf.	78	83
28 Dry Ice Holding	75	78
28 Durham Duplex A.	30	33
28 Elgin National Watch	50	52
32 Foster (W. C.) Co. com.	19	23
32 Do 7% pf.	60	65
32 Great Northern Paper	59	62
32 Godchaux Sugar 1st pf.	91	94
28 Group 1 Oil Co.	5,000	—
28 Group No. 2 Oil Co.	4	1
28 Her g-Hall-M. Safe Co. (8a)	230	250
28 Hollywood Dry	4%	5%
28 Industrial Acceptance pf.	71	76
28 Indian Territory Ill. Oil	344	35%
32 Interstate Iron & Stl. com.	74	76
28 Kildair Mines	70	76
28 Kinner Motors	14	1%
28 Lanston Mono (6)	130	132
28 Lawr. P. Cem. (8)	55	70
28 Macfadden Pub. com.	25	27
8 Mac Marr pf. w. w.	44	48
28 Mac Marr pf. w. w.	118	120
28 Merck & Co. pf. (4)	77	82
28 Natl. Casket Co. (3)	173	183
32 Natl. Gypsum Co. com.	12	14
32 Do pf.	54	—
28 No. Am. Bond & Mtg. pf.	79	82%
32 Northwestern Yeast	145	149
32 Pet Milk pf. (7)	102	105
28 Pickwick 7% pf.	74	—
28 Do 8% pf.	82	—
28 Pick (A.) & Co. 7% pf. w. w.	60	—
28 Pollock	24	4%
28 Puritan Mtg. units.	Interested	—
28 Remington Arms	40	44
28 Do pf. (7)	92	98
28 Rhodesian	174	18%
28 Roxy Theatre	34	4%
28 Do A (3.50)	28	30
28 Do units	28	30%
19 Rumidor Corp.	32	35%
16 Schine Chain Theat., Inc. pf.	Interested	—
32 Schulze Baking Co. 7% pf.	87	91
26 Segnal Royalties	28	30
32 Smith-Corona Type (3)	58	63
32 Southern Sugar com.	21	23
32 Southern States Oil	14	14%
32 Standard Screw (8)	160	165
32 Standard Textile Pr.	5	7
32 Sunbelt Pacific Oil	35	50
32 Technicolor, Inc.	80	82
32 Trend Process Corp.	1	1%
32 Tuzi-Art Silk Co.	90	96
26 Twin Bell No. 3	18	18%
26 United Bus. Pub. pf.	11	12
24 Univ. Auto. Mach. Corp. com.	9	12
U. S. Finishing (7)	100	104
32 Van Es. Laboratories	11	12%
Walker Dishw. Co.	33	37
Welch Grape Juice (1)	73	78
Do pf. (7)	101	104
26 Western Auto Supply com.	124	124%
26 Do pf.	92	10
26 Western Oil & Refin. com.	17	17
26 Wheatsworth pf. (7)	98	103
17 Woods Bros.	32	34

ADVERTISEMENTS.

RAILROADS—STOCKS—Continued

Key.	Bid.	Offer.
18 Chas. Sincere & Co., 231 So. La Salle St., Chicago. Phone State 2400. Sec Page 72.	11	12%
18 Fuller, Richter, Aldrich & Co., 94 Pearl St., Hartford, Conn. Phone 2-9161. See Page 715.	11	12%
11 W. C. Giddings & Co., 67 Wall St., N. Y. C. Phone Whitehall 7901. See Page 765.	11	12%
12 Grover O'Neill & Co., 22 William St., N. Y. Phone Bowling Green 3224-5.	11	12%
13 Gurnett & Co., 10 Post Office Square, Boston. Phone Hubbard 9000. See Page 774.	11	12%
14 Ottie & Co., Inc., 29 So. La Salle St., Chicago. Phone Randolph 4660.	11	12%
15 Seybold & Seybold, Inc., 1,387 Main St., Springfield, Mass. Phone 5-1736. See Page 775.	11	12%
16 Harvey Beyer Co., 24 Commerce St., Newark. Phone State 0301-06.	11	12%
17 James L. Cooke & Co., 231 So. La Salle St., Chicago. Phone Central 8200. See Page 772.	11	12%

AERONAUTICAL STOCKS

Speculative Commodity Markets

Continued from Page 752

compared with 637,407 bags last year. Stocks at 2,724,311 in New York, however, destroy the excellent technical position here indicated, still being 1,300,000 bags greater than last year.

RUBBER

FINAL figures for September imports, stocks and consumption were not far from those anticipated, yet as finally given out they exerted considerable influence in steady prices. Consumption of crude rubber during September totaled 34,363 tons, which is about 4,000 tons less than August consumption and 5,500 tons less than in September, 1928. The adverse consumption report had been anticipated and discounted. Notwithstanding the small September consumption, rubber consumption for the nine months ended Sept. 30 is at the record figure of 383,471 tons, compared with 331,787 tons for the same period in 1928.

However, the bearish consumption figures were somewhat compensated by the decreased imports. September imports amounted to 32,515 tons, almost 6,000 tons less than August imports and 14,000 tons less than imports in September, 1928.

The net effect of these figures is to improve the technical position of rubber as indicated by stocks. Stocks on hand and in transit during September totaled 84,362 tons, the smallest since January, when stocks were 76,343 tons. September stocks were 3,400 tons less than August, but 15,500 tons higher than September, 1928. The afloats at the end of September, however, registered an increase of almost 8,000 tons over August, and when added to stocks they show a total of stocks and afloats of 133,842 tons, compared with 132,388 tons in August and 117,117 tons in September last year.

September consumption of reclaimed rubber declined by 1,200 tons to 17,071 tons, making the ratio of reclaim con-

sumption to that of crude 49.7 per cent, compared with 47.6 per cent in August and 44.6 per cent in September, 1928.

A further bullish factor was the announcement that tire prices would be raised, indicating that tire stocks had been sufficiently liquidated to justify discontinuing the bargain rates that have depressed the industry. Other weekly figures were also in accordance with expectations. London stocks increased 861 tons and are now 44,339 tons, compared with 27,370 tons last year; Liverpool stocks increased 776 tons, and arrivals in New York for the week ended Oct. 10 were 8,025 tons, compared with 5,456 tons last year.

Rubber invoiced to the United States during the week ended Oct. 12 amounted to 9,382 tons, a sharp falling off from the preceding week of 11,345 tons.

No doubt the market will continue sensitive to any rumors of the proposed Anglo-Dutch rubber stabilization agreement. Nothing further has developed beyond confirmation that studies and parleys for such an agreement are in progress. As a whole the rubber situation, as indicated by the week's developments, appears mixed, the low prices seemingly having discounted the bearish factors and there being hopeful signs for price optimists on the horizon.

Range of Rubber Future Prices.

	Dec.	Jan.	Mar.	
	High.	Low.	High.	Low.
Oct. 7	20.50	19.80	20.40	21.40
Oct. 8	21.00	20.70	21.20	21.90
Oct. 9	20.70	20.60	21.00	21.50
Oct. 10	20.40	20.20	20.80	20.50
Oct. 11	20.60	20.40	20.80	20.70
Wk's rge. 21.00	19.80	21.20	20.40	21.90
Oct. 14	20.80	20.30	21.00	20.70
Oct. 15	20.70	20.50	21.00	21.50
Oct. 16	20.40	20.20	20.60	20.40
Oct. 16 close...	20.20	20.40	20.90	
	May	July		
	High.	Low.	High.	Low.
Oct. 7	21.70	21.10	21.90	21.40
Oct. 8	22.00	21.90	22.50	22.20
Oct. 9	21.90	21.70	22.20	22.10
Oct. 10	21.50	21.40	21.80	21.80
Oct. 11	21.60	21.60	22.20	22.00
Week's range.....	22.10	21.10	22.50	21.40
Oct. 14.....	21.80	21.70		
Oct. 15.....	21.90	21.60	22.00	22.00
Oct. 16.....	21.50	21.40	21.90	21.60
Oct. 13, close.....	21.30	21.40	21.60	

t Trading.

BERNHARD OSTROLENK.

A Tariff That Breeds Hatred Is Better Done Without

From Credit Where Credit Is Due

To the man on the street with an ear to the ground for the rumblings of new trends in human thought, the theory of tariff protection exceeding the difference in productive costs seems as outworn as that which consigns witches to the flames to purify the social order. But our worthy House of Representatives hasn't caught the message yet. It piles the duties up in the good old shameless fashion of the '90s despite the President's warning of their threat to foreign trade. And all over the world America's blind selfishness is again the subject of impassioned oratory. Hasty, we grant, since the House tariff bill has not the remotest chance of becoming law while Mr. Hoover holds the power of final censorship, but none the less ominous.

How Peace May Be Preserved

The one great good that can come to the world, to counterbalance in some degree the monstrous shame and suffering of its late attempt at self-destruction, is the realization, made so clear by that experience, that mutual accommodation between nations in times of peace is the only possible basis for preserving that estate. All war, all history, attests this vital truth. And if men are sincere in seeking a permanent basis of international comity they must accept the principle of compromise wherever interests clash.

The effect of high tariff on internal prosperity is debatable. Its possible injustices are patent. But, waiving that argument, we face the far more important consideration that your debtor whom you refuse a proper chance to pay his debts is something more than human if he doesn't curse you and long to wring your bloated neck.

America today is at once the world's creditor and by far its most valuable market. Any debtor nation whose chance

As Others See It

at that market is impaired by prohibitory duties on its products is at a bitter disadvantage in its struggle to meet its obligations. Or thinks it is, which amounts to the same thing in its effect on international good-will—and, in general, its conviction is well founded. Reason it out as we may to our own satisfaction, when we tell them to pay and at the same time bar the door against the trade from which they hope to earn their means of payment, we are playing the rich man to their Lazarus and from their standpoint have richly earned the former fate.

Foreign Markets May Be Lost

Of course they prepare to reciprocate—to pay us back in kind by whatever means they think will bring us to our senses quickest—and that foreign market, which has become so indispensable for our surplus products since the wartime expansion of our industries, is threatened. Nothing could strike American prosperity a deadlier blow than to have its doors slammed in our face. Yet by slamming the doors of our market in other nations' faces we invite that form of reciprocity. And so a vicious circle starts, with lasting benefit to none and harm to all. Ill feeling generates on both sides. The yellow press gets in its deadly work to fan the flames and then—God knows.

All this is clear as sunlight to the rank and file of thinking Americans. The President has convincingly shown where the dangers lie—and yet our Representatives in Congress have failed to note the deep diapason of popular thought and have heard alone the puny pipings of a few overclamorous petitioners, seeking individual advantages at whatever expense to the national welfare at large.

How ponderous the machinery of representative government often seems, and how shallow and futile the reasoning that frequently prevails in responsible quarters when vital issues, packed tight with high explosive, are at stake!

Dividends Declared

Since Previous Issue
of The Annalist

and Awaiting Payment

Steam Railroads.
Company. Pe- Pay- Hdrds. of
Rate, riod- able. Record.
Grand Rap. R. R. 7% pf. \$1.75 Q Nov. 1 Oct. 15
Int. Ry. of C. Am. pf. \$1.25 Q Nov. 15 Oct. 31

Public Utilities.

Am. Commonwealth, A. 2% Q Oct. 15 Oct. 1
Do E. 2% Q Oct. 15 Oct. 1
Am. Can. Pr. & Lt. pt. A. 2% Q Nov. 1 Oct. 15
Do \$6.50 1st pf. .81.63 Q Nov. 1 Oct. 15
Do 2d pf. .81.73 Q Nov. 1 Oct. 15
A. & F. P. 2d pf. A. 2% Q Oct. 31 Oct. 19
Do 2d pf. A. 2% Q Oct. 31 Oct. 19
Brazilian Traction .50c Q Dec. 2 Oct. 31
Dallas Pr. & Lt. pf. \$1.75 Q Nov. 1 Oct. 19
Empire Pub. Serv. A. .45c Q Nov. 15 Oct. 22
Fort Worth P. & L. pf. \$1.75 Q Nov. 1 Oct. 19
Gen. Gas & El. A. .33% Q Jan. 2 Nov. 29
Do E. 2% Q Jan. 2 Nov. 29
Idaho Power 7% pf. .1% Q Nov. 1 Oct. 15
Do \$6 pf. .81.50 Q Nov. 1 Oct. 15
Do 2d pf. .81.50 Q Nov. 1 Oct. 15
Internat. Paper .60c Q Nov. 15 Nov. 1
Int. Paper & Power, A. .60c Q Nov. 15 Nov. 1
Ital. Superpower pf. \$1.50 Q Nov. 1 Oct. 15
Municipal Serv. 6% pf. .1% Q Nov. 1 Oct. 15
Okla. Gas 6% pf. \$1.62% Q Nov. 1 Oct. 15
Pacific Lighting .75c Q Nov. 15 Oct. 15
Do \$5 .81.25 Q Nov. 1 Oct. 31
Power & Lt. Sec. Tr. 1% Q Nov. 1 Oct. 15
Pub. Util. Sec. pt. pf. \$1.62% Q Nov. 1 Oct. 22
Do pt. pf. 12% Q Ex. Nov. 1 Oct. 16
Texas P. & Lt. 7% pf. .1% Q Nov. 1 Oct. 16
Do \$6 pf. .81.50 Q Nov. 1 Oct. 16

Insurance Companies.

Brooklyn Fire Ins. .30c Q Jan. 1 Dec. 20
Do .45c Ex. Dec. 20 Dec. 10
Camden Fire Ins. .20c Q Nov. 1 Oct. 15
Do .20c Ex. Nov. 1 Oct. 15
Sylvania Ins. .37% Q Nov. 1 Oct. 19
Do .60c Ex. Nov. 1 Oct. 19
Hudson Cas. Ins. .2 Q Nov. 1 Oct. 21
Liberty Mutual Ins. .20% —

Banks.

Hanover B. & M. (Hack.) 2 Q Oct. 15 Sep. 30

Miscellaneous.

Alpha Claude Neon pf. 1% Q
Am. Meter .81.25 Q Oct. 16 Oct. 31
Am. Founders .12% Q Nov. 1 Oct. 15
Do .140 sh Stk Nov. 1 Oct. 15

Company. Pe- Pay- Hdrds. of
Rate, riod- able. Record.
General Tire & Rubber .81 Q Nov. 1 Oct. 20
Gillette Safety Razor .81.25 Q Dec. 2 Nov. 1
Globe Safety Razor .81.25 Q Dec. 2 Nov. 1
Gramophone Co., Ltd. .50 Fin. —
Hawaiian Pineapple .50c Q Nov. 30 Nov. 15
Hershey Choc. cum. pf. \$1 Q Nov. 15 Oct. 25
Do prior pf. \$1.50 Q Nov. 15 Oct. 25
Hoillinger Cons. Gold Mine .50c Q Nov. 4 Oct. 18
Imp. Chemical Indus. .5 In. —
Int. Equities pf. A. .75c Q Nov. 1 Oct. 21
Intertype Corp. .25c Ex Nov. 15 Nov. 1
Lincoln Printing .40c Q Nov. 1 Oct. 21
Do pf. .87% Q Nov. 1 Oct. 21
London Times .15 —
Loew's Boston Theatres. 15c Q Nov. 1 Oct. 19
Los Angeles Invest. .30c In Nov. 15 Oct. 15
Lynch Glass Mach. .30c Q Nov. 15 Nov. 5
May Dept. Stores. .50c Q Dec. 2 Nov. 3
Mason Wallcovering .25 Ldt. Oct. 18
Mcerson I. M. Cos. Ltd. .5 In. —
McCord R. & B. M. .50c Q Nov. 1 Oct. 24
Merritt-Chapman-Scott. .40c Q Dec. 1 Nov. 15
Do 6% pf. A. .81.62% Q Dec. 1 Nov. 15
Met. Title Guaranty. \$1 Q Nov. 2 Dec. 15
Mo.-Kan. Pipe Line. 1-40 Stk Nov. 20 Oct. 21
Moody's Invest. Service. .75c Q Nov. 15 Nov. 1
Do part pf. .75c Q Nov. 15 Nov. 1
Do part pf. .75c Q Nov. 15 Nov. 1
Montgomery Ward .50c Q Nov. 15 Nov. 4
Moore Drop Forge, A. .81.50 Q Nov. 1 Oct. 16
Do A .50 Ex. Dec. 31 Dec. 10
Motor Products .83 Q Nov. 15 Nov. 1
Nebel (O.) Co., Inc. .62% Q Jan. 2 Dec. 15
Do part pf. .50c Q Nov. 1 Oct. 15
Neiman Bros. pf. \$1.75 Q Nov. 1 Oct. 15
New Jersey Cash Credit. .15c Q Oct. 25 Oct. 14
Do pf. .15c Q Oct. 25 Oct. 14
Do pf. .15c Q Oct. 25 Oct. 14
Newberry (J. J.) pf. .87% Q Oct. 1 Oct. 16
Do A .25c Q Oct. 26 Oct. 16
West. Sulphur Ind. A. .37% Q Oct. 15
West. Tablet & Statery. .50c Q Nov. 1 Oct. 21
Westfield Mfg. .50c Q Nov. 15 Oct. 31
Western Grocers .37% Q Nov. 1 Oct. 20
Wisconsin Inv. pf. new .75c In Nov. 1 Oct. 10
Willys-Overland .30c Q Nov. 1 Oct. 18
Do pf. .81.75 Q Jan. 2 Dec. 15
Woolworth (F. W.) Co. .60c Q Dec. 2 Nov. 9

Company. Pe- Pay- Hdrds. of
Rate, riod- able. Record.
Philippe (L.), B. .40c Q Nov. 1 Oct. 18
Procter & Gamble. new .50c Q Nov. 15 Oct. 25
Pyrene Mfg. .30c Q Nov. 1 Oct. 18
Pullman, Inc. .81 Q Nov. 15 Oct. 24
Reed (C. A.), A. .50c Q Nov. 1 Oct. 21
Rio Tinto, Ltd. .25 sh. Fin. —
Rich's, Inc. .30c Q Nov. 15 Nov. 1
Riverside Chem. A. .31% Q Nov. 1 Oct. 15
Do 1st pf. .81.50 Q Nov. 1 Oct. 15
Russ Motor Car, Ltd. .14% Q Nov. 1 Oct. 17
Do .14% Q Nov. 1 Oct. 17
Seaboard Surety .14% Q Nov. 1 Oct. 15
Selby Shoe .55c Q Nov. 1 Oct. 15
Shares Holding, A. .43% Q Oct. 18 Oct. 15
Simpson, Ltd., A. .50c In Nov. 1 Oct. 15
Do 4% pf. .82.6% Q Nov. 15 Nov. 1
Standard Investor pf. .81.7% Q Nov. 15 Nov. 1
Stollwerck Choc. 1st pf. \$1.15 Q Nov. 1 Oct. 26
Storkline Fun. conv. pf. .50c Q Nov. 1 Oct. 30
Straus (W. J.) Inv. pf. .75c Q Nov. 1 Oct. 15
Sun Oil .25c Q Dec. III Nov. 25
Do .9% Stk Dec. 16 Nov. 25
Do pf. .14% Q Dec. 2 Nov. 11
Third Nat. Investors. .81 In Jan. 1 Dec. 10
Twelfth St. Stores A. .50c Q Nov. 1 Oct. 20
Union Oil Assoc. .50c Q Nov. 9 Oct. 17
United Chemicals pf. .75c Q Nov. 20 Nov. 20
U. S. Realty & Inv. .81.25 Q Dec. 10 Nov. 15
Venezuelan Petroleum. .50c Q Nov. 15 Oct. 31
West. Sulphur Ind. A. .37% Q Oct. 15
West. Tablet & Statery. .50c Q Nov. 1 Oct. 21
Westfield Mfg. .50c Q Nov. 15 Oct. 31
Western Grocers .37% Q Nov. 1 Oct. 20
Wisconsin Inv. pf. new .75c In Nov. 1 Oct. 10
Willys-Overland .30c Q Nov. 1 Oct. 18
Do pf. .81.75 Q Jan. 2 Dec. 15
Woolworth (F. W.) Co. .60c Q Dec. 2 Nov. 9

aCovering period of four months ending Oct. 31, 1929.
bPayable on and after Oct. 15 and before Dec. 31, 1929.

cRate changed from \$4 annually to \$2 annually in cash and 5% in stock.

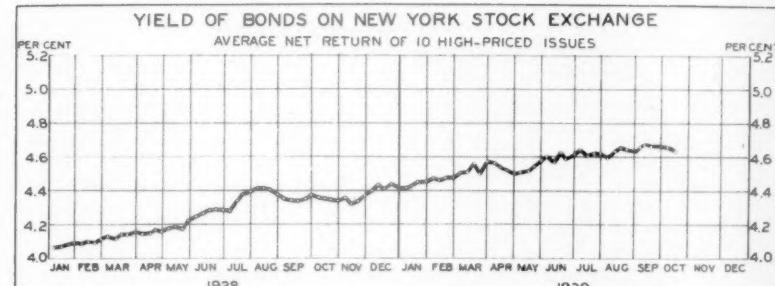
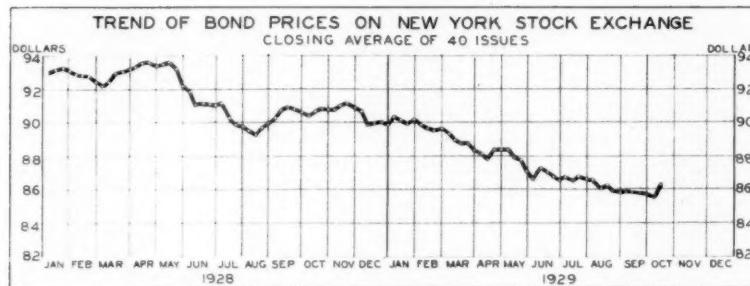
dPayable in cash or stock.

ePeriod from Jan. 1 to March 31.

fPeriod from March 31 to June 30.

OCT

Bond Sales, Prices and Yields



BONDS SOLD ON NEW YORK STOCK EXCHANGE (Par value)

	Week Ended Oct. 12, 1929.	Same Week 1927.
Monday	\$9,490,000	\$9,169,500
Tuesday	10,790,000	11,936,500
Wednesday	9,191,500	9,465,000
Thursday	12,417,000	9,394,000
Friday	14,108,000	12,468,000
Saturday	Holiday.	Holiday.
Total week	\$55,986,500	\$45,134,000
Year to date	2,205,888,050	2,378,913,650
Monday, Oct. 14	10,659,000	9,007,000
Tuesday, Oct. 15	11,507,500	9,974,500
Wednesday, Oct. 16	11,666,800	10,032,000

AVERAGE BOND YIELDS

	Week Ended Oct. 12, 1929.	Oct. 5, 1929.	Oct. 13, 1928.
Ten high-priced bonds:	4.630%	4.655%	4.355%
Week	4.558%	4.556%	4.234%
Year to date			

BONDS INCLUDED IN MARKET AVERAGES

RAILROADS.	
Atchinson, Topeka & Santa Fe gen. 4s, 1995	Southern Railway gen. 4s, 1956.
Atlantic Coast Line 1st 4s, 1952.	Union Pacific 1st 4s, 1947.
Baltimore & Ohio gold 4s, 1948.	Western Maryland 4s, 1952.
Chesapeake & Ohio 4s, 1992.	Chicago Great Western 4s, 1959.
Chi., Milwaukee, St. Paul & Pac. 5s, 2000.	Chi., Milwaukee & Northwestern gen. 4s, 1987.
Chicago & Rock Island & Pacific ref. 4s, 1934.	Chicago, Rock Island & Pacific ref. 4s, 1934.
Denver & Rio Grande Wn. s. f. 5s, 1955.	Emp. Consol. 4s, 1996.
Great Northern 5% 4s, 1952.	Great Northern 5% 4s, 1952.
Illinois Central ref. 4s, 1955.	Illinois Central ref. 4s, 1955.
Louisville & Nashville unified 4s, 1940.	Louisville & Nashville unified 4s, 1940.
Missouri, Kansas & Texas adj. 5s, 1967.	Missouri Pacific gen. 4s, 1975.
Missouri Central ref. 4s, 2013.	New York Central ref. 4s, 2013.
Norfolk & Western cons. 4s, 1996.	Norfolk & Western cons. 4s, 1996.
Northern Pacific prior lien 4s, 1997.	Northern Pacific prior lien 4s, 1997.
Pennsylvania gen. 4s, 1965.	Pennsylvania gen. 4s, 1965.
Reading 4s, Series A, 1997.	Reading 4s, Series A, 1997.
Standard Air Line ref. 4s, 1955.	Standard Air Line ref. 4s, 1955.
Southern Pacific ref. 4s, 1955.	Southern Pacific ref. 4s, 1955.

INDUSTRIALS.

INDUSTRIALS.	
American Smelting 6s, 1947.	American Sugar ref. 6s, 1937.
American Writing Paper 6s, 1947.	Anacoda Copper 1st 6s, 1953.
Armour & Co. 4% 4s, 1939.	Int. Paper 1st 5s, 1947.
U.S. Rubber 1st ref. 5s, 1947.	U. S. Steel 5s, 1963.
Westinghouse E. & M. 5s, 1946.	Westinghouse E. & M. 5s, 1946.

PUBLIC UTILITIES.

PUBLIC UTILITIES.	
Am. Tel. & Tel. deb. 5s, 1960.	Conn. Gas of N. Y. 5% 4s, 1945.
Int. R. T. 5s, 1966.	King's County Electric 4s, 1949, stamped.
N. Y. Rys. Inc. 6s, 1965.	N. Y. Rys. Inc. 6s, 1965.
Third Av. adj. 5s, 1960.	Third Av. adj. 5s, 1960.

NEW BOND ISSUES

	Week Ended Oct. 11, 1929.	Oct. 4, 1929.	Oct. 12, 1928.
Public utility.	\$10,487,000	\$9,750,000	\$12,400,000
Investment corporations.	3,000,000	—	—
Industrial.	100,500,000	—	—
State and municipal.	63,874,000	16,216,000	10,610,000
Insular possessions.	—	—	—
Foreign.	—	30,400,000	6,315,000
Railroad.	10,200,000	—	14,681,000
Farm loan.	—	—	—
Financial corporations.	—	—	—
Miscellaneous.	—	—	—
Total.	\$188,061,000	\$56,366,000	\$44,046,000
Year to date.	\$2,798,670,449	\$2,610,609,449	\$3,807,767,591

BONDS SOLD ON NEW YORK STOCK EXCHANGE, BY GROUPS

	Week Ended Oct. 12, 1929.	Same Week 1928.	Changes.
Corporation.	\$43,474,000	\$33,613,000	+\$9,861,000
United States Government.	1,007,500	1,828,000	-\$820,500
Foreign.	11,495,000	9,088,000	+\$1,807,000
City.	10,000	5,000	+\$5,000
Total.	\$55,986,500	\$45,134,000	+\$10,852,500

BOND AVERAGES (40 BONDS)

Date	Close.	Chg.	Date	Close.	Chg.
Oct. 7.	85.46	+.03	Oct. 12.	85.24	-.24
Oct. 8.	85.53	+.07	Week's range-High	86.24	low
Oct. 9.	85.83	+.30	Oct. 14.	86.38	+.14
Oct. 10.	86.02	+.19	Oct. 15.	86.69	+.31
Oct. 11.	86.24	+.22	Oct. 16.	86.84	+.15

ANNUAL RANGE

High.	Low.	High.	Low.
1929. 90.35 Jan.	85.28 Oct.	1922. 82.50 Aug.	75.91 Jan.
93.60 May	89.24 Aug.	76.11 Nov.	67.50 June
92.98 Dec.	89.47 Jan.	73.14 Oct.	65.57 Sept.
89.75 Dec.	95.52 Jan.	75.05 June	71.05 Dec.
85.44 Dec.	81.99 Jan.	82.36 Nov.	76.35 Sep.
82.46 Dec.	76.95 Jan.	89.49 Jan.	74.24 Dec.
1923. 79.43 Jan.	75.58 Oct.	*To date.	—

Bond Transactions—New York Stock Exchange

For Week Ended Saturday, October 12

(Total Sales \$55,986,500)

With Closing Prices Wednesday, October 16

UNITED STATES GOVERNMENT BONDS.		Range, 1929. High. Low.	Net.	Wed.'s.	Range, 1929. High. Low.	Net.	Wed.'s.	
(Figures after decimals represent 32ds of 1 per cent.)								
Range, 1929. High. Low.	Net.	High. Low.	Last. Chge.	Sales.	High. Low.	Last. Chge.	Sales.	
99.31 96.00 Liberty 3% 4s, '32-'47. 97.15 97.00 97.13 + .16 198	107% 101% Do 7% 1952	105% 105% 95% 95%	105% 105% 95% 95%	- 1	104% 101% Do 6s, 1947	102% 102% 102% 102%	102% 102% 102% 102%	- 1
100.82 98.2 Do 1st cv 4% 4s, '32-'47. 98.18 98.8 98.18 + .12 47	109 105 Do 8s, 1941	105% 105% 95% 95%	105% 105% 95% 95%	+ 1/4 101	105% 104% Do 6s, 1947	102% 102% 102% 102%	102% 102% 102% 102%	- 1
100.12 98.6 Do 4th 4% 4s, '33-'48. 98.22 98.13 98.22 + .12 44% 98	102% 99% Do 3s, 1958	93% 93% 93% 93%	93% 93% 93% 93%	+ 1/4 100	93% 91% Do 6s, 1947	90% 90% 90% 90%	90% 90% 90% 90%	- 1
100.11 98.8 Do 4th 4% 4s, regis. 98.16 98.15 98.15 + .7 11	102% 99% Do 3s, 1958	91% 91% 91% 91%	91% 91% 91% 91%	+ 1/4 100	91% 90% Do 6s, 1947	88% 88% 88% 88%	88% 88% 88% 88%	- 1
111.26 105.00 Treas. 4% 4s, '47-'52. 107.00 106.13 106.29 + .13 134	102% 99% Do 14, 1944	99% 99% 99% 99%	99% 99% 99% 99%	+ 1/4 100	99% 98% Do 6s, 1947	96% 96% 96% 96%	96% 96% 96% 96%	- 1
106.18 101.4 Do 4s, 1944-54. 103.00 102.18 102.18 + .13 22	102% 99% Do 14, 1944	99% 99% 99% 99%	99% 99% 99% 99%	+ 1/4 100	99% 98% Do 6s, 1947	96% 96% 96% 96%	96% 96% 96% 96%	- 1
103.17 98.18 Do 3s, 1943-56. 102.20 101.90 101.90 + .13 19	102% 99% Do 14, 1944	99% 99% 99% 99%	99% 99% 99% 99%	+ 1/4 100	99% 98% Do 6s, 1947	96% 96% 96% 96%	96% 96% 96% 96%	- 1
103.20 98.12 Do 3s, 1943-47. 102.20 101.90 101.90 + .13 41	102% 99% Do 14, 1944	99% 99% 99% 99%	99% 99% 99% 99%	+ 1/4 100	99% 98% Do 6s, 1947	96% 96% 96% 96%	96% 96% 96% 96%	- 1
78.18 95.4 Do 4% 4s, 1940-45. 97.13 97.00 97.13 + .13 30	97% 93% Do 7% 1958	85% 85% 85% 85%	85% 85% 85% 85%	+ 1/4 100	85% 84% Do 6s, 1947	82% 82% 82% 82%	82% 82% 82% 82%	- 1
Total sales	\$1,007,500							
FOREIGN SECURITIES.								
99% 91% ADRIATIC El. 7s, 1952 92 91% 91% - % 21								

Bond Transactions—New York Stock Exchange—Continued

Range, 1929.	High.	Low.	Last.	Chg.	Sales.	Clos.	Net.	Weds.	Range, 1929.	High.	Low.	Last.	Chg.	Sales.	Clos.	Net.	Weds.	Range, 1929.	High.	Low.	Last.	Chg.	Sales.	Clos.	Net.	Weds.				
101% 98% MARSEILLENS 6s., 1934.....	100%	99%	99%	- 1%	63	99%			105% 101% Do deb 5s., 1960.....	101%	101%	101%	+ 1%	145	101%	119%	90	92%	+ 1%	131	93									
90% 60% Medellin 61/2s., 1934.....	73	69	70	- 2	34	.			105% 102% Am Type Fids 6s., 40.....	103%	103%	103%	- 1%	103%	103%	103%	91%	92%	- 1%	13	97%									
90% 63% Meridionale Elec 7s., 37.....	98	98	98%	- 1%	2	99%			105% 101% Am Wk & El 7s., 37.....	104%	104%	104%	+ 1%	128	104%	105%	93%	94%	+ 1%	7	.									
22% 13% Mex 4s., 10-45, ass't small	14	13%	14	+ 1%	17	.			100% 93% Do col tr 5s., 1931.....	98%	97%	97%	+ 2%	32	100	97%	93%	94%	+ 1%	33	97%									
23% 14% Do 4s., 10-45, ass't large	14%	14%	14%	+ 1%	19	1			100% 73% Am Wrst Pap Co 1948.....	98%	97%	97%	+ 2%	29	91	98%	94%	95%	+ 1%	32	97%									
22% 13% Do 4s., 1934, ass't	14%	13%	14	- 1%	19	14			100% 73% Am Wrst Pap Co 1948.....	98%	97%	97%	+ 2%	29	91	98%	94%	95%	+ 1%	32	97%									
93% 84% Minas Geraes 6s., 1938.....	87	85	86	+ 1%	24	87			105% 84% Do Del 5s., 1943.....	85%	85%	85%	+ 1%	24	87	94%	86%	87%	+ 1%	11	.									
85% 85% Minas Geraes 6s., 1938.....	87	86	86	- 1%	24	87			105% 84% Do Del 5s., 1943.....	85%	85%	85%	+ 1%	24	87	94%	86%	87%	+ 1%	11	.									
87% 86% Do 6s., 1957.....	87	86	87	- 1%	24	87			105% 100% Assse OH 6s., 1935.....	102	101%	101%	- 1%	233	914	100%	94%	95%	+ 1%	3	.									
127% 104% Montecatini 7s., 37, w. w. 10-45, ass't	104%	104%	104%	- 1%	21	96%			100% 90% At T & S F gen 4s., '95.....	91	91%	90%	+ 1%	114	91	98%	94%	95%	+ 1%	24	97%									
90% 93% Do 7s., 1937, x. w.	96	95%	95%	- 1%	21	99			100% 87% Do gen 4s., 1935.....	95	95%	95%	+ 1%	150	100	99%	95%	96%	+ 1%	105	100%									
103% 97% Montevideo 7s., 1932.....	98	96%	96%	+ 1%	21	99			105% 108% Do 4s., 1948.....	109	108%	108%	- 1%	68	155	106%	104%	105%	+ 1%	104	104%									
90% 95% Do 6s., 1932.....	96	95%	95%	+ 1%	21	99			100% 98% Do 4s., 1948.....	98	98%	98%	+ 1%	86	154	98%	94%	95%	+ 1%	53	71%									
107% 102% NETHERLAND 6s., '72.....	104	103%	103%	+ 1%	17	103%			100% 99% Cole OH 6s., 1938.....	92	92%	92%	+ 1%	89	98	99%	95%	96%	+ 1%	11	.									
95% 90% New South Wales 5s., '37.....	91	90%	90%	- 1%	17	91			100% 91% Cole Fuel & Ref 4s., '43.....	93	92%	92%	+ 1%	103	93	98%	94%	95%	+ 1%	13	97%									
94% 94% Do 6s., 1938.....	91	90%	90%	- 1%	17	90			100% 91% Cole Indus co 4s., '34.....	93	92%	92%	+ 1%	103	93	98%	94%	95%	+ 1%	7	.									
100% 100% North Gallivian 6s., 1939, 101% 101%	101	101	101	- 1%	63	1014			100% 93% Cole & Son 6s., 1932, Apr.....	97	97%	97%	+ 1%	100	97	98%	95%	96%	+ 1%	32	97%									
94% 95% North Gtr Lloyd 6s., '47.....	86	85	85%	- 1%	15	88			100% 94% Cole Gas & El 6s., 1932, Apr.....	97	97%	97%	+ 1%	100	97	98%	95%	96%	+ 1%	11	.									
97% 91% Norway 5s., 1963.....	93	92%	93	- 1%	15	94			100% 94% Cole Gas & El 6s., 1932, Apr.....	97	97%	97%	+ 1%	100	97	98%	95%	96%	+ 1%	11	.									
101% 98% Norway 5s., 1965.....	100%	99%	99%	- 1%	43	100			100% 94% Cole Gas & El 6s., 1932, Apr.....	97	97%	97%	+ 1%	100	97	98%	95%	96%	+ 1%	11	.									
103% 100% Do 6s., 1943.....	101	100%	101	- 1%	63	1014			100% 94% Cole Gas & El 6s., 1932, Apr.....	97	97%	97%	+ 1%	100	97	98%	95%	96%	+ 1%	11	.									
105% 100% Do 6s., 1944.....	101%	100%	101	- 1%	63	1014			100% 94% Cole Gas & El 6s., 1932, Apr.....	97	97%	97%	+ 1%	100	97	98%	95%	96%	+ 1%	11	.									
104% 100% Do 6s., 1952.....	101%	100%	101	- 1%	63	1014			100% 94% Cole Gas & El 6s., 1932, Apr.....	97	97%	97%	+ 1%	100	97	98%	95%	96%	+ 1%	11	.									
95% 86% Norway Mun Bk 5s., '67.....	97	96%	96%	- 1%	33	96%			100% 94% Cole Gas & El 6s., 1932, Apr.....	97	97%	97%	+ 1%	100	97	98%	95%	96%	+ 1%	11	.									
90% 86% Nuremberg 6s., 1952.....	82	80%	81%	- 1%	8	..			100% 94% Cole Gas & El 6s., 1932, Apr.....	97	97%	97%	+ 1%	100	97	98%	95%	96%	+ 1%	11	.									
90% 83% ORIENTAL DEVELOP- MENT 51/2s., 1938.....	86	84%	85%	- 1%	58	86			100% 94% Baldwin Loc 5s., '40.....	106%	106%	106%	- 1%	5	..	100% 94% Baldwin Loc 5s., '40.....	106%	106%	106%	- 1%	5	..								
18 80% Do 6s., 1953.....	93	92%	93	- 1%	42	94%			100% 94% Balt & Ohio 6s., '40.....	94	94%	94%	- 1%	22	91	100% 94% Balt & Ohio 6s., '40.....	94	94%	94%	- 1%	22	91								
101% 95% Oslo 5s., 1946.....	97	96	97	+ 1%	30	..			100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	135	100%	100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	135	100%								
102% 98% Oslo 6s., 1935.....	98	96%	96%	- 1%	16	97%			100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%	100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%								
93% 86% Oslo Gas & Elec 5s., '63.....	87	85%	85%	- 1%	11	..			100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%	100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%								
94% 88% PANAMA 5s., 1963.....	100%	99%	99%	- 1%	5	99%			100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%	100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%								
102% 96% PANAMA 5s., 1953.....	101	100%	101	- 1%	5	100%			100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%	100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%								
101% 97% Paris-L.M. 6s., '58.....	100	98%	98%	- 1%	101	100%			100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%	100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%								
105% 98% Paris-L.M. 6s., '58.....	100	98%	98%	- 1%	101	100%			100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%	100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%								
105% 98% Paris-L.M. 6s., '58.....	100	98%	98%	- 1%	101	100%			100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%	100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%								
98% 95% Paulista Ry 7s., 1942.....	100%	99%	99%	- 1%	6	..			100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%	100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%								
95% 94% Fernambuco 6s., 1947.....	87	85%	87	- 1%	30	..			100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%	102	100%	100% 94% Do ref 4s., 1943.....	100	100%	100%	+ 1%										

Bond Transactions—New York Stock Exchange—Continued

Range, 1929.	High.	Low.	Last.	Net Ch'ge.	Sales.	Closes.	Net Wed.'s	High.	Low.	Last.	Net Ch'ge.	Sales.	Closes.	Net Wed.'s	High.	Low.	Last.	Net Ch'ge.	Sales.	Closes.	Net Wed.'s			
118% 93% Int Cement 5s, 1948.....	96	94	96	+ 2	135	96%	115% 110% N Y Edison ref 6½s, 41.	111% 110% 111% + 1%	31	111%	60	102%	60	62% Seabd Air L 4s, 1950.....	65%	62%	65%	..	5	68				
96% 88% Int Gr Nor 5s, B, 56.....	88	84	88	- 1%	3	92	103	101	Do 5s, B, 1944.....	101%	101%	101% + 1%	60	60% Do 4s, 1950, std.....	65%	65%	+ 2%	5	68					
97% 90% Do 5s, C, 1936.....	91	90	91	- 2%	7	..	90	88	N Y & Erie ext 4s, 1947	88	88	88	1	61	35%	Do adj 5s, 1949.....	61	564	60%	+ 3%	121	62%		
106% 96% Do 1st 6s, A, 1952.....	103	101	103	+ 2	12	106%	107% 102% N Y G E L H P 5s, 48.	103	102%	102% + 1%	22	103%	..	58	41%	Do adj 5s, 49, cffs.....	58	58	58%	+ 5	83	63		
96% 82% Do adj 6s, A, 1952.....	86	85	86	+ 1%	12	87	94	90	Do pur mon 4s, 1949.....	90%	90%	90% + 1%	11	..	60%	Do ref 4s, 1950.....	54	54	54%	+ 1%	92	60		
98% 93% Int Match 5s, 1947.....	95	94	95	+ 1%	10	99	100%	99	Do 4s, 1946.....	100%	100%	100% + 1%	2	..	80	24%	Do 4s, B, 1947.....	54	54	54%	+ 1%	124	61	
96% 84% Int Paper ref 3s, A, 47.....	92	91	92	+ 1%	40	93	100%	99	Do 4s, 1946.....	100%	100%	100% + 1%	2	..	74	59%	Seabd All Fls 5s, A, 33.....	73	70%	73	+ 2%	78	60	
92% 87% Int M Col tr s 6s, 41.....	98	97	98	- 1%	39	97%	100%	99	Do 4s, 1946.....	100%	100%	100% + 1%	2	..	70	59%	Seabd All Fls 5s, A, 33.....	73	70%	73	+ 2%	8	80	
96% 84% Int Paper ref 3s, A, 47.....	90	88	90	+ 1%	40	93	100%	99	Do 4s, 1946.....	100%	100%	100% + 1%	2	..	74	59%	Sharon Steel H 5½s, 48.....	89%	88%	88%	+ 1%	35	60	
92% 87% Int M Col tr s 6s, 41.....	98	97	98	- 1%	39	97%	100%	99	Do 4s, 1946.....	100%	100%	100% + 1%	2	..	70	59%	Shell Pipe Line 5s, 52.....	92%	91	92%	+ 1%	22	67	
98% 95% Int Match 5s, 1947.....	95	94	95	+ 1%	10	99	100%	99	Do 4s, 1946.....	100%	100%	100% + 1%	2	..	91	91%	Siubert Theatre 6s, A, 42.....	71	70%	70	+ 1%	94	95	
92% 90% Do 6s, 1941.....	95	94	95	+ 1%	10	99	100%	99	Do 4s, 1946.....	100%	100%	100% + 1%	2	..	101	91%	Sierra & S F Pow 5s, A, 49.....	95	94	95	+ 1%	36	95	
95% 88% Int Tel & T 4s, 1952.....	92	91	91	+ 1%	11	92	105%	102	Do col tr 6s, 1940.....	104%	104%	104% + 1%	41	104%	..	99	93%	Silesian Am 7s, 1941.....	94	93	93%	+ 1%	25	93
224 104% Do 4s, 1939.....	201	194	198	+ 11	236	186%	105%	102	Do col tr 6s, 1940.....	104%	104%	104% + 1%	41	104%	..	103	100%	Sinci Con Oil 7s, A, 37, 1918.....	100%	101%	101%	+ 1%	107	101%
20 104% Iowa Cen 1st ref 4s, 51.....	11	11	11	+ 1%	10	12	75	75	Do 4s, 1946.....	100%	100%	100% + 1%	2	..	75	60%	Seabd All Fls 5s, A, 33.....	73	70%	73	+ 2%	8	80	
93% 80% KAN CITY, FT S & Mem ref 4s, 1936.....	92	91	92	+ 1%	46	93%	104%	103	Do 4s, 1946.....	100%	100%	100% + 1%	22	103%	..	102	100%	Seabd Air L 4s, 1950, std.....	65%	65%	65%	+ 1%	5	68
105 100% Kan City Ft & L 1st	101	101	101	+ 1%	20	..	54	24%	N Y & Rys 1st cons	24%	25	25	22	25	102%	Seabd Air L 4s, 1950, std.....	65%	65%	65%	+ 1%	5	68		
70% 70% K C South 1st 3s, 54.....	73	72	73	+ 1%	12	73%	70	26%	Do 1st cons 6s, 1942.....	26	26	26	11	..	104	100%	Seabd Air L 4s, 1950, std.....	65%	65%	65%	+ 1%	121	62%	
100% 92% Do 5s, C & Imp 5s, 1940.....	90	89	90	+ 1%	30	90%	105%	104	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	102	97%	Siubert Theatre 6s, A, 42.....	71	70%	70	+ 1%	94	95	
90% 84% K C Term 5s, 1940.....	87	86	87	+ 1%	14	87%	108	103	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	100	91%	Sierra & S F Pow 5s, A, 49.....	95	94	95	+ 1%	36	95	
106 101% Kan Gas & El 6s, A, 52.....	103	102	103	+ 1%	12	103%	75	75	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	99	91%	Silesian Am 7s, 1941.....	94	93	93%	+ 1%	25	93	
97 74% Keith Co 6s, 1946.....	82	81	82	+ 1%	20	80	82	70	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	91	91%	Seabd All Fls 5s, A, 33.....	73	70%	73	+ 2%	8	80	
96% 89% Kendall 5s, 1948, w.w.	89	88	89	+ 1%	8	90	101	96%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	102	97%	Shubert Theatre 6s, A, 42.....	71	70%	70	+ 1%	94	95	
90% 83% Ky Cent 4s, 1987.....	83	83	83	- 1%	1	84	101	96%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	100	90%	Sierra & S F Pow 5s, A, 49.....	95	94	95	+ 1%	36	95	
1054 99% Kings Co E L 5s, 57.....	99	98	99	+ 1%	21	98%	107	104%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	91	89%	Silesian Am 7s, 1941.....	94	93	93%	+ 1%	25	93	
130 125 Do pur money 6s, 97.....	125	125	125	- 1%	1	125	105%	104	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	92	89%	Seabd All Fls 5s, A, 33.....	73	70%	73	+ 2%	8	80	
82% 79% Kings Co E L 4s, 59, st.	79	78	79	- 1%	1	78%	85	79%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	93	89%	Shubert Theatre 6s, A, 42.....	71	70%	70	+ 1%	94	95	
1054 100% Kings Co L 1st 4s, 54.....	100	99	100	- 1%	1	99	103	102%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	94	89%	Sierra & S F Pow 5s, A, 49.....	95	94	95	+ 1%	36	95	
1072 103 Kinney (G) 5s, 1936.....	103	102	103	- 1%	11	102	103	102%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	95	89%	Silesian Am 7s, 1941.....	94	93	93%	+ 1%	25	93	
104% 101 Kline Co 6s, 1936.....	101	101	101	- 1%	1	101	103	102%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	96	89%	Seabd All Fls 5s, A, 33.....	73	70%	73	+ 2%	8	80	
102% 96% LACK STL 1st 5s, A, 50.....	99	98	99	+ 1%	4	99%	104%	103	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	97	89%	Shubert Theatre 6s, A, 42.....	71	70%	70	+ 1%	94	95	
101% 97% Laclede Gas 5s, 1934.....	98	97	98	+ 1%	11	98%	105%	104	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	98	89%	Sierra & S F Pow 5s, A, 49.....	95	94	95	+ 1%	36	95	
1054 100% LaSalle 5s, 1953.....	102	101	102	+ 1%	36	102%	107	106%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	99	91%	Shubert Theatre 6s, A, 42.....	71	70%	70	+ 1%	94	95	
100 95% L & Erie & W 2d 5s, 51.....	95	94	95	+ 1%	10	..	102	101%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	100	91%	Sierra & S F Pow 5s, A, 49.....	95	94	95	+ 1%	36	95	
99% 98% Lake Sh & M 1st 5s, 31.....	97	96	97	+ 1%	27	97%	108	103	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	101	90%	Shubert Theatre 6s, A, 42.....	71	70%	70	+ 1%	94	95	
98% 93% Lech U & 4s, 54.....	94	93	94	+ 1%	3	93%	105	104%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	102	91%	Sierra & S F Pow 5s, A, 49.....	95	94	95	+ 1%	36	95	
100% 93% Lech Val 6s, 1930.....	90	89	90	+ 1%	3	90%	106	105%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	103	91%	Shubert Theatre 6s, A, 42.....	71	70%	70	+ 1%	94	95	
101% 93% Lech Val 6s, 1941.....	98	97	98	+ 1%	1	98%	107	106%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	104	92%	Sierra & S F Pow 5s, A, 49.....	95	94	95	+ 1%	36	95	
121 114% Liggrett & Myers 7s, 1934.....	117	116	117	+ 1%	1	117%	105	104%	Do 1st cons 6s, 1942.....	105	105	105% + 1%	15	..	105	93%	Shubert Theatre 6s, A, 42.....	71	70%	70	+ 1%	94	95	
103 98% Loe's 6s, 1951.....	100	99	100	+ 1%	4	100%	107	106%	Do 1st cons 6s, 1942.....	105	105	105% + 1%												

Friday, October 18, 1929

Transactions on the New York Curb Exchange

For Week Ended Saturday, October 12 With Closing Prices Wednesday, October 16

For Week Ended Saturday, October 12

With Closing Prices Wednesday, October 16

Range, 1929.		Stocks & Commodities, Tuesday, October 16																		
High.	Low.	Net	Wed.'s	Range, 1929.	High.	Low.	Net	Wed.'s	Range, 1929.	High.	Low.	Net	Wed.'s	Range, 1929.	High.	Low.	Net	Wed.'s		
Chg.	Sales.	Close.	Chg.	Chg.	High.	Low.	Chg.	Sales.	High.	Low.	Chg.	Sales.	Close.	Chg.	High.	Low.	Net	Wed.'s		
22	6	ACTEL PROD., A.	19%	18%	19%	+ %	1,100	20	19%	9% Cent Atlantic States.	16%	15	- %	15,300	14%	67%	18%	39	38%	
68%	51	Adams Exp., new	1	37	54	- 3	27,900	32%	57%	35 Cent Pub. S. A. (al.75)	56%	55	- %	22,300	56%	15%	14%	1	4,500	
36%	35	Adams (J D) Mfg.	(2,40)	33%	35	- %	200		39%	26% Cent & S. W. Util. new.	34%	32	- 2%	1,100		33%	36%	1	3,400	
31%	16%	Aeronautical Indus.	18%	18%	18%	+ %	300	17%	100	92 Do pf (7)	98	98	- 1	100		10%	+ 1%	+ 1%	300	
8%	35	Do warrants	14%	16	14%	- %	200	3	83%	38% Cent States Elec. (1928)	72	68	- 4	1,100		13%	12%	1	3,400	
22%	12%	Auto Supply Mfg.	B.	16	14%	- %	2	15	21%	119 Do cv pf, new (6)	70	- 1	14,500	63%	21%	15%	10%	3,900		
48%	29%	Auto Underwriters	30	29%	50	- %	500	30	90%	80% Do pf, x w. (8)	175	175	- 1	300	172	34%	32%	1	3,900	
31%	14%	Agfa Ansco	32	31%	31%	- 1%	2,100	30	14%	14% Centraal Pipe (Pip.)	82	82	- 1	500	81%	21%	16%	1	2,900	
73%	35%	Alinworth Mfg. (12)	43	42	42	- 2%	400		14%	14% Chain Stores Dev. w. i.	78	78	- 1	2,000	7%	23%	19%	1	1,600	
20%	22	Do conv. pt.	11	8	11	- 1%	100	90	100%	29% Chain Stores Stk. (b6)	55	33	- 2%	1,100		30%	24%	2	1,600	
64%	44%	Airstocks, Inc., v. t. c.	22	22	22	- %	100		42	27% Charles Corp. (12%)	31	30	- 1	300	20%	28%	21%	1	1,700	
167	141	Alabama Ge So pf (17)	47%	46%	47%	+ %	1,100		216	140% Chisholm Corp. Mfg. (16%)	181	181	- 1	750	160	37%	37%	1	1,700	
23	4	Alexander Industries	15	14	15	- %	300		5%	97% Childs Co. (pf)	3%	2%	+ 1	37,100	10%	23%	23%	1	3,000	
15%	12%	Allegheny Gas Corp.	8	7	8	- %	500		109	97% Chubb & W. Bond rts.	3%	2%	+ 1	37,100	10%	30%	30%	1	3,000	
24%	24	Allied Mills, Inc.	24%	24	24	- %	8,000	13%	107%	101% Cities Serv. P. & T. (pf)	101%	101%	- 1	100		30%	30%	1	3,200	
14%	8%	Allied Aviation	10%	8%	8%	- 1%	600		96%	89% Cities Service (130c)	68%	61%	- 2%	400	80%	10%	10%	1	2,200	
100%	100%	Allied Kid Co. pf (16)	100%	100	100	- %	200	100	98%	93% Do pf (6)	94%	94%	- 1	1,900	94%	47%	47%	1	2,200	
52%	39%	Allied Motor Ind. (31)	43%	43%	43%	- 1	200		94%	94% Do pf, B (60c)	90	90	- 1	400		20%	11%	1	1,600	
44%	44%	Allied Power & Light	82%	71%	81%	+ 7%	30,400	71%	47%	47% City Mach & Tool (160)	30%	30	+ 2%	1,000		50%	40%	1	1,600	
32%	41%	Am. Auto Ind. Inc., v. t. c.	44%	42%	42	- 2%	200		38%	38% City Savings Bank (4,17)	46	46	- 1	100		36%	32%	1	1,600	
79%	74	Am. Int'l Inv. (5)	175	75	75	- %	800		32%	25% Cleve Equipment (3)	67%	64%	- 5%	3,200	61%	43%	39%	1	1,600	
25%	23%	Am. Int'l Inv. (5)	25%	23%	25%	- %	10,600	23%	58%	54% Club Aluminum Ult. (5)	28%	26%	- 2%	3,600	300	34%	30%	1	1,600	
43%	40%	Am. Inv. Conv. pf, w. i.	40%	40%	40%	- %	5,800	42%	32%	32% Cohn-Hall-Mark (2)	5%	5%	+ 5%	600		27%	27%	1	1,600	
12%	11%	Allison Drug Stores, A.	2	1%	1%	- %	600	1%	33%	4% Colgate Palm Peet (2)	70%	71	- 1	300	68	62%	45%	1	1,600	
1	1	Do B.	1%	1%	1%	- 1%	1,000		34%	34% Colgate Palm Peet (2)	9%	9%	- 2	18,100		39%	31%	1	1,600	
10%	1	Allison Drug Stores, A.	1%	1%	1%	- 1%	1,000		35%	34% Columbia Pictures (31)	30%	31	- 1	800	31%	31%	31%	1	1,600	
30%	14%	Alluminum Co. of Am.	440	390	400	+ 100%	2,000	415	49%	49% Columbia Syndicate (5)	5%	5%	- 1	1,000		35%	31%	1	1,600	
103%	103%	Do pf (6)	106%	106%	106%	- %	700		50%	49% Com. Inv. Trust, new.	78%	75	- 2%	3,000		25%	21%	1	1,600	
27%	21%	Alum Goods Mfg. (1,20)	28%	27%	28	- %	1,000		49%	49% Com. Solvents, new	66%	61%	- 5%	10,000		14%	14%	1	1,600	
31%	31%	Am. Arch Co. (3)	36	36	36	- %	100	36	59%	53% Com. Synt. Edison (8)	30%	29%	- 1	100		10%	10%	1	1,600	
24%	44%	Am. Bakerys, A. (3)	47%	47%	47%	- 1%	1,000		20%	20% Com. Synt. Edison (8)	100%	100%	- 2	100	101%	19%	19%	1	1,600	
14%	14%	Am. Biscuit Co. (1)	16%	15%	15%	- 1%	1,400		21%	20% Com. Synt. Edison (8)	100%	100%	- 2	150		19%	19%	1	1,600	
9%	9%	Am. Biscuit Co. (1)	14%	14%	14%	- 1%	1,000		22%	21% Com. Synt. Edison (8)	100%	100%	- 2	150		23%	23%	1	1,600	
29%	29%	Am. Can Chain	40%	38%	40%	+ 2%	10,000	15%	30%	29% Com. Synt. Edison (8)	100%	100%	- 2	150		23%	23%	1	1,600	
10%	10%	Am. Cities P. & L.A. (6)	54%	53%	53%	- 1%	3,000	58	103%	102% Com. Synt. Edison (8)	66%	65%	- 1%	10,000		10%	10%	1	1,600	
23%	23%	Do B. (b106)	40%	38%	40%	+ 2%	10,000	103%	97%	97% Com. Synt. Edison (8)	24%	22%	- 2%	10,000		10%	10%	1	1,600	
12%	12%	Am. Com' Pwr. & Elec. (A,20)	30%	30%	30%	- %	5,000	50	20%	20% Com. Synt. Edison (8)	94%	94%	- 1	15,000	85%	39%	39%	1	1,600	
22%	22%	Am. Inv. & Confine.	16%	15%	15%	- 1%	1,400		21%	20% Com. Synt. Edison (8)	94%	94%	- 1	15,000	85%	39%	39%	1	1,600	
14%	14%	Am. Inv. & Confine.	16%	15%	15%	- 1%	1,400		22%	21% Com. Synt. Edison (8)	94%	94%	- 1	15,000	85%	39%	39%	1	1,600	
9%	9%	Am. Inv. & Confine.	14%	14%	14%	- 1%	1,400		23%	22% Com. Synt. Edison (8)	94%	94%	- 1	15,000	85%	39%	39%	1	1,600	
29%	29%	Am. Cyanamid, B.(1,60)	58%	47%	47%	+ 1%	25,300	44%	24%	23% Comstock Tunnel (1)	11%	11%	- 1	15,000	85%	39%	39%	1	1,600	
10%	10%	Am. Dept. Stores	10%	9%	9%	- %	5,000	9	4%	4%	Con. Consolidated Aircraft	25%	25	- 2	2,000	2,900	27%	27%	1	1,600
73%	73	Do Inv. (7)	75	75	75	- %	500		3%	2%	Con. Copper	2%	2%	+ 1	1,000		12%	12%	1	1,600
31%	31%	Am. Equities	33	32	33	- %	1,100		50%	49% Con. Dairy Prod. (2)	32	32	- 2%	1,000		1%	1%	1	1,600	
52%	52%	Am. For Power war.	151	128%	145	+ 18	26,400		31%	31% Con. Gas Util. (A,2)	124	124	- 1	5,000		1%	1%	1	1,600	
12%	12%	Am. Gas & Elec. (21)	195	185	194	+ 18	10,000	118%	32%	32% Con. Gas Util. (A,2)	124	124	- 1	5,000		1%	1%	1	1,600	
9%	9%	Am. Inv. & Confine.	104%	101%	101%	+ 2%	5,000		102%	102% Con. Gas Util. (A,2)	124	124	- 1	5,000		1%	1%	1	1,600	
20%	20%	Am. Invest. Inc.	35%	31%	32%	- 4%	3,000		38%	38% Con. Gas Util. (A,2)	124	124	- 1	5,000		1%	1%	1	1,600	
10%	10%	Am. Inv. & Confine.	20%	19%	20%	- 1%	1,000		39%	39% Con. Gas Util. (A,2)	124	124	- 1	5,000		1%	1%	1	1,600	
29%	29%	Am. Mfg. Prod. (3)	43	40	43	- 3%	900		24%	24% Con. Royal (60c)	5%	5%	- 1	1,000		1%	1%	1	1,600	
14%	14%	Am. Manufacturing	34	33	34	- 1%	3,000		44%	44% Conti Diamond (2)	37	34	- 3%	4,000	8%	1%	1%	1	1,600	
25%	25%	Am. Pneumatic Serv.	20	28	28	+ 8%	4,000		20%	20% Conti G & E P. pf (7)	101%	101%	- 1	5,000		35%	35%	1	1,600	
04%	04%	Am. Salamandra (134)	83	82	83	- 1%	400		97%	97% Conti Oil (2)	100%	100%	- 1	5,000		35%	35%	1	1,600	
80%	80%	Am. Seet Inv. (1,20)	31%	30%	31%	- 1%	700		52%	52% Coro & Reynolds (2)	39%	37%	- 2	5,000		35%	35%	1	1,600	
25%	25%	Am. Thread pf (25%)	34%	34%	34%	- 1%	1,000		52%	52% Cortex Silver (Cortex Silver) (2)	117%	114	- 1	10,000		35%	35%	1	1,600	
34%	34%	Am. Yvette Co. Inc.	33%	32%	32%	- 1%	1,000		101%	101% Cottolene Oil (A,6)	97%	97%	- 1	5,000	116%	35%	35%	1	1,600	
17%	17%	Anchor P. F. new (12)	21%	18%	21%	+ 3%	17,800	19%	25%	25% Crystal Oil (2,70)	74%	74%	- 2	2,500	18%	18%	18%	1	1,600	
14%	14%	Anglo-Auto v. o. d. (35%)	15%	15%	15%	- %	2,000		25%	25% Crystal Oil (2,70)	75%	75%	- 1	1,000		11%	11%	1	1,600	
12%	12%	Anglo-Auto v. o. d. (35%)	13%	12%	13%	- 1%	2,000		25%	25% Crystal Oil (2,70)	76%	76%	- 1	1,000		11%	11%	1	1,600	
7%	7%	Anglo-Chilean Nitrate	11%	11%	11%	- 1%	1,000		30%	30% Crystal Oil (2,70)	77%	77%	- 1	1,000		11%	11%	1	1,600	
17%	17%	Do cv pr pt (2)	20%	19%	19%	- 1%	1,600	19%	30%	30% Crystal Oil (2,70)	78%	78%	- 1	1,000		11%	11%	1	1,600	
20%	20%	Aviation Credit	44%	42%	43%	+ 2%	1,000	38%	30%	30% Crystal Oil (2,70)	79%	79%	- 1	1,000		11%	11%	1	1,600	
21%	21%	Aviation Securities	16%	15%	15%	- 1%	1,000		30%	30% Crystal Oil (2,70)	80%	80%	- 1	1,000		11%	11%	1	1,600	
32%	32%	Axon F. Feb. (A, 3) (20)	40%	37%	39%	+ 3%	1,400	41	55%	54% Crystal Oil (2,70)	81%	81%	- 1	1,000		11%	11%	1	1,600	
17%	17%	Blumenthal (S)	82%	82%	82%	- 1%	400		49%	49% Crystal Oil (2,70)	82%	82%	- 1	1,000		11%	11%	1	1,600	
26%	26%	Borne Serm. (12%)	26%	24%	26%	- %	150	28	32%	32% Crystal Oil (2,70)	83%	83%	- 1	1,000		11%	11%	1	1,600	
12%	12%	Bos & Alb R R (8%)	168	168	168	- %	300		103%	103% Crystal Oil (2,70)	84%	84%	- 1	1,000						

Transactions on the New York Curb Exchange—Continued

Range, 1929.		Net						Wed.'s						Range, 1929.		Net						Wed.'s		Range, 1929.		Net			
High.	Low.	High.	Low.	Last.	Chg.	Sales.	Clos.	High.	Low.	High.	Low.	Chg.	Sales.	Clos.	High.	Low.	High.	Low.	Chg.	Sales.	Clos.	High.	Low.	Last.	Chg.	Sales.	Clos.	Net	Wd.'s
2%	1%	Maryland of Mexico	1%	1%	-	%	400	15%	135	Pitts & L E (5)	-142	142	+2	200	138	69%	42	Thompson Prod, A (2)	47%	44%	45	-	2%	800	40%				
175	123	Maryland Casual (15)	125	123	125	-	5	25	76%	Pitts Plate Glass (2)	68%	67%	+1	1	300	67	20	15	Thompson-Starett	16	15%	15%	+	1%	1,000	41			
2%	1%	Mason Valley	2	2	-	-	3,400	2	30%	Plymouth Oil (2)	30%	24%	+3	6	3,700	32	43%	39%	Du pf (3%)	41%	41%	41%	+%	1%	800	41			
101%	60%	Massy Bottling	24	24	24	-	%	3,700	2%	42%	Polymer Mfg (11)	42%	36	+1%	6	5,000	39	110	105%	Timken D Axe pf (7)	100%	100%	100%	-	10	106%			
31%	22%	Massy Corp. Rad, B (2)	27	26	27	-	100	..	85	Portland Elec Power	79%	79	70%	-	1,200	79	70	74	Tishman Realty & C	61%	60%	61	-	1,000	61				
67%	49%	Massy Corp. Rad, C (1)	53	53	61	-	4%	300	85	85	Power Sales Co (5)	7%	5%	+1%	2	1,000	85	85	85	Tobacco & Allied Stns	41%	41%	41%	+%	1%	1,000	46		
2%	1%	Massy Corp. Rad, D (2)	6	6	8	-	1	100	120%	Powderw. & Alex (3%)	107%	108%	+1%	2	120	120	120	120	Toledo Edi cum pf (7)	110	110	110	+3	20	107				
24%	13%	Massy Corp. Rad, E (1)	53	53	61	-	4%	300	105	105	Power Corp. of Can (4)	121	121	-	1	100	..	111	107	Tomopah Belmont	5%	4%	4%	-	100	100			
24%	13%	Memphis Nat Gas Co	24	22	23	-	%	30,200	21%	15%	Powers Securities	17	15	+2	2	400	..	111	107	Tomopah Mining (15c)	2%	2%	2%	-	100	100			
30%	20%	Mer & Mix Sec. A (1,50)	31	31	31	-	%	200	30%	85	Pratt & Lambert (4)	71	71	-	1	300	71	71	71	Transamer, new (11.60)	65%	63%	64%	+1%	1%	25,000	63%		
35%	24%	Merritt, Chap & S (1,60)	28	28	28	-	1%	400	2%	2%	Premier Gold (24c)	1%	1%	-	..	2,200	1%	67%	62%	Transamer, new (11.60)	10%	10%	10%	-	5,700	5,700			
3%	1%	Messabi Iron	2%	2%	2%	-	..	300	14	14	Prince & Whitely	12%	11%	+1%	2	16,600	11%	11%	11%	Trans Am. Tras.	16%	14%	14%	-	1,500	1,500			
23%	16%	Mes & Min, Inc (1,20)	17%	17%	17%	-	%	5,200	16%	50%	Du pf (3)	40%	36%	+3%	2	13,200	37	31%	11	De Cts	12%	12	12	-	400	400			
175%	150%	Metal & Thermit (110)	173	175	175	-	4%	25	15%	43	Proper Silk H M (2)	21%	21%	-	1	100	..	104	104	Trans-Lux D I P S A	11%	11	11	-	1,300	10			
9%	6%	Met & Thermit To See Strs, A	7	7	7	-	1	100	..	41%	Prudential Ins. Co (pt)	38%	34%	+3%	2	23,100	29	89%	84%	Tri-Cities Corp	35%	34%	34%	-	5,800	3,800			
4%	3%	Met B	1%	1%	1%	-	2%	100	..	104	Ry & Lc Sec (14)	104	102	-	1	100	..	119	104	Tri-Contin. Corp	37%	36%	36%	-	5,800	3,800			
89%	75%	Met Chain Stores	73	75	75	-	..	200	101	105	Ry & Lc Sec (14)	104	102	-	1	800	..	119	104	Tri-Contin. Corp	37%	36%	36%	-	5,800	3,800			
34%	25%	Mid Royalty ev pf (2)	25	25	25	-	..	300	20%	105	RADIO PROD	35%	32%	+1%	2	1,200	321	60%	60%	Tri-Utilities	55%	55%	55%	-	3,000	2,500			
51%	34%	Mid West Util, new	47%	43%	46	-	%	8,300	42%	26%	Rainbow L P A x rts	34%	31	-	1	4,400	322	550	550	Trunk Fork Stores	38%	35%	35%	-	3,000	2,500			
160%	97%	Do (7)	100	100	100	-	%	100	109	104	Do B	15%	15%	+1%	2	12,000	161	108	108	Tubix Art Silk B (10)	329%	300	323	-	3,000	2,500			
140%	127%	Do ev pf (6)	100	100	100	-	%	138	138	138	Do B	15%	15%	+1%	2	12,000	161	108	108	Tung-Sel L (2)	40%	38%	38%	-	3,000	2,500			
68%	48%	Midvale Co (3)	52	52	52	-	%	100	..	16	Red Bank	10%	10%	-	1	300	10%	41%	41%	ULEN & CO	30%	29%	30%	-	2,000	31%			
20%	12%	Midvale Bros & Bros	13%	13%	13%	-	%	400	..	32	Red Warrior	1%	1%	-	..	1,000	..	86%	86%	ULEN & CO	65	64	65	+1%	1%	300			
9%	5%	Min Corp of Can (25c)	38	38	38	-	%	500	..	45	Reeves (D) (1,20)	37	36%	-	1	3,200	361	45	45	Union Amer. Invest.	30	38	38	-	3,000	38			
44%	37%	Min Kan Pipe Co (25c)	34	34	34	-	%	15,000	31%	15%	Reed-Foster (10c)	3%	3%	-	1	3,700	34	20	20	Union Tobacco	4%	2%	2%	-	11,700	1%			
41%	25%	Mock Jud Voehring (2)	34	34	34	-	%	100	..	105	Reliable Brownie (81c)	24%	24%	-	1	2,100	25%	8%	8%	Unit C. F. Foster	4%	4%	4%	-	2,300	1%			
100%	102%	Mo Hod Pub 1st pf (7)	103%	103	103	-	%	525	104	104	Reliable Brownie (81c)	21%	21%	-	1	1,000	..	104	104	Unit C. F. Foster	3%	3%	3%	-	3,000	300			
110%	90%	Mo Hod Pub 1st pf (7)	100	100	100	-	%	125	..	105	Reliance Management	52%	50	-	1	400	49%	108	108	Unit Carb. pf (7)	44%	44%	44%	-	10,000	108			
64%	50%	Mohawk Min (6)	1	1	1	-	%	600	..	65	Repetti Candy	1%	1%	-	1	400	49%	108	108	Unit Carb. pf (7)	44%	44%	44%	-	3,000	13%			
6%	1%	Montgomery deb rts	2	2	2	-	..	1,100	..	14	Reynolds Bros, Inc.	16	15	+1%	2	7,900	14	108	108	Unit Carb. pf (7)	44%	44%	44%	-	3,000	43%			
173%	150%	Mon Lt. H & P (2,40)	172	172	172	-	%	225	..	324	Reynolds M Co B	42%	41%	+2%	2	600	40%	124	124	Unit Dry Decks	16%	16%	16%	-	1,000	124			
72%	53%	Moody's Inv Sp (pt)	51	49	51	-	%	1,200	..	785	Do A (4)	73%	68	-	1	1,000	70	16	16	Unit Elec Ser.	16%	16%	16%	-	300	16			
81%	34%	Moyer Drop & Ship (A)	67	67	67	-	..	30	..	25	Rhode Isl P S pf (2)	27%	25%	-	1	300	27%	4%	4%	Unit Elec Ser.	15%	14%	14%	-	1,800	1%			
11%	5%	Mountain & Gulf (8c)	10	10	10	-	..	600	..	19%	Rhode Isl P S pf (2)	27%	25%	-	1	1,000	..	108	108	Unit Elec Ser.	15%	14%	14%	-	1,800	1%			
20%	10%	Mountain Prod (1,60)	10%	10%	10%	-	%	6,600	102	102	Rhode Isl P S pf (2)	27%	25%	-	1	1,000	70	16	16	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
83%	18%	Municipal Service	18	18	18	-	%	1,100	18	10	Rhode Isl P S pf (2)	27%	25%	-	1	1,000	70	16	16	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
100%	86%	Munis. Pfs pt (5%)	25	25	25	-	..	300	20%	120%	Rhode Isl P S pf (2)	27%	25%	-	1	1,000	70	16	16	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
40%	21%	Nat Pow & Ltr (4)	107%	107%	107%	-	..	2,000	35	25	Rhode Isl P S pf (2)	27%	25%	-	1	1,000	70	16	16	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
110%	105%	Nat Pub Serv, A (1,60)	107%	107%	107%	-	..	600	..	125	Rhode Isl P S pf (2)	27%	25%	-	1	1,000	70	16	16	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
33%	22%	Nat Screen Serv (1,60)	121	121	121	-	..	1,000	..	111	Rod & Reel (4)	10%	10%	-	1	16,000	33	108	108	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
10%	7%	Nat Sugar N J (2)	38	38	38	-	..	500	..	100	Rod & Reel (4)	10%	10%	-	1	1,000	..	108	108	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
101%	97%	Nat Y & P L 6% pf (6)	98	98	98	-	..	90	..	90	Rod & Reel (4)	10%	10%	-	1	1,000	..	108	108	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
108%	102%	Nat Y & P L 6% pf (6)	104	102	102	-	3	150	..	90	Rod & Reel (4)	10%	10%	-	1	1,000	..	108	108	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
108%	102%	Nat Y & P L 6% pf (6)	104	102	102	-	3	150	..	90	Rod & Reel (4)	10%	10%	-	1	1,000	..	108	108	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
108%	102%	Nat Y & P L 6% pf (6)	104	102	102	-	3	150	..	90	Rod & Reel (4)	10%	10%	-	1	1,000	..	108	108	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
108%	102%	Nat Y & P L 6% pf (6)	104	102	102	-	3	150	..	90	Rod & Reel (4)	10%	10%	-	1	1,000	..	108	108	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
108%	102%	Nat Y & P L 6% pf (6)	104	102	102	-	3	150	..	90	Rod & Reel (4)	10%	10%	-	1	1,000	..	108	108	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
108%	102%	Nat Y & P L 6% pf (6)	104	102	102	-	3	150	..	90	Rod & Reel (4)	10%	10%	-	1	1,000	..	108	108	Unit Elec Ser.	16%	16%	16%	-	1,800	1%			
108%	102%	Nat Y & P L 6% pf (6)	104	102	102	-	3	150	..	90	Rod & Reel (4)	10%	10%	-	1	1,000	..	108	108	Unit Elec Ser.	16%	16%	16%	-	1,80				

Transactions on the New York Curb Exchange—Continued

Range, 1929.	High.	Low.	Last.	Chg.	Sales.	Clos.	Net	Wed.'s	Range, 1929.	High.	Low.	Last.	Chg.	Sales.	Clos.	Net	Wed.'s	Range, 1929.	High.	Low.	Last.	Chg.	Sales.	Clos.	Net	Wed.'s	
110 105 CANADA NATL	74	106	105	+ 1	12	105%	105%	105%	93 84% MINN PWR & LD	4½	78	85%	85%	+ 1	1	100%	96	Do 6½	1933	....	97%	+ 1	14	14	97%	14
123 105 Capitol Admin	58	123	115	- 6	11	11	105%	105%	119½ 110 Miss River Co	6½	44	114%	112%	+ 2%	80	100%	96	Do 6½	1934	....	96%	+ 1	3	3	97%	3
76 73 Do 5s, 1953, x w.	76	75	75	- 1	11	11	105%	105%	101½ 96% MORRIS & CO	5½	98	97%	98%	+ 1	17	100%	95	Do 6½	1935	....	98%	+ 1	15	15	100%	15
102½ 95 Carolina P&L	58	105	98	+ 1	26	98%	105%	105%	97½ 99 Morris	7½	30	100%	100	+ 1	8	100%	95	Do 6½	1936	....	98%	+ 1	3	3	100%	3
100% 95 Cent States	58	1948	83	+ 1	23	80%	98%	98%	123 97 MUNSON	8	37	116	115	+ 1	12	100%	96	Do 6½	1937	....	99%	+ 1	7	7	98%	7
100% 93 Do C 5½	58	1954	97½	+ 2%	17	17	98%	98%	103½ 101 NARRAGAN CO	5½	96	95%	96%	+ 1	14	96%	100%	Do 6½	1938	....	98%	+ 1	8	8	100%	8
100% 93 Cen Sts P&L	58	55	87½	+ 1	16	16	98%	98%	103½ 101 Nat P&L	6	26	101	101	+ 1	102	96%	Do 6½	1939	....	98%	+ 1	1	1	100%	1	
113 100 Chi N W Gas	49	104½	100	+ 1	14	15½	105%	105%	103½ 101 Nat Pub	6	78	77½	76½	+ 1	101	96%	Do 6½	1940	....	98%	+ 1	2	2	100%	2	
101½ 96 Chi Pne Tool	58	42	99%	+ 2%	11	11	105%	105%	103½ 101 Nat Rubber	6	120	120	120	+ 1	87½	81 VAN C PACK	6	68	84	84	84	84	84	1	83		
84½ 75 Childs Co	58	1927	81	+ 1	14	14	105%	105%	103½ 101 Nat Trade Jour	6	38	68	66	- 2	4	101%	96%	Do 6½	1941	....	96%	+ 1	5	5	96%	5
90 81 Cigar Sta Real	58	49	83	- 2%	16	16	83	83	109½ 108 Neimier Bro	6	48	101%	102	-	57	90	104%	103	WARNER ANT	78	54	104%	103	103	103	103	10
103 92 Cincinnati St Ry	58	52	93	- 1	24	24	93	93	97½ 85 New Eng G & E	6	47	98%	98%	+ 1	24	96	106	105	WARNER BR P	6	30	106	105	105	105	105	105
90½ 81 Cities Service	58	86	82	+ 3	34	86%	98%	98%	97½ 85 Ni	6	84	88%	88%	+ 4	24	96	96	96	WEBSTER MILL	6½	1833	91	91	91	91	91	91
121 80 Cit Ser Gas	58	42	87	- 1	30	86%	98%	98%	93½ 92 Niagara Falls	6	105	104½	104	-	4	105	107	100%	WEB NEWS DEL	6	44	98%	97%	97%	97%	97%	97%
98½ 91 Cit Ser G, L	6	43	92	- 2%	92	92	92	92	101½ 94 No Ind Pub	5	68	98%	98%	+ 4	4	96	98	98	WESTERN POW	5½	17	165	155	155	155	155	155
97½ 92 Cit Ser P & L	58	32	93	- 1	31	93%	98%	98%	101½ 94 No St Pwr	6½	33	102½	101	101	21	99%	98	W TEX UTIL	5	51	88	88	88	88	88	88	
104½ 101 Clev El Illum	58	54	101	- 1	101	101	101	101	104½ 101 No Texas Util	6	35	104½	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
108 90 Clever Corp	58	1941	92	- 1	4	4	90	90	105½ 104 Clever Corp	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
98½ 92 Comwith Edi	58	57	92	- 1	92	92	92	92	105½ 104 Comwith Edi	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%	WIS CENT	58	30	99%	99%	99%	99%	99%	99%	
100½ 103 Con Gas	58	52	92	- 1	92	92	92	92	105½ 104 Con Gas	6	105	104	104	+ 3	16	99%	99%</										

Transactions on Out-of-Town Markets—Continued

Cleveland—Continued

	STOCKS.	High.	Low.	Last
Sales.				
338 Cleveland Trust	.670	.645	.645	
40 Cleve Union Stock Yards	20	20	20	
100 Cleve Worsted Mills	19	19	19	
173 Cliffs Corp.	157 1/2	150	153	
30 Clark Chemical Book	20	20	20	
132 Dow Chemical	.480	.475	.480	
50 Do pf.	105	105	105	
1,134 Elec Contr & Mfg.	76	71	76	
360 Enamel Prod.	22	22	22	
120 Falls Rubber	5	5	5	
230 Faultless Rub	42	41 1/2	41 1/2	
22 Do rights	2	1 1/2	1 1/2	
20 Fed Knitting Mills	36	36	36	
148 Ferry Corp & Screw	25	25	25	
110 Goodyear Tire & Rub.	290	290	290	
113 Do 6% pf.	108	108	108	
205 Do 7% pf.	108 1/2	107	108 1/2	
40 Foote Bkfst, new	38	37	38	
35 Gen Tire & Rubber Co.	250	250	250	
10 Do pf.	92	92	92	
20 Geometric Stamp	324	324	324	
40 Great Lakes Tow.	90	90	90	
20 Great Northern	90	90	90	
70 Guaranty Trust	530	525	530	
370 Halle Bros	45	44 1/2	44 1/2	
100 Do pf.	101 1/2	101 1/2	101 1/2	
80 Harbaert	27	26	27	
100 India Tire & Rubber	35	35	35	
17 Interlake Steamship	185	185	185	
118 Jaeger Machine	32	31	30 1/2	
40 Kayneen	304	304	304	
322 Keller Ins. Co. & Tr.	20	20	20	
200 Keweenaw Bk N.	304	304	304	
100 Leland Electric	384	384	384	
16 Lorain St Bk.	560	550	560	
75 Lamson Sessions	67	67	67	
521 McKee, Arthur G. & Co.	43	40	43	
122/3 Midland Bank Endorsed	512	512	512	
35 Miller Rubber pf.	45	45	45	
565 Mohawk Rubber	22 1/2	21	22 1/2	
40 Natl. Carb. pf.	125	125	125	
15 National Carbon pf.	125 1/2	125 1/2	125 1/2	
15 Natl City Bank	425	425	425	
2,500 Natl Rec Pump	46	41	46	
1,135 National Refining	41	37 1/2	40 1/2	
79 Do pf.	132	132	132	
98 National Tile	33 1/2	32 1/2	33 1/2	
25 Natl Tool pf.	80	79	80	
75 Nestle-Le Mur	20	20	20	
572 Newell Washer	20	20	20	
26 North Ohio P & L % pf	90	90	90	
20 Ohio Bell Tel pf.	113 1/2	112 1/2	113 1/2	
148 Ohio Brass B.	83	82 1/2	83	
20 Do pf.	102	102	102	
340 Ohio Seamless Tube	61 1/4	59	61 1/4	
100 Do pf.	103	102	102	
510 Packard Elec.	30 1/2	29	29	
250 Packer Corp	20 1/2	20	19 1/2	
420 Paragon Refining	18	17	16	
7 T. Patterson Sargent	35 1/2	37 1/2	37 1/2	
251 Pearl St Bk.	.750	.725	.735	
270 Peerless Motor	9	9	9	
270 Reliance Mfg	56	54	56	
856 Richman Bros	132	130	130	
72 R & M series No 1.	7	7	7	
76 Republic Stamp	23	23	23	
165 Seiberling Rubber	30	30	30	
165 Seiberling	88	88	88	
170 Sherwin-Williams	93	92	93 1/2	
124 Do pf.	106	103 1/2	106	
35 Stand Textile Prod.	6	6	6	
15 Stouffer Corp, Class A	32 1/2	32 1/2	32 1/2	
28 Sun Glow Ind.	21	21	21	
20 Thompson Products	45	45	45	
15 Tremblor Cliffs pf.	100%	100%	100%	
204 United Bank	450	449	450	
150 Union Metal Mfg.	40	40	40	
10 Union Mtg 1st pf.	%	%	%	
1,267 Union Trust	139	136	137	
473 Van Dorn Iron	12	10	12	
99 Do pf.	72 1/2	70 1/2	72 1/2	
666 Vincennes Tool	27 1/2	27 1/2	27 1/2	
70 Weinberger Drug	32	30	32	
20 Weller Electrical Prod.	103	103	103	
110 White Seal pf.	25	25	25	
85 Wood Chem Prod, A	25	25	25	
235 Youngstown S & T pf.	95 1/2	96%	95 1/2	

Toronto

STOCK EXCHANGE.

	LISTED STOCKS.	High.	Low.	Last
Sales.				
1,895 Abitibi	55 1/2	51 1/2	55 1/2	
95 Do 7% pf.	84 1/2	84	84	
15 Alberta Pac, A. pf.	95	95	95	
145 B C Packers	47 1/2	45	46 1/2	
210 B C Paper, A.	30	29	30	
12 Do B. .	165	165	165	
140 Bell Telephone	75 1/2	68 1/2	75 1/2	
17,069 Braz T. L. & P. new	24	22	24	
668 Bram Cord pf.	35	33 1/2	34 1/2	
260 Building Prod.	35	33 1/2	34 1/2	
233 Burt F. N.	62	62	62	
709 Car Bread	24	23	24	
15 Do C. .	106	105 1/2	105 1/2	
40 Can S & Lines	25	24 1/2	24 1/2	
733 Can Alcohol	15	15	16	
239 Can Bak, A.	50	48	48	
50 Do 1st pf.	98	98	98	
20 Can Brew Corp	12 1/2	12 1/2	12 1/2	
423 Can Canneries	24	23 1/2	23 1/2	
50 Do 1st pf.	89 1/2	89 1/2	89 1/2	
747 Can Con Puff	24	24	24	
95 Can Gyrat pf.	134 1/2	128	134 1/2	
95 Can Cement	25	24 1/2	25	
263 Do pf.	98	96	96	
263 Can Dredging	55	51 1/2	52 1/2	
30 W C. B.	37	36	36	
10 Wm Dry Ginger Ale	85	85	85	
56 Can Gen Elec	400	375	400	
122 Do pf.	66	58	66	
1,660 Can Gyr & Ala.	26 1/2	27 1/2	27 1/2	
210 Can Oil, new	51	49	51	
32 C P. R. new	220	215 1/2	220	
311 City Dairy	65	62	64	
5 Do pf.	125	125	125	
37 Cockshut Flows	37 1/2	37 1/2	37 1/2	
195 Conduits Ltd, new	184	184	184	
2,106 Cons Bakeries	32	28	31 1/2	
255 Cons Food Products	6	6	6	
120 Duluth Corp	5	5	5	
257 Can Smelters	385	375	385	
291 Consumers Gas	190	187 1/2	188	
545 Cosmo Imp	24	20	23	
15 Do pf.	96	96	96	
10 Crow's Nest	48	48	48	
3 Dom Stores	35	35 1/2	35 1/2	
15 Easy Washing Machine	10	10	10	
61 Eddy S. Goods	40	40	40	
215 Do pf. .	98	98	98	
125 Fam Players, new	67	60	62	
180 Farny Farmer	22	20	21	
92 Do pf.	30	30	30	
2,377 Ford of Canada, A.	38	37	37 1/2	
185 Frost B & W.	15	14	14	
185 Do pf. .	55	54	54	
205 General Steel Wares	70	30	30	
312 Goodyear Tire pf.	108	107	107	
75 Hamilton Cottons pf.	27	26	27	

Toronto—Continued

	LISTED STOCKS.	High.	Low.	Last
Sales.				
113,615 Abana	1.50	1.36	1.38	
237,900 Amulet	3.17	2.66	2.97	
108 Amulite Hollinger	.21	.19	.20	
18,100 Amulite Hollinger	5.75	5.70	5.75	
5,225 Amulite Hollinger	9.20	8.75	9.75	
5,295 Noranda	51.50	49.70	50.25	
150 Pendl Orelle	4.60	4.60	4.60	
425 Sherritt Gordon	6.50	6.20	6.50	
750 Tech Hughes	5.75	5.45	5.75	
400 Wright-Hargreaves	1.38	1.38	1.38	
BANK STOCKS.				
269 Commerce	.200	.283	.290	
269 Dominion	.245	.242	.244	
108 Imperial	.255 1/2	.246	.253 1/2	
35 Montreal	.358	.349	.351	
116 Nova Scotia	.395	.394	.395	
174 Royal	.332	.347	.349	
348 Toronto	.270	.268	.269	
STANDARD EXCHANGE STOCKS.				
113,615 Abana	1.50	1.36	1.38	
237,900 Amulet	3.17	2.66	2.97	
108 Amulite Hollinger	.21	.19	.20	
18,100 Amulite Hollinger	5.75	5.70	5.75	
5,225 Amulite Hollinger	9.20	8.75	9.75	
5,295 Noranda	51.50	49.70	50.25	
150 Pendl Orelle	4.60	4.60	4.60	
425 Sherritt Gordon	6.50	6.20	6.50	
750 Tech Hughes	5.75	5.45	5.75	
400 Wright-Hargreaves	.98	.88	.90	
3,700 Hudson Bay	17.05	16.23	17.00	
18,360 Inter Nickel	.55 65	.53 00	.55 00	
6,700 Lake Shore	23.25	21.00	22.50	
28,550 Malartic	.6	.5	.5	
10,150 Mandy	.61	.45	.45	
116 Nova Scotia	.54	.31	.32	
27,878 Noranda	.51 50	.49 50	.50 00	

Toronto—Continued

	STOCKS.	High.	Low.	Last
Sales.				
40,968 Sherritt-Gordon	6.50	6.00	6.45	
17,380 Sudbury Basin</td				

Bank Debts and Federal Reserve Bank Statements

Debits to Individual Accounts by Banks in Reporting Centres

	(Thousands)	Number of Centres Included.	Oct. 9, 1929.	Week Ended Oct. 2, 1929.	Oct. 10, 1928.
Federal Reserve District.					
1-Boston	16	5930,282	5988,864	5900,071	
2-New York	14	12,804,379	14,722,256	9,956,990	
3-Philadelphia	18	687,754	814,718	649,174	
4-Cleveland	25	813,073	1,016,196	807,364	
5-Richmond	24	336,507	363,164	325,924	
6-Atlanta	26	303,700	320,967	297,052	
7-Chicago	38	1,797,654	2,100,052	1,513,867	
8-St. Louis	16	385,103	396,811	335,588	
9-Minneapolis	17	255,423	270,756	262,615	
10-Kansas City	29	389,340	407,632	361,995	
11-Dallas	17	255,578	268,096	224,746	
12-San Francisco	28	953,155	1,047,012	870,677	
Total	268	\$19,911,948	\$22,716,524	\$16,296,063	
New York City	1	12,282,856	14,049,240	9,543,178	
Total outside New York City	267	\$7,629,092	\$8,667,284	\$6,752,885	

Statement of New York City Member Banks

	(Millions.)	Oct. 16,	Oct. 9,	Oct. 17,
Loans:				
On securities	32,964	\$2,836	\$2,551	
All other	2,853	2,921	2,635	
Total loans	35,817	\$5,756	\$5,186	
Investments:				
United States Government securities	940	932	1,115	
Other securities	769	775	710	
Total investments	\$1,709	\$1,708	\$1,824	
Loans and investments—Total	37,526	\$7,464	\$7,010	
Reserve with Federal Reserve Bank				
Cash in vault	51	56	51	
Net demand deposits	5,270	5,106	5,122	
Time deposits	1,265	1,255	1,219	
Government deposits	46	60	55	
Due from banks	134	111	108	
Due to banks	1,001	883	1,043	
Borrowings from Federal Reserve Bank	49	46	201	

Statement of Member Banks

PRINCIPAL RESOURCES AND LIABILITIES OF REPORTING MEMBER BANKS IN LEADING CITIES						
	All Reporting	Chicago	Oct. 9, Oct. 2, Oct. 10.	Oct. 9, Oct. 2, Oct. 10.	Oct. 9, Oct. 2, Oct. 10.	Oct. 9, Oct. 2, Oct. 10.
Loans:						
On securities	\$7,687	\$7,826	\$6,807	\$964	\$981	\$849
All other	9,582	9,602	9,160	730	735	748
Total	\$17,269	\$17,428	\$15,967	\$1,695	\$1,717	\$1,596
Investments:						
U. S. Government securities	42,656	\$2,660	\$2,975	\$163	\$164	\$200
Other securities	2,747	2,741	2,396	225	224	248
Total	\$5,403	\$5,401	\$5,871	\$388	\$388	\$448
Total loans and investments	\$22,673	\$22,829	\$21,838	\$2,083	\$2,105	\$2,044
Reserve with Federal Reserve banks						
Cash in vault	\$1,686	\$1,727	\$1,682	\$177	\$178	\$178
Net demand deposits	13,040	13,295	13,158	1,271	1,290	1,262
Time deposits	6,803	6,825	6,833	646	648	685
Government deposits	209	227	65	14	16	4
Due from banks	1,126	1,217	1,138	130	168	153
Due to banks	2,748	2,888	3,031	307	314	362
Borrowings from Federal Reserve banks	612	672	770	45	66	40

Comparative Statement of Federal Reserve Banks

Condition October 16, 1929

	Gold	Total Bills	Total U. S. F. R. Notes	Due Mem'r's Res. Acct.	Ratio
District.	Reserve.	Discounted.	Govt. Secur.	In circul'n.	%
Boston	\$269,343,000	\$62,357,000	\$2,645,000	\$205,044,000	151,635,000
New York	1,034,835,000	129,968,000	19,984,000	333,969,000	969,012,000
Philadelphia	186,834,000	77,733,000	16,865,000	139,250,000	136,968,000
Cleveland	231,068,000	84,638,000	27,914,000	177,601,000	186,962,000
Richmond	81,051,000	52,032,000	18,009,000	84,410,000	66,574,000
Atlanta	134,070,000	52,347,000	3,416,000	153,393,000	63,211,000
Chicago	455,570,000	150,238,000	23,876,000	303,905,000	357,979,000
St. Louis	112,964,000	48,106,000	8,625,000	82,688,000	79,490,000
Minneapolis	65,880,000	43,147,000	9,024,000	67,529,000	55,157,000
Kansas City	112,627,000	41,248,000	313,000	82,934,000	92,750,000
Dallas	72,672,000	29,344,000	52,479,000	66,889,000	66,2
San Francisco	247,904,000	78,047,000	11,883,000	176,519,000	179,855,000

Condition October 9, 1929

	Gold	Total Bills	Total U. S. F. R. Notes	Due Mem'r's Res. Acct.	Ratio
District.	Reserve.	Discounted.	Govt. Secur.	In circul'n.	%
Boston	\$263,830,000	\$68,776,000	\$2,645,000	\$203,202,000	\$147,218,000
New York	1,031,417,000	131,198,000	23,704,000	332,891,000	937,456,000
Philadelphia	198,859,000	72,275,000	16,865,000	141,845,000	136,486,000
Cleveland	221,250,000	91,823,000	27,914,000	182,362,000	181,570,000
Richmond	82,321,000	49,962,000	1,809,000	82,495,000	63,349,000
Atlanta	129,696,000	57,310,000	3,372,000	153,105,000	63,244,000
Chicago	487,010,000	123,918,000	23,756,000	307,325,000	346,484,000
St. Louis	101,172,000	51,412,000	8,625,000	77,442,000	78,785,000
Minneapolis	65,251,000	42,035,000	8,610,000	67,638,000	53,704,000
Kansas City	113,790,000	41,792,000	313,000	82,007,000	90,723,000
Dallas	73,018,000	31,000,000	11,282,000	52,732,000	66,562,000
San Francisco	229,645,000	95,805,000	11,883,000	177,256,000	172,831,000

BROKERS' LOANS (New York Reporting Member Banks) (Millions of Dollars)

	Present	Date	Previous
	Rate.	Established.	Rate.
Federal Reserve System:			
Boston	5	July 19, 1928	4%
New York	6	Aug. 9, 1929	5%
Philadelphia	5	July 26, 1928	4%
Cleveland	5	Aug. 1, 1928	4%
Richmond	5	July 13, 1928	4%
Atlanta	5	July 14, 1928	4%
Chicago	5	July 11, 1928	4%
St. Louis	5	July 19, 1928	4%
Minneapolis	5	May 14, 1929	4%
Kansas City	5	May 6, 1929	4%
Dallas	5	Mar. 2, 1929	4%
San Francisco	5	May 20, 1929	4%
England	6	Sep. 26, 1929	5%
France	3	Jan. 19, 1929	4%
Germany	7	Apr. 25, 1929	6%
Italy	7	Mar. 14, 1929	6%
Japan	5.48	Oct. 10, 1927	5.84
Netherlands	5	Mar. 25, 1929	4%
Spain	5	Dec. 19, 1928	5%
Switzerland	3	Oct. 22, 1929	4%

Statement of the Federal Reserve Banks

	(Thousands)	Combined Fed. Res. Banks, Oct. 16, 1929.	Oct. 9, 1928.	N. Y. Federal Res. Bank, Oct. 16, 1929.	Oct. 17, 192
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**Weekdays—428,005
Sundays —706,927**

*Net paid sales of The New York Times, average
for the six months ended Sept. 30, 1929, as
reported to the Postoffice Department.*

**COMPARISONS With
CORRESPONDING PERIOD LAST YEAR**

	<i>Weekday</i>	<i>Sunday</i>
1929	428,005	706,927
1928	418,687	697,337
GAIN	9,318	9,590

The high quality of The New York Times circulation is more significant than the volume. It is strictly a newspaper, offering complete, accurate, non-partisan news—the most comprehensive newspaper in the world.

The New York Times

Net paid sale Sunday, September 29, 720,013

Average weekdays for six days preceding 441,440



More than 235,000 Stockholders Will Receive the 205th Dividend on Cities Service Common Stock

On January 1, 1911, the first dividend on Cities Service Common stock was paid to less than 1000 stockholders.

On November 1, 1929, Cities Service will pay the 205th monthly dividend on Cities Service Common stock to more than 235,000 holders of record October 15, 1929.

When more than 235,000 persons purchase the Common stock of a Company, that Company can truly claim to have deserved and won the confidence of the investing public.

The Cities Service organization now includes more than 100 subsidiary companies, with total assets of over \$900,000,000. The subsidiaries are engaged in the production, transportation, refining and marketing of petroleum; production and distribution of electric light and power, natural and manufactured gas.

During the past year, total sales of natural and manufactured gas amounted to 93,622,000,000 cubic feet. Gas was distributed to more than 445,000 customers.

The natural gas territory of the Cities Service organization is one of the most extensive ever brought under single control. The business is conducted principally in Kansas, Oklahoma, Texas, Missouri, Louisiana, Arkansas, Colorado, Wyoming, New York and the Province of Ontario, Canada. Among the principal cities supplied are Denver, Kansas City, Shreveport, Joplin, Topeka and Little Rock.

At present prices, Cities Service Common stock yields over 6% in cash and stock dividends. For further information concerning this security, address our nearest office or your Investment Banker.

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